

Date:	<u>Mar</u>	arch 16 th , 2021	
Applic	ant Fil	ile#	
Applic	ant Na	ame Streets of West Pryor, LLC	
		REDEVELOPMENT PROJECT APPLICATION	
with the service reimbu	nis app es, lega irsed fr	must be submitted with six (6) exact copies. A non-refundable filing fee plication in the amount of \$1,500.00. All third party costs, including progal, title, appraisal, due diligence, recording fees, etc. if borne by the LCR from the applicant / developer. If necessary and required by the LCRA, are reement may be required to be executed prior to processing the application	rofessional A shall be n executed
I.		PLICANT INFORMATION licant/Organization Name: Streets of West Pryor, LLC	
		ness Address: 7200 W. 132 nd Street, Suite 150 Overland Park, KS 66213	
	Conta	tact Person: Telephone #: <u>816-289-03</u>	34
	Facsin	imile #: N/A E-mail: jeff@haneycokc.com	
		ress (if other than business address):	
		rney for Applicant: Ralph E. Bellar Jr. Telephone #: 816-	
		imile #: 816-472-2500 E-mail: rebellar@lewisricekc.com	
	Attori	rney Address: 1010 Walnut, Suite 500, Kansas City, Missouri 64	4106
II.	BUSI	SINESS INFORMATION	
	A.	In what line or lines of business is the applicant engaged?	
		Development of the Streets of West Pryor Project	

Is the applicant (or its parent) a proprietorship, partnership, or corporation?					
Limited Liability	Limited Liability Corporation				
Year and State of incorp	oration: 2017,	State of Missouri			
List the names and titles of the officers of the applicant firm:					
Name	Title	Telephone #			
Matthew Pennington	Manager	913-662-2631			
Describe all outstandin necessary)	ng or threatened None	litigation: (Attach separate sheet if			
vide the same information r	requested above for	r the parent company, if applicable)			
ATION OF THE PROJE	ECT				
lease see Attachment A – v	which is a map sho	wing the boundaries of the project.			
Acreage: 9.	34 +/- Acres				
is the proposed zoning for		TTI : C 1.1 : 4			
osed zoning.	the project area?_	The rezoning referenced above is the			
osed zoning.		newal Area (if applicable):			
	Limited Liability Year and State of incorp List the names and titles Name Matthew Pennington Describe all outstandin necessary) Pide the same information of the same and titles ATION OF THE PROJECT THE P	Limited Liability Corporation Year and State of incorporation:			

IV. THE PROJECT

- A. Provide a detailed narrative description of the proposed project, including information as the size of the project, amount of land (property) to be purchased, whether the project is a rehabilitation of existing structure(s), expansion, or the construction of a new facility, residences, etc. Describe what products or services are to be manufactured or provided through this project. (*Attach separate sheet if necessary*) Please see Exhibit 3 which is a copy of the Conceptual Incentive request that was presented to the City Council on February 16th, 2021. The presentation provides a history of the overall Streets of West Pryor development along with detail of the Vanguard Villas project and the LCRA incentive request.
- **B**. Does the applicant or its parent company presently have offices or industrial facilities located in Lee's Summit, Missouri? If so, describe. (*Attach separate sheet of necessary*) The applicant is the Developer and owner of the Streets of West Pryor development.
- C. List any nationally or locally historical properties and/or districts within the Project Area. N/A
- **D.** If a zoning change is pending, cite application number and present status. If application has not been made, briefly describe what change will be needed and plans for submitting application: N/A the zoning change has already been approved. (Attach separate sheet if necessary)

V. COMMUNITY IMPACT STATEMENT

- A. Describe the project's integration within the applicable Lee's Summit Comprehensive Master Plan, conformance with the adopted Economic Development Incentive Policy or applicable adopted plan within the community. As approved under the recent rezoning and PDP, the project follows the City of LS Comprehensive Master Plan. This incentive request, while unique and for an extended period, is highly compliant with the Economic Development Incentive Policy. Additionally, the property is within the I-470 Chipman/Colbern Targeted Planning Area outlined in the Incentive Policy, which specifically references this land and the undermining issue.
- **B.** How many people will be employed by the project?

The property current has no employees. Projected employment and benefits during construction and following completion are outlined below:

WAGE & BENEFITS

	Job Category	# new full-time	# new part-time	Average hourly
	(executive, professional,	employees	employees	wage/employee
	clerical, general labor,			
	etc.)			
Year 1 - 2	Construction Supervision		2	\$50/hour
	Construction Labor		100	\$30/hour
Year 3	Property Managers	2		\$35/hour
	Maintenance Engineers	2		\$30/hour

% of health care premium paid for by the employer:	Estimated at 50%

- C. Projected real and personal property investment. The total project cost in real property is estimated to be \$30,462,403. While the project itself will not generate additional personal property investment, the occupants of the project will have personal property of their own.
- **D**. Describe the capability of the project to attract sales from outside the City, if applicable. N/A
- **E.** Will this project attract additional residents to the area? Yes, we anticipate the project will bring new residents to the area, as well as other existing residents moving to the project.
- **F.** Are there plans for future expansion? At the current time, there are no plans for future expansion.
- **G.** What environmental impact will this project have on the area? The project will be developed as required by the City approval process and we do not anticipate it having any negative environmental impact on the area.
- **H.** Will there be the use of federal or state incentives for this project? No
- I. Provide evidence of the need for the abatement (i.e., competitive pressures of the location, need for remediation of blight in proximity to the project,

addition of jobs to a high unemployment area, etc.) The property is undermined and is seeking abatement to remediate the undermined condition. The remediation process has been study in great detail during the PDP approval process and is further described in the LCRA plan, which also will include a determination of blight related to the undermining.

J. Describe the estimated impact to proximate businesses, particularly to businesses selling similar products or services in the area. N/A

VI. PROJECT COSTS:

Identify the costs reasonably necessary for the acquisition of the site and/or construction of the proposed Project together with any machinery and equipment in connection therewith, including any utilities hook-up, access roads, or appurtenant structures. Please the Project Budget Summary below (also included as Exhibit 1):

BUDGET SUMMARY	BUDGET SUMMARY				
Acquisition					\$475,000
Site Work - Off Site - Lowenstein Ro	oad 1/2 Improvements - Off S	ite Storm Water and Sanitar	y Sewer Improvements		\$705,067
Mining Remediation					\$2,169,404
Site Work - On Site					\$2,147,912
Site Monuments					\$120,000
Building Improvements					\$21,912,000
Construction Carry					\$1,651,618
Site Work A&E - Construction Mana	agement				\$253,003
A&E Lowenstein Road Relocation					\$103,018
Legal, Development Fee's and Closi	ng				\$787,008
Site Permits and Fee's					\$138,372
Total Estimated Development Costs					\$30,462,403

Current Fair Market Value of Land:	\$475,000.00	
Fair Market Value of Improvement:	N/A	
Current Assessed Value of property:	\$1,202.00	

Projected Assessed Value of the Land & Improvements Upon Completion:

Based on our assumptions, we estimate the assessed value of the project will be \$3,061,365.00.

Please outline specific request for abatement (requested amount, percentage and number of years for abatement).

- Total amount of property tax abatement requested: \$3,828,932 Gross \$2,079,780 NPV
- Percentage of abatement requested: 50.00 %
- Number of years of abatement: 25 yrs.

• Please see the associated tables below

stimated RET NPV's - for LCRA					
st. Annual RET Per Unit:	\$3,069				
ETPSF	\$1.65				
otal Units	83				
nnual RET	\$254,727				
Annual Escalation	1.50%				
IPV Discount Rate:	5.00%				
	Projected RET	Tax Abatement	Taxes Paid	Current Taxes being paid	Increase to Taxing
	for 25 Years	50% 25 Years	to Taxing Jurisdictions	on Property	Jurisdictions
Year	100%	50%	50%		
1	\$254,727	\$127,364	\$127,364	\$100	\$127,264
2	\$258,548	\$129,274	\$129,274	\$102	\$129,172
3	\$262,426	\$131,213	\$131,213	\$103	\$131,110
4	\$266,363	\$133,181	\$133,181	\$105	\$133,077
5	\$270,358	\$135,179	\$135,179	\$106	\$135,073
6	\$274,413	\$137,207	\$137,207	\$108	\$137,099
7	\$278,530	\$139,265	\$139,265	\$109	\$139,155
8	\$282,707	\$141,354	\$141,354	\$111	\$141,243
9	\$286,948	\$143,474	\$143,474	\$113	\$143,361
10	\$291,252	\$145,626	\$145,626	\$114	\$145,512
11	\$295,621	\$147,811	\$147,811	\$116	\$147,694
12	\$300,055	\$150,028	\$150,028	\$118	\$149,910
13	\$304,556	\$152,278	\$152,278	\$120	\$152,159
14	\$309,125	\$154,562	\$154,562	\$121	\$154,441
15	\$313,761	\$156,881	\$156,881	\$123	\$156,758
16	\$318,468	\$159,234	\$159,234	\$125	\$159,109
17	\$323,245	\$161,622	\$161,622	\$127	\$161,496
18	\$328,094	\$164,047	\$164,047	\$129	\$163,918
19	\$333,015	\$166,507	\$166,507	\$131	\$166,377
20	\$338,010	\$169,005	\$169,005	\$133	\$168,872
21	\$343,080	\$171,540	\$171,540	\$135	\$171,405
22	\$348,227	\$174,113	\$174,113	\$137	\$173,977
23	\$353,450	\$176,725	\$176,725	\$139	\$176,586
24	\$358,752	\$179,376	\$179,376	\$141	\$179,235
25	\$364,133	\$182,066	\$182,066	\$143	\$181,924
Gross Amounts	\$7,657,864	\$3,828,932	\$3,828,932	\$3,006	\$3,825,926
NPV Amounts	\$4,159,560	\$2,079,780	\$2,079,780	\$1,633	\$2,078,147

Year	Boad of Disabled Services	City of Lee's Summit	Jackson County	LS R-7 School District	Mental Health	Metro Jr. College	Mid-Cont. Library	State Blind Pension	Tota
	0.80%	17.50%	7.30%	65.70%	1.30%	2.60%	4.40%	0.40%	100.0
1	\$0.80	\$17.50	\$7.30	\$65.70	\$1.30	\$2.60	\$4.40	\$0.40	\$100
2	\$0.81	\$17.76	\$7.41	\$66.69	\$1.32	\$2.64	\$4.47	\$0.41	\$101
3	\$0.82	\$18.03	\$7.52	\$67.69	\$1.34	\$2.68	\$4.53	\$0.41	\$103
4	\$0.84	\$18.30	\$7.63	\$68.70	\$1.36	\$2.72	\$4.60	\$0.42	\$104
5	\$0.85	\$18.57	\$7.75	\$69.73	\$1.38	\$2.76	\$4.67	\$0.42	\$106
6	\$0.86	\$18.85	\$7.86	\$70.78	\$1.40	\$2.80	\$4.74	\$0.43	\$107
7	\$0.87	\$19.14	\$7.98	\$71.84	\$1.42	\$2.84	\$4.81	\$0.44	\$109
8	\$0.89	\$19.42	\$8.10	\$72.92	\$1.44	\$2.89	\$4.88	\$0.44	\$110
9	\$0.90	\$19.71	\$8.22	\$74.01	\$1.46	\$2.93	\$4.96	\$0.45	\$112
10	\$0.91	\$20.01	\$8.35	\$75.12	\$1.49	\$2.97	\$5.03	\$0.46	\$114
11	\$0.93	\$20.31	\$8.47	\$76.25	\$1.51	\$3.02	\$5.11	\$0.46	\$116
12	\$0.94	\$20.61	\$8.60	\$77.39	\$1.53	\$3.06	\$5.18	\$0.47	\$117
13	\$0.96	\$20.92	\$8.73	\$78.55	\$1.55	\$3.11	\$5.26	\$0.48	\$119
14	\$0.97	\$21.24	\$8.86	\$79.73	\$1.58	\$3.16	\$5.34	\$0.49	\$121
15	\$0.99	\$21.56	\$8.99	\$80.93	\$1.60	\$3.20	\$5.42	\$0.49	\$123
16	\$1.00	\$21.88	\$9.13	\$82.14	\$1.63	\$3.25	\$5.50	\$0.50	\$125
17	\$1.02	\$22.21	\$9.26	\$83.37	\$1.65	\$3.30	\$5.58	\$0.51	\$126
18	\$1.03	\$22.54	\$9.40	\$84.62	\$1.67	\$3.35	\$5.67	\$0.52	\$128
19	\$1.05	\$22.88	\$9.54	\$85.89	\$1.70	\$3.40	\$5.75	\$0.52	\$130
20	\$1.06	\$23.22	\$9.69	\$87.18	\$1.73	\$3.45	\$5.84	\$0.53	\$132
21	\$1.08	\$23.57	\$9.83	\$88.49	\$1.75	\$3.50	\$5.93	\$0.54	\$134
22	\$1.09	\$23.92	\$9.98	\$89.82	\$1.78	\$3.55	\$6.02	\$0.55	\$136
23	\$1.11	\$24.28	\$10.13	\$91.16	\$1.80	\$3.61	\$6.11	\$0.56	\$138
24	\$1.13	\$24.65	\$10.28	\$92.53	\$1.83	\$3.66	\$6.20	\$0.56	\$140
25	\$1.14	\$25.02	\$10.44	\$93.92	\$1.86	\$3.72	\$6.29	\$0.57	\$142

Tax Benefit to the Taxing [
Year	Boad of Disabled Services	City of Lee's Summit	Jackson County	LS R-7 School District	Mental Health	Metro Jr. College	Mid-Cont. Library	State Blind Pension	Total
	0.80%	17.50%	7.30%	65.70%	1.30%	2.60%	4.40%	0.40%	100.00%
1	\$1,018.91	\$22,288.61	\$9,297.54	\$83,677.82	\$1,655.73	\$3,311.45	\$5,603.99	\$509.45	\$127,363.50
2	\$1,034.19	\$22,622.94	\$9,437.00	\$84,932.99	\$1,680.56	\$3,361.12	\$5,688.05	\$517.10	\$129,273.95
3	\$1,049.70	\$22,962.29	\$9,578.55	\$86,206.98	\$1,705.77	\$3,411.54	\$5,773.37	\$524.85	\$131,213.06
4	\$1,065.45	\$23,306.72	\$9,722.23	\$87,500.09	\$1,731.36	\$3,462.71	\$5,859.98	\$532.73	\$133,181.26
5	\$1,081.43	\$23,656.32	\$9,868.07	\$88,812.59	\$1,757.33	\$3,514.65	\$5,947.87	\$540.72	\$135,178.98
6	\$1,097.65	\$24,011.17	\$10,016.09	\$90,144.78	\$1,783.69	\$3,567.37	\$6,037.09	\$548.83	\$137,206.66
7	\$1,114.12	\$24,371.33	\$10,166.33	\$91,496.95	\$1,810.44	\$3,620.88	\$6,127.65	\$557.06	\$139,264.76
8	\$1,130.83	\$24,736.90	\$10,318.82	\$92,869.40	\$1,837.60	\$3,675.20	\$6,219.56	\$565.41	\$141,353.73
9	\$1,147.79	\$25,107.96	\$10,473.60	\$94,262.44	\$1,865.16	\$3,730.33	\$6,312.86	\$573.90	\$143,474.04
10	\$1,165.01	\$25,484.58	\$10,630.71	\$95,676.38	\$1,893.14	\$3,786.28	\$6,407.55	\$582.50	\$145,626.15
11	\$1,182.48	\$25,866.84	\$10,790.17	\$97,111.53	\$1,921.54	\$3,843.07	\$6,503.66	\$591.24	\$147,810.54
12	\$1,200.22	\$26,254.85	\$10,952.02	\$98,568.20	\$1,950.36	\$3,900.72	\$6,601.22	\$600.11	\$150,027.70
13	\$1,218.22	\$26,648.67	\$11,116.30	\$100,046.72	\$1,979.62	\$3,959.23	\$6,700.24	\$609.11	\$152,278.11
14	\$1,236.50	\$27,048.40	\$11,283.05	\$101,547.42	\$2,009.31	\$4,018.62	\$6,800.74	\$618.25	\$154,562.29
15	\$1,255.05	\$27,454.13	\$11,452.29	\$103,070.63	\$2,039.45	\$4,078.90	\$6,902.75	\$627.52	\$156,880.72
16	\$1,273.87	\$27,865.94	\$11,624.08	\$104,616.69	\$2,070.04	\$4,140.08	\$7,006.29	\$636.94	\$159,233.93
17	\$1,292.98	\$28,283.93	\$11,798.44	\$106,185.94	\$2,101.09	\$4,202.18	\$7,111.39	\$646.49	\$161,622.44
18	\$1,312.37	\$28,708.19	\$11,975.41	\$107,778.73	\$2,132.61	\$4,265.22	\$7,218.06	\$656.19	\$164,046.78
19	\$1,332.06	\$29,138.81	\$12,155.05	\$109,395.41	\$2,164.60	\$4,329.19	\$7,326.33	\$666.03	\$166,507.48
20	\$1,352.04	\$29,575.89	\$12,337.37	\$111,036.34	\$2,197.07	\$4,394.13	\$7,436.22	\$676.02	\$169,005.09
21	\$1,372.32	\$30,019.53	\$12,522.43	\$112,701.89	\$2,230.02	\$4,460.04	\$7,547.77	\$686.16	\$171,540.17
22	\$1,392.91	\$30,469.82	\$12,710.27	\$114,392.42	\$2,263.47	\$4,526.95	\$7,660.98	\$696.45	\$174,113.27
23	\$1,413.80	\$30,926.87	\$12,900.92	\$116,108.30	\$2,297.42	\$4,594.85	\$7,775.90	\$706.90	\$176,724.97
24	\$1,435.01	\$31,390.77	\$13,094.44	\$117,849.93	\$2,331.89	\$4,663.77	\$7,892.54	\$717.50	\$179,375.84
25	\$1,456.53	\$31,861.63	\$13,290.85	\$119,617.68	\$2,366.86	\$4,733.73	\$8,010.93	\$728.27	\$182,066.48
Total Amounts	\$30,631.46	\$670,063.08	\$279,512.03	\$2,515,608.26	\$49,776.11	\$99,552.23	\$168,473.00	\$15,315.73	\$3,828,931.91

Estimated Savings - Construc	tion Materials Sales Tax:		
Total Estimated Development C	ost:		\$ 30,462,403
Percentage of Const. Materials:			34%
Estimated \$ Amount of Const. I	Materials:		\$ 10,357,217
Estimate Sales Tax Rate:			7.85%
Estimated Savings:			\$ 813,042
Estimated Savings by Location	on	%	
Outside MO	State + LS Use Tax May Apply	35.00%	\$ 284,565
In MO	State + County + City sales tax	35.00%	\$ 284,565
In Jackson County	State + Jackson County + City Sales Tax	24.00%	\$ 195,130
In Lee's Summit	State + Jackson County + LS City Sales Tax	6.00%	\$ 48,782
Total Estimated Savings by Loc	ation	100.00%	\$ 813,042

VII. SOURCES OF FUNDS:

State amount and sources of financing for all of the Project costs listed above. Please provide commitment letters for any sources received listing terms and conditions. Please see the estimated Sources below. Debt financing options are available, and we are in the process of evaluating the same subject to final approval for the project.

SOURCES	AMOUNT
Private Equity	\$7,500,000
Construction and Permanent Financing	\$23,000,000
Total	\$30,500,000

VII. DEVELOPMENT TEAM

Identify members of the development team and provide evidence of experience with other development projects. Please see the team members below and their associated websites for history and experience.

<u>Matt Pennington and Dave Olson – Drake Development – www.drakekc.com/</u> <u>Jeff Tegethoff – Tegethoff Development - www.tegethoffdevelopment.com</u> <u>Jeff Haney – HaneyCo KC – www.haneycokc.com</u> <u>Rich Obertino – TR,i Architects - TR,i Architects St. Louis</u>

VIII. OPERATING PROFORMA.

The proforma must cover the period of abatement requested. Please see Exhibit "1a"

X. BOND FINANCING

Bond Financing is handled on a case-by-case basis. – N/A

XI. REQUIRED ATTACHMENTS:

Attachment A: A map showing the boundaries of the project.

Attachment B: A map indicating current land use and zoning.

Attachment C: A map indicating the proposed land use and zoning.

Attachment D: A map showing infrastructure improvements to be made.

Attachment E: A development schedule for the project, including the phasing of development and the locations and improvements to be accomplished in each phase.

Attachment F: Design plans for the project (including site plans & elevations).

Attachment G: Photographs of the project site and/or structure to be rehabilitated.

Attachment H: Copy of preliminary title work.

Attachment I: Letter(s) of Support from one or more of the following: councilpersons, mayor, county official, state representative, state senator, local taxing entities, and/or neighborhood organization(s). Please see the comments on Attachment I regarding the support for the project.

XII. CERTIFICATION OF APPLICANT:

The undersigned hereby represents and certifies that to the best knowledge and belief of the undersigned, this project application contains no information or data, contained herein or in the exhibits or attachments, that is false or incorrect, and that it is truly descriptive of the property which application is being made.

NAME:	Matthew Pernington	
SIGNATURE:	N w/a/	
TITLE:	Manager	

RETURN COMPLETED APPLICATION AND NON-REFUNDABLE APPLICATION FEE TO:

Land Clearance for Redevelopment Authority c/o City of Lee's Summit 220 SE Green Street Lee's Summit, Missouri 64063

REDEVELOPMENT PROJECT APPLICATIONEXHIBIT "1" BUDGET and Exhibit "1a" PROFORMA

See Attached

3/10/2021

BUDGET SUMMARY	
Acquisition	\$475,000
Site Work - Off Site - Off Site Storm and Sewer Improvements	\$705,067
Mining Remediation	\$2,169,404
Site Work - On Site	\$2,147,912
Site Monuments	\$120,000
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Construction Carry	\$1,651,61
Site Work A&E - Construction Management	\$253,00
A&E Lowenstein Road Relocation	\$103,01
Legal, Development Fee's and Closing Costs	\$787,00
Site Permits and Fee's	\$138,37
Total Development Costs	\$30,462,4

Gross Revenue			Phase I	Phase II		Phase III	- 1	Phase IV
Potential Net Revenue		\$	488,687	\$ 597,284	\$	678,732	\$	488,687
Effective Gross Revenue		\$	488,687	\$ 597,284	\$	678,732	\$	488,687
Operating Expenses								
Management	3.00%	\$	14,661	\$ 17,919	\$	20,362	\$	14,661
Vacancy Allowance	7.50%	\$	36,652	\$ 44,796	\$	50,905	\$	36,652
Total Operating Expenses		S	51.312	\$ 62,715	S	71.267	\$	51.312

			2021	2022	2023	2024	2025	2026	2027	2028	2029	2030	2031	2032	2033	2034	2035	2036	2037	2038	2039	2040	2041	2042	2043	2044	2045	2046
CASHFLOW			Year 0	Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	Year 7	Year 8	Year 9	Year 10	Year 11	Year 12	Year 13	Year 14	Year 15	Year 16	Year 17	Year 18	Year 19	Year 20	Year 21	Year 22	Year 23	Year 24	Year 25
Net Operating Income (NOI)	1.00%	\$	- \$	25% 660,112 \$	55% 1,870,992 \$	2,016,784 \$	2,036,952 \$	2,057,321	\$ 2,077,895	\$ 2,098,674	\$ 2,119,660	\$ 2,140,857	\$ 2,162,265	\$ 2,183,888 \$	2,205,727	\$ 2,227,784	\$ 2,250,062	\$ 2,272,563	\$ 2,295,288 \$	2,318,241	\$ 2,341,424	\$ 2,364,838	\$ 2,388,486	\$ 2,412,371	\$ 2,436,495	\$2,460,860	\$ 2,485,468 \$	2,510,323
SOURCES / USES Uses																												
Total Development Costs + Future Remodeling Costs		\$	13,708,081 \$	12,794,209 \$	3,960,112								\$165,000.00		\$135,000.00													
Total Uses		\$	13,708,081 \$	12,794,209 \$	3,960,112 \$	- \$	- \$	-	\$ -	\$ -	\$ -	\$ 135,000	\$ 165,000	\$ 187,500 \$	135,000	\$ -	\$ -	\$ -	\$ - \$	- \$	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ - \$	
Sources Est. Tax Abatement Savings - 50% Est. Sales Tax Exemption Savings Private Capital and Debt Total Sources		\$ \$ \$	- \$ 365,869 \$ 13,342,212 \$ 13,708,081 \$	31,841 341,477 \$ 12,420,891 \$ 12,794,209 \$	71,101 105,695 3,783,316 3,960,112	131,213	133,181	135,179	137,207	139,265	141,354	143,474	145,626	147,811	150,028	152,278	154,562	156,881	159,234	161,622	164,047	166,507	169,005	171,540	174,113	176,725	179,376 \$ \$	182,066
UNLEVERAGED CASH FLOW ANALYSIS (BEFORE DEBT)			Year 0	Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	Year 7	Year 8	Year 9	Year 10	Year 11	Year 12	Year 13	Year 14	Year 15	Year 16	Year 17	Year 18	Year 19	Year 20	Year 21	Year 22	Year 23	Year 24	Year 25
Cashflow	•	\$	(13,342,212) \$	(11,760,779) \$	(1,912,324) \$	2,147,997 \$	2,170,133 \$	2,192,500	\$ 2,215,101	\$ 2,237,938	\$ 2,261,014	\$ 2,149,331	\$ 2,142,892	\$ 2,144,199	2,220,755	\$ 2,380,062	\$ 2,404,624	\$ 2,429,443	\$ 2,454,522 \$	2,479,864	\$ 2,505,470	\$ 2,531,345	\$ 2,557,491	\$ 2,583,911	\$ 2,610,608	\$2,637,585	\$ 2,664,844 \$	2,692,390

Notes:
(1) NOI for each Phase is projected to Increase 1.00% annually after stabilization
(2) Sale Cap Rate is Gross of Selling Expenses
(3) Remodeling of units by phase is projected start in Year 9 and be completed in Year 12
(4) These projections are an estimate based on assumptions of future income and expenses and the probability that the projected results will be achieved cannot be assured

3/10/2021

EXHIBIT "2"— NEW AND EXISTING EMPLOYMENT INFORMATION

The property current has no existing employment – below is an estimate of the future employment during construction and stabilization.

WAGE & BENEFITS

	Job Category (executive, professional, clerical, general labor, etc.)	# new full-time employees	# new part-time employees	Average hourly wage/employee
Year 1 - 2	Construction Supervision		2	\$50/hour
	Construction Labor		100	\$30/hour
Year 3	Property Managers	2		\$35/hour
	Maintenance Engineers	2		\$30/hour

EXHIBIT "3"

Villas Conceptual Incentive Presentation to City Council On February 16, 2021

See Attached



STREETS OF WEST PRYOR LEE'S SUMMIT, MO

LIVE. DINE. SHOP. PLAY. EXPERIENCE.

DRAKE







LEWISRICE



SHOP



DINE



LIVE





PLAY



EXPERIENCE





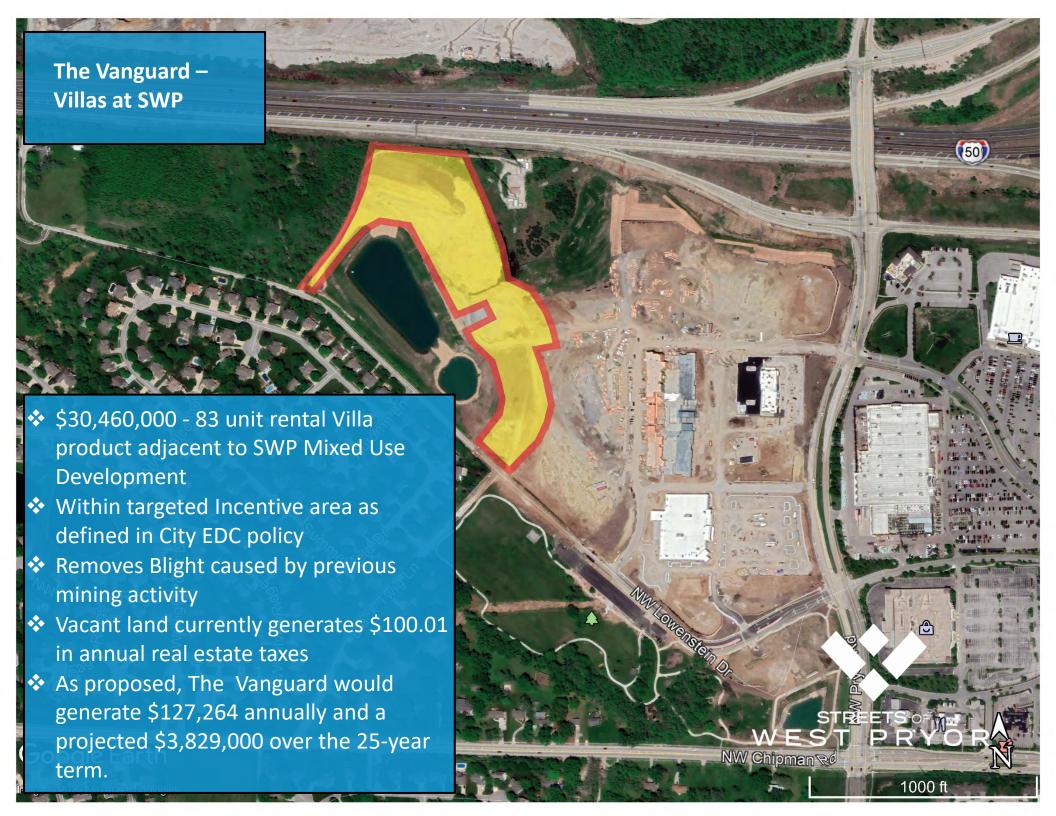


Project History

- ❖ 2014 A partnership began assembling 43 +/-acres on the south and west sides of the SWP project.
- Years passed, and many potential concepts were considered while the City worked on a Master Plan for the area.
- ❖ June 2018 The Development team presented a conceptual incentive and development plan to the City Council and received approval to move forward to refine a plan to make the project possible.
- ❖ November 2018 TIF Commission approved the Streets of West Pryor TIF Plan.
- Groundbreaking was held in May of 2019 on the \$178,000,000 SWP mixed use development
- Fall of 2020 McKeevers, Firebirds, and First Watch open. Starbucks, Summit at West Pryor Apartments and others opening soon. Amazing progress in the COVID 19 environment.
- Phase II of the Apartments and The Vanguard Villas approved at Planning Commission 1/28/21.
- The Vanguard is a new stand-alone development. While it is within the SWP TIF plan area, it was not included in the TIF, CID or TDD Project Areas and will not receive incentives from those plans.
- Two years of study, research and engineering have taken place to refine a remediation plan for the Blight caused by the undermining.
- Development team for The Vanguard Villas at SWP Drake Development, Tegethoff Development and HaneyCo KC.







The Vanguard - Site Plan







SUMMIT AT WEST PRYOR

LEE'S SUMMIT 20-001 MISSOURI 11-18-2020







BUILDING PERSPECTIVE



LEE'S SUMMIT, 20-001 MISSOURI 09-23-2020

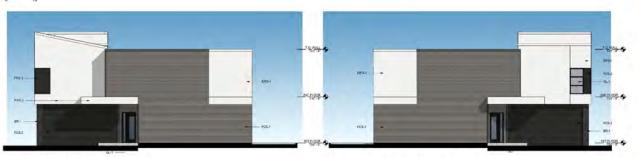












EXTERIOR MATERIAL LEGEND

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IL-1 RESIDENTIAL WINDOW WITH CLEAR GLASS

GU2 GARAGE DOOR WITH FROSTED GLASS

EAST ELEVATION	WEST ELEVATION
0 2 4' 8' 16'	0 2' 4' 8' 16'



NORTH ELEVATION



TOWNHOMES
SUMMIT at WEST PRYOR - PHASE III

LEE'S SUMMIT, 20-001 MISSOURI 09-24-2020

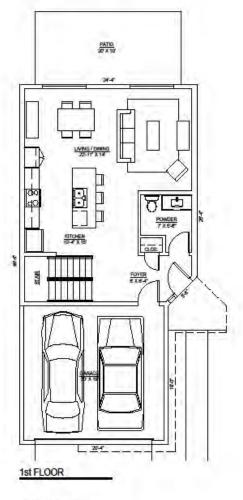


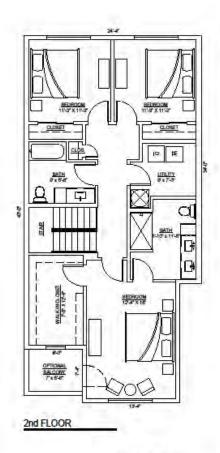




Floor Plan







TOWNHO	DUSE
SCALE NE - F-F	
2 7 2 4	ď

AREA SUMMA	RY:
2nd FLOOR:	1,120 SF
1st FLOOR:	740 SF
TOTAL:	1,860 SF





LEE'S SUMMIT, 20.001 MISSOURI 09.25.2020



Financial Gap

- ❖ Blight conditions caused by the undermining, and offsite improvements required for the project, has led us to a unique incentive request to make development financially feasible on the site.
- The project's estimated return without incentives is 6.58%, resulting in a Gap to financial feasibility of \$2,890,000.
- ❖ The Incentive request is 9.50% of the total Development Cost.
- ❖ Tool needed to fill the "Gap"
 - ❖ LCRA Sales Tax Exemption on Construction Materials and Real Estate Property Tax Abatement of 50% over 25 Years.
- ❖ Using these tools, the estimated rate of return is 7.83% with incentives.
- ❖ A combination of the LCRA tool and increased density of The Vanguard plan make the project financially feasible.
- ❖ We respectfully request the City Council's approval of our Conceptual Incentive Plan that will allow development on a site that would otherwise remain permanently dormant.

PILOTS and Real Estate Property Taxes Generated Outside of the TIF, CID and TDD Redevelopment Project Areas

- ❖ Summit at Streets of West Pryor Phase I Apartments opening soon 237 Units -\$268,995 in annual PILOT payments
- ❖ Signature at Streets of West Pryor Phase II Apartments 184 Units- \$208,840 in annual PILOT payments
- Proposed "New" Hotel Site Estimated at \$180,000 in annual Real Estate Real Estate Property Taxes
- The Vanguard Villas Estimated at \$127,000 in annual Real Estate Property Taxes
- ❖ Total PILOTS and Real Estate Property Taxes Estimated at \$784,835 annually upon completion





STREETS OF WEST PRYOR LEE'S SUMMIT, MO

LIVE. DINE. SHOP. PLAY. EXPERIENCE.

DRAKE







LEWISRICE

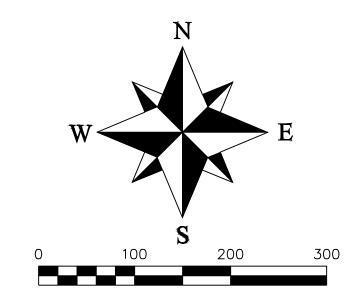
REDEVELOPMENT PROJECT APPLICATION ATTACHMENT "A"—Map of Project Boundaries

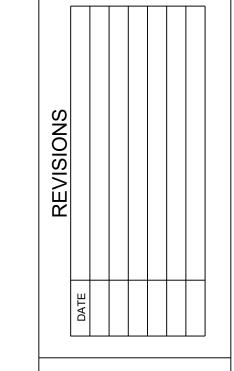
See Attached

Attachment "A" - Map of Project Boundary

REZONING EXHIBIT STREETS OF WEST PRYOR LOTS 7A-7D A Replat of Streets of West Pryor Lots 1 thru 14, Tracts "A", "B", "C", & "D"

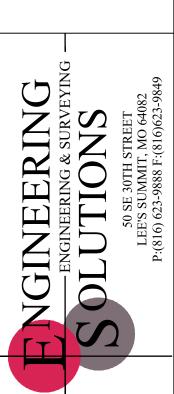
Section 35, Township 48 North, Range 32 West Lee's Summit, Jackson County, Missouri

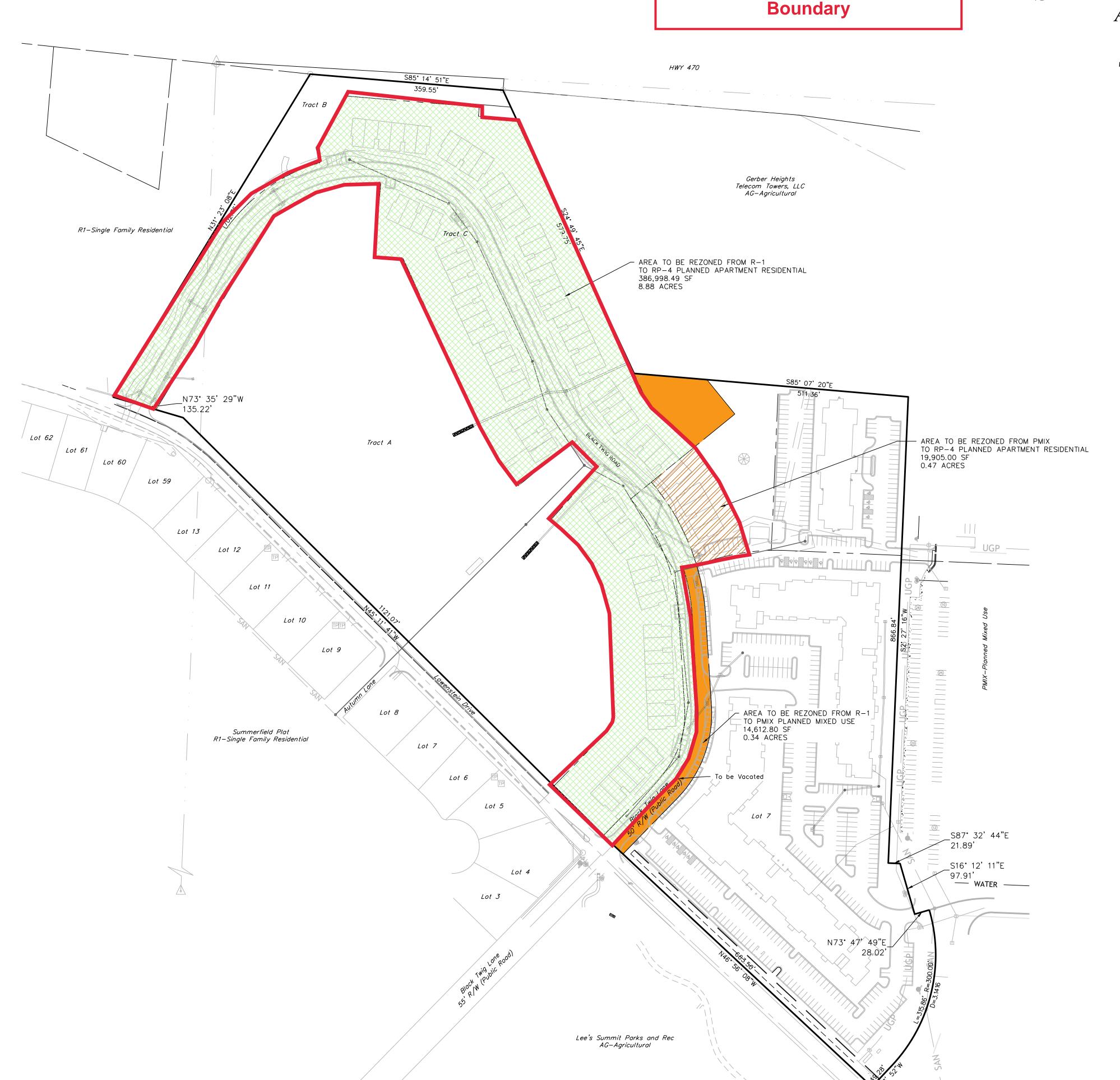




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PROFESSIONAL SEAL





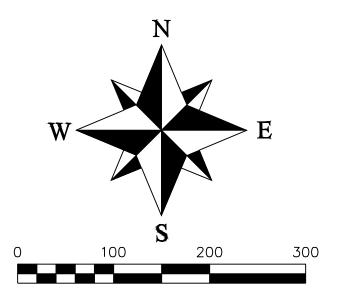
ATTACHMENT "B"—Map of Current Land Use and Zoning

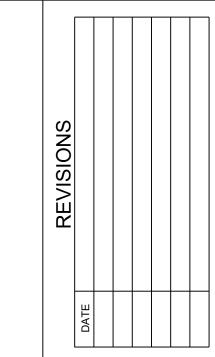
See Attached



REZONING EXHIBIT STREETS OF WEST PRYOR LOTS 7A-7D A Replat of Streets of West Pryor Lots 1 thru 14, Tracts "A", "B", "C", & "D"

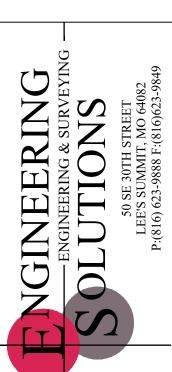
Section 35, Township 48 North, Range 32 West Lee's Summit, Jackson County, Missouri





EXF REZONING

PROFESSIONAL SEAL



ATTACHMENT "C"—Map of Proposed Land Use and Zoning

Same as Attachment "B" above

ATTACHMENT "D"—Map of Proposed Infrastructure Improvements (if applicable)

See Attached reduced PDP plan set and Mine Remediation Diagram

PRELIMINARY DEVELOPMENT PLANS LOT 7A - LOT 7C

STREETS OF WEST PRYOR

Nathan.michael@evergy.com Gas Service Katie Darnell 816-969-7747 Katie.darnell@spireenergy.com

Electric Service Evergy 913.347.4310

Water/Sanitary Sewer Water Utilities Department 1200 SE Hamblen Road Lee's Summit. Mo 64081 816-969-1900 jeff.thorn@cityofls.net

Communication Service AT&T Carrie Cilke 816-703-4386 cc3527@att.com

Time Warner Cable Steve Baxter steve.baxter@charter.com

Ryan Alkire 816-795-2218 ryan.alkire@cable.comcast.com

Google Fiber **Becky Davis** 913-725-8745 rebeccadavis@google.com



THE UNDERGROUND UTILITIES SHOWN HEREON ARE FROM FIELD SURVEY INFORMATION OF ONE-CALL LOCATED UTILITIES, FIELD SURVEY INFORMATION OF ABOVE GROUND OBSEVABLE EVIDENCE, AND/ORT HE SCALING AND PLOTTING OF EXISTING UTILITY AMPS AND DRAWINGS AVAILABLE TO THE SURVEYOR AT THE TIME OF SURVEY, THE SURVEYOR MAKES NO GUARANTEE THAT THE UNDERGROUND UTILITIES SHOWN COMPRISE ALL SUCH UTILITIES IN THE AREA, EITHER IN SERVICE OR ABANDONED. FURTHERMORE, THE SURVEYOR DOES NOT WARRANT THAT THE UNDERGROUND UTILITIES SHOWN ARE IN THE EXACT LOCATION INDICATED ALTHOUGH HE DOES CERTIFY THAT THEY ARE LOCATED AS ACCURATELY AS POSSIBLE FROM INFORMATION AVAILABLE. THE SURVEYOR HAS NOT PHYSICALLY LOCATED THE UNDERGROUND UTILITIES BY EXCAVATION UNLESS OTHERWISE NOTED ON THIS SURVEY.

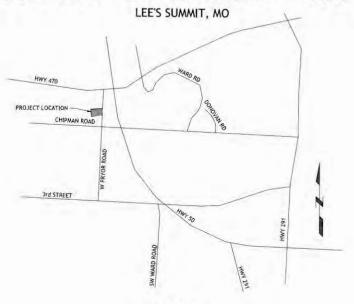
IN ACCORDANCE WITH GENERALLY ACCEPTED CONSTRUCTION PRACTICE, THE CONTRACTOR WILL BE SOLELY AND COMPLETELY RESPONSIBLE FOR CONDITIONS OF THE JOB SITE, INCLUDING SAFETY OF ALL PERSONS AND PROPERTY DURING PERFORMANCE OF THE WORK. THIS REQUIREMENT WILL APPLY CONTINUOUSLY AND NOT BE LIMITED TO NORMAL WORKING HOURS.

WARRANTY/DISCLAIMER

THE DESIGNS REPRESENTED IN THESE PLANS ARE IN ACCORDANCE WITH ESTABLISHED PRACTICES OF CIVIL ENGINEERING FOR THE DESIGN FUNCTIONS AND USES INTENEDED BY THE OWNER AT THIS TIME. HOWEVER, NEITHER SM ENGINEERING NOR ITS PERSONNEL CAN OR DO
WARRANTY THESE DESIGNS OR PLANS AS CONSTRUCTED. EXCEPT IN THE SPECIFIC CASES WHERE SM ENGINEERING PERSONNEL INSPECT AND CONTROL THE PHYSICAL CONSTRUCTION ON A CONTEMPORARY BASIS AT THE SITE.

CAUTION- NOTICE TO CONTRACTOR

THE CONTRACTOR IS SPECIFICALLY CAUTIONED THAT THE LOCATION AND/OR ELEVATION OF EXISTING UTILITIES AS SHOWN ON THESE PLANS IS BASED ON RECORDS OF THE VARIOUS UTILITY COMPANIES. AND, WHERE POSSIBLE, MEASUREMENTS TAKEN IN THE FIELD. THE INFORMATION IS NOT TO BE RELIED ON AS BEING EXACT OR COMPLETE. THE CONTRACTOR MUST CALL THE APPROPRIATE LITLITY COMPANY AT LEAST 72 HOURS BEFORE ANY EXCAVATION TO REQUEST EXACT FIELD LOCATION OF UTILITIES. IT SHALL BE THE RESPONSIBILITY OF THE CONTRACTOR TO RELOCATE ALL EXISTING UTILITIES WHICH CONFLICT WITH PROPOSED IMPROVEMENTS SHOWN ON THE PLANS. THE CONTRACTOR SHALL EXPOSE EXISTING UTILITIES AT LOCATIONS OF POSSIBLE CONFLICTS PRIOR TO ANY



LOCATION MAP

LEGAL DESCRIPTION LOT 7 & TRACT C STREET OF WEST PRYOR LOTS 1 THRU 14, TRACTS A, B, C, & D TO LEE'S SUMMIT, MO, JACKSON COUNTY MISSOURI

ALL EXISTING TOPOGRAPHIC DATA AND INFRASTRUCTURE IMPROVEMENTS SHOWN BASED ON INFORMATION BY KAW VALLEY ENGINEERING

#1 CHISELED "SQUARE" ON TOP OF CURB POINT OF INTERSECTION OF WEST PARK PARKING LOT AT EAST

#2 CHISELED "SQUARE" ON NORTHWEST CORNER AREA INLET, 25" EAST OF CURB LINE AND ON-LINE WITH SOUTH CURB OF LOWENSTEIN DRIVE AT 90" BEND IN ROAD **ELEVATION 971.06**

FLOODPLAIN NOTE:

SUBJECT PROPERTY IS SHOWN TO BE LOCATED IN "OTHER AREAS ZONE X" ON THE FLOOD INSURANCE RATE MAP FOR JACKSON COUNTY, MISSOURI AND INCORPORATED AREAS. COMMUNITY PANEL NO. 2909SC04166, REVISED JANUARY 20, 2017. "OTHER MEAES ZONE X" IS DEPINED AS 'AREAS DETERMINED TO BE OUTSIDE THE 0.2% ANNUL CHANCE FLOODPLAIN". LOCATION DETERMINED BY A SCALED GRAPHICAL PLOT OF THE FLOOD INSURANCE RATE MAP.

INDEX OF SHEETS

- C-1 COVER SHEET
- EXISTING CONDITIONS
- C-2.1 REZONING EXHIBIT C-3 OVERALL SITE PLAN
- OVERALL SITE PLAN
- C-5 LOT 7B LAYOUT PLAN C-6 LOT 7B LAYOUT PLAN
- C-7 LOT 7A & LOT 7C LAYOUT PLAN
- C-8 LOT 7B GRADING PLAN
- C-9 LOT 7B GRADING PLAN
- C-10 LOT 7A & LOT 7C GRADING PLAN
- C-11 BLACK TWIG CIRCLE PLAN AND PROFILE C-12 SANITARY LINE A PLAN AND PROFILE
- C-13 SANITARY LINE B PLAN AND PROFILE C-14 SANITARY LINE C PLAN AND PROFILE
- C-15 LANDSCAPE PLAN
- C-16 LANDSCAPE PLAN
- C-17 FIRE LANES C-18 FIRE LANES
- C-19 UTILITY
- C-20 DETAILS

DEVELOPER

SWP III, LLC C/O DRAKE DEVELOPMENT, LLC 7200 W 132nd ST, SUITE 150 OVERLAND PARK, KS 66213 913-662-2630

ENGINEER

SM ENGINEERING SAM MALINOWSKY 5507 HIGH MEADOW CIRCLE MANHATTAN KANSAS 66503 SMCIVILENGR@GMAIL.COM 785.341.9747



SAMUEL D. MALINOWSKY

5507 High Meadow Circle Manhattan Kansas, 6650

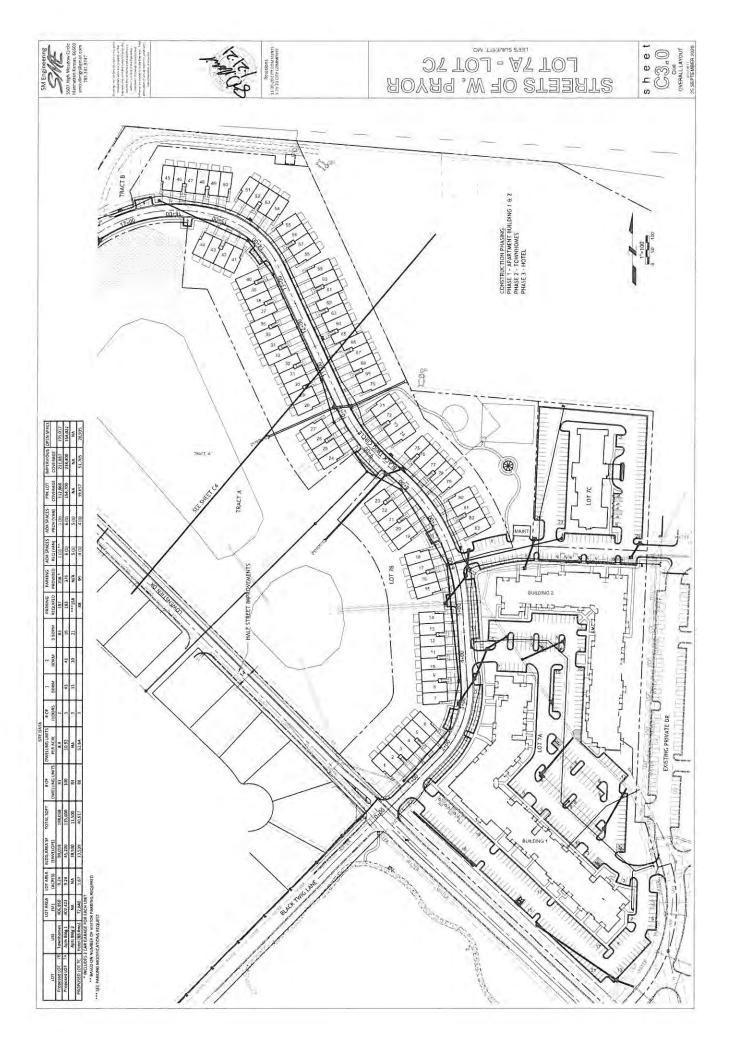
Revisions

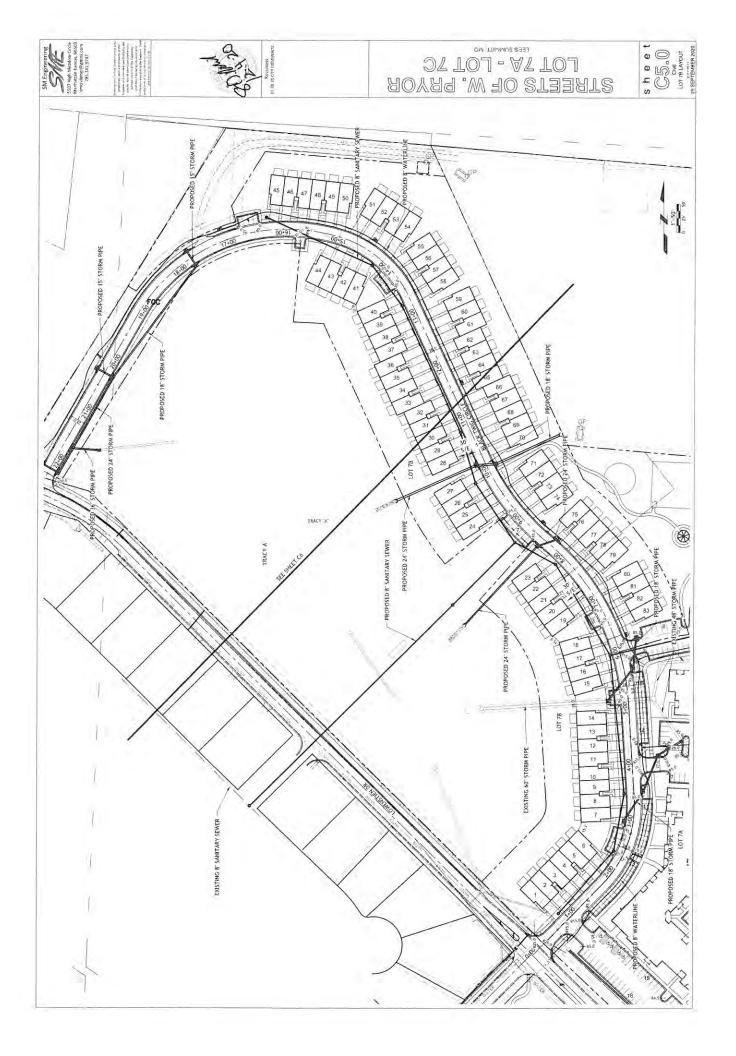
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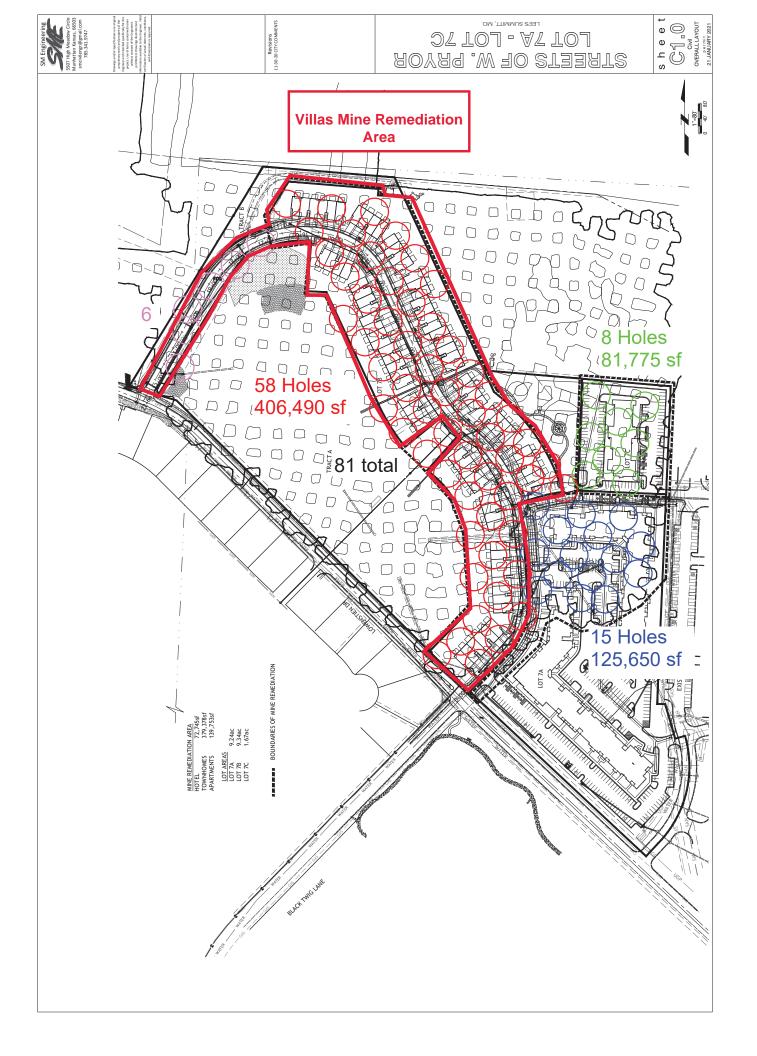
sheet C1.0 Civil Site Improvement PLan

25 SEPTEMBER 2020

S







ATTACHMENT "E"—Development Schedule

Project Schedule/Phasing	Units	% of Units	Construction Start	Const. Months	Delivery
Phase I	18	21.69%	Aug-21	10.50	Jun-22
Phase II	22	26.51%	Dec-21	10.50	Oct-22
Phase III	25	30.12%	Mar-22	10.50	Jan-23
Phase IV	18	21.69%	Jun-22	10.50	Apr-23
Total	83	100.00%			
Total Phasing Months from Co	onst. Start to Phase IV Deli	very:		20.63	

ATTACHMENT "F"—Design Plans (Site Plans and Elevations)

See Attached

ATTACHMENT "G"—Photographs of project site and/or structure to be rehabilitated

See Attached



ATTACHMENT "H"— Title Work / Property ownership

See attached Ownership Per the Jackson Count, MO Parcel Viewer – Preliminary Title work has been ordered and will be provided.

Basic Information

Parcel # 51-800-04-35-00-0-000 **Address:** 900 NW BLACK TWIG LN

LEES SUMMIT, MO 64081

Lot Size: N/A sq. ft.

Bldg sq ft: N/A

#Beds: N/A **#Baths:** N/A

Year Built: N/A
Tax Code Area: 049

Land Use Code: 2101 - UNIMP. COMM LAND

Exemption: None

Legal Description:

Value Type

STREETS OF WEST PRYOR LOTS 1-14 & TRACTS A-D---TRACT C

Property Values

Land Value			
Agricultural:			
Commercial:			
Residential:	6,326	\$6,326	
Improvements Value			
Agricultural:			
Commercial:			
Residential:			
New Construction Value			
Agricultural:			
Commercial:			
Residential:			
Total Market Value:		6,326	\$6,326
Total Assessed Value:		1,202	\$1,202
Total Taxable Value:		1,202	\$1,202

2020

2019

2018

2017

Primary Owner

WEST PRYOR OWNERS ASSOCIATION INC 7200 W 132ND ST STE 109 OVERLAND PARK, KS 66213 USA

Map



ATTACHMENT "I"— Letters of Support (Letters of support for the project are not required but may be provided for consideration)

The Vanguard Villas project and its Conceptual Incentive Presentation was made to City Council on February 16th, 2021. The City Council unanimously gave the "thumbs up" for the concept and for the process of moving to the formal LCRA Plan and application.