

As a result of the additional months of Actuals data, it seems appropriate to update the FY19 Projections estimate. It is important to mention that the FY19 Projection is the revenue total that we believe we will have at the end of the Fiscal Year and it is the base amount that the FY20 Forecast was calculated off of (3.5% growth over Projections). The methodology for the updated FY19 Projection was to use the eleven months of Actuals for July through May and enter the FY19 Budget amount for the only month where Actuals are not yet available, the month of June. Using the updated FY19 Projection, a new FY20 Forecast amount for Sales Tax was calculated using the same anticipated rate of growth of 3.5% over the Projections amount. This gave a new FY20 Forecast amount of \$18,596,208. The new Forecast amount is \$307,518 less than the original Forecast amount (\$18,903,726).

-Property Tax-PILOTs: After a review of the revenues and expenses for PILOTs, it was determined that the revenue amounts for PILOTs were not accurate and should be revised. (The expense amounts were correct). The correct revenue amount for PILOTs, which will be the updated Forecast amount, is \$2,989,531. This is an increase of \$205,542 over the original Forecast amount (\$2,783,989).

-Property Tax-Replacement Tax: When the FY19 Projections and FY20 Forecast were presented to the F&BC, the FY19 Actuals data was not available. Since the FY19 Actuals are now available, it seems appropriate to revise the FY20 Forecast. The methodology that is used for the FY20 Forecast is a two-year average of FY18 Actuals (\$1,794,230) and FY19 Actuals (\$2,015,812). Using this calculation, the updated FY20 Forecast for the Property Tax-Replacement Tax revenue is \$1,905,021. This is an increase of \$154,209 over the original Forecast amount (\$1,750,812).

In total, the aggregate impact of the FY20 Forecast changes described above is an increase in revenue of \$54,233. This brings the total revenue for the General Fund FY20 Forecast to \$75,719,343.

Proposed City Council Motion:

N/A

Background:

N/A

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