

May 11, 2020

TO: City Council

FROM: David Bushek, Chief Counsel of Economic Development & Planning

RE: Summary of the Southside Plaza Community Improvement District

Southside Plaza

54,378

### **Project and CID Summary**

Property:

Total

• The proposed project area covers about 5.24 acres of property located north SW Blue Parkway which contains the Southside Shopping Center. The Blight Study which is attached to the Petition (PDF page 26 of the Petition document) shows 33% vacancy in the shopping center, and this list of tenants:

| Suite             | Use    | Tenant                     | Square Feet | SF %   |
|-------------------|--------|----------------------------|-------------|--------|
| 400 Nichols       | Retail | The A List Salon           | 975         | 1.79%  |
| 402 Nichols       | Retail | Vapor Up                   | 593         | 1.09%  |
| 404 Nichols       | Retail | Econ-0-Wash                | 1,479       | 2.72%  |
| 712 Blue Pkwy     | Retail | Back Home, Inc.            | 3,695       | 6.80%  |
| 806 Blue Pkwy     | Retail | Knapp Physical Therapy LLC | 6,593       | 12.129 |
| 818-820 Blue Pkwy | Retail | Vacant                     | 2,472       | 4.55%  |
| 822-826 Blue Pkwy | Retail | Larue, Ramon & Tammy       | 6,030       | 11.09% |
| 828 Blue Pkwy     | Retail | Advanced Footcare Center   | 1,620       | 2.98%  |
| 834 Blue Pkwy     | Retail | Jumpin Catfish             | 6,136       | 11.289 |
| 836 Blue Pkwy     | Retail | Beyond Exchange            | 3,955       | 7.27%  |
| 838 Blue Pkwy     | Retail | Vacant                     | 5,153       | 9.48%  |
| 840 Blue Pkwy     | Retail | Vacant                     | 9,559       | 17.589 |
| 846 Blue Pkwy     | Retail | Jason Key Insurance Agency | 872         | 1.60%  |
| 848 Blue Pkwy     | Retail | Golden Paws Grooming       | 1,094       | 2.01%  |
| 852 Blue Pkwy     | Retail | Anna's Nails               | 1,024       | 1.88%  |
| 856 Blue Pkwy     | Retail | Asia Massage               | 907         | 1.67%  |
| 858 Blue Pkwy     | Retail | Vacant                     | 770         | 1.42%  |
| 862 Blue Pkwy     | Retail | Skratch bakery             | 1,451       | 2.67%  |
| Total             |        |                            | 54,378      | 100.00 |

• The proposed maximum duration of the CID is 27 years, or a shorter period of time if the CID debt obligations are repaid earlier.

- The applicant is requesting a blight finding for the purpose of expending CID revenues on repair and renovation of private improvements to the shopping center and parking areas.
- Developer's proposed budget and reimbursable categories:

| Item                              | Total Cost  | CID Eligible Cost |
|-----------------------------------|-------------|-------------------|
| Land Acquisition                  | \$3,250,000 | \$0.00            |
| Building Improvements             |             |                   |
| Façade Improvements               | \$1,047,570 | \$1,047,570       |
| Roof Replacement                  | \$150,000   | \$150,000         |
| HVAC Update                       | \$50,000    | \$25,000          |
| Rear entry doors and garage doors | \$29,000    | \$29,000          |
| TI and Capital Improvements       | \$99,970    | \$0.00            |
| Site Improvements                 |             |                   |
| Retaining Wall – Tiebacks         | \$35,700    | \$35,700          |
| Parking Lot                       | \$86,850    | \$86,850          |
| Stormwater Drainage               | \$60,000    | \$60,000          |
| Concrete Improvements             | \$5,259     | \$5,259           |
| Total                             | \$4,814,349 | \$1,439,379       |
|                                   |             | 29.89%            |

• The cooperative agreement will contain terms, conditions and safeguards for the City with respect to the funding of private CID improvements which are not dedicated to the City.

## **CID Operations**

- The District will be a separate political subdivision of the state, not a department of the City.
- The District will be governed by a 5-member Board of Directors. Initial directors are named in the petition and successor directors will be appointed by the Mayor with the consent of the City Council.
- The initial term of each director is either 2 or 4 years, as established by the initial appointments. Successors serve 4 year terms.
- Qualifications of a Director:
  - At least 18 years old
  - o Resident of Missouri for at least 1 year prior to taking office
  - Business owner or property owner in the district, or a representative of a business owner or property owner in the district

• One of the five director seats will be permanently controlled by the City, with a City staff member appointed to the City seat.

# **Project Financing**

- Developer provides the initial financing for all project costs through private lending or debt issued by the CID.
- The CID may issue debt or incur loans after City approval of the terms and conditions of such financing.
- The CID will serve as a reimbursement source for designated project costs, as discussed below.

### **CID Funding**

- The District proposes a sales tax of up to one percent (1.0%).
- An election must occur for the sales tax to be imposed. The election occurs after the District is formed. The qualified voters in the election will be the property owners within the CID area. A majority of those property owners that cast ballots must approve the sales tax. The sales tax can be imposed in 1/8% increments, up to the maximum of 1%.
- The CID will serve as a reimbursement source for designated project costs as set forth above, or as the source of funds to repay CID debt.

### **CID Reimbursable Costs**

The maximum amount of reimbursement will be about \$1.44 million, plus interest as provided in the cooperative agreement between the City and the CID.