

Legislation Text

File #: BILL NO. 16-190, **Version:** 1

AN ORDINANCE APPROVING A FIXED BASE OPERATOR AGREEMENT WITH LEGACY AVIATION, INC. d/b/a FLYING KC FOR THE LEASE OF SUITE C IN THE AIRPORT MODULAR BUILDING TO PERFORM FLIGHT TRAINING, AIRCRAFT RENTAL, AIRCRAFT MANAGEMENT/CONSULTING AND AIRCRAFT SALES AT THE LEE'S SUMMIT MUNICIPAL AIRPORT AND AUTHORIZING THE CITY MANAGER TO ENTER INTO THE SAME WITH LEGACY AVIATION, INC. d/b/a FLYING KC FOR A PERIOD OF ONE YEAR WITH A ONE YEAR AUTOMATIC RENEWAL OPTION. (F&BC 8-29-16)

Issue/Request:

AN ORDINANCE APPROVING A FIXED BASE OPERATOR AGREEMENT WITH LEGACY AVIATION, INC. d/b/a FLYING KC FOR THE LEASE OF SUITE C IN THE AIRPORT MODULAR BUILDING TO PERFORM FLIGHT TRAINING, AIRCRAFT RENTAL, AIRCRAFT MANAGEMENT/CONSULTING AND AIRCRAFT SALES AT THE LEE'S SUMMIT MUNICIPAL AIRPORT AND AUTHORIZING THE CITY MANAGER TO ENTER INTO THE SAME WITH LEGACY AVIATION, INC. d/b/a FLYING KC FOR A PERIOD OF ONE YEAR WITH A ONE YEAR AUTOMATIC RENEWAL OPTION.

Key Issues:

The Airport has received a request for permission to establish an aircraft flight training, aircraft rental, aircraft management/consulting and aircraft sales in Suite C of the Airport Modular building. The office rental rate would be \$266.00 per month as established in the City's schedule of fees for this office plus fuel sales generated from flight operations. The initial rental rate for the office space, would generate an annual revenue total of \$3,192.00. Suite B will be provided at no charge for one-year for the purpose of ground school, after which time a rate would be negotiate for continued use of this office.

Proposed City Council Motion:

I move for a second reading of AN ORDINANCE APPROVING A FIXED BASE OPERATOR AGREEMENT WITH LEGACY AVIATION, INC. d/b/a FLYING KC FOR THE LEASE OF SUITE C IN THE AIRPORT MODULAR BUILDING TO PERFORM FLIGHT TRAINING, AIRCRAFT RENTAL, AIRCRAFT MANAGEMENT/CONSULTING AND AIRCRAFT SALES AT THE LEE'S SUMMIT MUNICIPAL AIRPORT AND AUTHORIZING THE CITY MANAGER TO ENTER INTO THE SAME WITH LEGACY AVIATION, INC. d/b/a FLYING KC FOR A PERIOD OF ONE YEAR WITH A ONE YEAR AUTOMATIC RENEWAL OPTION.

I move for adoption of AN ORDINANCE APPROVING A FIXED BASE OPERATOR AGREEMENT WITH LEGACY AVIATION, INC. d/b/a FLYING KC FOR THE LEASE OF SUITE C IN THE AIRPORT MODULAR BUILDING TO PERFORM FLIGHT TRAINING, AIRCRAFT RENTAL, AIRCRAFT MANAGEMENT/CONSULTING AND AIRCRAFT SALES AT THE LEE'S SUMMIT MUNICIPAL AIRPORT AND AUTHORIZING THE CITY MANAGER TO ENTER INTO THE SAME WITH LEGACY AVIATION, INC. d/b/a FLYING KC FOR A PERIOD OF ONE YEAR WITH A ONE YEAR AUTOMATIC RENEWAL OPTION.

Background:

Legacy Aviation, Incorporated Doing Business As (DBA) "Flying KC" has been formed as an aircraft rental, flight instruction, aircraft broker, and aircraft management company. The Co-Founders come from diverse backgrounds

that include multiple successful service-based business operations, fixed-wing flight instruction, and commercial flying experience. Flying KC will offer well-maintained aircraft for individual rental and flight training. Flying KC will also provide primary and advanced flight instruction through the use of independent flight instructors possessing corporate and airline backgrounds. Flying KC will offer professional aviation management and consulting advice for individual and corporate aircraft needs. The operators of Legacy Aviation would like to lease the office space "C" for the listed price in the schedule of fees, and be able to utilize office space "B" for a period of 12 Months at no additional charge. After the first year, they would like to renegotiate the terms of the additional office space (and perhaps even more offices) based on their growth and demand for more space. The Modular Building has six office units available for rental and currently all six are vacant. At times all six have been rented. The usage of office space "B" for one-year will allow Legacy Aviation to get their operations established.

Impact/Analysis:

The Airport has been without a flight school operation since the retirement of the owners of Midwest Executive Aircraft, Inc in July 2012. The Airport has actively marketed for a Flight School operator since July 2012. Flight School operations not only provide additional revenues for the Airport in the way of fuel sales, but also provide hangar tenants from students or renter's who decide to purchase their own aircraft and need hangar space to store their aircraft.

Presenter: John Ohrazda, Airport Manager

Recommendation: STAFF RECOMMENDS APPROVAL OF AN ORDINANCE APPROVING A FIXED BASE OPERATOR AGREEMENT WITH LEGACY AVIATION, INC. d/b/a FLYING KC FOR THE LEASE OF SUITE C IN THE AIRPORT MODULAR BUILDING TO PERFORM FLIGHT TRAINING, AIRCRAFT RENTAL, AIRCRAFT MANAGEMENT/CONSULTING AND AIRCRAFT SALES AT THE LEE'S SUMMIT MUNICIPAL AIRPORT AND AUTHORIZING THE CITY MANAGER TO ENTER INTO THE SAME WITH LEGACY AVIATION, INC. d/b/a FLYING KC FOR A PERIOD OF ONE YEAR WITH A ONE YEAR AUTOMATIC RENEWAL OPTION.

Board of Aeronautic Commissioners Recommendation: The Board of Aeronautic Commissioners voted unanimously 8-0 to recommend to the Finance and Budget Committee approval of AN ORDINANCE APPROVING A FIXED BASE OPERATOR AGREEMENT WITH LEGACY AVIATION, INC. d/b/a FLYING KC FOR THE LEASE OF SUITE C IN THE AIRPORT MODULAR BUILDING TO PERFORM FLIGHT TRAINING, AIRCRAFT RENTAL, AIRCRAFT MANAGEMENT/CONSULTING AND AIRCRAFT SALES AT THE LEE'S SUMMIT MUNICIPAL AIRPORT AND AUTHORIZING THE CITY MANAGER TO ENTER INTO THE SAME WITH LEGACY AVIATION, INC. d/b/a FLYING KC FOR A PERIOD OF ONE YEAR WITH A ONE YEAR AUTOMATIC RENEWAL OPTION.

Finance and Budget Committee Recommendation: I move to recommend to City Council approval of AN ORDINANCE APPROVING A FIXED BASE OPERATOR AGREEMENT WITH LEGACY AVIATION, INC. d/b/a FLYING KC FOR THE LEASE OF SUITE C IN THE AIRPORT MODULAR BUILDING TO PERFORM FLIGHT TRAINING, AIRCRAFT RENTAL, AIRCRAFT MANAGEMENT/CONSULTING AND AIRCRAFT SALES AT THE LEE'S SUMMIT MUNICIPAL AIRPORT AND AUTHORIZING THE CITY MANAGER TO ENTER INTO THE SAME WITH LEGACY AVIATION, INC. d/b/a FLYING KC FOR A PERIOD OF ONE YEAR WITH A ONE YEAR AUTOMATIC RENEWAL OPTION.