## LEE'S SUMMIT LOGISTICS PARK (NW Tudor and NW Main) Assumptions and Summary

### **ASSUMPTIONS**

BASE ASSESSED VALUE (BEFORE DEVELOPMENT OF THE PROJECT
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BASE MARKET VALUE \$97,257
BASE ASSESSED VALUE \$15,834

### PROJECTED ASSSESSED VALUE (AFTER DEVELOPMENT OF THE PROJECT)

### AD VALOREM ASSUMPTIONS

TOTAL APPRAISED VALUE \$20,224,688
TOTAL ASSESSED VALUE \$6,471,900

#### **REVENUE PROJECTIONS**

NPV DISCOUNT RATE 5.50% BIENNIAL R/P GROWTH 3.00%

SUMMARY

### SALES TAX SAVINGS

ESTIMATED SALES TAX EXEMPTION SAVINGS: \$1,589,926

#### PUBLIC INFRASTRUCTURE REIMBURSEMENT

ESTIMATED REIMBURSEMENT WITH ADDITIONAL REN \$2,446,682 (NPV)

### PROPERTY TAXES/PILOTS TO TAXING JURISDICTIONS

TOTAL ADDITIONAL PROPERTY TAX REVENUE FOR

TAXING JURISDICTIONS: \$1,721,324 (NPV)

### PROPERTY TAX ABATEMENT TO ATTRACT BUSINESSES TO LEE'S SUMMIT

YEARS 1 - 10 75.00% YEARS 11 - 20 50.00%

## LEE'S SUMMIT LOGISTICS PARK (NW Tudor and NW Main) Assessed Value Worksheet

### **BASE ASSESSED VALUATION (2021)**

	Acres	Owner	Appraised Value	Assessed Value
52-900-02-04-00-0-00-000	20.5306933	Lowkap, LLC	\$ 68,000	\$ 12,324
52-900-02-03-00-0-00-000	38.7519054	Lowkap, LLC	\$ 19,426	\$ 2,331
52-900-03-01-01-0-00-000	7.93891185	Lowkap, LLC	\$ 5,411	\$ 649
52-900-03-02-01-0-00-000	8.64380165	Lowkap, LLC	\$ 4,420	\$ 530
TOTAL:	75.87		\$97,257	\$15,834

### ESTIMATED POST-CONSTRUCTION ASSESSED VALUATION (land + improvements)

		Appraised			Assessed
	SF	Value PSF	Appraised Value	Assessed Value	Value PSF
Building 1	431,460	\$ 47	\$ 20,224,688	\$ 6,471,900	\$ 15
Building 2	113,400	\$ 45	\$ 5,147,559	\$ 1,647,219	\$ 15
Building 3	238,140	\$ 45	\$ 10,809,873	\$ 3,459,159	\$ 15

Comps		2021		
	SF	Assessed	Assessed PSF	
49-230-03-15-00-0-00-000	494,816	6,724,096	\$ 14	
49-340-01-08-00-0-00-000	364,040	5,275,200	\$ 14	
49-340-01-09-00-0-00-000	331,130	4,536,000	\$ 14	
67-900-01-02-00-0-00-000	597,119	7,769,280	\$ 13	
67-900-01-01-04-0-00-000	300,696	5,275,200	\$ 18	
67-900-01-01-01-9-01-000	426,000	6,935,040	\$ 16	
		Average:	\$ 15	

# LEE'S SUMMIT LOGISTICS PARK (NW Tudor and NW Main) Timing Assumptions

	Construction Year	First Full Valuation Year
Building 1	2022	2023
Building 2	2023	2024
Building 3	2024	2025

# LEE'S SUMMIT LOGISTICS PARK (NW Tudor and NW Main) Tax Rates

2020 MILL LEVY RATES							
Taxing District	Rate	Portion Not Subject to Abatement	Total Mills Subject to Abatement				
Board of Disabled Services	0.0649	0.0000	0.065				
City	1.4563	0.0000	1.456				
Jackson County	0.6110	0.0000	0.611				
Library	0.3696	0.0000	0.370				
School District	5.4705	0.0000	5.471				
Mental Health	0.1056	0.0000	0.106				
Metro Junior College	0.2128	0.0000	0.213				
State Blind Pension	0.0300	0.0000	0.030				
TOTAL	8.3207	0.0000	8.3207				

### LEE'S SUMMIT LOGISTICS PARK (NW Tudor and NW Main) Real Property Tax Abatement Calculations - All Buildings

PROJECT YEAR		TOTAL BASE ASSESSED VALUE	TOTAL PROJECTED ASSESSED VALUE	PROJECTED REAL ESTATE TAX	ABATED REAL ESTATE TAX	PILOTS/TAX PAYMENTS	ADDITIONAL RENT
1	2021	\$15,834	\$15,834	\$1,317	\$0	\$0	\$0
2	2022	\$15,834	\$15,834	\$1,317	\$0	\$0	\$0
3	2023	\$15,834	\$6,479,817	\$539,166	\$403,881	\$26,925	\$107,701
4	2024	\$15,834	\$8,123,869	\$675,963	\$506,676	\$33,778	\$135,114
5	2025	\$15,834	\$11,821,852	\$983,661	\$737,746	\$49,183	\$196,732
6	2026	\$15,834	\$11,821,852	\$983,661	\$737,746	\$49,183	\$196,732
7	2027	\$15,834	\$12,176,507	\$1,013,171	\$759,878	\$50,659	\$202,634
8	2028	\$15,834	\$12,176,507	\$1,013,171	\$759,878	\$50,659	\$202,634
9	2029	\$15,834	\$12,541,802	\$1,043,566	\$782,674	\$52,178	\$208,713
10	2030	\$15,834	\$12,541,802	\$1,043,566	\$782,674	\$52,178	\$208,713
11	2031	\$15,834	\$12,918,057	\$1,074,873	\$806,155	\$53,744	\$214,975
12	2032	\$15,834	\$12,918,057	\$1,074,873	\$806,155	\$53,744	\$214,975
13	2033	\$15,834	\$13,305,598	\$1,107,119	\$553,559	\$276,780	\$276,780
14	2034	\$15,834	\$13,305,598	\$1,107,119	\$553,559	\$276,780	\$276,780
15	2035	\$15,834	\$13,704,766	\$1,140,332	\$570,166	\$285,083	\$285,083
16	2036	\$15,834	\$13,704,766	\$1,140,332	\$570,166	\$285,083	\$285,083
17	2037	\$15,834	\$14,115,909	\$1,174,542	\$587,271	\$293,636	\$293,636
18	2038	\$15,834	\$14,115,909	\$1,174,542	\$587,271	\$293,636	\$293,636
19	2039	\$15,834	\$14,539,386	\$1,209,779	\$604,889	\$302,445	\$302,445
20	2040	\$15,834	\$14,539,386	\$1,209,779	\$604,889	\$302,445	\$302,445
21	2041	\$15,834	\$14,975,568	\$1,246,072	\$623,036	\$311,518	\$311,518
22	2042	\$15,834	\$14,975,568	\$1,246,072	\$623,036	\$311,518	\$311,518
23	2043	\$15,834	\$15,293,376	\$1,272,516	\$274,404	\$860,911	\$137,202
24	2044	\$15,834	\$15,293,376	\$1,272,516	\$182,305	\$999,059	\$91,152
TOTALS				\$22,476,509	\$13,235,709	\$4,272,064	\$4,965,047
NET PRESENT VALUE @				\$11,250,055	\$7,078,737	\$1,721,324	\$2,446,682

#### Notes:

(1) Total 2020 mill levies:	8.3207
(2) Total 2020 mill levies subject to abatement:	8.3207

(2) Total 2020 mill levies subject to abatement:

(3) The projected appraised value is assumed to increase biennially at the following rate: 3.00% (4) Years 1 - 10: Percentage abatement of the incremental taxes subject to abatement: 75.00%

(5) Years 11 - 20: Percentage abatement of the incremental taxes subject to abatement: 50.00% 5%

25%

20%

5.50%

(6) Years 1 - 10: PILOT as percentage of RE taxes absent abatement:

(7) Years 11 - 20: PILOT as percentage of RE taxes absent abatement:

(8) Years 1 - 10: Additional rent under Ch. 100 lease as percentage of RE taxes absent abatement used to reimburse Developer public infra. costs:

(9) Years 11 - 20: Additional rent under Ch. 100 lease as percentage of RE taxes absent abatement used to reimburse Developer public infra. costs: (10) NPV discount rate:

## LEE'S SUMMIT LOGISTICS PARK (NW Tudor and NW Main) Real Property Tax Abatement Calculations - Building 1

PROJECT YEAR	ABATEMENT YEAR		TOTAL BASE ASSESSED VALUE	TOTAL PROJECTED ASSESSED VALUE	PROJECTED REAL ESTATE TAX	ABATED REAL ESTATE TAX	PILOTS/TAX PAYMENTS	ADDITIONAL RENT
1		2021	\$7,917	\$7,917	\$659	\$0	\$0	\$0
2		2022	\$7,917	\$7,917	\$659	\$0	\$0	\$0
3	1	2023	\$7,917	\$6,471,900	\$538,507	\$403,881	\$26,925	\$107,701
4	2	2024	\$7,917	\$6,471,900	\$538,507	\$403,881	\$26,925	\$107,701
5	3	2025	\$7,917	\$6,666,057	\$554,663	\$415,997	\$27,733	\$110,933
6	4	2026	\$7,917	\$6,666,057	\$554,663	\$415,997	\$27,733	\$110,933
7	5	2027	\$7,917	\$6,866,039	\$571,302	\$428,477	\$28,565	\$114,260
8	6	2028	\$7,917	\$6,866,039	\$571,302	\$428,477	\$28,565	\$114,260
9	7	2029	\$7,917	\$7,072,020	\$588,442	\$441,331	\$29,422	\$117,688
10	8	2030	\$7,917	\$7,072,020	\$588,442	\$441,331	\$29,422	\$117,688
11	9	2031	\$7,917	\$7,284,180	\$606,095	\$454,571	\$30,305	\$121,219
12	10	2032	\$7,917	\$7,284,180	\$606,095	\$454,571	\$30,305	\$121,219
13	11	2033	\$7,917	\$7,502,706	\$624,278	\$312,139	\$156,069	\$156,069
14	12	2034	\$7,917	\$7,502,706	\$624,278	\$312,139	\$156,069	\$156,069
15	13	2035	\$7,917	\$7,727,787	\$643,006	\$321,503	\$160,751	\$160,751
16	14	2036	\$7,917	\$7,727,787	\$643,006	\$321,503	\$160,751	\$160,751
17	15	2037	\$7,917	\$7,959,621	\$662,296	\$331,148	\$165,574	\$165,574
18	16	2038	\$7,917	\$7,959,621	\$662,296	\$331,148	\$165,574	\$165,574
19	17	2039	\$7,917	\$8,198,409	\$682,165	\$341,083	\$170,541	\$170,541
20	18	2040	\$7,917	\$8,198,409	\$682,165	\$341,083	\$170,541	\$170,541
21	19	2041	\$7,917	\$8,444,362	\$702,630	\$351,315	\$175,657	\$175,657
22	20	2042	\$7,917	\$8,444,362	\$702,630	\$351,315	\$175,657	\$175,657
23		2043	\$7,917	\$8,697,692	\$723,709		\$723,709	
24		2044	\$7,917	\$8,697,692	\$723,709		\$723,709	
TOTALS					\$13,795,503	\$7,602,888	\$3,390,506	\$2,800,791
NET PRESENT VA	LUE @				\$6,872,203	\$4,191,768	\$1,256,734	\$1,422,484

Notes:	
(1) Total 2020 mill levies:	8.3207
(2) Total 2020 mill levies subject to abatement:	8.3207
(3) The projected appraised value is assumed to increase biennially at the following rate:	3.00%
(4) Years 1 - 10: Percentage abatement of the incremental taxes subject to abatement:	75.00%
(5) Years 11 - 20: Percentage abatement of the incremental taxes subject to abatement:	50.00%
(6) Years 1 - 10: PILOT as percentage of RE taxes absent abatement:	5%
(7) Years 11 - 20: PILOT as percentage of RE taxes absent abatement:	25%
(8) Years 1 - 10: Additional rent under Ch. 100 lease as percentage of RE taxes absent abatement used to reimburse Developer public infra. costs:	20%
(9) Years 11 - 20: Additional rent under Ch. 100 lease as percentage of RE taxes absent abatement used to reimburse Developer public infra. costs:	25%

### LEE'S SUMMIT LOGISTICS PARK (NW Tudor and NW Main) Real Property Tax Abatement Calculations - Building 2

PROJECT YEAR	ABATEMENT YEAR		TOTAL BASE ASSESSED VALUE	TOTAL PROJECTED ASSESSED VALUE	PROJECTED REAL ESTATE TAX	ABATED REAL ESTATE TAX	PILOTS/TAX PAYMENTS	ADDITIONAL RENT
1		2021	\$3,167	\$3,167	\$263	\$0	\$0	\$0
2		2022	\$3,167	\$3,167	\$263	\$0	\$0	\$0
3		2023	\$3,167	\$3,167	\$263	\$0	\$0	\$0
4	1	2024	\$3,167	\$1,647,219	\$137,060	\$102,795	\$6,853	\$27,412
5	2	2025	\$3,167	\$1,696,635	\$141,172	\$105,879	\$7,059	\$28,234
6	3	2026	\$3,167	\$1,696,635	\$141,172	\$105,879	\$7,059	\$28,234
7	4	2027	\$3,167	\$1,747,534	\$145,407	\$109,055	\$7,270	\$29,081
8	5	2028	\$3,167	\$1,747,534	\$145,407	\$109,055	\$7,270	\$29,081
9	6	2029	\$3,167	\$1,799,960	\$149,769	\$112,327	\$7,488	\$29,954
10	7	2030	\$3,167	\$1,799,960	\$149,769	\$112,327	\$7,488	\$29,954
11	8	2031	\$3,167	\$1,853,959	\$154,262	\$115,697	\$7,713	\$30,852
12	9	2032	\$3,167	\$1,853,959	\$154,262	\$115,697	\$7,713	\$30,852
13	10	2033	\$3,167	\$1,909,578	\$158,890	\$79,445	\$39,723	\$39,723
14	11	2034	\$3,167	\$1,909,578	\$158,890	\$79,445	\$39,723	\$39,723
15	12	2035	\$3,167	\$1,966,865	\$163,657	\$81,828	\$40,914	\$40,914
16	13	2036	\$3,167	\$1,966,865	\$163,657	\$81,828	\$40,914	\$40,914
17	14	2037	\$3,167	\$2,025,871	\$168,567	\$84,283	\$42,142	\$42,142
18	15	2038	\$3,167	\$2,025,871	\$168,567	\$84,283	\$42,142	\$42,142
19	16	2039	\$3,167	\$2,086,647	\$173,624	\$86,812	\$43,406	\$43,406
20	17	2040	\$3,167	\$2,086,647	\$173,624	\$86,812	\$43,406	\$43,406
21	18	2041	\$3,167	\$2,149,247	\$178,832	\$89,416	\$44,708	\$44,708
22	19	2042	\$3,167	\$2,149,247	\$178,832	\$89,416	\$44,708	\$44,708
23	20	2043	\$3,167	\$2,213,724	\$184,197	\$92,099	\$46,049	\$46,049
24		2044	\$3,167	\$2,213,724	\$184,197		\$184,197	
TOTALS					\$3,374,607	\$1,924,380	\$717,946	\$731,491
NET PRESENT VA	LUE @	_			\$1,632,782	\$1,006,222	\$273,704	\$352,145

Notes:	
(1) Total 2020 mill levies:	8.3207
(2) Total 2020 mill levies subject to abatement:	8.3207
(3) The projected appraised value is assumed to increase biennially at the following rate:	3%
(4) Years 1 - 10: Percentage abatement of the incremental taxes subject to abatement:	75%
(5) Years 11 - 20: Percentage abatement of the incremental taxes subject to abatement:	50%
(6) Years 1 - 10: PILOT as percentage of RE taxes absent abatement:	5%
(7) Years 11 - 20: PILOT as percentage of RE taxes absent abatement:	25%
(8) Years 1 - 10: Additional rent under Ch. 100 lease as percentage of RE taxes absent abatement used to reimburse Developer public infra. costs:	20%
(9) Years 11 - 20: Additional rent under Ch. 100 lease as percentage of RE taxes absent abatement used to reimburse Developer public infra. costs:	25%

### LEE'S SUMMIT LOGISTICS PARK (NW Tudor and NW Main) Real Property Tax Abatement Calculations - Building 3

PROJECT YEAR	ABATEMENT YEAR		TOTAL BASE ASSESSED VALUE	TOTAL PROJECTED ASSESSED VALUE	PROJECTED REAL ESTATE TAX	ABATED REAL ESTATE TAX	PILOTS/TAX PAYMENTS	ADDITIONAL RENT
1		2021	\$4,750	\$4,750	\$395	\$0	\$0	\$0
2		2022	\$4,750	\$4,750	\$395	\$0	\$0	\$0
3		2023	\$4,750	\$4,750	\$395	\$0	\$0	\$0
4		2024	\$4,750	\$4,750	\$395	\$0	\$0	\$0
5	1	2025	\$4,750	\$3,459,159	\$287,826	\$215,870	\$14,391	\$57,565
6	2	2026	\$4,750	\$3,459,159	\$287,826	\$215,870	\$14,391	\$57,565
7	3	2027	\$4,750	\$3,562,934	\$296,461	\$222,346	\$14,823	\$59,292
8	4	2028	\$4,750	\$3,562,934	\$296,461	\$222,346	\$14,823	\$59,292
9	5	2029	\$4,750	\$3,669,822	\$305,355	\$229,016	\$15,268	\$61,071
10	6	2030	\$4,750	\$3,669,822	\$305,355	\$229,016	\$15,268	\$61,071
11	7	2031	\$4,750	\$3,779,917	\$314,516	\$235,887	\$15,726	\$62,903
12	8	2032	\$4,750	\$3,779,917	\$314,516	\$235,887	\$15,726	\$62,903
13	9	2033	\$4,750	\$3,893,314	\$323,951	\$161,976	\$80,988	\$80,988
14	10	2034	\$4,750	\$3,893,314	\$323,951	\$161,976	\$80,988	\$80,988
15	11	2035	\$4,750	\$4,010,114	\$333,670	\$166,835	\$83,417	\$83,417
16	12	2036	\$4,750	\$4,010,114	\$333,670	\$166,835	\$83,417	\$83,417
17	13	2037	\$4,750	\$4,130,417	\$343,680	\$171,840	\$85,920	\$85,920
18	14	2038	\$4,750	\$4,130,417	\$343,680	\$171,840	\$85,920	\$85,920
19	15	2039	\$4,750	\$4,254,330	\$353,990	\$176,995	\$88,498	\$88,498
20	16	2040	\$4,750	\$4,254,330	\$353,990	\$176,995	\$88,498	\$88,498
21	17	2041	\$4,750	\$4,381,960	\$364,610	\$182,305	\$91,152	\$91,152
22	18	2042	\$4,750	\$4,381,960	\$364,610	\$182,305	\$91,152	\$91,152
23	19	2043	\$4,750	\$4,381,960	\$364,610	\$182,305	\$91,152	\$91,152
24	20	2044	\$4,750	\$4,381,960	\$364,610	\$182,305	\$91,152	\$91,152
TOTALS					\$6,578,916	\$3,890,746	\$1,162,671	\$1,523,918
NET PRESENT VA	LUE @				\$3,097,120	\$1,931,182	\$467,282	\$697,271

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Notes:	
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(2) Total 2020 mill levies subject to abatement:	8.3207
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(7) Years 11 - 20: PILOT as percentage of RE taxes absent abatement:	25.00%
(8) Years 1 - 10: Additional rent under Ch. 100 lease as percentage of RE taxes absent abatement used to reimburse Developer public infra. costs:	20.00%
(9) Years 11 - 20: Additional rent under Ch. 100 lease as percentage of RE taxes absent abatement used to reimburse Developer public infra. costs:	25.00%

## LEE'S SUMMIT LOGISTICS PARK (NW Tudor and NW Main) Assessed Value Worksheet

### **BASE ASSESSED VALUATION (2021)**

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TOTAL:	75.87		\$97,257	\$15,834

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		Appraised			Assessed
	SF	Value PSF	Appraised Value	Assessed Value	Value PSF
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Building 2	113,400	\$ 45	\$ 5,147,559	\$ 1,647,219	\$ 15
Building 3	238,140	\$ 45	\$ 10,809,873	\$ 3,459,159	\$ 15

Comps		2021		
	SF	Assessed	Assessed PSF	87th and I-435:
49-230-03-15-00-0-00-000	494,816	6,724,096	\$ 14	4601 E 87TH ST KANSAS CITY MO, 64137
49-340-01-08-00-0-00-000	364,040	5,275,200	\$ 14	4201 E 87TH ST KANSAS CITY MO, 64137
49-340-01-09-00-0-00-000	331,130	4,536,000	\$ 14	8750 ELMWOOD AVE KANSAS CITY MO, 64137
				KCS Intermodal:
67-900-01-02-00-0-00-000	597,119	7,769,280	\$ 13	14940 E. 147th Street, Kansas City, MO 64147
67-900-01-01-04-0-00-000	300,696	5,275,200	\$ 18	3500 E 149th Street, Kansas City, MO 64147
67-900-01-01-01-9-01-000	426,000	6,935,040	\$ 16	4000 E 149TH ST KANSAS CITY MO, 64147
		Average:	\$ 15	

# LEE'S SUMMIT LOGISTICS PARK (NW Tudor and NW Main) Sales Tax Savings

ESTIMATED CONSTRUCTION BUDGET	\$50,634,601
EST. % OF CONSTRUCTION BUDGET THAT IS MATERIALS COST	40%
ESTIMATED CONSTRUCTION MATERIALS	\$20,253,840
SALES TAX RATE	7.850%
ESTIMATED SALES TAX EXEMPTION SAVINGS	\$1 589 926