Legislation Text

#### File #: BILL NO. 18-21, Version: 1

AN ORDINANCE APPROVING A FIXED BASE OPERATOR AGREEMENT BETWEEN AVIONICS INSTALLATIONS, INC (HEREINAFTER "OPERATOR") AND THE CITY OF LEE'S SUMMIT, MISSOURI (HEREINAFTER "CITY") TO PERFORM AVIONICS AND INSTRUMENT SALES, SERVICE AND INSTALLATION OPERATIONS AT THE LEE'S SUMMIT MUNICIPAL AIRPORT AND AUTHORIZING THE CITY MANAGER TO EXECUTE THE SAME BY AND ON BEHALF OF THE CITY. (BOAC 1-23-18) (F&BC 2-5 -18)

### Issue/Request:

AN ORDINANCE APPROVING A FIXED BASE OPERATOR AGREEMENT BETWEEN AVIONICS INSTALLATIONS, INC (HEREINAFTER "OPERATOR") AND THE CITY OF LEE'S SUMMIT, MISSOURI (HEREINAFTER "CITY") TO PERFORM AVIONICS AND INSTRUMENT SALES, SERVICE AND INSTALLATION OPERATIONS AT THE LEE'S SUMMIT MUNICIPAL AIRPORT AND AUTHORIZING THE CITY MANAGER TO EXECUTE THE SAME BY AND ON BEHALF OF THE CITY.

### Key Issues:

The Airport has received a request from Avionics Installation, Inc. to enter into a FBO Agreement to perform avionics and instrument sales, service and installation.

## Proposed City Council Motion:

FIRST MOTION: I move for a second reading of AN ORDINANCE APPROVING A FIXED BASE OPERATOR AGREEMENT BETWEEN AVIONICS INSTALLATIONS, INC (HEREINAFTER "OPERATOR") AND THE CITY OF LEE'S SUMMIT, MISSOURI (HEREINAFTER "CITY") TO PERFORM AVIONICS AND INSTRUMENT SALES, SERVICE AND INSTALLATION OPERATIONS AT THE LEE'S SUMMIT MUNICIPAL AIRPORT AND AUTHORIZING THE CITY MANAGER TO EXECUTE THE SAME BY AND ON BEHALF OF THE CITY.

SECOND MOTION: I move for adoption of AN ORDINANCE APPROVING A FIXED BASE OPERATOR AGREEMENT BETWEEN AVIONICS INSTALLATIONS, INC (HEREINAFTER "OPERATOR") AND THE CITY OF LEE'S SUMMIT, MISSOURI (HEREINAFTER "CITY") TO PERFORM AVIONICS AND INSTRUMENT SALES, SERVICE AND INSTALLATION OPERATIONS AT THE LEE'S SUMMIT MUNICIPAL AIRPORT AND AUTHORIZING THE CITY MANAGER TO EXECUTE THE SAME BY AND ON BEHALF OF THE CITY.

## Background:

Avionics Installations, Inc has been in business since 1991 providing avionics and instrument sales, service and installation in Port Orange, Florida to a wide variety of aircraft including General Aviaiton, Business Aviation, Light Sport, and Warbird, as well as Part 121, part 135 and part 141 aircraft. The operator of Avionics Installation Inc. is wanting to expand his business to include a second location in the midwest. Avionics Installation Inc. would like to begin operations with the rental of 625 square of space in Hangar 1 for the first year with interest in expanding the rental of space to 2,500 square in their second year of operations.

# Impact/Analysis:

The Airport actively markets for aviation service providers. The addition of an Avionics facility at the Lee's Summit Municipal Airport provides service not only to the based tenants but draws transient business to the airport that would not normally have a reason to come to our airport. This can result in additional fuel sales and new based tenants. Rental for 625 square foot of space and space for one aircraft will generate \$968.75 per month or \$11,625.00 per year.

# Presenter: John Ohrazda, Airport Manager

<u>Recommendation:</u> STAFF RECOMMENDS APPROVAL OF AN ORDINANCE APPROVING A FIXED BASE OPERATOR AGREEMENT BETWEEN AVIONICS INSTALLATIONS, INC (HEREINAFTER "OPERATOR") AND THE CITY OF LEE'S SUMMIT, MISSOURI (HEREINAFTER "CITY") TO PERFORM AVIONICS AND INSTRUMENT SALES, SERVICE AND INSTALLATION OPERATIONS AT THE LEE'S SUMMIT MUNICIPAL AIRPORT AND AUTHORIZING THE CITY MANAGER TO EXECUTE THE SAME BY AND ON BEHALF OF THE CITY.

# Committee Recommendation:

The Board of Aeronautical Commissioners voted unanimously 5-0 to recommend to City Council approval of AN ORDINANCE APPROVING A FIXED BASE OPERATOR AGREEMENT BETWEEN AVIONICS INSTALLATIONS, INC (HEREINAFTER "OPERATOR") AND THE CITY OF LEE'S SUMMIT, MISSOURI (HEREINAFTER "CITY") TO PERFORM AVIONICS AND INSTRUMENT SALES, SERVICE AND INSTALLATION OPERATIONS AT THE LEE'S SUMMIT MUNICIPAL AIRPORT AND AUTHORIZING THE CITY MANAGER TO EXECUTE THE SAME BY AND ON BEHALF OF THE CITY.

F&BC meeting 2-5-18: ACTION: A motion was made by Councilmember Faith, seconded by Chairperson Binney, that this Ordinance be recommended for approval to the City Council - Regular Session, due back on 2/15/2018. The vote was unanimous.