## OFFICIAL ACTION

OF CLAY COUNTY, MISSOURI

2019-391-6

# APPROVE IFB #49-19 ROBERTS CHEVROLET BUICK MACPP 2020 MODEL YEAR METRO VEHICLE COUNTYWIDE

BY OFFICIAL ACTION OF CLAY COUNTY, MISSOURI, this IFB #49-19 with Roberts Chevrolet Buick for MACPP 2020 Model Year Metro Vehicle is hereby approved. The Authorized Agent of the County is authorized to sign any documents to facilitate this order.

of November	, 20	

APPROVED AS TO FORM AND LEGALITY:

COUNTY COUNSELOR

APPROVED BY THE AUTHORIZED AGENT OF CLAY COUNTY, MISSOURI, THIS 21 DAY

Rev 6/18/2019



## REQUEST FOR OFFICIAL ACTION

Date: 11/08/2019 Department/Office: Purchasing

<u>Background:</u> Specifications were prepared by the Purchasing Department for Bid No.49-19 MACPP 2020 Model Year Metro Vehicle Bid. Purchasing notified thirty-six Vendors in addition to posting on the County's Web-Site. Forty-six Vendors accessed the documents. Thirteen Vendors responded and provided responses that met all specifications.

Action needed: Award Bid 49-19 MACPP 2020 Model Year Metro Vehicle Bid and Term & Supply Agreement 2019-391 to KCR International Trucks, Inc. dba Summit Truck Group, Kansas City Freightliner, Landmark Dodge, MHC Kenworth, Midway Ford Truck Center, Molle Chevrolet, Inc., Molle Toyota, Inc., Olathe Ford Sales Inc., Randy Curnow Autogroup, Roberts Chevrolet Buick, Shawnee Mission Ford, Westfall O'Dell Truck Sales – Mack and Westfall O'Dell Truck Sales-Volvo the responses that met all specifications.

Immediate Action Required:	No ⊠ Yes ☐ If Yes, reason?
Budgeted/Funds available in: Fund Name # Budgeted Amount	Dept. Name # Acct Name # Contract Amount
Contract needed: Yes 🖂 Contract attached: Yes 🖂	No ☐ County Counsel Legal Review: Yes ☒ No ☐ No ☐
International Trucks, Inc. dba Freightliner; <u>lsetser@kcfreigl</u> Kenworth; <u>jeffjanssen@mhc.</u> Chevrolet, Inc.; <u>lpoage@mol.</u> Sales Inc.; <u>debij@olatheford.</u> Chevrolet Buick; <u>fleet@rober</u>	O:  I To: Administration: Agenda@claycogov.com Purchasing, and KCR Summit Truck Group; howard.gentry@summittruckgroup.com, Kansas City Intliner.com, Landmark Dodge; landmarkdodge1@yahoo.com, MHC Com, Midway Ford Truck Center; paul.barr@midwaytrucks.com, Molle lechevrolet.com, Molle Toyota, Inc.; rickg@molletoyota.com, Olathe Ford Com, Randy Curnow Autogroup; dgore@randycurnow.com, Roberts Ttscb.com, Shawnee Mission Ford; jay.cooper@shawneemissionford.com, —Mack; phuff@westfallgmc.com and Westfall O'Dell Truck Sales-Volvo;
Commission Action:	
RES ORD #	
Commission Session Date As	signed:
Official Action: 2019-391-	6

ELECTRONIC SUBMISSIONS TO <u>AGENDA@CLAYCOUNTYMO.GOV</u> ARE ACCEPTED AT ANY TIME, HOWEVER IN THE EVENT COMMISSION ACTION IS REQUIRED, THIS DOCUMENT ALONG WITH ALL SUPPORTING DOCUMENTS MUST BE RECEIVED BY 8:00AM FRIDAY, TEN (10) DAYS PRIOR TO THE NEXT COMMISSION SESSION.



## CLAY COUNTY

OFFICIAL ACTION No. 2019-391
IFB No. 49-19 MACPP 2020 Model Year Metro Vehicle Bid

This AGREEMENT, made and entered into this 21 day of overnoon, by and between Clay County, Missouri, hereinafter referred to as "County," and Roberts Chevrolet Buick, a corporation in the State of Missouri, hereafter referred to as "Vendor." Witnesseth, that:

WHEREAS, the County has caused to be prepared certain Agreement documents, General Terms and Conditions, Special Conditions and/or Specialications, Invitation For Bid (IFB) for Term and Supply Agreement and any special bid clauses/addenda listed under Special Attachments below (hereinafter "Agreement Documents"), said Agreement Documents setting forth such equipment, supplies, labor and/or services to be furnished as therein fully described; and

WHEREAS, The County desires to engage Vendor to provide such products/services.

NOW, THEREFORE, in consideration of the mutual covenants and considerations herein contained, IT IS HEREBY AGREED by the parties hereto as follows:

- 1. The County employs Vendor to provide the services hereinafter set forth.
- 2. PRODUCTS AND/OR SERVICES: The Vendor represents that it is equipped, competent, and able to provide, and that it will provide all products and/or services hereinafter set forth in a diligent, competent, and workmanlike manner. Vendor will provide all such products and/or services in accordance with the following provisions, incorporated into this Agreement as if set forth in full herein: County's Invitation For Bid No. 49-19 (hereinafter "IFB"); the Vendor's Response to the IFB, ("Bid"), which includes; Payment Terms/Fee Schedule(s), Scope of Work ("Scope"), and Agreement Terms and Conditions. In the event of any conflict between provisions in the appendices attached herein, the provisions set forth in the Agreement Terms and Conditions shall control.
- 3. PAYMENT AND ADDITIONAL SERVICES: If additional services are requested by the County, the Vendor shall prepare and submit to the County an estimate of the total cost associated with such additional services. The County will review and approve in writing such cost estimate for additional services, and the total compensation and reimbursement to be paid by the County to the Vendor for such approved additional services shall not exceed the approved amount. The Vendor's fees for additional services shall be billed on an hourly basis at Vendor's current standard rates.
- 4. TERM: The Agreement shall be in effect from the date of Authorized Agent of the County approval via a signed official action for an initial period of one year. Pricing shall remain the same firm, fixed amounts as specified in the IFB for the duration of the Agreement, unless otherwise stated within the Agreement. Clay County shall have the right, at its sole option, to renew the Agreement for four additional one-year periods, or any portion thereof. This Agreement shall automatically renew annually for a period of four times unless either party notifies the other of intent not to renew, modify or alter terms of the IFB. Notification must be in writing within a minimum of 30 days prior to end date of an annual renewal period.
- 5. TERMINATION: Clay County shall have the right to terminate the Agreement at any time, for the convenience of Clay County, without penalty or recourse, by giving written notice to the Vendor at least thirty calendar days prior to the effective date of such termination. The Vendor shall be entitled to receive compensation for services and/or supplies delivered to and accepted by the County pursuant to the Agreement prior to the effective date of termination.
- 6. This Agreement shall be binding on the parties thereto only after it has been duly executed and approved by the Authorized Agent of the County. The Vendor has previously indicated their approval and agreement to enter into a binding Agreement by virtue of their signature on the IFB cover page thereby declaring their understanding, agreement and certification of compliance to provide the items and/or services, at the prices quoted, in accordance with all requirements and specifications contained therein and the Agreement Terms and Conditions.

WITNESS WHEREOF, Clay County represents that the signatories below have full authority and authorization to sign on behalf of Clay County and hereby accept the Bid Response from Roberts Chevrolet Buick.

APPROVED:

County Counselor

COUNTY OF CLAY, MISSOURI:

Authorized Agent of the County

VENDOR:

Roberts Chevrolet Buick



# CLAY COUNTY PURCHASING DEPARTMENT INVITATION FOR BID (IFB)

IFB No.: 49-19

**PURCHASING STAFF: Patrick West, Purchasing Specialist** 

TITLE: MACPP 2020 MODEL YEAR METRO VEHICLE BID

PHONE No.: (816) 407-3630

ISSUE DATE: 9/16/2019

E-MAIL: pwest@claycountymo.gov

## BID RESPONSES MUST BE RECEIVED BY NO LATER THAN ("CLOSE/RETURN DATE and TIME"):

TUESDAY OCTOBER 22, 2019 AT 2:00 PM CENTRAL TIME

SUBMITTAL INSTRUCTIONS:

In effort to support the County's initiative for conservation, it is preferred that bids be submitted via <a href="www.PublicPurchase.com">www.PublicPurchase.com</a>. Sealed bids may be delivered to the Clay County Purchasing Office prior to the return date and time. Print the Sealed Bid Label found in Attachment 1 or type IFB Number, IFB Title and Return Due Date on the lower left hand corner of the envelope or package. In order for a bid to be considered complete, the Clay County document must be completed in its entirety. The cover page MUST be completed, all pages MUST be initialed and the Terms and Conditions Acknowledgement Form MUST be signed.

#### **RETURN PROPOSAL TO:**

US MAIL /DELIVER TO:	CLAY COUNTY PURCHASING DEPARTMENT
	1 COURTHOUSE SQUARE
	3 <sup>rd</sup> Floor COMMISSION DESK
	LIBERTY, MO 64068
COURIER/DELIVER	CLAY COUNTY ~ PURCHASING DEPARTMENT
TO:	16 W. FRANKLIN, SUITE 16-B
	LIBERTY, MO 64068

AGREEMENT PERIOD: DATE OF AWARD THROUGH ONE YEAR; WITH FOUR ONE-YEAR RENEWALS DELIVER SUPPLIES/SERVICES/INVOICES FOB (Free On Board) DESTINATION TO THE FOLLOWING ADDRESS:

Countywide

Clay County Administration Building
1 Courthouse Square

Liberty, MO 64068

By signing this IFB cover page, the Vendor shall hereby declare understanding, Agreement and certification of compliance to provide the items and/or services, at the prices quoted, in accordance with all requirements and specifications contained herein and the Agreement Terms and Conditions. The Vendor shall further agree that the language of this IFB shall govern in the event of a conflict with their bid. In addition, the Vendor shall further agree that upon receipt of an authorized purchase order from Clay County or when an Official Action is signed and issued by an authorized official of Clay County, a binding Agreement shall exist between the Vendor and Clay County.

SIGNATURE REQUIRED

Roberts Chevrolet Buick Dean J. Meier			Fleet Manager		
Company Name	Authorized Repr	esentative (Print)	Title		
1600 E. Prairie View Road PO BO	X 470	De 1/1	_		
Street Address		Authorized Signatur	е .		
Platte City, MO 64079	Platte	10/21/19		43-1852858	
City/State/Zip	County	Date		Company Tax ID No.	
816-858-3200	055	fleet@	)robertscb.com		
Telephone No. Facsimile No.			E-Mail		
☑Corporation ☐Individual	☐State/Local Gover	rnment 🗆 Partnership	☐Sole Prop	orietor □IRS Tax-Exempt	
	Vendor Tax Fili	ng Type with IRS (Check One			



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## 1. INTRODUCTION AND GENERAL INFORMATION

This section of the IFB includes a brief introduction and background information about the intended acquisition for which the requirements herein are written. The contents of this section are intended for informational purposes and do not require a response.

Submittal instructions and Determination of Award information can be found on our website by clicking the following link https://www.claycountymo.gov/departments/purchasing#Current Solicitations

#### 1.1 Purpose:

This document constitutes a request for competitive, sealed proposals from prospective Vendors for MACPP 1.1.1 2020 Model Year Metro Vehicle Bid in accordance with the requirements and provisions stated herein.

Document Contents: This document is divided into the following parts: 1.1.2

> Section 1: Introduction and General Information

Section 2: Scope of Work

Agreement Terms and Conditions Acknowledgement Form Section 3:

Exhibit A:

Pricing

Exhibit B:

Experience and Expertise

Exhibit C:

Lease Terms Information

Exhibit D:

Miscellaneous Information

Attachment 1: Sealed Bid Label

Attachment 2: List of Participating Agencies

Attachment 3: Jackson County Review Compliance Form

Attachment 4: Jackson County Affidavit Form

#### 1.2 Pre-Bid Meeting (Non-Mandatory):

A Non-Mandatory Pre-Bid Meeting regarding this Invitation for Bid will be held on Wednesday, October 2, 1.2.1 2019 beginning at 2:00 pm Central Time at Clay County Administration Building, 1 Courthouse Square; 3<sup>rd</sup> Floor Commission Hearing Room Liberty, MO 64068.

- 1.2.2 The IFB will be used as the agenda for the Pre-Bid Meeting.
- 1.2.3 Pre-Bid Meeting IFB Questions: All potential Vendors are encouraged to participate in the Pre-Bid Meeting as it will be used as a forum for questions, communications, and discussions regarding the IFB. The Vendor should become familiar with the IFB and develop all questions prior to the Meeting in order to ask questions and otherwise participate in the public communications regarding the IFB.
  - Prior Communication Prior to the Pre-Bid Meeting, the Vendor may submit written a. communications and/or questions regarding the IFB to Purchasing2@ClayCogov.com. Such prior communication will provide Clay County with insight into areas of the IFB which may be brought up for discussion during the Meeting and which may require clarification.
  - b. During the Pre-Bid Meeting, the County will attempt to respond to all previously received questions/concerns regarding the IFB but it shall be the sole responsibility of the Vendor to orally address any issues previously presented to the County by the Vendor that the County may have failed to address.
  - Addendum to the IFB Any changes needed to the IFB as a result of discussions from the Pre-Bid Meeting will be accomplished as an addendum to the IFB. Formal minutes of the Meeting shall not be maintained. Any questions that require a revision to the IFB shall be accomplished as an amendment to the IFB.

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#### 1.3 Questions:

- 1.3.1 Questions relating to the IFB must be submitted via the <a href="www.PublicPurchase.com">www.PublicPurchase.com</a> website or emailed to Purchasing 2@ Clay Cogov.com
- 1.3.2 All questions and issues should be submitted no later than Friday October 11, 2019. If not received prior to the aforementioned date, the County may not be able to fully research and consider the respective questions or issues.

#### 1.4 Background Information:

- 1.4.1 The Mid-America Council of Public Procurement (MACPP) was founded in October 1982 to meet and serve the needs of area public purchasing professionals.
  - a. The chapter was chartered as the 31st chapter of NIGP on January 3, 1983.
  - b. The 35 original charter members of MACPP were a diverse group of men and women representing many public sector agencies from both sides of the Missouri/Kansas border - 21 were from Missouri and 14 from Kansas.
- 1.4.2 Over the past 30 years, this Vehicle Metro Bid has been utilized as a resource for the various members of the MACPP to obtain cooperative purchasing power of vehicles and take advantage of cost savings that a cooperative bid is able to provide.
  - For the previous 3 years, the MACPP Vehicle Metro Bid has been handled by Johnson County, Kansas and its Treasury and Financial Management Department, through Dale Bauer, Senior Purchasing Administrator.
- 1.4.3 Energy Conservation and Fuel Alternative information has been provided through cooperation with the Kansas City Regional Clean Cities Coalition; (<a href="www.cleancities.energy.gov/coalitions/kansas-city">www.cleancities.energy.gov/coalitions/kansas-city</a>) housed at the Metropolitan Energy Center; (<a href="www.metroenergy.org">www.metroenergy.org</a>) and their efforts to provide information on a variety of sustainable resources and cleaner burning fuel options.
  - a. For additional resources and motivation for sustainable and alterative purchasing check with Metro Kansas City Climate Action Coalition; www.mkccac.org.
    - MKCCAC's mission is to enact and foster proactive strategies, systems and structures within the Metro KC region that will drawdown greenhouse gases, Improve climate resiliency and generate corresponding economic, social, health and quality of life benefits.
- 1.4.4 While this current Invitation for Bid is very comprehensive, it is not practical nor the intent to price every conceivable option/vehicle configuration.
  - a. Buyers are encouraged to contact dealers for additional information and to confirm pricing prior to placing an order.
  - b. Agencies and/or other Jurisdictions are encouraged to review the "low overall price" before buying a
  - c. Options added to the base bid amount may change the "low overall price" and therefore, the lowest priced dealer.
- 1.4.5 Although an attempt has been made to provide accurate and up-to-date information, Clay County does not warrant or represent that the background information provided herein reflects all relationships or existing conditions related to this invitation for Bid.

## 1.5 Estimated Quantities:

- 1.5.1 The County shall not guarantee any minimum or maximum amount of the Vendor's products/services that may be required under the Agreement.
  - a. The Vendor shall provide products/services on an as needed, if needed basis.
  - b. The County shall not guarantee any usage of the Agreement whatsoever.

#### IFB No: 49-19

#### 2. SCOPE OF WORK

The general terms and conditions described herein apply to all transactions on material, equipment, or supplies. By submitting a bid, the Vendor agrees to be bound by these terms and conditions for the term of the Agreement. These terms and conditions shall prevail unless otherwise modified by the County within this bid document. The intent of this invitation to bid to solicit bids and award price agreements for the 2020 model year cars, trucks, vans, and cab and chassis required by the participating entities named in this document. The price agreement period will be binding for the initial model year period, with the possibility of four, one-year extensions.

## 2.1 Specific Requirements:

- 2.1.1 The Vendor shall provide a MACPP 2020 Model Year Metro Vehicle Bid, which meets or exceeds the specifications contained in this document.
- 2.1.2 Vehicle Minimum Specification sheets for each item are attached.
  - a. See Exhibit A; Pricing Table 1: Required Pricing
  - b. Incomplete bids may be rejected.
  - c. Vendor responses must be legible or the bid may be rejected.
- 2.1.3 Vendors must comply with all special requirements of the participating Entities, Agencies and/or Jurisdictions including any Occupational or Business License requirements.
- 2.1.4 Vehicles shall be the latest models in standard production, as ordinarily furnished to the general public, except as otherwise specified herein.
  - a. Dealer shall submit production schedules with the bid package.
  - b. The County may permit the substitution of a new replacement model or a new replacement product line if the model, series or the product line originally awarded becomes unavailable, is discontinued, replaced, etc., by the OEM.
  - c. The awarded price, as well as, any discounts will continue to be applied to the MSRP for the replacement.
  - d. This Invitation for Bid and the resultant award covers the outright purchase of new, current model year vehicles.
    - 1. Under no circumstances may "Demos" or "Used" or "Pre-Owned" or prior model year vehicles be sold under this Agreement.
- 2.1.5 All safety items and air pollution controls as required by Federal and State Statute and regulations shall be included on the vehicle when delivered.
  - a. Options requested shall not be in conflict with or construed as modifying these statutes or regulations.
- 2.1.6 All vehicles shall be corrosion protected, and a copy of the manufacturer's corrosion warranty and any applicable sticker shall be provided to the purchasing agency with delivery of vehicle.
- 2.1.7 The Manufacturer's Standard Factory Warranty shall apply to all vehicles.
  - a. The Vendor shall warrant the vehicle and furnish equipment against part failure or malfunction due to design, construction or installation error, defective workmanship, and missing or incorrect parts for a minimum of twelve (12) months.
  - b. However, if the Vendor receives from any supplier additional warranty on the whole or any components of the vehicle in the form of time or mileage, including any pro-rate arrangements, or the Vendor

- generally extends to their commercial customers a greater or extended coverage, the Lead Agency shall receive corresponding warranty benefits.
- c. The manufacturer's standard warranty shall be honored by all manufacturers' dealers in Missouri and Kansas.
- d. A properly executed Warranty must be delivered with the vehicle.
- e. The Warranty shall not become effective until the unit is placed in service.

## 2.1.8 Corporate Average Fuel Economy (CAFE) Standard Requirement:

- a. The Vendor shall only provide vehicles under Agreement from manufacturers that meet the federal government's Corporate Average Fuel Economy (CAFE) standard as established by the National Highway Traffic Safety Administration (NHTSA) for the respective class of vehicle stated in the IFB.
- b. The Vendor shall provide the Miles Per Gallon (MPG) or electric vehicle MPG equivalent (MPGe) ratings for each vehicle bid.

#### 2.1.9 Alternative Fuel Options

- a. Vendors should respond with an alternative fuel option where possible, as there is an expanded emphasis on alternative fuel options this year.
  - 1. See Exhibit A; Pricing Table 3: Optional Pricing: Alternative Fuel Options.
- b. Gaseous Fuels (CNG and LPG)
  - 1. Propane and CNG are less energetic fuels than petroleum diesel and require more gallon-equivalents to do the same work.
    - i. However, developments with engine efficiencies are closing that gap.
    - ii. Both are far cleaner than diesel vehicles, and do not require emissions fluid, particulate filters or other specialized emissions equipment.
  - 2. In most cases, both CNG and LPG are less expensive that diesel or gasoline.
    - i. As a rule, engines using them last longer than equivalent diesel models.
    - However, using either fuel means employee training and certification, along with possible facility modifications.
  - 3. Compressed hydrogen is a zero emission fuel option that is not readily available in the KC metro and is prohibitively expensive to pilot.

#### c. Compressed Natural Gas (CNG)

- 1. CNG can be used in all weight classes in vehicles built or converted to run on CNG.
  - i. These can be dedicated (CNG only) or bi-fuel (powered by both CNG and gasoline).
- 2. CNG requires dedicated fueling sites.
  - i. These can be fast-fill, which fills the tanks in similar time as diesel, or time-fill, using a low pressure connection to fuel many fleet vehicles at once, typically overnight.
  - Existing public and shared private CNG fueling stations in the KC metro may help meet a new fleet need for CNG fueling.

#### d. Propane Autogas (LPG or autogas)

- 1. Propane is available for light and medium vehicle classes.
  - i. Vehicles may be built or converted to run on propane in either dedicated or bi-fuel configuration.
- 2. Propane is stored in liquid form and dispensed from fueling stations or trucks.
  - Public LPG fueling stations are rare, due to State dispensing codes, and may be limited by hours of operation.
  - ii. Dedicated fleet stations are relatively inexpensive
  - iii. Not all propane distributors are equipped to assist a fleet with Autogas, so ask around.
- 3. Propane is a fossil fuel; renewable propane is a new development
  - i. Like CNG, it is odorless but scented by distributors for safety.

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ii. Propane is heavier than air and non-toxic, and in most cases does not require garage modifications.

- e. Plug-In Electric Vehicles
  - 1. Plug-In Hybrid Electric Vehicles (PHEVs) combine an electric motor and gasoline engine.
    - Unlike conventional hybrids, PHEVs can travel anywhere from 15 to 50 miles on electric power alone.
  - 2. Battery Electric Vehicles (BEVs) are fully electric and use no petroleum fuels.
    - BEVs can travel between roughly 100 and 300 miles per OEM specs, though weather and HVAC use will limit estimated ranges.
  - 3. Charging times range from 1-2 hours for PHEV or 4-8 for light duty BEVs using Level 2 systems.
    - i. PHEV may not use high-speed DC chargers.
    - ii. BEV equipped with J1772/SAE combo or CHADEMO DCFC options can charge in 20-50 minutes using high-speed chargers.
  - 4. Most PHEVs and BEVs now on the market are passenger cars, SUVs and light trucks, though the variety of electrified medium-duty trucks, buses and shuttles offered by OEMs is increasing rapidly.
- f. Mid-Level and High-Level Ethanol Blends
  - 1. E85 refers to blends of ethanol and gasoline ranging from 51% to 83% ethanol content by volume.
    - Ethanol content varies, depending on the season, but E85 is always marketed as E85, and generally costs 25-40% less than regular gasoline. B20 is a common biodiesel blend in the United States.
  - 2. E10 (10% ethanol) is a standard gasoline blend in the U.S.
    - Ethanol is used as an octane booster and replaces toxic aromatics (such as toluene and benzene)
      that are used when ethanol is not.
  - 3. E15 is increasingly common and is certified for any vehicle built in 2001 or later, but only designated FlexFuel vehicles are certified for blends with more that 15% ethanol.
    - i. Mid-Level Blends (between 15% and 30%) are available
  - 4. Gasoline engines built since 2007 (or earlier) can efficiently use ethanol, and there is no MPG loss for low fuel blends.
    - i. Custom blends can be blended and delivered to your gasoline fueling site.
- g. Biodiesel and Renewable Diesel
  - 1. Biodiesel is a renewable fuel produced from fats, oils and grease (FOG) for use in diesel engines.
    - i. B100 (100% biodiesel) can be used, but lower blends are more common.
    - ii. These range from B2 to B20, with Petroleum ULSD making up the rest of the blend.
    - iii. Fleets using biodiesel often purchase set blends from distributors rather than at public stations.
  - 2. Biodiesel has a higher cloud point than petroleum diesel, which can lead to cold-weather performance issues.
    - It is an extremely effective solvent, and using biodiesel in older diesel engines can cause problems (as deposits loosened from these engines clogged filters and injectors) if frequent filter changes are not scheduled when biodiesel is first introduced.
  - 3. Renewable diesel is produced from FOG using a process that is less efficient and clean than biodiesel; however, renewable diesel is chemically and operationally indistinguishable from USLD.
    - i. It is not yet readily available in the KC metro area.
- h. Check the Metro Energy Center website for additional information concerning Alternative Fuel options.
  - 1. www.metroenergy.org
- 2.1.10 Vendors MUST meet the Minimum Standard Specification of every item listed in the Standard Vehicle portion of the Detailed Specifications of Exhibit A for all vehicles bid or the bid may be rejected.
  - a. If Minimum Standard Specifications cannot be met, Vendor shall note such exceptions in Exhibit A.

- b. If Make/Model has additional Standard Equipment not listed in Minimum Standard Specifications, Vendor must list Equipment and Manufacturer's Codes for all additional Standard Equipment not listed using a separate sheet noting Item Number, Group Number, Equipment Description, and Manufacturer Code(s).
  - 1. Vendor shall supply an available options sheet for every vehicle bid, including any Manufacturer Codes and pricing that reflects requested MSRP discount from Exhibit A; Table 5.
- c. After Award, participating Entities, Agencies and/or Jurisdictions may purchase the specified vehicle and choose to have options, accessories, equipment, features, products, etc., (hereafter referred to as "options") added or deleted.
  - Such options will generally be considered "OEM" (original equipment manufacturer), but may be from other suppliers that the OEM may utilize and/or may be considered part of the OEM's standard line of products for the vehicle involved.
  - 2. The options would normally be readily available from the "factory" when the OEM is building the vehicle and would normally be expected to be listed in the OEM's offering of options.

### 2.1.11 MSRP and Options

- a. The pricing for every possible available option is not shown within the bid documents.
- b. All options, when available, shall be factory OEM (original equipment manufacturer) installed.
  - 1. When dealer installed options are bid, please note on the bid document that these options are not factory installed.
- c. During the course of the Agreement year, other Departments, eligible Entities, Agencies and/or Jurisdictions may need to order vehicle options or specific customizations items not specifically listed in this Agreement.
- d. Vendor shall state any discount off MSRP list price for all equipment and/or options in Exhibit A: Pricing Table 5.
- e. For pricing on options not shown within the bid documents, use the following websites for your initial search.
  - 1. Dodge Vehicles www.dodge.com
  - 2. General Motors Vehicles www.gmfleet.com (will need a fleet number from dealer)
  - 3. Ford Vehicles www.fleet,ford.com
  - 4. Jeep Vehicles www.jeep.com
  - 5. Ram Vehicles www.ramtrucks.com
- f. Buyers are encouraged to contact the respective dealers to provide current pricing and confirm what option packages are required to meet individual needs.
- 2.1.12 Clay County or other Entity, Agency and/or Jurisdiction reserves the right to negotiate lower pricing, in the event of a significant decrease in market price of any product/service listed.
  - a. If the Vendor's normal pricing to the public or to the trade in general is less than the net Agreement pricing with the application of an Agreement discount, etc., then the normal pricing to the public or to the trade in general shall also be granted by Vendors to Agreement participants.

## 2.1.13 Government Mandated Program Price Adjustment

- a. An adjustment in price may be permitted if a government mandated program such as a new standard for emissions takes effect and suitable documentation is furnished to the State and the State determines the requested price change is verifiable and is reasonable.
- b. Such a price adjustment may be permitted for only a limited time since such an adjustment would eventually be reflected in the MSRP.

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#### 2.1.14 Trade-In Valuation

- a. Vendor shall state any Minimum Guaranteed Trade-In values on all types of Vehicles so that participating agencies can utilize this option for disposition of vehicles in their current fleet.
  - 1. See Pricing Table 4: Optional Pricing.

#### 2.1.15 Exceptions

a. Attach additional pages in the appropriate sections of this bid for any exceptions that cannot be explained in the fields provided, noting Item Number, Group Number, Vehicle Make and Model where appropriate.

#### 2.1.16 Truck Cab Descriptions

- a. Various vehicle manufacturers describe the variety of truck cab descriptions available in different ways.
- The following descriptions will be used throughout this IFB to describe the cabs, number of doors, etc.



Cab "A" 2-doors no back seat



Cab "B"
2 front-hinged doors
front & back seats



Cab "C"
4 full size doors, front hinged
front & back seats (Crew Cab)

## 2.2 Vehicle Delivery Requirements

- 2.2.1 Delivery must be made between the hours of 8:00 a.m. and 12:00 Noon or 1:00 p.m. and 4:00 p.m., Monday through Friday, Central Time.
  - a. Deliveries shall not be made on State or County holidays, or holidays otherwise observed by the accepting Entity, Agency and/or Jurisdiction.
  - b. The Vendor shall notify the County a minimum of twenty-four (24) hours prior to delivery of the vehicle to the County location.
  - c. The Vendor must understand and plan accordingly that upon delivery the County representative must verify the vehicle delivered has all required equipment and options and that nothing was damaged during the delivery of the vehicle.
    - 1. If something is damaged during delivery of the vehicle, the Vendor shall address in accordance with the paragraphs below relating to repair or replacement of damaged product.
  - d. Each vehicle shall be delivered with the proper forms to apply for State Title and License including the Manufacturer's Statement of Origin and Invoice.
    - 1. The invoice/Title for all alternative fuel vehicles must clearly indicate the vehicle is alternative fuel (e.g. flex fuel (FFV) or E-85, etc.).
  - e. Each vehicle shall be delivered with the owner's manual.
  - f. The Vendor shall comply with the manufacturer's recommended pre-delivery service.
  - g. In the event the Vendor fails to deliver the vehicle by the stated ARO time, Clay County reserves the right to find the same or similar vehicle from another source, and to charge the Vendor the difference for the substitution.
    - 1. In assessing the applicability of this provision, Clay County will consider the degree of Vendor responsibility in the delay.
  - h. The Vendor shall understand and agree that the delivery charges shall not be applied nor invoiced to vehicles purchased by and delivered to Missouri state or county agencies.

- 1. Any delivery charges shall only apply to public entities making purchases through the Missouri Cooperative Procurement Program.
- The Vendor shall be entitled to receive the per mile delivery price or the guaranteed, not-to-exceed total delivery price per vehicle which can only be assessed for delivery of a vehicle to any cooperative entity throughout the State of Missouri or State of Kansas.
- 3. The Vendor, at their choosing, may charge a delivery fee when delivering vehicles outside of a 25-mile radius from their dealership.
  - i. This fee may be taken into consideration by agencies when determining a lowest total cost for a vehicle.
- 4. If the Vendor proposes both the per mile delivery price and the guaranteed, not-to-exceed total delivery price, the Vendor shall understand that the total delivery price assessed by way of the per mile price shall not exceed the guaranteed-not-to-exceed total delivery price per vehicle.
  - i. The lesser of the two prices shall be charged to the public entity.
  - ii. See Exhibit A; Pricing Table 2: Other Required Pricing

## 2.2.2 Repair or Replacement of Damaged Product:

- a. The Vendor shall be responsible for repairing any item or components received in damaged condition at no cost to Clay County.
- b. Bids will be accepted only on vehicles that can be serviced by a dealer located in Missouri or Kansas.
- c. Successful Bidders must maintain service under the terms of the warranty and where replacement parts may be obtained.
- d. If the Vendor is not located Missouri or Kansas, they must indicate the name and address of an authorized dealer in the area mentioned to serve as a pick-up point.
- e. The Vendor will be responsible for towing or transportation arising out of any condition due to the manufacturer's fault.
  - 1. In the event the item cannot be repaired or if the repair would otherwise compromise the integrity of the vehicle and the manufacturer warranty, then the Vendor must replace the item or component in its entirety at no additional cost to the County.
  - 2. This includes all delivery/transportation costs for returning non-functional items to the Vendor for replacement.

#### 2.3 Lease/Purchase Agreements

- 2.3.1 Some participating entities may wish to use a lease/purchase method of acquisition.
  - a. If this method is utilized, that eligible Entity, Agency and/or Jurisdiction using it will be responsible for the method of payment to the dealership and will assume all responsibility for any accompanying paperwork.
  - Clay County, Missouri will assume no responsibility for lease/purchase agreements by other participating entities.
  - c. Dealerships that wish to be considered for financing arrangements should submit a statement of such intentions with their bid.
  - d. Each Entity, Agency and/or Jurisdiction reserves the right to arrange financing with any company it so chooses.
  - e. Alternate lease/purchase pricing may be submitted, by writing the leasing information through Exhibit C and indicating Item Number and Group Number for all vehicles on which Vendors intend to make such an offer.

- 2.4 Participating Entities, Agencies and/or Jurisdictions Individual Agreement Requirements
  - 2.4.1 Clay County will participate in the Agreement from the onset.
    - a. The County reserves the right to add additional Counties, eligible Entities, Agencies and/or Jurisdictions to this Agreement during the Agreement period.
      - 1. For a list of the initial participating Agencies see Attachment 2 of this document.
    - b. Clay County Missouri Municipal Code of Ordinance
      - 1. Section 37.09. Sales Tax
        - i. The County is exempt from the paying all local and state taxes or federal excise taxes.
        - ii. A copy of the state sales tax exemption certificate can be obtained from the Purchasing Office and must be sent with the purchase order to any new Vendor not already approved by the County.

#### 2.4.2 Jackson County, Missouri:

- a. The Vendor's attention is directed to all federal, state and city laws of the County of Jackson to equal employment opportunity which, among other things, requires that the Vendor agree not to discriminate against any employee or applicant for employment because of race, creed, color, national origin, or sex.
- b. All Vendors shall complete the Jackson County, Missouri Compliance Report Form and Affidavit Form (See Attachments 3 and 4).
- 2.4.3 For Kansas Entities or Agencies; Kansas law prohibits anyone selling motor vehicles from "engaging in business in this state" without being properly licensed, K.S.A. 8-2403.
  - a. New motor vehicles may not be delivered to a purchaser in Kansas except through a licensed dealer in Kansas, K.S.A. 8-2439.
  - Dealer licensing information for the non-resident Vendors shall be included with the bid package or bid may be rejected.
  - c. To comply with this law, dealers not licensed in Kansas may sell vehicles to Kansas entities, but the dealer cannot deliver into Kansas or complete any documentation in the state of Kansas.

## 2.5 Miscellaneous Information

- 2.5.1 The Vendor should respond to the information requested in all Sections, Exhibits and Attachments.
- 2.5.2 Due to complex nature of the Bid and Exhibit tables, results will not be read aloud or otherwise indicated at the Bid Opening date and time.
  - a. Results will be made available by request once Bid Tabulation has been completed and Award(s) of Bid have been made.

### IFB No: 49-19

Vendor

## 3. AGREEMENT TERMS AND CONDITIONS ACKNOWLEDGEMENT FORM

The undersigned Vendor has read, understood, and accepted the Terms and Conditions as published on the Clay County Official Website located at:

## HTTPS://WWW.CLAYCOUNTYMO.GOV/TERMSANDCONDITIONS

All terms and conditions as stated shall be adhered to by Vendor upon acceptance of Agreement. Vendors enter into this agreement voluntarily, with full knowledge of its effect.

On huein	10/21/2019	
Vendor Signature	Date	
Roberts Chevrolet Buick		

### **EXHIBIT A**

## **Pricing Pages**

## PRICING TABLE 1: REQUIRED PRICING

The Vendor shall complete the following pricing table(s) (or in a form similar to the pricing tables) and provide firm, fixed pricing necessary to meet the mandatory requirements of the IFB.

ITEM NO.	GROUP NO.	VEHICLE MAKE	VEHICLE MODEL	UNIT COST (Base Price)	QTY.	BASE PRICE INCLUDING STANDARD OPTIONS
	1	Group No. 1 Minimum Specifications for All Heavy Duty Trucks are as Follows: Driver Air Bag, Arm Rests – All Doors, Factory Air Conditioning, Factory Auxiliary 12 Volt Outlet, Factory Power Steering, Factory Cruise Control and Tilt Whe Heavy Duty Increased Cooling System, 12 Volt Electrical System, Rubber Floor Covering, Gauges – Oil, Amp, Temperat Fuel Minimum, Tinted Windows – All, Full Length Factory Headliner, Electric Horns, Day/Night Inside Mirror, AM/FM Factory Radio, Spare Tire and Wheel, Same Size as Vehicle Tires, Dual Sun Visors, Intermittent Wipers.				
1	1	Full Size Van Cutaway Cab & Chassis	E-Series, G-Series, Freightliner, Mercedes, Ram, ProMaster or Equal Chevrolet G Series	\$	ea.	\$ 21,958.00
2	1	1-Ton Cab & Chassis	Silverado 3500 C&C C3500, F350, Ram 3500 or Equal	\$	ea.	\$25,726.00
3	1	15,000 GVWR Cab & Chassis	State Make & Model: Chevrolet Silverado 4500	\$	ea.	\$39,989.00
4	1	17,500 GVWR Cab & Chassis	State Make & Model: Chevrolet Silverado 5500	\$	ea.	\$40,041.00
5	1	21,000 GVRW Cab & Chassis	State Make & Model: Chevrolet Silverado 6500	\$	ea.	\$ 43,202.00
6	1	29,000 GVWR Cab & Chassis	State Make and Model:	\$	ea.	\$ N/A
7	1	34,000 GVWR Cab & Chassis	State Make and Model:	\$	ea.	\$ N/A
8	1	56,000 GVWR Cab & Chassis	State Make and Model:	\$	ea.	\$ N/A
9	1	66,000 GVWR Cab & Chassis	Cab & Chassis Conventional 6x4	\$	ea.	\$ N/A
	2	Group No. 2 Minimum Specifications for ALL Sedans are as Follows: Body Style - 4 Door Sedan: Driver and Passenger Air Bags, Factory Air Conditioning, Factory Arm Rests, 4 Door Sedan Body, Factory Power Anti-Lock Brakes, Factory Power Steering, Factory Power Windows, Factory Power Door Locks, Factory Cruise Control and Tilt Wheel, Dual Sun Visors, Factory Intermittent Wipers, Standard Spare Tire for Model, 4 Radial Tires, 4 Each Alloy Wheels, Rear Defroster, Front and Rear Floor Mats, Tinted Windows-All, Latching Glove Box, Inside Day/Night Mirror, Outside Dual Mirrors Controlled on Drivers Side, Dual Sun Visors, Standard Suspension for Model Bid, Factory AM/FM Radio, Auxiliary Power Outlet, Maintenance Free Battery, Alternator per Model Bid, Floor Covering – Carpet Front and Rear, Battery per Model Bid, Transmission-Automatic Standard for Model Bid, Minimum 4 Cylinder.				
10	2	Subcompact Sedan (88.5 Cu. Ft. Minimum) Passenger Volume	Chevrolet Sonic Civic, Sonic, Fit, Versa, or Equal	\$	ea.	\$ 16,859.00
11	2	Compact Sedan (94.0 Cu. Ft. Min) Passenger Volume	Golf, Corolla or Equal	\$	ea.	\$ N/A
12	2	Mid-Size Sedan – Front Wheel Drive (97.0 Cu. Ft. Min) Passenger Volume	Chevrolet Malibu Malibu, Fusion, Avenger or Equal	\$	ea.	\$ 17,661.00
13	2	Full-Size Sedan, Front Wheel Drive (104.0 Cu. Ft. Min) Passenger Volume	Avalon, Chrysler 300 or Equal	\$	ea.	\$ N/A

PRICING TABLE 1: REQUIRED PRICING

ITEM	GROUP	VELUCIE BANKE	VEHICLE MODEL	UNIT COST	QTY	BASE PRICE INCLUDING
NO.	NO.	VEHICLE MAKE	VEHICLE MODEL	(Base Price)	Q.I.	STANDARD OPTIONS
14	2	Full-Size Sedan, Rear Wheel Drive (104.0 Cu. Ft. Min) Passenger Volume, Engine; 6 Cylinder Minimum	Charger or Equal	\$	ea.	\$ N/A
	3	Group No. 3 Minimum Specifications for ALL Utility Vehicles are as Follows: Driver and Passenger Air Bags, Factory Air Conditioning, Factory Arm Rests, Auxiliary Outlet, Factory Power Anti-Lock Brakes, Front and Rear Bumpers, Rear Defroster, Factory Power Door Locks, Carpet Floor Covering Front and Rear, Four Wheel Drive 4X4, Tinted Windows-All, Inside Day/Night Mirror, Outside Mirrors-Low Mount Both Sides, Factory AM/FM Radio, Seats-Standard for Model Bid, Standard Spare Tire for Model, Factory Power Steering, Factory Power Windows, Factory Cruise Control and Tilt Wheel, Dual Sun Visors, Factory Intermittent Wipers, Front and Rear Floor Mats, Latching Glove Box, Standard Suspension for Model Bid, Auxiliary Power Outlet, Floor Covering – Carpet Front and Rear, Tires - Steel Belted Radial, BSW, All Season, Bumpers Front and Rear, Instrumentation Gauges -Standard per Model Bid. Automatic Transmission - Standard Per Model Bid, Standard Front and Rear Axles for Model Bid.				
15	3	Sub-Compact Utility Vehicle 4X4, Engine; 4 Cylinder Minimum	Escape, Compass, Equinox or Equal	AWD Chevy Trax \$ 20,746.00	ea.	\$ 22,492.00
16	3	Compact Utility Vehicle 4X4, Engine; 6 Cylinder Minimum	Cherokee, Explorer, Durango or Equal	\$	ea.	\$
17	3	Full Size Utility Vehicle 4X4, Engine; 8 Cylinder Minimum	Tahoe, Yukon, Expedition, Traverse or Equal	AWD Traverse V6 \$ 26,628.00	ea.	4X4 Tahoe V8 \$ 38,834.00
18	3	Large Size Utility Vehicle 4X4, Engine; 8 Cylinder Minimum	Suburban, Yukon XL, Expedition XL or Equal 4X4 Suburban V8	\$	ea.	\$41,565.00
			ns for ALL Pickup Trucks are as Fol	TOTTO: COD II	,	
	4	Bags, Factory Air Conditioning, Fact Model, Factory Power Steering, Fac Wheel, Dual Sun Visors, Factory Int and Rear Floor Mats, Glove Box, Ins Dual Sun Visors, Standard Suspensi Covering Front and Rear, Maintena Dome Light Factory, Seat - Full Dep Factory, 4X2 - Two Wheel Drive Sta Bid, Cooling System Standard for MBid.	ory Arm Rests, Factory Power Anti- ctory Power Windows, Factory Pow ermittent Wipers, Standard Spare T side Day/Night Mirror, Outside Mirr on for Model Bid, Factory AM/FM F nce Free Battery, Alternator, Headl th Foam, Vinyl, Bench, Hinged Back ndard, Standard Automatic Transm	Lock Brakes, Front er Door Locks, Fact Fire for Model, 4 Ra Fors, Left and Right Radio, Auxiliary Pow liner Factory Installe (12 Volt Electrical hission for Model Bid,	and Rea ory Crui: dial Tire Sides - S ver Outle ed, Glass System, d, Stand	se Control and Tilt s, Rear Defroster, Front tandard for Model Bid, et, Rubber/Vinyl Floor s-Tinted Windows, Cab Cab Dome Light- ard Radiator for Model rd Wheelbase for Model
19	4	Bags, Factory Air Conditioning, Fact Model, Factory Power Steering, Fac Wheel, Dual Sun Visors, Factory Int and Rear Floor Mats, Glove Box, Ins Dual Sun Visors, Standard Suspensi Covering Front and Rear, Maintena Dome Light Factory, Seat - Full Dep Factory, 4X2 - Two Wheel Drive Sta Bid, Cooling System Standard for M	cory Arm Rests, Factory Power Anti- ctory Power Windows, Factory Power ermittent Wipers, Standard Spare is side Day/Night Mirror, Outside Mirron on for Model Bid, Factory AM/FM Fonce Free Battery, Alternator, Headl th Foam, Vinyl, Bench, Hinged Back Indard, Standard Automatic Transmindel Bid, Front and Rear Axles Star	Lock Brakes, Front er Door Locks, Fact Fire for Model, 4 Ra rors, Left and Right Radio, Auxiliary Pow liner Factory Installe ( , 12 Volt Electrical hission for Model Bid dard to Model Bid,	and Rea ory Crui: dial Tire Sides - S ver Outle ed, Glass System, d, Stand	se Control and Tilt s, Rear Defroster, Front tandard for Model Bid, et, Rubber/Vinyl Floor s-Tinted Windows, Cab Cab Dome Light- ard Radiator for Model rd Wheelbase for Model
19		Bags, Factory Air Conditioning, Fact Model, Factory Power Steering, Fact Wheel, Dual Sun Visors, Factory Int and Rear Floor Mats, Glove Box, Ins Dual Sun Visors, Standard Suspensic Covering Front and Rear, Maintena Dome Light Factory, Seat - Full Dep Factory, 4X2 - Two Wheel Drive Sta Bid, Cooling System Standard for M Bid.	cory Arm Rests, Factory Power Anti- tory Power Windows, Factory Power ermittent Wipers, Standard Spare I side Day/Night Mirror, Outside Mirron on for Model Bid, Factory AM/FM F nce Free Battery, Alternator, Headl th Foam, Vinyl, Bench, Hinged Back ndard, Standard Automatic Transmodel Bid, Front and Rear Axles Star Frontier, Tacoma or Equal	Lock Brakes, Front er Door Locks, Fact Fire for Model, 4 Ra Fors, Left and Right Radio, Auxiliary Pow liner Factory Installe (12 Volt Electrical hission for Model Bid,	and Rea ory Crui: dial Tire Sides - S ver Outle ed, Glass System, d, Standa Standa	se Control and Tilt s, Rear Defroster, Front tandard for Model Bid, et, Rubber/Vinyl Floor s-Tinted Windows, Cab Cab Dome Light- ard Radiator for Model rd Wheelbase for Model
	4	Bags, Factory Air Conditioning, Fact Model, Factory Power Steering, Fac Wheel, Dual Sun Visors, Factory Int and Rear Floor Mats, Glove Box, Ins Dual Sun Visors, Standard Suspensi Covering Front and Rear, Maintena Dome Light Factory, Seat - Full Dep Factory, 4X2 - Two Wheel Drive Sta Bid, Cooling System Standard for M Bid. Compact Pickup, Cab "A", 4x2	cory Arm Rests, Factory Power Anti- tory Power Windows, Factory Power ermittent Wipers, Standard Spare I side Day/Night Mirror, Outside Mirron for Model Bid, Factory AM/FM F nce Free Battery, Alternator, Headl th Foam, Vinyl, Bench, Hinged Back ndard, Standard Automatic Transmodel Bid, Front and Rear Axles Stan Frontier, Tacoma or Equal Colorado, Canyon or Equal C1500, F-150, Ram 1500, Tundra or Equal	Lock Brakes, Front er Door Locks, Fact Fire for Model, 4 Ra rors, Left and Right Radio, Auxiliary Pow liner Factory Installe ( , 12 Volt Electrical hission for Model Bid dard to Model Bid,	and Rea ory Cruis dial Tire Sides - S ver Outle ed, Glass System, d, Standa ea.	se Control and Tilt s, Rear Defroster, Front tandard for Model Bid, et, Rubber/Vinyl Floor s-Tinted Windows, Cab Cab Dome Light- ard Radiator for Model rd Wheelbase for Model
20	4 4	Bags, Factory Air Conditioning, Fact Model, Factory Power Steering, Fact Wheel, Dual Sun Visors, Factory Int and Rear Floor Mats, Glove Box, Ins Dual Sun Visors, Standard Suspensic Covering Front and Rear, Maintena Dome Light Factory, Seat - Full Dep Factory, 4X2 - Two Wheel Drive Sta Bid, Cooling System Standard for M Bid.  Compact Pickup, Cab "A", 4x2  Midsize Pickup, 4x2, Cab "A", 4x2	cory Arm Rests, Factory Power Anti- tory Power Windows, Factory Power ermittent Wipers, Standard Spare I side Day/Night Mirror, Outside Mirron for Model Bid, Factory AM/FM F nce Free Battery, Alternator, Headl th Foam, Vinyl, Bench, Hinged Back ndard, Standard Automatic Transm odel Bid, Front and Rear Axles Stan Frontier, Tacoma or Equal Colorado, Canyon or Equal C1500, F-150, Ram 1500,	Lock Brakes, Front er Door Locks, Fact Fire for Model, 4 Ra Fors, Left and Right Radio, Auxiliary Pow liner Factory Installe c, 12 Volt Electrical hission for Model Bindard to Model Bid,  \$ \$ N/A in Cab "A" \$	and Rea ory Crui: dial Tire Sides - S ver Outle ed, Glass System, d, Stand Standal ea. ea.	se Control and Tilt s, Rear Defroster, Front tandard for Model Bld, et, Rubber/Vinyl Floor s-Tinted Windows, Cab Cab Dome Light- ard Radiator for Model d Wheelbase for Model \$ N/A \$ N/A \$ 1,419.00 \$ 25,546.00
20	4 4 4	Bags, Factory Air Conditioning, Fact Model, Factory Power Steering, Fact Wheel, Dual Sun Visors, Factory Int and Rear Floor Mats, Glove Box, Ins Dual Sun Visors, Standard Suspensic Covering Front and Rear, Maintena Dome Light Factory, Seat - Full Dep Factory, 4X2 - Two Wheel Drive Sta Bid, Cooling System Standard for M Bid.  Compact Pickup, Cab "A", 4x2  Midsize Pickup, 4x2, Cab "A", 4x2  Pickup, ½ Ton, Cab "A", 4x2	cory Arm Rests, Factory Power Anti- tory Power Windows, Factory Power ermittent Wipers, Standard Spare is ide Day/Night Mirror, Outside Mirron for Model Bid, Factory AM/FM Factory Free Battery, Alternator, Head th Foam, Vinyl, Bench, Hinged Back andard, Standard Automatic Transmodel Bid, Front and Rear Axles Star Frontier, Tacoma or Equal Colorado, Canyon or Equal C1500, F-150, Ram 1500, Tundra or Equal C2500, F-250, Ram 2500 or	Lock Brakes, Front er Door Locks, Fact Fire for Model, 4 Ra Fors, Left and Right Radio, Auxiliary Pow liner Factory Installe 1, 12 Volt Electrical hission for Model Bindard to Model Bid,  \$ N/A In Cab "A"	and Rea ory Cruis dial Tire Sides - S ver Outle ed, Glass System, d, Standar ea. ea.	se Control and Tilt s, Rear Defroster, Front tandard for Model Bid, et, Rubber/Vinyl Floor s-Tinted Windows, Cab Cab Dome Light- ard Radiator for Model rd Wheelbase for Model \$ N/A \$ N/A
20 21 22	4 4 4	Bags, Factory Air Conditioning, Fact Model, Factory Power Steering, Fac Wheel, Dual Sun Visors, Factory Int and Rear Floor Mats, Glove Box, Ins Dual Sun Visors, Standard Suspensic Covering Front and Rear, Maintena Dome Light Factory, Seat - Full Dep Factory, 4X2 - Two Wheel Drive Sta Bid, Cooling System Standard for M Bid.  Compact Pickup, Cab "A", 4x2  Midsize Pickup, 4x2, Cab "A", 4x2  Pickup, ¾ Ton, Cab "A", 4x2	cory Arm Rests, Factory Power Anti- ctory Power Windows, Factory Power ermittent Wipers, Standard Spare I side Day/Night Mirror, Outside Mirror on for Model Bid, Factory AM/FM F nce Free Battery, Alternator, Head th Foam, Vinyl, Bench, Hinged Back ndard, Standard Automatic Transmodel Bid, Front and Rear Axles Star  Frontier, Tacoma or Equal Colorado, Canyon or Equal C1500, F-150, Ram 1500, Tundra or Equal C2500, F-250, Ram 2500 or Equal	Lock Brakes, Front er Door Locks, Fact Fire for Model, 4 Ra Fors, Left and Right Radio, Auxiliary Pow liner Factory Installe c, 12 Volt Electrical hission for Model Bindard to Model Bid,  \$ \$ N/A in Cab "A" \$	and Rea ory Crui: dial Tire Sides - S ver Outle ed, Glass System, d, Stand Standal ea. ea. ea.	se Control and Tilt s, Rear Defroster, Front tandard for Model Bld, et, Rubber/Vinyl Floor s-Tinted Windows, Cab Cab Dome Light- ard Radiator for Model d Wheelbase for Model \$ N/A \$ N/A \$ 1,419.00 \$ 25,546.00
20 21 22 23	4 4 4 4	Bags, Factory Air Conditioning, Fact Model, Factory Power Steering, Fac Wheel, Dual Sun Visors, Factory Int and Rear Floor Mats, Glove Box, Ins Dual Sun Visors, Standard Suspensic Covering Front and Rear, Maintena Dome Light Factory, Seat - Full Dep Factory, 4X2 - Two Wheel Drive Sta Bid, Cooling System Standard for M Bid.  Compact Pickup, Cab "A", 4x2  Midsize Pickup, 4x2, Cab "A", 4x2  Pickup, ½ Ton, Cab "A", 4x2  Pickup, 1 Ton, Cab "A", 4x2  Pickup, 1 Ton, Cab "A", 4x2  Compact Pickup, State Cab:  State Wheel Drive:  Midsize Pickup, 4x2, State Cab:  State Cab: "B" State Wheel Drive: 2 Wheel Drive	cory Arm Rests, Factory Power Anti- ctory Power Windows, Factory Power ermittent Wipers, Standard Spare Iside Day/Night Mirror, Outside Mirror, Outside Mirror, Outside Mirror, Free Battery, Alternator, Headle the Foam, Vinyl, Bench, Hinged Backndard, Standard Automatic Transmodel Bid, Front and Rear Axles Stare  Frontier, Tacoma or Equal Colorado, Canyon or Equal C1500, F-150, Ram 1500, Tundra or Equal C2500, F-250, Ram 2500 or Equal C3500, F-350, Ram 3500 or Equal Ranger, Frontier, Tacoma or Equal Colorado, Canyon or Equal Colorado, Canyon or Equal Ranger, Frontier, Tacoma or Equal Colorado, Canyon or Equal Rear Defroster N/A	Lock Brakes, Front er Door Locks, Fact Fire for Model, 4 Ra Fors, Left and Right Radio, Auxiliary Pow liner Factory Installe s, 12 Volt Electrical hission for Model Bindard to Model Bid, \$ \$ N/A In Cab "A" \$ \$	and Rea ory Crui: dial Tire Sides - S ver Outle ed, Glass System, d, Stand Standal ea. ea. ea. ea.	se Control and Tilt s, Rear Defroster, Front tandard for Model Bid, et, Rubber/Vinyl Floor s-Tinted Windows, Cab Cab Dome Light- ard Radiator for Model rd Wheelbase for Model \$ N/A \$ N/A \$ 21,419.00 \$ 25,546.00 \$ 27,740.00
20 21 22 23 24	4 4 4 4	Bags, Factory Air Conditioning, Fact Model, Factory Power Steering, Fac Wheel, Dual Sun Visors, Factory Int and Rear Floor Mats, Glove Box, Ins Dual Sun Visors, Standard Suspensic Covering Front and Rear, Maintena Dome Light Factory, Seat - Full Dep Factory, 4X2 - Two Wheel Drive Sta Bid, Cooling System Standard for M Bid.  Compact Pickup, Cab "A", 4x2  Midsize Pickup, 4x2, Cab "A", 4x2  Pickup, ½ Ton, Cab "A", 4x2  Pickup, 1 Ton, Cab "A", 4x2  Compact Pickup, State Cab:  State Wheel Drive:  Midsize Pickup, 4x2, State Cab: "B", State Wheel	cory Arm Rests, Factory Power Anti- ctory Power Windows, Factory Power ermittent Wipers, Standard Spare Iside Day/Night Mirror, Outside Mirror, Outside Mirror, Outside Mirror, On Free Battery, Alternator, Headle the Foam, Vinyl, Bench, Hinged Backndard, Standard Automatic Transmodel Bid, Front and Rear Axles Stare  Frontier, Tacoma or Equal Colorado, Canyon or Equal C1500, F-150, Ram 1500, Tundra or Equal C2500, F-250, Ram 2500 or Equal C3500, F-350, Ram 3500 or Equal Ranger, Frontier, Tacoma or Equal Colorado, Canyon or Equal Ranger, Frontier, Tacoma or Equal C1500, F-150, Ram 1500, Tundra or Equal Rear Defroster N/A C1500, F-150, Ram 1500, Tundra or Equal	Lock Brakes, Front er Door Locks, Fact Fire for Model, 4 Ra Fors, Left and Right Radio, Auxiliary Pow liner Factory Installe c, 12 Volt Electrical hission for Model Bindard to Model Bindard to Model Bindard  \$ N/A in Cab "A"  \$ \$ \$	and Rea ory Crui: dial Tire Sides - S ver Outle ed, Glass System, d, Stand Standar  ea. ea. ea. ea. ea.	se Control and Tilt s, Rear Defroster, Front tandard for Model Bid, et, Rubber/Vinyl Floor s-Tinted Windows, Cab Cab Dome Light- ard Radiator for Model d Wheelbase for Model \$ N/A \$ N/A \$ 21,419.00 \$ 25,546.00 \$ 27,740.00 \$ N/A
20 21 22 23 24 25	4 4 4 4 4 4	Bags, Factory Air Conditioning, Fact Model, Factory Power Steering, Fact Wheel, Dual Sun Visors, Factory Int and Rear Floor Mats, Glove Box, Ins Dual Sun Visors, Standard Suspensic Covering Front and Rear, Maintena Dome Light Factory, Seat - Full Dep Factory, 4X2 - Two Wheel Drive Sta Bid, Cooling System Standard for M Bid.  Compact Pickup, Cab "A", 4x2  Midsize Pickup, 4x2, Cab "A", 4x2  Pickup, ¾ Ton, Cab "A", 4x2  Pickup, 1 Ton, Cab "A", 4x2  Compact Pickup, State Cab: State Wheel Drive: Midsize Pickup, 4x2, State Cab: "B", State Wheel Drive: 2 Wheel Drive  Pickup, ½ Ton, State Cab:	cory Arm Rests, Factory Power Anti- ctory Power Windows, Factory Power ermittent Wipers, Standard Spare Iside Day/Night Mirror, Outside Mirror, Outside Mirror, Outside Mirror, On Free Battery, Alternator, Headle the Foam, Vinyl, Bench, Hinged Backndard, Standard Automatic Transmodel Bid, Front and Rear Axles Stare  Frontier, Tacoma or Equal Colorado, Canyon or Equal C1500, F-150, Ram 1500, Tundra or Equal C2500, F-250, Ram 2500 or Equal C3500, F-350, Ram 3500 or Equal Ranger, Frontier, Tacoma or Equal Colorado, Canyon or Equal Rear Defroster N/A C1500, F-150, Ram 1500,	Lock Brakes, Front er Door Locks, Fact Fire for Model, 4 Ra Fors, Left and Right Radio, Auxiliary Pow liner Factory Installe 1, 12 Volt Electrical hission for Model Bindard to Model Bindard to Model Bindard to Model Bindard  \$ N/A In Cab "A"  \$ \$ \$ \$ \$ \$ \$ \$ \$ Colorado	and Rea ory Crui: dial Tire Sides - S ver Outle ed, Glass System, d, Stand Standal ea. ea. ea. ea. ea.	se Control and Tilt s, Rear Defroster, Front tandard for Model Bid, et, Rubber/Vinyl Floor s-Tinted Windows, Cab Cab Dome Light- ard Radiator for Model rd Wheelbase for Model \$ N/A \$ N/A \$ 21,419.00 \$ 25,546.00 \$ 27,740.00 \$ N/A \$ 21,472.00

## PRICING TABLE 1: REQUIRED PRICING

ITEM	GROUP	LE 1: REQUIRED PRICING	VEHICLE MODEL	UNIT COST	QTY	BASE PRICE INCLUDING
NO.	NO.	VEHICLE MAKE	VEHICLE MODEL	(Base Price)	VALUE OF REAL PROPERTY.	STANDARD OPTIONS
	5	Group No. 5 Minimum Specificatio Conditioning, Factory Arm Rests, Fa Side Doors, Factory Power Door Loo Wipers, Standard Spare Tire for Mo Suspension for Model Bid, Factory Maintenance Free Battery, Alternat Model Bid, Transmission - Standard Bid, Heater Standard per Model Bid	ctory Power Anti-Lock Brakes, Factocks, Factory Cruise Control and Tilt V del, 4 Radial Tires, Latching Glove B AM/FM Radio, Auxiliary Power Outle for Standard per Model Bid, Heater I for Model Bid, Fuel Tank-Standard	ory Power Steering Vheel, Dual Sun Vis ox, Inside Day/Nigl et, Rubber Floor Co - Standard for Mod for Model Bid, Hea	, Factor sors, Fac at Mirro overing I lel Bid, I	y Power Windows - All ctory Intermittent or, Outside Standard Front and Rear, Radiator - Standard for
29	5	Mini-Van, Passenger	Pacifica, Odyssey, Transit Connect or Equal	\$	ea.	\$ N/A
30	5	Mini-Van, Cargo Van	Ram CV, Transit Connect, City Express or Equal	\$ .	ea.	\$ N/A
31	5	Full Size Van, ¾ Ton, Cargo	C-G20, E-250, G35, B-3500 or Equal	\$	ea.	\$ 21,592.00
32	5	Full Size Van, 1 Ton, Cargo	G-20, E-31, S-31 or Equal	\$	ea.	\$23,989.00
33	5	Full Size Van, Window, Passenger	G-20, E-31, S-31, 350 Transit or Equal	\$	ea.	\$ 24,437.00
34	5	Sprinter Van, Cargo	Freightliner, Mercedes or Equal	\$	ea.	\$N/A
	6	Group No. 6 Minimum Specifications for ALL Police Vehicles are as Follows: Dual Front Air Bags, Factory Air Conditioning, Arm Rests, Auxiliary Outlet 12V Factory Installed, 4 Wheel Disc Power Brakes, Anti-Locking Brakes, Power Door Locks (All Doors), Deactivate Door Jam Switch for Interior Lights, Dual Exhaust, Exterior, Non-Street Appearance, Floor Covering — Heavy Duty Vinyl Front & Rear (No Carpeting), Gauges Required, Glass — Tinted (All Windows), Dual Horns Required, Key-Each Vehicle Keyed Individually (3 Keys per Vehicle), Lights — Auxiliary Dome Light Header Mounted, Under Hood Light, Luggage Compartment Lamp, Inside Day/Night Mirror, Radiator — Heavy Duty Cooling Package, Factory AM/FM Radio with Digital Clock, Conventional Spare Tire and Wheel, Speedometer Calibrated in 2 MPH Increments, Spot Light mounted 6 IN on Left Side, Power Steering, Steering — Cruise and Tilt Factory Installed, Dual Sun Visors, Trunk Opener — Electric or Vacuum on Dash to Activate, Full Wheel Covers, Power Windows — All, Intermittent Wipers, Wiring — Auxiliary Fuse Block with 6 Fused Circuits, Suspension — Standard for Model Bid.				
35	6	Chevrolet Tahoe Police Patrol or Pursuit Vehicle	Chevrolet Tahoe Police Patrol or Pursuit Vehicle4X4 Tahoe Pursuit	\$	ea.	\$ 36,583.00
36	6	Dodge Charger Police Patrol Vehicle	Dodge Charger Police Pursuit Vehicle	\$	ea.	\$ N/A
37	6	Dodge Durango Police Pursuit - Utility Vehicle	Dodge Durango Police Pursuit – Utility Vehicle	\$	ea.	\$ N/A
38	6	Ford Police Interceptor - Utility	Ford Police Interceptor - Utility	\$	ea.	\$ N/A
39	6	Police Pursuit or Patrol Vehicle	All Models not otherwise indicated 2X4 Tahoe Pursuit	\$	ea.	\$ 33,686.00
40	6	Police Vehicle – Utility	All Models not otherwise indicated	\$	ea.	\$ N/A

### PRICING TABLE 1: REQUIRED PRICING

ITEM NO.	GROUP NO.	VEHICLE MAKE	VEHICLE MODEL	UNIT COST (Base Price)	QTY	BASE PRICE INCLUDING STANDARD OPTIONS
	7	Group No. 7 Minimum Specifications for ALL Special Service Utility Vehicles are as Follows: Driver and Passenger Air Bags, Factory Air Conditioning, Arm Rest —All Doors, Factory Installed Auxiliary Outlet 12V., Power ABS Brakes, Front and Rear Bumpers, Factory Rear Window Defroster, Factory Power Door Locks — All Doors, 4X4 Drive Package, Vinyl Floor Covering, Minimum of Fuel, Amp and Oil Pressure Gauges, Tinted Windows — All Windows, Day/Night Interior Mirror, Outside Mirrors — Low Mount Both Sides, Factory Installed AM/FM Radio, Spare Tire and Wheel — Conventional, Power Steering, Factory Tilt and Cruise on the Steering Wheel, Dual Sun Visors, Factory Installed Power Windows — All Doors, Intermittent Wipers.				
41	7	Special Services Utility Vehicle	Dodge Durango or Equal	\$	ea.	\$ N/A
42	7	Special Services Utility Vehicle	Ford Expedition or Equal	\$	ea.	\$ N/A
43	7	Special Services Utility Vehicle	Chevrolet Tahoe or Equal	\$	ea.	\$34,989.00
44	7	Special Services Utility Vehicle	Ford F-150, 1/2 Ton Pickup or Equal Chevrolet Crew Cab SSV	\$	ea.	\$ 28,952.00
45	7	Special Services Utility Vehicle	Dodge Ram, ¾ Ton Pickup or Equal	\$	ea.	\$ N/A
	8	Group No. 8 Minimum Specifications for ALL Hybrid Sedans are as Follows: Body Style - 4 Door Sedan, Driver and Passenger Side Airbags, Automatic Transmission with Overdrive, Air Conditioning, Alternator, Armrests, Auxiliary Outlet, Battery – 12 Volt Factory, Defroster, Power Door Locks-All Doors, Power Anti-Lock Brakes, Electric Power Storage-Nickle Metal Hydride Batteries, Front and Rear Floor Mats, Tinted Window-All, Glove Box with Door, Day/Night Inside Mirror, Dual Outside Mirrors-Driver Side Controlled, AM/FM Factory Radio, Standard Spare Tire for Model Bid, Power Steering, Factory Tilt and Cruise in Steering Wheel, Dual Sun Visors, All Season Radial Tires, Suspension Standard for Model Bid, Power Windows-All Windows, Intermittent Wipers.				
46	8	Hybrid Subcompact Sedan	Civic, Insight, Prius, CMAX or Equal	\$	ea.	\$ N/A
47	8	Hybrid Compact Sedan	Fusion, Optima, Corolla or Equal	\$	ea.	\$ N/A
48	8	Hybrid Midsize Sedan	Malibu, Sonata or Equal	\$	ea.	ŞQuit Building Malibu Hybrid
49	8	All Electric Sedan	Nissan Leaf, Kia Niro EV, Bolt Volvo XC40 or Equal	\$	ea.	\$ Not a Bolt Dealer

## PRICING TABLE 2: OTHER REQUIRED PRICING

The Vendor must state below all other applicable costs necessary to satisfy the mandatory requirements of the IFB. <u>Unless stated in Exhibit A.</u> the County shall assume that absolutely no other fees or delivery charges, including upgrade fees, will be assessed to the County whatsoever in connection with the MACPP 2020 Model Year Metro Vehicle Bid herein and to satisfy the IFB requirements.

DESCRIPTION / COMMENTS	UNIT OF MEASURE	UNIT PRICE
Delivery Price	Per Mile	70 cents per mile
Guaranteed Not To Exceed Total Delivery Price	Per Vehicle	\$300.00
Vehicles will be delivered from	Location (City and State)	Platte City, MO
No charge within 50 miles		
14 Te 7 C	4	

## PRICING TABLE 3: OPTIONAL PRICING: Alternative Fuel Options

The Vendor may provide firm, fixed pricing for Alternative Fuel Options for Vehicles listed in Pricing Table 1, for the proposed MACPP 2020 Model Year Metro Vehicle Bid solution. Additional Vehicles Alternative Fuel Options may be listed on Separate pages using Pricing Table 3 format.

DESCRIPTION / COMMENTS		UNIT PRICE
Pricing Table 1; Group Number:	1;5	
Pricing Table 1; Item Number:	31-33	
Alternative Fuel Package: Fuel Option and Base Price each N	et	\$2,148.50
Alternative Fuel Option: CNG, LPG, P/H/EV, E85, B20	6.0 L V8 SFI Gaseous CN This is a prep system	IG/LPG Capable, does not include CNG/LPG system monly.
Alternative Fuel Operation: Dedicated, Bi-Fuel or Flex Fuel	6.0 L V8 with E85 Flex f	uel/ \$945.25
Gas Gallon Equivalent (How much fuel on board)	31 Gallons Gas	
GGE Gas Gallon Equivalent - Option 1 Tank Size		\$
GGE Gas Gallon Equivalent - Option 2 Tank Size		\$
Manufacturer and Model of conversion system	GM Not a conversion	
Current or Pending EPA or CARB Certification No. (If no cert		
no., please explain):		
OEM Supported (Vendor has QVM or SVM status or		
equivalent: yes or no)		
Drop ship code (if applicable)		And described to

## PRICING TABLE 4: OPTIONAL PRICING

The Vendor may provide firm, fixed pricing for optional features, expansion options and/or enhancements for the proposed MACPP 2020 Model Year Metro Vehicle Bid solution.

DESCRIPTION / COMMENTS	UNIT OF MEASURE	UNIT PRICE
Minimum Guaranteed Trade-In Valuation	Each	\$300

## PRICING TABLE 5: OPTIONAL EQUIPMENT DISCOUNT

During the Course of the Agreement Year, the using Departments, Agencies and/or other Jurisdictions May Need to Order Optional Equipment or Items Not Specifically Listed Above. Please State Below, Any Discounts for Such Purposes, from Your Listed Prices.					
Discount off MSRP list price					

# EXHIBIT B Experience and Expertise

The evaluation of the Vendor's experience and expertise shall be subjective based on the requirements stated herein. Therefore, the Vendor should present detailed information regarding current and/or prior experiences in providing the services and expertise of the organization as well of its personnel. The County shall have the right to use the information provided herein, including information gained from any other source, in the evaluation process.

## **B.1 EXPERIENCE:**

A MINIMUM of 3 year experience is required of the successful Vendor, in similar services, as described in the scope. Experience and references provided by Vendors shall be verified and will be a significant factor in the evaluation. Vendors should provide the information below.

How many years has your company been in the MACPP 2020 Model Year Metro Vehicle Bid business? 20 years

List a minimum of three (3) references showing Agreements held by your company providing the same or similar services for other public entities, local government or private companies.

	Reference No. 1 of 3					
Company/Organization Name:	MODOT					
Address:	PO Box 270 830 MoDot Drive Jefferson City, MO 65102					
Name of Contact and Title:	Tom Veasman MoDot Buyer					
E-mail Address:	tom,veasman@modot.mo.gov					
Telephone No.:	573-522-4404					
Agreement or Service Period (dates of services):	We have had contracts for the 20 year period that Roberts has been open					
	Reference No. 2 of 3					
Company/Organization Name:	Renzenberger Inc. / Hallcon					
Address:	14325 W. 95th Street Lenexa, KS 66203					
Name of Contact and Title:	Paul Benne Director of Finance					
E-mail Address:	pbenne@hallcon.com					
Telephone No.:	913-890-6149					
Agreement or Service Period (dates of services):	We have been doing business with Renzenberger since 2002					
	Reference No. 3 of 3					
Company/Organization Name:	Custom Truck One Source					
Address:	7701 E Independence Ave Kansas City, MO 64125					
Name of Contact and Title:	Joe Ross President of Sales					
E-mail Address:	jpross@customtruck.com					
Telephone No.:	816-410-2819					
Agreement or Service Period (dates of services):	2018-2019					

Vendor's Initials: DJM A

## IFB No: 49-19

## EXHIBIT B, continued

		Angel Company of the
B.2 EXPERTISE:		
PERSONNEL QUALIFICATIONS		
Vendors should provide the information be	low.	
Indicate person who will be supervising veh	nicle pricing and/or purchasing and years	s of experience in similar work.
Name: Dean J. Meier	No. o	of Years 35
specifications that have been performed	at would be working on this project. Li for other public entities, local governm	ist any previous work directly relating to the IFB nent or private companies in the last five years.
Attach a separate sheet of paper if needed.  EMPLOYEE NAME	QUALIFICATIONS	EXPERIENCE/TRAINING/CERTIFICATIONS
Dean J. Meier	35 Years with GM	Top 10 Fleet Performer for GM last 7 years
		1/2

#### IFB No: 49-19

## EXHIBIT C Lease Term Information

The evaluation of the Vendor's proposed Lease Term Information shall be subjective and based on the requirements stated herein. Therefore, the Vendor should present detailed information regarding the proposed Lease Term Materials. The County shall have the right to use this information, including information gained from any other source, in the evaluation process.

It is the Vendor's responsibility to make sure all MACPP 2020 Model Year Metro Vehicle Bid Lease Term Information proposed is adequately described. It should not be assumed that the evaluator has specific knowledge of the Lease Term information proposed; however, the evaluator does have sufficient business background to conduct an evaluation when presented complete information.

### **C.1 LEASE TERM INFORMATION**

#### Lease/Purchase Agreements

Some participating Entitles, Agencies and/or other Jurisdictions may wish to use a lease/purchase method of acquisition. If this method is utilized, that Agency using it will be responsible for the method of payment to the dealership and will assume all responsibility for any accompanying paperwork.

Clay County, Missouri will assume no responsibility for lease/purchase agreements by other participating Entities, Agencies and/or Jurisdictions. Each Agency reserves the right to arrange financing with any company it so chooses. Dealerships that wish to be considered for lease/purchase financing arrangements should submit a statement of such intentions with their bid under this Exhibit C answering the following questions as well as submitting any additional information deemed necessary.

- 1. Is a three-year plan with \$1 at end of lease to purchase vehicle offered?
- Is straight leasing offered?
- Include the following information in your bid response:
  - a. Municipal finance application
  - b. Lease payment schedule with a complete list of all fees including municipal interest rate
  - c. Master lease/purchase agreement
  - d. On your company's forms: any other information that may be required including but not limited to other financial documents. Copy of the line item budget listing vehicles
  - e. Will your company make this lease/purchase pricing available to other Agencies using this bid?

See leasing attachments



#### INSTRUCTIONS FOR COMPLETING THE ALLY MUNICIPAL LEASE AGREEMENT

Outlined below are the instructions to properly complete the Agreement.

- 1. First payment of \$0.35 will be due upon delivery. Dealer should keep the first payment,
- 2. Proceeds in the amount of \$ 0.66 should be drafted or Smartcashed. This amount includes Dealer Commission of \$0.01.
- 3. Please have the Municipal Official SIGN and DATE the signature lines on the right side of:

Page 5 (only the top right signature line);

the Municipal Certificate; Page 6;

the Delivery & Acceptance Certificate; Page 7; and

the Schedule B - Amortization Schedule; Page 8.

The Municipal Official is the person who has the authority to obligate the municipality.

- 4. The Attorney for the Municipality must sign and date the Opinion of Counsel on the bottom right side of page 5.
- 5. A person (other than the authorized Municipal Official) must sign on the left side of the Municipal Certificate -Page 6 to Attest to the truth of the statement. Also, write or type the name of the authorized Municipal Official in the first blank spot on Page 6.
- 6. Fill in the Equipment Location on the Delivery & Acceptance Certificate, This is the address where the vehicle will be garaged.
- 7. Leave all Ally signature spots blank; an Ally representative will sign there.

IMPORTANT: Vehicles must be titled in the NAME of the MUNICIPALITY with Ally Financial and its successors and assigns P.O. Box 23020, Jacksonville, Fl., 32241 recorded as LIENHOLDER.

Once the Agreements have been executed as outlined above (with no alteration), forward both originals to Ally Contract Processing Center at 2911 Lake Vista Dr, Lewisville, TX 75067 with the following:

- a copy of the application(s) for title
- a copy of the manufacturer's invoice(s), chassis & body (if applicable)

- evidence of insurance, form 685 DLP a signed Ally Financial Credit Application

If you have any questions, please call me at 1-800-471-4622



LESSEE;	TEST	201
LESSOR;	Ally Financial ("AF"), Ally Bar	nk ("AB") (each of AF and AB, a "Lessor";

Lessor agrees to lease to Lessee and Lessee agrees to lease from Lessor, the Equipment described in any Delivery and Acceptance Certificate now or hereafter attached hereto ("Equipment") in accordance with the following terms and conditions of this Lease-Purchase Agreement ("Lease"). AF will only be deemed to be a Lessor with respect to those items of Equipment which are specifically allocated to AF on the applicable Delivery and Acceptance Certificate and AB will only be deemed to be a Lessor with respect to those items of Equipment which are specifically allocated to AB on the applicable Delivery and Acceptance Certificate.

- 1. TERM. This Lease will become effective upon the execution hereof by Lessor. The term of this Lease will commence on the date the Equipment is accepted pursuant to Section 3 hereunder and, unless earlier terminated as expressly provided for in this Lease, will continue for the term set forth in Schedule B attached hereto ("Lease Term").
- 2. RENT. Lessee agrees to pay to Lessor or its assignee the Lease Payments, including the interest portion, equal to the amounts specified in the Delivery and Acceptance Certificate. The Lease Payments will be payable without notice or demand at the office of the Lessor (or such other place as Lessor or its assignee may from time to time designate in writing), and will commence upon acceptance of the vehicle(s) and continue on the same date periodically thereafter for the number of time periods reflected on the Delivery and Acceptance Certificate. Any payments received later than ten (10) days from the due date will bear interest at the highest lawful rate from the due date. Except as specifically provided in Section 5 hereof, the Lease Payments will be absolute and unconditional in all events and will not be subject to any setoff, defense, counterclaim, or recoupment for any reason whatsoever including, without limitation, any failure of the Equipment to be delivered or installed, any defects, malfunctions, breakdowns or infirmities in the Equipment or any accident, condemnation or unforeseen circumstances. Lessee reasonably believes that funds can be obtained sufficient to make all Lease Payments during the Lease Term and hereby covenants that it will do all things lawfully within its power to obtain, maintain and properly request and pursue funds from which the Lease Payments may be made, including making provisions for such payments to the extent necessary in each budget submitted for the purpose of obtaining funding, using its bona fide best efforts to have such portion of the budget approved. It is Lessee's intent to make Lease Payments for the full Lease Term if funds are legally available therefor and in that regard, Lessee represents that the use of the Equipment is essential to its proper, efficient and economic operation. Lessor and Lessee understand and intend that the obligation of Lessee to pay Lease Payments hereunder shall constitute a current expense of Lessee and shall not in any way be constr
- 3. DELIVERY AND ACCEPTANCE. Lessee, or if Lessee so requests, Lessor, will cause the Equipment to be delivered to Lessee at the location specified in the Delivery and Acceptance Certificate ("Equipment Location"). Lessee will pay all transportation and other costs, if any, incurred in connection with the delivery and installation of the Equipment. Lessee will accept the Equipment as soon as it has been delivered and is operational. Lessee will evidence its acceptance of the Equipment by executing and delivering to Lessor a Delivery and Acceptance Certificate in the form provided by Lessor.
- 4. DISCLAIMER OF WARRANTIES. Lessee acknowledges and agrees that the Equipment is of a size, design and capacity selected by Lessee, that Lessor is neither a manufacturer nor a vendor of such equipment, and that LESSOR HAS NOT MADE, AND DOES NOT HEREBY MAKE, ANY REPRESENTATION, WARRANTY, OR COVENANT, EXPRESS OR IMPLIED, WITH RESPECT TO THE MERCHANTABILITY, CONDITION, QUALITY, DURABILITY, DESIGN OPERATION, FITNESS FOR USE, OR SUITABILITY OF THE EQUIPMENT IN ANY RESPECT WHATSOEVER OR IN CONNECTION WITH OR FOR THE PURPOSES AND USES OF LESSEE, OR ANY OTHER REPRESENTATION, WARRANTY, OR COVENANT OF ANY KIND OR CHARACTER, EXPRESS OR IMPLIED, WITH RESPECT THERETO, AND LESSOR SHALL NOT BE OBLIGATED OR LIABLE FOR ACTUAL, INCIDENTAL, CONSEQUENTIAL, OR OTHER DAMAGES OF OR TO LESSEE OR ANY OTHER PERSON OR ENTITY ARISING OUT OF OR IN CONNECTION WITH THE USE OR PERFORMANCE OF THE EQUIPMENT AND THE MAINTENANCE THEREOF. Lessor hereby assigns to Lessee during the Lease Term, so long as no Event of Default has occurred hereunder and is continuing, all manufacturer's warranties, if any, expressed or implied with respect to the Equipment, and Lessor authorizes Lessee to obtain the customary services furnished in connection with such warranties at Lessee's expense. Lessee's sole remedy for the breach of any such manufacturer's warranty shall be against the manufacturer of the Equipment, and not against Lessor, nor shall such matter have any effect whatsoever on the rights and obligations of Lessor with respect to this Lessor, nor shall such matter have any effect whatsoever on the rights and obligations of Lessor with respect to this Lessor, nor shall such matter have any effect whatsoever on the rights and obligations of Lessor with respect to this Lessor, nor shall such matter have any effect whatsoever on the rights and obligations of Lessor with respect to this Lessor, nor shall such matter have any effect whatsoever on the rights and obligations of Lessor with respect to this Lessor, nor shall such matter have any effect whatso
- 5. NON-APPROPRIATION OF FUNDS; NON-SUBSTITUTION. Notwithstanding anything contained in this Lease to the contrary, in the event no funds or insufficient funds are appropriated and budgeted or are otherwise unavailable by any means whatsoever in any fiscal period for Lease Payments due under this Lease, Lessee will immediately notify the Lessor or its assignee of such occurrence and this Lease shall terminate on the last day of the fiscal period for which appropriations were received without penalty or expense to Lessee of any kind whatsoever, except as to the portions of Lease Payments herein agreed upon for which funds shall have been appropriated and budgeted or are otherwise available. In the event of such termination, Lessee agrees to peaceably surrender possession of the Equipment to Lessor or its assignee on the date of such termination.

Lessor will have all legal and equitable rights and remedies to take possession of the Equipment. Notwithstanding the foregoing, Lessee agrees (i) that it will not cancel this Lease under the provisions of this Section if any funds are appropriated to it, or by it, for the acquisition, retention or operation of the Equipment or other equipment performing functions similar to the Equipment for the fiscal period in which such termination occurs or the next succeeding fiscal period thereafter, and (ii) that it will not during the Lease Term give priority in the application of funds to any other functionally similar equipment. This paragraph will not be construed so as to permit Lessee to terminate this Lease in order to acquire or lease any other equipment or to allocate funds directly or indirectly to perform essentially the same application for which the Equipment is intended.

- 6. CERTIFICATION AND AUTHORIZATION. Lessee represents, covenants and warrants that it is a state, or a political subdivision thereof, or that Lessee's obligation under this Lease constitutes an obligation issued on behalf of a state or political subdivision thereof, such that any interest derived under this Lease will qualify for exemption from Federal Income taxes under Section 103 of the Internal Revenue Code. Lessee further warrants that this Lease represents a valid deferred payment obligation for the amount herein set forth of a Lessee having legal capacity to enter into the same and is not in contravention of any Town, City, District, County, or State statute, rule, regulation, or other governmental provision. In the event that a question arises as to Lessee's qualification as a political subdivision, Lessee agrees to execute a power of attorney authorizing Lessor to make application to the Internal Revenue Service for a letter ruling with respect to the Issue, Lessee agrees that (i) it will do or cause to be done all things necessary to preserve and keep the Lease in full force and effect, (ii) it has compiled with all bidding requirements where necessary and by due notification presented this Lease for approval and adoption as a valid obligation on its part, and (iii) it has sufficient appropriations or other funds available to pay all amounts due hereunder for the current fiscal period.
- 7. TITLE TO EQUIPMENT; SECURITY INTEREST. Upon acceptance of the Equipment by Lessee hereunder, title to the Equipment will vest in Lessee subject to Lessor's rights under this Lease, provided, however, that (i) in the event of termination of this Lease by Lessee pursuant to Section 5 hereof; (ii) upon the occurrence of an Event of Default hereunder, and as long as such Event of Default is continuing; or (lii) in the event that the purchase option has not been exercised prior to the Expiration Date, title will immediately vest in Lessor or its assignee without any action by Lessee and Lessee shall immediately surrender possession of the Equipment to Lessor. In order to secure all of its obligations hereunder, Lessee hereby (i) grants to Lessor and any representative or designee of Lessor, a first and prior security interest in any and all right, little and interest of Lessee in the Equipment and in all additions, attachments, accessions, and substitutions thereto, and on any proceeds therefrom, (ii) agrees that this Lease may be filed as a financing statement evidencing such security interest, and (iii) agrees to execute and deliver all financing statements, certificates of title and other instruments in form satisfactory to Lessor necessary or appropriate to evidence such security interest.
- 8, USE; REPAIRS. Lessee will use the Equipment in a careful manner for the use contemplated by the manufacturer for the Equipment and shall comply with all laws, ordinances, insurance policies regulations relating to, and will pay all costs, claims, damages, fees and charges arising out of its possession, use or maintenance. Lessee, at its expense will keep the Equipment in good working order and repair and furnish all parts, mechanisms and devices required therefor.
- ALTERATIONS. Lessee will not make any alterations, additions or improvements to the Equipment without Lessor's prior written consent unless such alterations, additions or improvements may be readily removed without damage to the Equipment.
- 10. LOCATION; INSPECTION. The Equipment will not be removed from, or if the Equipment consists of rolling stock, its permanent base will not be changed from the Equipment Location without Lessor's prior written consent which will not be unreasonably withheld. Lessor will be entitled to enter upon the Equipment location or elsewhere during reasonable business hours to inspect the equipment or observe its use and operation.
- 11. LIENS AND TAXES. Lessee shall keep the Equipment free and clear of all levies, liens and encumbrances except those created under this Lease. Lessee shall pay, when due, all charges and taxes (local, state and federal) which now or hereafter be imposed upon the ownership, leasing, rental, sale, purchase, possession or use of the Equipment, excluding however, all taxes on or measured by Lessor's income. If Lessee fails to pay said charges, and taxes when due, Lessor shall have the right, but shall not be obligated, to pay said charges and taxes. If Lessor pays any charges or taxes, Lessee shall relimburse Lessor therefor,
- 12. RISK OF LOSS; DAMAGE; DESTRUCTION. Lessee assumes all risk of loss of or damage to the Equipment from any cause whatsoever, and no such loss of or damage to the Equipment nor defect therein nor unfitness or obsolescence thereof shall relieve Lessee of the obligation to make Lease Payments or to perform any other obligation under this Lease. In the event of damage to any Item of Equipment, Lessee will immediately place the same in good repair with the proceeds of any insurance recovery applied to the cost of such repair. If Lessor determines that any Item of Equipment is lost, stolen, destroyed or damaged beyond repair, Lessee, at the option of Lessor, will either (a) replace the same with like Equipment in good repair, or (b) on the next Lease Payment date, pay Lessor: (i) all amounts then owed by Lessee to Lessor under this Lease, including the Lease Payment due on such date, and (ii) an amount equal to the applicable Customers Balance set forth in Schedule B. In the event that Lessee is obligated to make such payment with respect to less than all of the Equipment, Lessor will provide Lessee with the pro rata amount of the Lease Payment and the Customers Balance to be made by Lessee with respect to the Equipment which has suffered the event of loss.
- 13. PERSONAL PROPERTY. The Equipment is and will remain personal property and will not be deemed to be affixed or attached to real estate or any building thereon. If requested by Lessor, Lessee will, at Lessee's expense, furnish a waiver of interest in the Equipment from any party having an interest in such real estate or building.

- 14. INSURANCE. Lessee, will, at its expense, maintain at all times during the Lease Term, fire and extended coverage, public liability and property damage insurance with respect to the Equipment in such amounts, covering such risks, and with such insured as shall be satisfactory to Lessor, or, with Lessor's consent may self-insure against any or all such risks. In no event will the insurance limits be less than the amount of the then applicable Customers Balance with respect to such Equipment. Each insurance policy will name Lessee as an insured and Lessor or its assigns as an additional insured, and will contain a clause requiring the insurer to give Lessor at least thirty (30) days prior written notice of any alteration in the terms of such policies will be payable to Lessee and Lessor or its assigns as their interest may appear. Upon acceptance of the Equipment and upon each insurance renewal date, Lessee will deliver to Lessor a certificate evidencing such insurance. In the event that Lessee has been permitted to self-insure, Lessee will furnish Lessor with letter or certificate to such effect. In the event of any loss, damage, injury or accident involving the Equipment, Lessee will promptly provide Lessor with written notice thereof and make available to Lessor all information and documentation related thereto.
- 15. INDEMNIFICATION; Lessee shall indemnify Lessor against, and hold Lessor harmless from, any and all claims, actions, proceedings, expenses, damages or liabilities, including attorney's fees and court costs, arising in connection with the Equipment, including, but not limited to, its selection, purchase, delivery, possession, use operation, rejection, or return and the recovery of claims under insurance policies thereon. The indemnification arising under this paragraph shall continue in full force and effect notwithstanding the full payment of all obligations under this Lease or the termination of the Lease Term for any reason.

#### 16. ASSIGNMENT AND SUBLEASE.

- (a) Without Lessor's prior written consent, Lessee will not either (i) assign, transfer, pledge, hypothecate, or grant any security interest in or otherwise dispose of this Lease or the Equipment or any Interest in this Lease or the Equipment; (ii) subtet or lend the Equipment or permit it to be used by anyone other than Lessee or Lessee's employees. No assignment or subtease shall relieve the Lessee of any of its obligations or duties hereunder, which shall remain those of a principal and not a guarantor.
- (b) Lessor shall not assign, transfer, pledge, or dispose of this Agreement or any interest therein, whether as security for any of its indebtedness or otherwise. However, AF and AB may assign their rights and obligations hereunder with respect to the lease of a specific item of Equipment to the other at any time without the consent of or notice to Lessee. Subject to the foregoing, this Lease inures to the benefit of and is binding upon the heirs, executors, administrators, successors and assigns of the parties hereto.
- 17. EVENT OF DEFAULT. The term "Event of Default", as used herein, means the occurrence of any one or more of the following events: (i) Lessee fails to make any Lease Payment (or any other payment) as it becomes due in accordance with the terms of the Lease, and any such failure continues for ten (10) days after the due date thereof; (ii) Lessee fails to perform or observe any other covenant, condition, or agreement to be performed or observed by it hereunder and such failure is not cured within twenty (20) days after written notice thereof by Lessor, (iii) the discovery by Lessor that any statement, representation, or warranty made by Lessee in this Lease or in writing ever delivered by Lessee pursuant hereto or in connection herewith is faise, misleading, or erroneous in any material respect; (iv) proceedings under any bankruptcy, insolvency, reorganization or similar legislation shall be instituted against or by Lessee, or a receiver or similar officer shall be appointed for Lessee or any of its property, and such proceedings or appointments shall not be vacated, or fully stayed, within twenty (20) days after the institution or occurrence thereof; or (v) an attachment, levy or execution is threatened or levied upon or against the Equipment.
- 18. REMEDIES. Upon the occurrence of an Event of Default, and as long as such Event of Default is continuing, Lessor may, at its option, exercise any one or more of the following remedies: (i) by written notice to Lessee, declare an amount equal to all amounts then due under the Lease, and all remaining Lease Payments due during the Fiscal Year in effect when the default occurs to be immediately due and payable, whereupon the same shall become immediately due and payable, (ii) by written notice to the Lessee, request Lessee to (and Lessee agrees that it will), at Lessee's expense, promptly return the equipment to Lessor in the manner set forth in Section 5 hereof, or Lessor, at its option, may enter upon the premises where the Equipment is located and take immediate possession of and remove the same; (iii) sell or lease the Equipment or sublease it for the account of Lessee, holding Lessee liable for all Lease Payments and other payments due to the effective date of such selling, leasing or subleasing and for the difference between the purchase price, rental and other amounts paid by the purchaser, lessee or sublease and the amounts payable by Lessee hereunder; and (iv) exercise any other right, remedy or privilege which may be available to it under applicable laws of the State of the Equipment Location or any other applicable law or proceed by appropriate court action to enforce the terms of the Lease or to recover damages for the breach of this Lease or to rescind this Lease as to any or all of the Equipment. In addition, Lessee will romain liable for all covenants and indemnities under this Lease and for all legal fees and other costs and expenses, including court costs, incurred by Lessor with respect to the enforcement of any of the remedies listed above or any other remedy available to Lessor.
- 19. PURCHASE OPTION. Upon thirty (30) days prior written notice from Lessee to Lessor, and provided that there is no Event of Default, or an event which with notice to lapse of time, or both, could become an Event of Default, then existing, Lessee will have the right to purchase the Equipment on any Lease Payment due date by paying to Lessor, on such date, the Customers Balance amount set forth opposite the appropriate number of payments made as reflected on Schedule B to the Lease. Upon satisfaction by Lessee of such purchase conditions, Lessor will transfer any and all of its right, title and interest in the Equipment to Lessee as is, without warranty, express or implied, except that the Equipment is free and clear of any liens created by Lessor.

20. REPORTING REQUIREMENTS. Lessee agrees to comply with the information reporting requirements of Section 149(e) of the Internal Revenue Code of 1986 (the "Code"). In the event Lessor, solely on account of Lessee's failure to comply with such information reporting requirements, is not entitled to treat the Lease Payments and the Customers Balances received from Lessee hereunder as interest and principal payments on a state or local bond, the interest of which is exempt from Federal income tax under Section 103(a) of the Code, then Lessee shall pay to Lessor, as additional rentals, a sum which, after deduction of all taxes which are or will be payable by Lessor in respect of the receipt thereof under the Laws of the United States or any state or local government or taxing authority in the United States, or under the laws of any taxing authority or political or governmental subdivision of a foreign country, shall be equal to the additional Federal income tax which is or will be payable by Lessor as a result of the loss of such interest exemption, together with any interest, addition to tax or penalty which may be assessed by the United States Government against Lessor in connection with the loss of such interest exemption, which amounts shall be payable on written demand by Lessor, together with interest thereon at the highest lawful rate from the date of payment of the additional Federal income tax to the date of payment by Lessee.

- 21. NOTICES. All notices to be given under this Lease shall be made in writing and malled by certified mail, return receipt requested, to the other party at its address set forth herein or at such address as the party may provide in writing from time to time. Any such notice shall be deemed to have been received five (5) days subsequent to mailing.
- 22. SECTION HEADINGS. All section headings contained herein are for the convenience of reference only and are not intended to define or limit the scope of any provision of this Lease.
- 23. GOVERNING LAW. This Lease shall be construed in accordance with, and governed by the laws of, the state of the Equipment Location.
- 24. DELIVERY OF RELATED DOCUMENTS. Lessee will execute or provide, as requested by Lessor, such other documents and information as are reasonably necessary with respect to the transaction contemplated by this Lease.
- 25. ENTIRE AGREEMENT; WAIVER. This Lease, together with the Delivery and Acceptance Certificate and other attachments hereto, and other documents or instruments executed by Lessee and Lessor in connection herewith, constitute the entire agreement between the parties with respect to the lease of the Equipment, and this Lease shall not be modified, amended, altered, or changed except with the written consent of Lessee and Lessor. Any provision of this Lease found to be prohibited by law shall be ineffective to the extent of such prohibition without invalidating the remainder of the Lease. The waiver by Lessor of any breach by Lessee of any term, covenant or condition hereof shall not operate as a waiver of any subsequent breach thereof.

(Lessee)			
Name Address	TEST 1 MUNI WAY ZIP KC, MO, 63011		
By:			
Title:			
Date:			
(Lessor)		(Lessor)	
Ally Financ	ial	Ally Bank	
Ву:		Ву;	
Title:		Title:	
Date:		Date:	
of AF and A exempt enti- of the Lease valid and b Lease and a paid under appropriate Equipment	AB, a "Lessor") and the Lessee, dity under Section 103 of the Internie have been duly authorized by all inding obligation of the Lessee er all related instruments are true; (we the Lease during the current fised for this number in accordance we	OPINION OF COUNSEL  urchase Agreement (Lease) with Ally Financial ("AF"), Ally Bank ("Aited, I am of the opinion that: (i) the Lessee at IR evenue Code; (ii) the execution, delivery and performance by the necessary action on the part of the Lessee; (iii) the Lease constitute forceable in accordance with its terms and all statements contains Lessee has sufficient monies available to make all payments required year of the Lease, and such monies have been properly budy ith State law; and (v) the Uniform Commercial Code of the state vittle laws of such state will govern the method of perfecting Lessor's	is a tax- e Lessee is a legal, ed in the lired to be jeted and where the
		Ву:	
		Attorney for Lessee	
		Date:	
			and the

## MUNICIPAL CERTIFICATE

, of	TEST
nereby certify that the Municipal Lease Purchase Agreem	ent, dated, with Ally Financial ("AF"), Ally Bank as Lessee,
Lease Purchase Agreement granted to me by the	on the day of, 20; and that I Lease Purchase Agreement, and that the power to enter into the
egal and binding obligation of the Lessee have been follow	wed.
also certify that payment due by TEST  Municipal Lease Purchase Agreement referred herein for available, unexhausted and unencumbered TEST	under the the current lease term are within the current budget and within an appropriation of the municipality of the
N WITNESS WHEREOF, I have set my hand this	day of20
Altest:	Agency Official
(Signature)	(Signature)
(Title)	(Title)

## **Delivery and Acceptance Certificate**

1 Vehicles (s) for Municipal Lease/Purchase

Payment Structure:	3, Annual		An annual rate of:5,9	9%
# Year Make	Model	Vin	Application# Cost	Payment Lessor (AF/AB)
1. 2019 Chevrolet	TEST	111111111111111111111111111111111111111	1 1111111111 1.00 11111111111 1111111	0.35
Total Cost of the ve	hicle (s); \$ <u>1.00</u> T	otal Payments; \$ <u>0.35</u>		
Equipment Location	(Garaged at) :			•
AF and AB, a "Less been delivered to L Lease, all on the da	or") and the unde essee, tested and te indicated belov	nt dated, (Lease) wit rsigned Lessee, the Lessee hereby cert inspected by Lessee, found to be in go w. ourchase the vehicles as described.	ifies that the vehicle (s	) listed above has (have)
(Lessee)	agreed to readarp	and the verification and decomposition.		
Name TEST				
By: Date:				
(Lessor)		(Lessor)		
Ally Financial		Ally Bank		
Ву:		Ву:		
Date:		Date		

## SCHEDULE B

Customer   TEST   TES	Payment	t Schedule to the	Lease Agreement da	ated			
Dealer: TEST Equipment 1: Chevrolet TEST Term: 3, Annual Annual Percentage Rate: 5.99 % First Payment: Advance Amount Financed: \$1.00 Payment Amount: \$0.35 Total Interest: \$0.05 End of Lease Purchase Option: \$1 per unit  # OF PAYMENT CUSTOMERS BALANCE: REDUCTION IN PRINCIPAL MADE  1 \$0.35 \$0.65 \$5.00% \$0.35 PERCENT OF COST PRINCIPAL  1 \$0.35 \$0.65 \$5.00% \$0.32 \$0.00  2 \$0.35 \$0.03 33.00% \$0.32 \$0.00  (Lessee)  Customer Name TEST Address 1 MUNI WAY City, State, ZIP KC, MO, 63011  By: Title: Date:  (Lessor) (Lessor)	Customs	ar.		TEST			
Equipment 1:		*''		-			
Term: 3, Annual Annual Percentage Rate: 5.99 %  First Payment: Advance Amount Financed: \$1.00 Payment Amount: \$0.35 Total Interest: \$0.05 End of Lease Purchase Option: \$1 per unit  # OF PAYMENT CUSTOMERS BALANCE: PERCENT OF COST PRINCIPAL PRINCIPAL MADE  1 \$0.35 \$0.65 \$65.00% \$0.35 \$0.00 2 \$0.35 \$0.33 \$33.00% \$0.32 \$0.03 3 \$0.35 \$0.00 \$0.00% \$0.33 \$0.02  (Lessee)  Customer Name TEST Address 1 MUNI WAY City, State, ZIP KC, MO, 63011  By: Title: Date:  (Lessor) (Lessor)	Y W	nt t		Emmonto-Auto-Au-	o TEST		
Annual Percentage Rate: 5.99 %  First Payment: Advance  Amount Financed: \$1.00  Payment Amount: \$0.35  Total Interest: \$0.05  End of Lease Purchase Option: \$1 per unit  # OF PAYMENT CUSTOMERS BALANCE: REDUCTION IN INTEREST ON PRINCIPAL PRINCIPAL PRINCIPAL  MADE  1 \$0.35 \$0.65 65.00% \$0.35 \$0.00  2 \$0.35 \$0.33 33.00% \$0.32 \$0.03  3 \$0.35 \$0.00 0.00% \$0.33 \$0.02  (Lessee)  Customer Name TEST Address 1 MUNI WAY City, State, ZIP KC, MO, 63011  By: Title: Date: (Lessor)		an. 1.					
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Date: (Lessor)	Ву:			_			
(Lessor)	Title:						
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Ally Financial Ally Bank							
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Title:					pulli-		
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By signing this application, I certify that the information in my application is complete and true. I authorize the dealer, Ally Financial, Ally Bank, a/k/a Ally Capital in Hawaii, a/k/a Ally Capital Corp. in Arizona, Mississippi, Montana, New Jersey, and Wisconsin, and a/k/a Ally Bank Corp. in New Mexico, to investigate my credit and employment history, obtain credit reports, and release information about their credit experience with me. If an account is created, I authorize the obtaining of credit reports for purposes of reviewing or taking collection action on the account or for other legitimate purposes associated with the account. I agree that you and any assignee of the financing contract or lease may monitor and record telephone calls regarding my account to assure quality of service or for other reasons. I agree that you and any assignee of the financing contract or lease may try to contact me in writing, by e-mail, or using prerecorded/artificial voice messages, text messages, and automatic telephone dialing systems, as the law allows. I also agree that you and any assignee of the financing contract or lease may try to contact me in these and other ways at any address or telephone number I provide, even if the telephone number is a cell phone number or the contact results in a charge to me.

### CONSUMER NOTICES BY STATE

Notice to California Residents: IF MARRIED YOU MAY APPLY FOR CREDIT SEPARATELY AS AN INDIVIDUAL,

Notice to Maine, Rhode Island, and Tennessee Residents: You must have physical damage insurance covering loss or damage to the vehicle for the term of any contract. For a lease, you must also have the liability insurance described in the lease. You may buy this insurance from anyone you choose. You do not have to buy it from someone affiliated with the dealer or an assignee of this contract. Your choice of insurance will not affect the credit approval process unless the insurance does not satisfy the contract requirements or the insurance company does not satisfy the reasonable standards of the dealer or an assignee of the contract.

Notice to New Hampshire Residents: If you are applying for a balloon payment contract, you are entitled, if you ask, to receive a written estimate of the monthly payment amount for refinancing the balloon payment in accord with the creditor's existing refinance programs. You would be entitled to receive the estimate before you enter into a balloon payment contract. A balloon contract is an installment sale contract with a final scheduled payment that is at least twice the amount of one of the earlier scheduled equal periodic installment payments.

Notice to New York Residents: Consumer reports may be requested in connection with this application. Upon request, you will be informed whether or not a consumer report was requested and, if it was, of the name and address of the consumer reporting agency that furnished the report. Additional consumer reports may be requested with respect to any extension or renewal of this obligation.

Notice to Ohio Residents: The Ohio laws against discrimination require that all creditors make credit equally available to all creditworthy customers, and that credit reporting agencies maintain separate credit histories on each individual upon request. The Ohio civil rights commission administers compliance with this law.

request. The Onto	CIVITIENS COMMISSION AUGMINISTERS COMPRIENCE WITH this law,
Notice to Rhode I:	sland Residents: Consumer reports may be requested in connection with this application.
Notice to Wiscon	sin Residents;
Please Indicate:	☐ Married ☐ Unmarried (includes single, divorced, widowed) ☐ Separated
If married or sepa	rated and spouse is not a co-applicant please provide:
Non-applicant spo	ouse's name
Non-applicant spo	ouse's address
unilateral stateme	rest of the creditor will not be adversely affected by a provision of a marital property agreement, a ent under Wisconsin Statutes § 766.59 or a court decree under Wisconsin Statutes § 766.70, unless you if such agreement, statement or decree to the creditor, or the creditor has actual knowledge of such credit is granted.
NON-APPLICAN with this applicati	NT SPOUSE'S WAIVER OF NOTICE: I agree to waive notice of any extension of credit in connection ion.
Non-applicant spo	ouse signs (if available) Date
NEAREST RELAT	IVE OR FRIEND NOT LIVING WITH YOU:
NAME	

ADDRESS

PHONE.

Page 21 of 28

#### IFB No: 49-19

# EXHIBIT D Miscellaneous Information

## D.1 LOCAL GOVERNMENT USE (COOPERATIVE PROCUREMENT):

If the County awarded you the proposed Agreement, would you sell under the prices and terms of this Agreement to any Municipal, County Public Utility, Hospital, Educational Institution, or any other non-profit organization having membership in the Mid-America Council of Public Purchasing (MACPP) or Mid-America Regional Council (MARC( and located within the Greater Kansas City Metropolitan Trade Area? (All deliveries shall be F.O.B. Destination and there shall be no obligations on the part of any member of said Council to utilize this Agreement.)

YES: ☑ NO: □

INITIALS: Afr

- 2) Sales shall be made in accordance with the prices, terms, and conditions of the IFB and any subsequent term Agreement.
- There shall, however, be no obligation under the cooperative procurement agreement for any organization represented by MACPP or MARC to utilize the Agreement unless they are specifically named in the IFB as a joint participating entity.
- 4) All sales to other jurisdiction shall be made on purchase orders issued by that jurisdiction. All receiving, inspection, payments and other Agreement administration shall be the responsibility of the ordering jurisdiction.
- 5) The Purchasing Manager shall be responsible to handle the solicitation and award the Agreement. The Purchasing Manager shall have the sole authority to modify the Agreement and handle disputes regarding the substance of the Agreement.
- Each jurisdiction that is a party to the joint bid has authority to act as Administrative Contracting Officer with responsibility to issue purchase orders, inspect and receive goods, make payments and handle disputes involving shipment to the jurisdiction.

## D.2 WEBSITE

1) Does your company have a website? YES: ☑

YES: ☑ NO: □

2) If yes please provide the website address:

www.robertschevroletbuick.com

## IFB No: 49-19

### **EXHIBIT D, continued**

## D.3 EMPLOYEE BIDDING/CONFLICT OF INTEREST:

Vendors who are elected or appointed officials or employees of Clay County or any political subdivision thereof, serving in an executive or administrative capacity, must comply with sections 105.450 to 105.458, RSMo, regarding conflict of interest. If the Vendor or any owner of the Vendor's organization is currently an elected or appointment official or an employee of Clay County or any political subdivision thereof, please provide the following information.

Name and title of elected or appointment official or employee of Clay County or any Political sub-division thereof:	N/A
If employee of Clay County or Political sub-division thereof, provide name of Clay County entity or political sub-division where employed:	N/A
Percentage of ownership interest in Vendor's organization held by elected or appointed official or employee of Clay County or political sub-division thereof:	N/A

Vendor's Initials: <u>DQ</u> L

Page 23 of 28

IFB No: 49-19

## **ATTACHMENT 1** Sealed IFB Label

### PLEASE ATTACH LABEL TO OUTSIDE OF BID PACKAGE

#### SEALED BID RESPONSE ENCLOSED

US MAIL /DELIVER TO: CLAY COUNTY PURCHASING DEPARTMENT

1 COURTHOUSE SQUARE

3<sup>rd</sup> Floor COMMISSION DESK

LIBERTY, MO 64068

COURIER/DELIVER TO: CLAY COUNTY ~ PURCHASING DEPARTMENT

ATTN: Patrick West

16 W. FRANKLIN, SUITE 16-B

LIBERTY, MO 64068

BID No.: 49-19 DATE: OCTOBER 22, 2019

BIDS MUST BE RECEIVED BEFORE 2:00 PM CENTRAL TIME

DESCRIPTION: MACPP 2020 MODEL YEAR METRO VEHICLE BID

SPECIFY VENDOR NAME: Roberts Chevrolet Buick

SPECIFY VENDOR'S CITY, STATE LOCATION: Platte City, MO 64079

City, State Location

#### IFB No: 49-19

#### ATTACHMENT 2 Vehicles for 2020 Model Year List of Participating Agencies

This is a joint bid for a supply and service agreement for the following participating agencies of the Mid America Council of Public Procurement Chapter of NIGP, with Clay County, MO serving as the Lead Agency:

City of Independence, MO Richelieu Sese 111 E. Maple Independence, MO 64050 816.325.7090 FAX 816.325.7088 rsese@indepmo.org

City of Lee's Summit, MO Mark Stinson 1971 SE Hamblin Road Lee's Summit, MO 64082 816.969.1061

Mark, Stinson@cityofls.net

City of Olathe, KS Lisa Robbins 100 East Santa Fe Olathe, KS 66051 913.971.8925 FAX 913.971.8719 Imrobbins@olatheks.org

Johnson County, KS
Kyra Blatchford
111 South Cherry, Suite 2400
Olathe, KS 66061
913.715.0591 FAX 913.715.0597
kyra.blatchford@jocogov.org

City of Kansas City, MO Ronnell Simpson 414 E. 12<sup>th</sup> Street Kansas City, MO 64106 816.513.1590 FAX 816.513.1156 Ronnell.Simpson@kcmo.org

WaterOne Robin Broussard 10747 Renner Blvd Lenexa, KS 66219 913.895.5532

Rbroussard@waterone.org

Buchanan County, MO Kim Hartman 411 Jules Street, Room 101 St. Joseph, MO 64501 816.271.1512 FAX 816.271.1569 khartman@co.buchanan.mo.us Metropolitan Community College Nicole Averell 3200 Broadway Kansas City, MO 64111 816.604.1100 Nicole.Averell@mcckc.edu

Greene County, MO
Melissa Denney
1443 N. Robberson, Suite 1000
Springfield, MO 65802
417.868.4013 FAX 417.868.4188
MDenney@greenecountymo.gov

Douglas County, KS
Jackie Waggoner
1100 Massachusetts
Lawrence, KS 66044
785.832.5286 FAX 785.838.2480
jwaggoner@douglascountyks.org

Unified Government of Wyandotte Co. / Kansas City, KS
Kelly Regan
701 N. 7th St. Suite 649
Kansas City, KS 66101
913.573.5447 FAX 913.573.5444
kregan@wycokck.org

Jackson County, MO
Katie Bartle
415 East 12<sup>th</sup> Street, Room G-1
Kansas City, MO 64106
816.881.3465 FAX 816.881.3268
kmbartle@jacksongov.org

City of Overland Park, KS Jose Vargas 11300 W. 91<sup>st</sup> Street Overland Park, KS 66214 913.327.6658 jose.vargas@opkansas.org City of Raytown, MO Tony Mesa 10000 East 59<sup>th</sup> Street Raytown, MO 64133 816.737.6066 FAX 816.737.6052 tonym@raytown.mo.us

Raytown Police Department Lieutenant Paul Beitling 10000 East 59<sup>th</sup> Street Raytown, MO 64133 816.737.6103 FAX 816.737.6137 beitlingp@raytownpolice.org

City of Merriam, KS Ross Davis 6901 Knox Merriam, KS 66203 913.322.5570 FAX 913.322.5575 rdavis@merriam.org

Kansas City Kansas Board of Public Utilities Jason McVay 6742 Riverview Avenue Kansas City, KS 66102 913.573.9414 imcvay@bpu.com

Jackson County, MO Circuit Court Terry Shepard 415 East 12<sup>th</sup> Street, Room 8M East; Purchasing Kansas City, MO 64106 816.881.1309 FAX 816.881.3226 Terry.Shepard@courts.mo.gov

Vendor's Initials:

#### ATTACHMENT 3 JACKSON COUNTY, MISSOURI COMPLIANCE REVIEW FORM

Vendor's Initials:



#### Jackson County, Mo Certificate of Compliance

Issued To: Roberts Chevrolet Buick

Who is found to be in compliance with Chapter 6 Jackson County Code which prohibits discriminatory employment practices and promotes equal employment opportunity by contractors doing business with Jackson County.

This certificate is effective for a twelve (12) month period following its date of execution,

Executed this 1st day of January, 2019.

COMPLIANCE REVIEW OFFICER
JACKSON COUNTY, MISSOURI

Certificate ID, 181129121111V2391

#### JACKSON COUNTY, MISSOURI COMPLIANCE REVIEW FORM

Report Date: 10/21/19	(All reports expire annually on December 31st)
Report" in the blank. If a question addresses	efers to "past report" and this is your first one, place "1st an area which does not apply to your company, such as ease be sure this and subsequent reports are SIGNED AND Il our office at (816) 881-3302.
Mail/Fax or Email reports to: Tom Wyrsch Contract Compliance Review Director 415 East 12th Street - 2nd Floor Kansas City, Missouri 64106 EMAIL: cro@jacksongov.org FAX: (816) 881-1223	
1. COMPANY DESCRIPTION: Name of Company_Roberts Chevrolet Buick Street Address_PO_BOX_470_1600 E. Prairie City_Platte CityState_M Email Address: fleet@robertscb.com Website Address: www.robertschevroletbuick Area Code_816Telephone Number Representative Name_Dean_J. Meier	O Zip_64079
2. COMPANY STATISTICS: A. Total number of Employees 34 B. Total Number of Employees who are: 1. Women 5 4. Asian 2. Hispanic 1 5. American Indian 3. Black 1 6. Biracial	
YES NO N/A	
3. Has your company advertised for applicant If so, please attach a list of publications in wh of advertising, and copies of such advertisem	ich ads appeared, the dates
4. Has there been an effort since your last repand key personnel to the spirit and intent of such that is the spirit and intent of such that is the spirit and intent of spirit and spiri	ne program? <u>N/A</u>
5. Have there been any adjustments in your journedures? No If so, please attach a narrative of such efforts	
YES NO N/A  6. Has any effort been made since your last repolicy to all your employees or in encouraging Female applicants? N/A	

04

If so, please attach a narrative of such efforts.
7. Are you attaching any other comments or concerns which you would like to have reviewed as part of determining compliance with your programs? No
List all minority contractors/suppliers (Minority Owned Business Enterprises MBE or Women Owned Business Enterprises WBE) with which you have contracted during this reporting period.
NAME OF COMPANYN/A STREET ADDRESS REPRESENTATIVE NAME TELEPHONE NUMBER EMAIL ADDRESS WEBSITE ADDRESS
PRODUCTS, SERVICE, AREA OF SCOPE OF WORK:  DURATION OF CONTRACT  AMOUNT OF CONTRACT
REPEAT THE ABOVE INFORMATION ON A SEPARATE SHEET FOR ADDITIONAL MBEAVBE FIRMS WITHWHOM YOU HAVE CONTRACTED.
Figures of Employment Analysis section of this report was obtained from:
YES NO  1. Available employment  2. Visual check Yes  3. Other (specify)
This Compliance Review Form was prepared and submitted by: Signature Amy Surprise Office Manager Name and Title 10/21/2019 Date

I certify that all answers and information herein contained are true to the best of my knowledge, and I understand that any misstatement of fact may subject this company to non-compliance procedures.

wa

Page 27 of 28

IFB No: 49-19

#### JACKSON COUNTY, MISSOURI AFFIDAVIT form

Vendor's Initials:

#### **AFFIDAVIT**

De



#### John R. Ashcroft

Missouri Secretary of State

#### MISSOURI ONLINE BUSINESS FILING



#### Fictitious Name Details as of 10/18/2019

Business Entity Fees & Forms			<sup>®</sup> Required Field
Business Entity FAQ	File Documents - select the filling from the "Filling Ty		
Desiness Entity Home Page	File Registration Reports - click FILE REGISTRATIO		
Business Entity Online Filing	A Charles of the Char		Andrew St. A Southful P. Marrows and Commission of the Rev State of the Commission of the Rev State of the Commission of
Business Outreach Office	RETURN TO SEARCH RESULTS	Select filing from the list.  Filling Type Fictitious Name Cancellation	ONLINE
Business Enlity Contact Us	ORDER COPPES:	, and the	
UCO Online Filling	CERTIFICATES		
Significant of State Home Page	General Information Filings Address	Owners Contact(s)	
	Name(s) Roberts Chevrolet Bulck Type Fictitious Name Status Fictitious Active	Address 1600 E. Prairie Vlaw Rd Platte City, MO 64079 Charter No. X01084127	
		Date Formed 9/9/2010 Expiration Date 9/9/2020	
	subcontractors or their employees do not make	ded as a public service, and may change at any time. The State, lit any warranty, expressed or implied, or assume any legal liability t aduct or process disclosed or represent that its use would not infr	or the accuracy, completeness

20



#### John R. Ashcroft

Missouri Secretary of State

#### MISSOURI ONLINE BUSINESS FILING



#### Gen. Business - For Profit Details as of 10/18/2019

Sammens Entity Fees & Forms			Required Fleld
Business Entity FAQ	File Documents - select the filing from the "Filing Type" drop-do	vn list, then click FILE ONLINE.	
Business Entity Home Page	Copies or Certificates - click FILE COPIES/CERTIFICATES.		
Business Entity Online Filling			
Business Outreach Office	REJURN TO SEARCH RESULTS	Select filing from the list.  Filing Type Acceptance of a General Business to a Hon Pre	ONLINE
Dusiness Enlity Contact Us	ORDER COPILS	and the	
UCC Online I-ling	GERTIFICATES		
Secretary of State Home Page	General Information Filings Address Contr	cu(s)	
	Name(s) RÖBERTS AUTO PLAZA, INC.  Type Gen. Business - For Profit  Domesticity Demostic  Registered Agent VINCENT F. IGOE, JR.	Address 1600 East Prairio View Road Platte City, MO 64079 Charter No. 00470564 Status Good Standing	
	TWO SOUTH MAIN STREET LIBERTY, MO 64068	Date Formed 6/9/1999	
	Ouration Perpetual Renowal Month January		
	Report Due 4/30/2020		
	The information contained on this page is provided as a pul subcontractors or their employees do not make any warran or usefulness of any information, apparatus, product or pro	y, expressed or implied, or assume any legal liability for	the accuracy, completeness



#### Form W-9

(Rev. October 2018) Department of the Treasury Internal Revenue Service

#### Request for Taxpayer Identification Number and Certification

▶ Go to www.irs.gov/FormW9 for instructions and the latest information.

Give Form to the requester. Do not send to the IRS.

micrita	Televine Colvins	tractions and the late	, or 111101	*****								
	Name (as shown on your income tax return). Name is required on this line; do	o not leave this line blank.										
	Roberts Auto Plaza Inc  2 Business name/disregarded entity name, if different from above											
	Water and the control of the control											
က်	Roberts Chevrolet Buick					Ι.	_					
page	3 Check appropriate box for federal tax classification of the person whose nam following seven boxes.		_			Ce	ertain		s, not	individ		only to s; see
e. ons on	☐ Individual/sole proprietor or ☐ C Corporation ☐ S Corporation single-member LLC	☐ Partnership	☐ Tru	ust/e	state	Ex	empt	payee	code	(if any	)	5
ct ct	Limited liability company. Enter the tax classification (C=C corporation, S=	S corporation, P≕Partne	rship) ▶ _									
Print or type. Specific Instructions on page	Note: Check the appropriate box in the line above for the tax classification LLC if the LLC is classified as a single-member LLC that is disregarded for another LLC that is not disregarded from the owner for U.S. federal tax pure is disregarded from the owner should check the appropriate box for the tax.	om the owner unless the our	owner of t gle-memb	the L	LC is	1	empti ode (if		m FA1	ΓCA r€	por	ting
ec.	Other (see instructions) ▶									ined out:	side ti	he U.S.)
S	5 Address (number, street, and apt. or suite no.) See instructions.		Reques	ter's	name	and	addre	ss (op	tional)	1		
See	PO BOX 470 1600 E Prairie View Rd											
	6 City, state, and ZIP code											
	Platte City, MO 64079 7 List account number(s) here (optional)											
İ	List deception introduction increases											
Part	Taxpayer Identification Number (TIN)											
Enter v	our TIN in the appropriate box. The TIN provided must match the nam	e given on line 1 to av	oid	So	cial se	curit	ty nur	nber				
backup	withholding. For individuals, this is generally your social security num	ber (SSN). However, f	or a		П	٦		T	IΓ	T	T	T
resider	at alien, sole proprietor, or disregarded entity, see the instructions for F , it is your employer identification number (EIN). If you do not have a n	Part I, later. For other	nt a				-		-			
TIN, la		union, see non to ge		or			_					
	f the account is in more than one name, see the instructions for line 1.	Also see What Name	and	Em	ployer	ide	ntifica	tion r	umbe	r		
Numbe	r To Give the Requester for guidelines on whose number to enter.		ĺ	4	3	_[	1 8	5	2	8 !	5	8
				7						,		
Part	\$20 miles											
	penalties of perjury, I certify that:											
2. I am Serv	number shown on this form is my correct taxpayer identification numb not subject to backup withholding because: (a) I am exempt from baci ice (IRS) that I am subject to backup withholding as a result of a fallure inger subject to backup withholding; and	kup withholding, or (b)	I have r	not b	oeen n	otifi	ied by	/ the	nterr			
	a U.S. citizen or other U.S. person (defined below); and											
	FATCA code(s) entered on this form (if any) indicating that I am exemp	t from FATCA reportin	a is corr	ect.								
you hav	ation instructions. You must cross out Item 2 above if you have been no e failed to report all interest and dividends on your tax return. For real esta ion or abandonment of secured property, cancellation of debt, contributio an interest and dividends, you are not required to sign the certification, bu	ate transactions, item 2 ons to an Individual retire	does no ement ar	t ap	ply. Fo	r m	ortga A), ar	ge inte d ger	erest erally	paid, , pay	mer	nts
Sign Here	Signature of U.S. person ▶ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \		Date ▶	10	0/2		1	(0)				
Gen	eral Instructions	• Form 1099-DIV (div								or mu	ıtua	al .
Section noted.	references are to the Internal Revenue Code unless otherwise	funds) • Form 1099-MISC (	various t	уре	s of in	con	ne, pi	izes,	awar	ds, o	r gr	oss
Future	developments. For the latest information about developments	proceeds) • Form 1099-B (stoc	k or mut	ual	fund s	ales	s and	certa	in oth	ner		
	to Form W-9 and its instructions, such as legislation enacted by were published, go to www.irs.gov/FormW9.	<ul> <li>transactions by broke</li> <li>Form 1099-S (proc</li> </ul>	S. 4000 ( 1000 )	m re	eal est	ate	trans	actio	ns)			
Purp	ose of Form	• Form 1099-K (merc							a evillar	nsac	tion	is)
	ridual or entity (Form W-9 requester) who is required to file an tion return with the IRS must obtain your correct taxpayer	<ul> <li>Form 1098 (home r 1098-T (tuition)</li> </ul>	mortgage	e int	terest),	10	98-E	(stud	ent lo	an in	tere	est),
	ation number (TIN) which may be your social security number	<ul> <li>Form 1099-C (cancel)</li> </ul>	celed del	bt)								
	ndividual taxpayer identification number (ITIN), adoption or identification number (ATIN), or employer identification number	<ul> <li>Form 1099-A (acqu</li> </ul>	isition or	aba	andoni	nen	t of s	ecure	d pro	perty	1)	
(EIN), to	report on an information return the amount paid to you, or other reportable on an information return. Examples of information	Use Form W-9 only alien), to provide you				per	son (i	ncluc	ing a	resid	dent	t
	include, but are not limited to, the following. 1099-INT (interest earned or paid)	If you do not return be subject to backup										
		later.										

#### STATE OF KANSAS OFFICE OF SECRETARY OF STATE SCOTT SCHWAB

I, SCOTT SCHWAB, Secretary of State of the state of Kansas, do hereby certify, that according to the records of this office.

Business Entity ID Number: 4916078

Entity Name: ROBERTS AUTO PLAZA, INC.

Entity Type: FOREIGN FOR PROFIT

State of Organization: MO

Resident Agent: JOHN E. ROBERTS

Registered Office: 623 LAKEWOOD ROAD, BONNER SPRINGS, KS 66012

was filed in this office on May 08, 2015, and is in good standing, having fully complied with all requirements of this office.

No information is available from this office regarding the financial condition, business activity or practices of this entity.



In testimony whereof I execute this certificate and affix the seal of the Secretary of State of the state of Kansas on this day of October 18, 2019

SCOTT SCHWAB SECRETARY OF STATE

Certificate ID: 1116174 - To verify the validity of this certificate please visit <a href="https://www.kansas.gov/bess/flow/validate">https://www.kansas.gov/bess/flow/validate</a> and enter the certificate ID number.

# GM Scheduled Down Weeks and Full Thru Data 10/1/19

Plant         Vehicles         Down Weeks         00/19           m         Escalade         10/19           m         Escalade         11/12/03           m         12/10/20         11/12/03           m         12/10/20         11/12/03           m         12/10/20         11/12/03           m         12/10/20         20/10/20           m         11/12/03         11/12/03           m         12/10/20         20/10/20           Convertes         11/11/20/19           m         11/11/20/19         11/11/20/19           11/12/20/19         11/11/20/19           11/12/20/19         11/11/20/19           12/19/20/20         11/11/20/19           12/19/20/20         11/11/20/19           12/19/20/20         11/11/20/19           12/19/20/20         11/11/20/19           12/19/20/20         11/11/20/19           12/19/20/20         11/11/20/19           12/19/20/20         11/11/20/19           12/19/20/20         11/11/20/19           12/19/20/20         11/11/20/19           12/19/20/20         11/11/20/19           12/19/20/20         11/11/20/19           12/19/20/20 <th>10</th> <th>11/11/2019</th> <th>2</th> <th></th> <th>Colorado Exterined</th> <th>Wentzville</th>	10	11/11/2019	2		Colorado Exterined	Wentzville
Plant         Vehicles         Down Weeks         10/19           nn         Escalade ESV         10/19         11/12/03/9           nn         Escalade ESV         11/11/20/9         11/11/20/9           nn         Tabos         11/11/20/9         11/11/20/9           nn         Tabos         2019MY Buldout in Process           nn         Tabos         2019MY Buldout in Process           nn         Tabos         2019MY Buldout in Process           particle         11/11/20/9         11/11/20/9           particle	10	8102/11/11			Colorado Cicer	Mortagille
Plant         Vehicles         Down Weeks         10/19           nn         Escalade         10/19           nn         Escalade         11/17/2019           nn         1200-00         11/17/2019           nn         1200-00         11/17/2019           nn         1200-00         11/17/2019           nn         1200-00         2019/W Bullooul in Process           nn         1200-00         11/17/2019           nn         1200-00         2019/W Bullooul in Process           nn         1200-00         11/17/2019           nn         1200-00         11/17/2019           nn         1200-00         11/17/2019           nn         1200-00         11/17/2019           nn         11/17/2019         11/17/2019           nn	5	11/11/2019			Colorado Craw	Montraille
Plant         Vehicles         Down Weeks         40/19           nn         Excalate         11/12/019           nn         Tabrosan         11/12/019           nn         Tabrosan         2019ky Bildouth Process           nn         Tabros         2019ky Bildouth Process           nn         Tabros         2019ky Bildouth Process           nn         Tylkorn         11/12/019           yare         Equinox         2019ky Bildouth Process           Equinox         11/12/019           Equinox         2019ky Bildouth Process           Equinox         11/12/019           Equinox         11/12/019           Equinox         2019ky Bildouth Process           Impala         Envison           Impala         11/12/019           Impala         11/12/019           Intract         11/12/019           Intract         11/12/019	5 5	11/11/2019			Canyon Extended	Wentzville
Plant         Vehicles         Down Weeks         Down Weeks         1/17/2019           nn         Excalincie EVV         1/17/2019         1/17/2019           nn         Securities         1/17/2019         1/17/2019           nn         Tahoe         2019MY Bulldout in Process           nn         Tahoe         2019 Bulldout in Process           nn         Tahoe         1/17/2019           nn         Tahoe         1/17/2019     <	5 5	11/11/2019			Canyon Crew	Wentzville
Plant         Vehicles         Down Weeks         Down Weeks         40/1/9           nn         Eccaliscie ESV         1/1/2019         1/1/2019           nn         1 Tahoe Police         1/1/1/2019         1/1/1/2019           nn         Tahoe Police         2019/1/1/2019         1/1/1/2019           nn         Valkon XL         1/1/1/2019         1/1/1/2019           1 Geren         Concellas         2019/1/2019         1/1/1/2019           1 Geren         Mallo         1/1/1/2019         1/1/1/2019	20	1/20/2020			Express/Savana - Passenger	Wentzville
Plant         Vehicles         Down Weeks         Down Weeks         40/119           nn         Escalade ESV         1/17/2019         1/17/2019           nn         1/2019         1/17/2019         1/17/2019           nn         1/2019         2019MY Bulldout in Process         1/17/2019           nn         1/2019         2019MY Bulldout in Process         1/17/2019           nn         1/2019         1/17/2019         1/17/2019           1/2010         1/17/2019         1/17/2019           1/2010         1/17/2019         1/17/2019           1/2010         1/17/2019         1/17/2019           1/2010         1/17/2019         1/17/2019           1/2010         1/17/2019         1/17/2019           1/2010         1/17/2019         1/17/2019           1/2010         1/17/2019         1/17/2019           1/2010         1/17/2019         1/17/2019           1/2010         1/17/2019         1/17/2019           1/2010         1/17/2019         1/17/2019           1/2010         1/17/2019         1/17/2019           1/2010         1/17/2019         1/17/2019           1/2010         1/17/2019         1/17/2019	13	12/2/2019			Express/Savana - Cut (Select Model/Combinations)	Wentzville
Plant         Vehicles         Down Weeks         10/19           nn         Escalade ESV         11/1/2019           nn         12504089m         11/1/2019           nn         11/1/2019         11/1/2019           nn         11/1/2019         201907           nn         11/1/2019         11/1/2019           nn         Vulkon         11/1/2019           10reen         Convettes         201907           9/20/10/28, 11/4         12/16         11/1/2019           10reen         Convettes         11/1/2019           11/1/2019         11/1/2019           11/1/2019         11/1/2019           11/1/2019         11/1/2019           10reen         Convettes           10reen         11/1/2019           10reen         11/1/2019           10reen         11/1/2019           10reen         11/1/2019           10reen         11/1/2019           11/1/2019         1	13	12/2/2019			Express/Savana - Cargo	Wentzville
Plant         Vehicles         Down Weeks         40/19           nn         Escalade ESV         10/17(2019)         11/17(2019)           nn         11/10/2019         11/17(2019)         11/17(2019)           nn         11/10/2019         20/19/17(2019)         11/17(2019)           nn         11/10/2019         20/19/17(2019)         11/17(2019)           9 Jeren         Chorettas         20/19/17(2019)         11/17(2019)           9 Jeren         Eupinox         11/17(2019)         11/17(2019)           9 Jeren         Eupinox         11/17(2019)         11/17(2019)           100n / Assas         Eupinox         11/17(2019)         11/17(2019)           101/20/20/20/20/20/20/20/20/20/20/20/20/20/	13	12/2/2019			Express/Savana - Cut	Springfield
Plant         Vehicles         Down Weeks         10/179           nn         Escalade ESV         11/17/2019         11/17/2019           nn         Taboe         11/17/2019         11/17/2019           nn         Taboe         2019MY Backing         2019MY Backing           nn         Taboe         2019MY Backing         11/17/2019           nn         Tuken         2019MY Backing         11/17/2019           nn         Yuken         11/17/2019         11/17/2019           yuken         Equinox         11/17/2019         11/17/2019           Geren         Equinox         2019MY Balcout in Process           Lequinox         11/17/2019         11/17/2019           Spaik         2019 Balcout in Process           Envision         11/17/2019         11/17/2019           Inpaid         11/17/2019         11/17/20	23	1/20/2020			Silverado 4500/5500/6500	Springfield
Plant         Vehicles         Down Weeks         70/19           nn         Escalade ESV         1/11/2019         1/11/2019           nn         1 Tahoe         1/11/2019         1/11/2019           nn         Tahoe Police         2019MY Bulldoul in Process           nn         Yukon XL         2019MY Bulldoul in Process           Incore         1/11/12019         1/11/12019           green         Equinox         2019MY Bulldoul in Process           Incore         1/11/12019         1/11/12019           Equinox         1/11/12019         1/11/12019           Equinox         1/11/12019         1/11/12019           Equinox         2019MY Bulldoul in Process         1/11/12019           Impala         1/11/12019         1/11/12019           Equinox         1/11/12019         1/11/12019           Impala         1/11/12019         1/11/12019           Impala <td< td=""><td>10</td><td>11/11/2019</td><td></td><td></td><td>XT5</td><td>Spring Hill</td></td<>	10	11/11/2019			XT5	Spring Hill
Plant         Vehicles         Down Weeks         40/19           nn         Escalade ESV         10/19         11/17/2019           nn         Suburban         11/17/2019         11/17/2019           nn         Tahoe Police         20/19/17 (1/18/2019)         11/17/2019           nn         Tyukon AL         11/17/2019         11/17/2019           yon-xee         Equinox         11/17/2019         11/17/2019           yon-xee         Equinox         11/17/2019         11/17/2019           yon-xees         Equinox         11/17/2019         11/17/2019           yon-xees         Equinox         11/17/2019         11/17/2019           yon-xees         Equinox         9/30,10/28,11/4         12/16         11/17/2019           Uplace         Equinox         11/17/2019         11/17/2019         11/17/2019           Weels         Envision         11/17/2019         11/17/2019         11/17/2019      <	10	11/11/2019			X16	SpringHill
Plant         Vehicles         Down Weeks         70/19           nn         Escalade ESV         1/17/2019         1/17/2019           nn         Tahoe         1/17/12019         1/17/12019           nn         Tahoe Police         2019MY Bulldoul in Process           nn         Yukon XL         2019MY Bulldoul in Process           finore         Froore         1/17/12019           gereen         Froore         2019MY Bulldoul in Process           Equinox         1/17/12019           Yukon XL         1/17/12019           Equinox         1/17/12019           Equinox         1/17/12019           Immails         1/17/12019           Equinox         1/17/12019           Immails         1/17/12019           Immails         1/17/12019           XT4         1/17/12019           Investedo/Sierra - HD Crew         1/17/12019           Silverado/Sierra - HD Double         1/17/12019           Investedo/Sierra - HD Crew         1/17/12019           Silverado/Sierra - HD Crew <t< td=""><td></td><td>11/11/2019</td><td></td><td></td><td>Acadia</td><td>Spring Hill</td></t<>		11/11/2019			Acadia	Spring Hill
Plant         Vehicles         Down Weeks         40/19           nn         Escalade ESV         11/1/2019           nn         11/1/2019         11/1/2019           nn         Tahoe         2019WP Buildout in Process           nn         Tahoe Police         2019WP Buildout in Process           nn         Yukon XL         2019WP Buildout in Process           Impair         Equinox         2019WP Buildout in Process           Impair         Equinox         11/1/2019           Impair         Equinox         2019WP Buildout in Process           Impair         Equinox         11/1/2019           Impair         Equinox         2019WP Buildout in Process           Impair         Equinox         2019WP Buildout in Process           Impair         Equinox         2019 Buildout in Process           Impair         Equinox         11/1/2019           Impair         11/1/2019         11/1/2019           Impair         Equinox         11/1/2019           Impair <t< td=""><td></td><td>11/18/2019</td><td></td><td></td><td>Trax</td><td>SLP</td></t<>		11/18/2019			Trax	SLP
Plant         Vehicles         Down Weeks         19/19           nn         Escalade ESV         10/19           nn         11/10/2019         11/11/2019           nn         Tahoe         11/11/2019           nn         Tahoe Police         2019MY Buldout in Process           nn         Yukon         11/11/2019           gereen         Corvettes         2019MY Buldout in Process           Equinox         11/11/2019           Ig-kess         Encuinox         11/11/2019           Ig-cen         Equinox         11/11/2019           Ig-kess         Encuinox         11/11/2019           Ig-kess         Impala         11/11/2019           Ig-kess         Impala         11/11/2019           Ig-kess         Impala         11/11/2019           Ig-kess         Impala         11/11/2019 <td></td> <td>11/11/2019</td> <td></td> <td></td> <td>Terrain</td> <td>SLP</td>		11/11/2019			Terrain	SLP
Plant         Vehicles         Down Weeks         40/19           nn         Escalade         10/19         11/1/2019           nn         1250ean         11/1/2019         11/1/2019           nn         1260e         11/1/2019         11/1/2019           nn         1260e         2019MY Buildout in Process         11/1/2019           nn         1260e         11/1/2019         11/1/2019           nn         1260e         2019MY Buildout in Process         11/1/2019           g-Green         Concettes         11/1/2019         11/1/2019           g-Kerss         Equinox         2019 Buildout in Process           Impala         11/1/2019         11/1/1/2019           Impala         11/1/2019         11/1/1/2019           Impala         11/1/2019         11/1/1/2019           Impala         11/1/1/2019         11/1/1/2019           Impala         11/1/1/2019		10/28/2019			6	Silao
Plant         Vehicles         Down Weeks         40/19           nn         Escalade ESV         1/1/12019         1/1/12019           nn         Suburban         1/1/12019         1/1/12019           nn         Taboe         2019MY Buildout in Process           nn         Yukon XU         2019MY Buildout in Process           nn         Yukon XU         1/1/12019           yon-rea         2019MY Buildout in Process           Equinox         1/1/12019           Yon-weethes         2019MY Buildout in Process           Equinox         1/1/12019           Yon-weethes         2019MY Buildout in Process           Equinox         1/1/12019           Spark         2019 Buildout in Process           Equinox         2019 Buildout in Process           Equinox         2019 Buildout in Process           Envision         1/1/12019           Envision         1/1/12019           Intragent         1/1/1		11/11/2019			Silverado/Sierra - LD Crew	Silao
Plant         Vehicles         Down Weeks         Down Weeks         10/1/3           nn         Escalade ESV         1/1/12019         1/1/12019           nn         Taboe Police         2019MY Buildout in Process           nn         Taboe Police         2019MY Buildout in Process           nn         Yukon XL         2019MY Buildout in Process           green         Corvettes         2019MY Buildout in Process           green         Equinox         1/1/12019           Equinox         1/1/12019           Equinox         2019MY Buildout in Process           Inpala         1/1/12019           Equinox         2019MY Buildout in Process           Inpala         2019MY Buildout in Process           Invested of Steam         2019MY Buildout in Process           Invision         1/1/12019           Invision         1/1/12019      I		2019MY Buildout in Process			Regal TourX	Russelsheim
Plant         Vehicles         Down Weeks         Down Weeks         10/1/9           nn         Escalade ESV         1/17/2019         1/17/2019           nn         Taboe         1/17/2019         1/17/2019           nn         Taboe         2/18/2019         1/17/2019           nn         Tytkon XL         2/18/2019         2/18/2019           nn         Yukon XL         1/17/2019         1/17/2019           nn         Yukon XL         1/17/2019         2/19/MY Bulldout in Process           Igkora         Encore         2/19/MY Bulldout in Process           Igkora         Equinox         9/30, 10/28, 11/4         1/21/6         1/17/2019           Impals         Equinox         2/19 Bulldout in Process         1/17/2019           Impals         Envision         1/17/2019         1/17/2019           Impals         Envision         1/17/2019         1/17/2019           Impals         Envision         1/17/2019         1/17/2019		2019MY Buildout in Process			Regal	Russelsheim
Plant         Vehicles         Down Weeks         10/119           nn         Escalade ESV         10/119         11/11/2019           nn         Escalade ESV         11/11/2019         11/11/2019           nn         Tahoe         11/11/2019         11/11/2019           nn         Tahoe Police         2019MY Buildout in Process           nn         Yukon XL         11/11/2019         2019MY Buildout in Process           g-keva         Encore         11/11/2019         11/11/2019           g-keva         Equinox         11/11/2019         11/11/2019           Equinox         9/30, 10/28, 11/4         12/16         11/11/2019           Equinox         11/11/2019         11/11/2019         11/11/2019           Equinox         2019MY Buildout in Process         2019 Buildout in Process           Impla         11/11/2019         11/11/2019           Envision         2019 Buildout in Process           Envision         11/11/2019         11/11/2019           Silverado/Sierra - HD Double         11/11/2019         11/11/2019           Silverado/Sierra - LD Crew         11/11/2019         11/11/2019           Ingland River         C14         11/11/2019         11/11/2019           J		12/2/2019			Blazer #	Ramos
Plant         Vehicles         Down Weeks         70/119           nn         Escalade         11/11/2019         11/11/2019           nn         Talhoe         11/11/2019         11/11/2019           nn         Talhoe Police         2019MY Buildout in Process           nn         Tukon         11/11/2019           nn         Tukon         2019MY Buildout in Process           nn         Tukon         11/11/2019           nn         Tukon         11/11/2019           nn         Tukon         11/11/2019           pulnox         11/11/2019           g-keen         Corvettes         11/11/2019           Equinox         9/30,10/28,11/4         12/16         11/11/2019           Equinox         11/11/2019         11/11/2019           Equinox         9/30,10/28,11/4         12/16         11/11/2019           11/11/2019         11/11/2019         11/11/2019         11/11/2019           Equinox         1/17/2019         11/11/2019         11/11/2019           Equinox         2019 Buildout in Process         11/11/2019         11/11/2019           Impal         1/17/2019         11/11/2019         11/11/2019           Impal         1/17/2019<		11/18/2019			Sonic	Orion
Plant         Vehicles         Down Weeks         40/19           nn         Escalade         11/1/2019           nn         Iahoe         11/1/2019           nn         Tahoe         11/1/2019           nn         Tahoe         11/1/2019           nn         Tahoe         2019MY Buildout in Process           nn         Yukon         11/1/2019           nn         Yukon         11/1/2019           nn         Yukon         11/1/2019           g-kens         Entore         2019MY Buildout in Process           g-kens         Equinox         11/1/2019           Equinox         11/1/2019         11/1/2019           Equinox         9/30, 10/28, 11/4         12/16         11/1/2019           Equinox         11/1/2019         11/1/2019           Equinox         9/30, 10/28, 11/4         12/16         11/1/2019           Equinox         11/1/2019         11/1/2019         11/1/2019           Epulnox         2019 Buildout in Process         11/1/2019         11/1/2019           Epulnox         11/1/2019         11/1/2019         11/1/2019           Epulnox         2019 Buildout in Process         11/1/2019         11/1/2019	8	11/4/2019			Bolt EV	Orion
Plant         Vehicles         Down Weeks         Down Weeks         10/1/9           nn         Escalade ESV         11/1/2019         11/1/2019           nn         Tahoe         11/1/2019         11/1/2019           nn         Tahoe         11/1/2019         11/1/2019           nn         Tahoe Police         2019M7 Buildout in Process           nn         Yukon XL         11/1/2019         11/1/2019           nn         Yukon XL         11/1/2019         11/1/2019           a Green         Corvettes         2019M7 Buildout in Process         11/1/2019           a Green         Equinox         11/1/2019         11/1/2019           Equinox         9/30, 10/28, 11/4         12/16         11/1/2019           Equinox         11/1/2019         11/1/2019         11/1/2019           Full Residence         9/30, 10/28, 11/4         12/16         11/1/2019           Full Residence         11/1/2019         11/1/2019         11/1/2019           Full Residence         9/30, 10/28, 11/4         12/16         11/1/2019           Full Residence         11/1/2019         11/1/2019         11/1/2019           Full Residence         11/1/2019         11/1/2019         11/1/2019	9	11/11/2019			CT5	Lansing Grand River
Plant         Vehicles         Down Weeks         Down Weeks         10/1/9           nn         Escalade         11/1/2019         11/1/2019           nn         Escalade         11/1/2019         11/1/2019           nn         Tahoe         11/1/2019         11/1/2019           nn         Tahoe Police         2019M7 Buildout in Process           nn         Yukon         11/1/2019         11/1/2019           gGreen         Corvettas         2019M7 Buildout in Process           g-kora         Encore         2019M7 Buildout in Process           g-kora         Equinox         11/1/2019           Equinox         9/30, 10/28, 11/4         12/16         11/1/2019           Equinox         11/1/2019         11/1/2019           Equinox         9/30, 10/28, 11/4         12/16         11/1/2019           Equinox         9/30, 10/28, 11/4         12/16         11/1/2019           Impala         Equinox         2019 Buildout in Process           Impala         11/1/2019         2019 Buildout in Process           Impala         11/1/2019         11/1/2019           Impala         11/1/2019         11/1/2019           Impala         11/1/2019         11/1/2019     <	#VALUE!	TBD			CT4	Lansing Grand River
Plant         Vehicles         Down Weeks         10/1/9           nn         Escalade         11/11/2019           nn         Escalade ESV         11/11/2019           nn         Taboe         11/11/2019           nn         Taboe Police         2019MY Buildout in Process           nn         Yukon XL         11/11/2019           gGreen         Corvettes         11/11/2019           Equinox         2019MY Buildout in Process           Impala         2019 Buildout in Process           Impala         11/11/2019           Intraces         2019 Buildout in Process           Impala         11/11/2019 </td <td>12</td> <td>12/2/2019</td> <td></td> <td></td> <td>Camaro#</td> <td>Lansing Grand River</td>	12	12/2/2019			Camaro#	Lansing Grand River
Plant         Vehicles         Down Weeks         Down Weeks         10/1/19           nn         Escalade         11/1/12019         11/1/12019           nn         Suburban         11/1/12019         11/1/12019           nn         Tahoe Police         11/1/12019         11/1/12019           nn         Tukon XL         2019MY Buildout in Process           nn         Yukon XL         11/1/12019         11/1/12019           g Green         Corvette#         2019MY Buildout in Process         11/1/12019           g Green         Corvette#         2019MY Buildout in Process         11/1/12019           Equinox         Equinox         11/1/12019         11/1/12019           Equinox         9/30, 10/28, 11/4         12/16         11/1/12019           Equinox         11/1/12019         11/1/12019         11/1/12019           Equinox         9/30, 10/28, 11/4         12/16         11/1/12019           Impala         11/1/12019         11/1/12019         11/1/12019           Impala         11/1/12019         11/1/12019         11/1/12019           Impala         11/1/12019         11/1/12019         11/1/12019           Impala         11/1/12019         11/1/12019         11/1/12019	10	11/11/2019			Traverse	Lansing Delta
Plant         Vehicles         Down Weeks         Down Weeks         10/1/9           nn         Escalade         11/11/2019         11/11/2019           nn         Suburban         11/11/2019         11/11/2019           nn         Tahoe         2019MY Buildout in Process         11/11/2019           nn         Yukon XL         11/11/2019         11/11/2019           nn         Yukon XL         11/11/2019         2019MY Buildout in Process           nn         Yukon XL         11/11/2019         11/11/2019           g-Kerns         Encore         11/11/2019         2019MY Buildout in Process           g-Kerns         Equinox         11/11/2019         11/11/2019           Equinox         11/11/2019         11/11/2019         11/11/2019           Equinox         11/11/2019         11/11/2019         11/11/2019           VVD1-Kerns         Spark         11/11/2019         2019 Buildout in Process           Impala         2019 Buildout in Process         11/11/2019           WYD1-Kerns         Envision         2019 Buildout in Process           Impala         2019 Buildout in Process           Impala         11/11/2019           Impala         11/11/2019           Silv	10	11/11/2019			Enclave	Lansing Delta
Plant         Vehicles         Down Weeks         Down Weeks         10/1/19           nn         Escalade         11/1/2019         11/1/2019           sn         Suburban         11/1/2019           nn         Tahoe         11/1/2019           nn         Tahoe Police         2019MY Buildout in Process           nn         Yukon XL         11/1/2019           nn         Yukon XL         11/1/2019           Encore         Equinox         11/1/2019           Equinox         2019 Buildout in Process           Equinox         11/1/2019           Equinox         2019 Buildout in Process           Equinox         11/1/2019           Equinox         2019 Buildout in Process           Equinox         11/1/2019           Equinox         11/1/2019           Equinox         2019 Buildout in Process           11/1/2019         11/1/2019      <	10	11/11/2019				Fort Wayne
Plant         Vehicles         Down Weeks         10/1/19           on         Escalade         1/1/1/2019         1/1/1/2019           on         Suburban         1/1/1/2019         1/1/1/2019           on         Tahoe         1/1/1/2019         1/1/1/2019           on         Tahoe Police         2019MY Buildout in Process         1/1/1/2019           on         Yukon XL         1/1/1/2019         1/1/1/2019           on         Yukon XL         1/1/1/2019         1/1/1/2019           on         Equinox         1/1/1/2019         1/1/1/2019           g-reen         Corvettes         1/1/1/2019         1/1/1/2019           Equinox         Equinox         1/1/1/2019         1/1/1/2019           Equinox         1/1/1/2019         1/1/1/2019         1/1/1/2019           Equinox         1/1/1/2019         2019 Buildout in Process         1/1/1/2019           Von - xoes         Spark         2019 Buildout in Process         2019 Buildout in Process           Impala         2019 Buildout in Process         1/1/1/2019         2019 Buildout in Process           Impala         2019 Buildout in Process         1/1/1/2019         1/1/1/2019         1/1/1/2019           Berosion         1/1/1/2019 <td>10</td> <td>11/11/2019</td> <td></td> <td></td> <td>•</td> <td>Fort Wayne</td>	10	11/11/2019			•	Fort Wayne
Plant         Vehicles         Down Weeks         Down Weeks         10/1/9           on         Escalade         11/1/2019         11/1/2019           on         Suburban         11/1/1/2019         11/1/1/2019           on         Tahoe         11/1/1/2019         11/1/1/2019           on         Tahoe Police         11/1/1/2019         11/1/1/2019           on         Tahoe Police         2019MY Buildout in Process           yukon XL         11/1/1/2019         11/1/1/2019           g-kon         Corvettes         2019MY Buildout in Process           Equinox         Equinox         11/1/1/2019           Equinox         11/1/1/2019         11/1/1/2019           Equinox         9/30, 10/28, 11/4         12/16         11/1/1/2019           Equinox         11/1/1/2019         11/1/1/2019         11/1/1/2019           Epair         2019 Buildout in Process         2019 Buildout in Process           Impala         2019 Buildout in Process         2019 Buildout in Process           Impala         2019 Buildout in Process         2019 Buildout in Process           Impala         2019 Buildout in Process         11/1/1/2019           In Nation         2019 Buildout in Process         11/1/1/2019      <	23	1/27/2020			Silverado/Sierra - HD Double	Flint
Plant         Vehicles         Down Weeks         Down Weeks         10/19           nn         Escalade         11/11/2019         11/11/2019           nn         Suburban         11/11/2019         11/11/2019           nn         Tahoe         11/11/2019         11/11/2019           nn         Yukon         2019MY Buildout in Process           yukon XL         11/11/2019         11/11/2019           yukon XL         2019MY Buildout in Process         11/11/2019           g-kxess         Encore         2019MY Buildout in Process           Encore         Equinox         11/11/2019           Equinox         11/11/2019         2019 Buildout in Process           Impala         2019 Buildout in Process           Envision         11/11/2019         11/11/2019           Buildout in Process         2019 Buildout in Process           11/11/2019         11/11/2019           11/11/2019<	29	1/27/2020			Silverado/Sierra - HD Reg	Flint
Plant         Vehicles         Down Weeks         Down Weeks         10/1/9           nn         Escalade         11/11/2019         11/11/2019           nn         Escalade ESV         11/11/2019         11/11/2019           nn         Tahoe         11/11/2019         11/11/2019           nn         Tahoe Police         2019MY Buildout in Process         11/11/2019           nn         Yukon XL         11/11/2019         2019MY Buildout in Process           ig-kera         Encore         11/11/2019         2019MY Buildout in Process           ig-kera         Equinox         11/11/2019         11/11/2019           Equinox         9/30, 10/28, 11/4         12/16         11/11/2019           Equinox         2019 Buildout in Process         2019 Buildout in Process           Impal         2019 Buildout in Process         2019 Buildout in Process           Impal         11/11/2019         11/11/2019 <td>10</td> <td>11/18/2019</td> <td></td> <td></td> <td>Silverado/Sierra - HD Crew</td> <td>Flint</td>	10	11/18/2019			Silverado/Sierra - HD Crew	Flint
Plant         Vehicles         Down Weeks         Down Weeks         10/1/9           nn         Escalade         11/1/2019         11/1/2019           nn         Escalade ESV         11/1/2019         11/1/2019           nn         Taboe         11/1/2019         11/1/2019           nn         Taboe Police         2019MY Buildout in Process           nn         Yukon XL         11/1/2019           g Green         Corvettes         2019MY Buildout in Process           g Corvettes         2019MY Buildout in Process           g Fequinox         11/1/2019           Equinox         11/1/2019           Equinox         11/1/2019           Equinox         11/1/2019           Equinox         11/1/2019           Equinox         2019 Buildout in Process           CT6         2019 Buildout in Process           Impala         2019 Buildout in Process           1/1/18/2019         1/1/18/2019	10	11/11/2019				Fairfax
Plant         Vehicles         Down Weeks         Down Weeks         10/1/19           on         Escalade         11/11/2019         11/11/2019           on         Suburban         11/11/2019         11/11/2019           on         Tahoe         11/11/2019         11/11/2019           on         Tahoe Police         2019MY Buildout in Process           on         Yukon XL         2019MY Buildout in Process           on         Yukon XL         11/11/2019           g Green         Corvette#         2019MY Buildout in Process           og.karan         Equinox         11/18/2019           Equinox         9/30, 10/28, 11/4         12/16         11/11/2019           Equinox         2019 Buildout in Process         2019 Buildout in Process           Impala         2019 Buildout in Process         2019 Buildout in Process	9	11/11/2019			Malibu	Fairfax
Plant         Vehicles         Down Weeks         Down Weeks         10/1/19           on         Escalade         11/11/2019         11/11/2019           on         Suburban         11/11/2019         11/11/2019           on         Tahoe         11/11/2019         11/11/2019           on         Tahoe Police         2019MY Buildout in Process           on         Yukon XL         2019MY Buildout in Process           g Green         Corvette#         2019MY Buildout in Process           g-kress         Equinox         11/11/2019           Equinox         9/30, 10/28, 11/4         12/16         11/11/2019           Equinox         9/30, 10/28, 11/4         10/26         11/11/2019           Equinox         2019 Buildout i	21	11/18/2019			Envision	Dongyue North - china
Plant         Vehicles         Down Weeks         Down Weeks         10/1/9           on         Escalade         11/11/2019         11/11/2019           on         Tahoe         11/11/2019         11/11/2019           on         Tahoe Police         11/11/2019         11/11/2019           on         Tahoe Police         2019MY Buildout in Process         11/11/2019           on         Yukon XL         11/11/2019         11/11/2019           g Green         Corvette#         2019MY Buildout in Process         11/11/2019           g Green         Corvette#         2019MY Buildout in Process         11/11/2019           Equinox         9/30, 10/28, 11/4         12/16         11/11/2019           Equinox         9/30, 10/28, 11/4	#VALUE!	2019 Buildout in Process			Impala	D'Ham
Plant         Vehicles         Down Weeks         Down Weeks         10/1/9           nn         Escalade         11/11/2019         11/11/2019           nn         Suburban         11/11/2019         11/11/2019           nn         Tahoe         11/11/2019         11/11/2019           nn         Tahoe Police         2019MY Buildout in Process         11/11/2019           nn         Yukon XL         11/11/2019         11/11/2019           nn         Yukon XL         2019MY Buildout in Process         11/11/2019           g Green         Corvette#         2019MY Buildout in Process         11/18/2019           g-rxera         Encore         11/18/2019         11/18/2019           Equinox         9/30, 10/28, 11/4         12/16         11/11/2019	#VALUE!	2019 Buildout in Process			CT6	D'Ham
Plant         Vehicles         Down Weeks         10/119           pton         Escalade         11/11/2019           pton         Escalade ESV         11/11/2019           pton         Suburban         11/11/2019           pton         Tahoe         11/18/2019           pton         Tahoe Police         2019MY Buildout in Process           pton         Yukon         2019MY Buildout in Process           pton         Yukon XL         11/11/2019           pton         Yukon XL         2019MY Buildout in Process           pton         Yukon XL         2019MY Buildout in Process           pton         Process         11/11/2019           pton         Corvette#         2019MY Buildout in Process           Ing Gereen         Corvette#         2019MY Buildout in Process           Equinox         9/30, 10/28, 11/4         12/16         11/11/2019           11/11/2019         11/11/2019         11/11/2019           15         Equinox         9/30, 10/28, 11/4         12/16         11/11/2019	25	11/25/2019			Spark	Changwon-kores
Plant         Vehicles         Down Weeks         10/1/19           pton         Escalade         11/11/2019           pton         Escalade ESV         11/11/2019           pton         Suburban         11/11/2019           pton         Tahoe         11/18/2019           pton         Tahoe Police         2019MY Buildout in Process           pton         Yukon         11/11/2019           pton         Yukon XL         11/11/2019           pton         Yukon XL         2019MY Buildout in Process           ling Gereen         Corvette#         2019MY Buildout in Process           Encore         11/18/2019           Equinox         9/30, 10/28, 11/4         12/16         11/11/2019           Equinox         9/30, 10/28, 11/4         12/16         11/11/2019	11	11/11/2019			Equinox	Ramos
Plant         Vehicles         Down Weeks         10/1/19           iton         Escalade         11/11/2019           iton         Escalade ESV         11/11/2019           iton         Suburban         11/11/2019           iton         Tahoe         11/18/2019           iton         Tahoe Police         2019MY Buildout in Process           iton         Yukon XL         11/11/2019           ing Green         Corvette#         2019MY Buildout in Process           ing Green         Corvette#         2019MY Buildout in Process           Encore         9/30, 10/28, 11/4         12/16         11/11/2019           Equinox         9/30, 10/28, 11/4         12/16         11/11/2019	11	11/11/2019			Equinox	SLP
Plant   Vehicles   Down Weeks   10/1/19     Escalade   Escalade   11/11/2019     Escalade   ESV   11/11/2019     Suburban   Tahoe   Tahoe   Police   Tahoe   Tah	10	11/11/2019	12/16	9/30, 10/28, 11/4	Equinox	CAMI
Plant   Vehicles   Down Weeks   10/1/19	24	11/18/2019			Encore	Bupyong-Korea
Plant   Vehicles   Down Weeks   Down Weeks   1/1/19	#VALUE!	2019MY Buildout in Process			Corvette#	Bowling Green
Plant         Vehicles         Down Weeks         Down Weeks         10/1/9           Escalade         11/11/2019         11/11/2019           Escalade ESV         11/11/2019         11/11/2019           Suburban         11/11/2019         11/11/2019           Tahoe         11/18/2019         2019MY Buildout in Process           Tahoe Police         2019MY Buildout in Process	10	11/11/2019			Yukon XL	Arlington
Plant         Vehicles         Down Weeks         Down Weeks         10/1/19           Escalade         11/11/2019         11/11/2019           Escalade ESV         11/11/2019         11/11/2019           Suburban         11/11/2019         11/18/2019           Tahoe         11/18/2019         2019MY Buildout in Process	10	11/11/2019			Yukon	Arlington
Plant   Vehicles   Down Weeks   Down Weeks   10/1/19	Add Upfit and Lagistics bining	2019MY Buildout in Process			Tahoe Police	Arlington
Plant   Vehicles	11	11/18/2019			Tahoe	Arlington
Plant   Vehicles	10	11/11/2019			Suburban	Arlington
Plant Vehicles Down Weeks Down Weeks 10/1/19    Escalade	10	11/11/2019		The second secon	Escalade ESV	Arlington
Vehicles Down Weeks Down Weeks 10/1/19	10	11/11/2019			Escalade	Arlington
L'ENGLISIA L'INDISTRE L'ARRIE COLLINICATE L'ACCORT L'ALL DICTORNE	as of 10/1/19**	7070INI 1	Down Weeks	Down Weeks	Vehicles	Plant

Downtime updated as of 10/01/2019 thru December 2019
"Column Gis a estimated time (event code 1000) order to delivery (event code 5000) "
"Event code 1000 - Order Request Accepted by GM
"Event code 5000 - Delivered to Final destination Dealer
#Requires Pre Approval to order, Executive Purchase

## 2020 MODEL YEAR CHEVROLET/GMC, BUICK AND CADILLAC LIMITED WARRANTY INFORMATION

	CHEVROLET/GMC	BUICK	CADILLAC
Dimporto.	3 years/36,000 miles¹	3 years/36,000 miles¹	4 years/50,000 miles
Bumper Limited Warranty	Bumper-to-Bumper Limited Warranty with no deductible	Bumper-to-Bumper Limited Warranty with no deductible	Bumper-to-Bumper Limited Warranty with no deductible
Included Maintenance	One visit within first year of vehicle delivery	One visit within first year of vehicle delivery <sup>2</sup>	One visit within first year of vehicle delivery.
Transferable Powertrain Limited	Qualified Fleet Customers: 5 years/100,000 miles* Retail Users: 5 years/60,000 miles* LD 1500 Series and	5 years/60,000 miles	6 years/70,000 miles
Warranty	HD 2500/3500 Series Diesel Pickups: 5 years/100,000 miles¹		
Tires <sup>7.6</sup>	3 years/36,000 miles <sup>1</sup> ; coverage prorated after first 12,000 miles	3 years/36,000 miles'; coverage prorated after first 12,000 miles	4 years/50,000 miles <sup>1</sup> ; coverage prorated after first 12,000 miles
Roadside Assistance and Courtesy Transportation <sup>e</sup>	Gualified Fleet Customers: 5 years/100,000 miles <sup>6</sup> Retail Lisers: 5 years/60,000 miles <sup>1</sup> (Towing to meafest GM Deafer) LD 1500 Series and HD 2500/3500 Series Diesel Pickups: 5 years/100,000 miles <sup>1</sup> Gheviolet Hybridt 8 years/100,000 miles <sup>1</sup>	5 years/60,000 miles <sup>i</sup>	6 years/70,000 miles <sup>†</sup>
Rust-through <sup>11</sup>	6 years/100,000 miles¹	6 years/100,000 miles <sup>1</sup>	6 years/unlimited miles
Corrosion <sup>11</sup>	3 years/36,000 miles¹	3 years/36,000 miles <sup>1</sup>	4 years/50,000 miles¹
Wheel Alignment and Balance	∪p to 7,500 miles¹²	Up to 7,500 miles <sup>12</sup>	Up to 7,500 miles <sup>to</sup>

### LIMITED WARRANTY INFORMATION ADDITIONAL ELECTRIC VEHICLE

Hybrid Warranty	8 years/100,000 miles¹ Limited Warranty on specific components of the electric propulsion system
Propulsion Battery Warranty	8 years/100,000 miles
Brake Modulator Assembly	8 years/100,000 miles
Towing	During the 8-year/100,000 mile Hybrid warranty period, if your vehicle cannot be driven due to a warrantable hybrid defect, towing is covered to the nearest Chevrolet service dealer
Electric Drive Unit	8 years/100,000 miles
1 Whichever comes first of	1 Whichever comes first. See dealer for limited warranty details

- Includes first required maintenance visit as stated in whicle maintenance schedule. Maintenance visit consists of oil change, the notation and Multi-Point vehicle inspection. Service will be performed using AcDoleco dexosi\* Full Synthetic oil and AcDoleco filter. Service visit must occur within the first year of ownership from date of purchase. Does not include air filliers. See participating dealer for other restrictions and complete details excludes vehicles ordered with fleet delete option RY9.
- 3. For Diesel models, maintenance includes first required maintenance visit as stated in vehicle maintenance schedule. Maintenance visit consists of an oil charge, the rotation and Multi-Point Vehicle inspection and Diesel Exhaust Fluid (DEF) fill service will be performed using ACDelco dexos2 or Mobil Delvac" 1300 CK4 oil and ACDelco filter and ACDelco Diesel Exhaust Fluid. Service visit must occur within the first year of ownership from date of purchase. Does not include air filters. See participating dealer for other restrictions and complete details. Excludes vehicles ordered with fleet delete option XY9.
- 4. Chevrolet Corvette maintenance includes two required maintenance vitits as stated in vehicle maintenance schedule. Maintenance visit consists of an oil change and Multi-Point Vehicle inspection. Service will be performed using Mobil I ESP OW40 oil and ACDelco filter. Service visits must occur within the first year of ownership from date of purchase. Does not include all filters. See participating dealer for other restrictions and complete details. Excludes vehicles ordered with fleet delete option RY9.
- 5. Gasoline engine powered Low Cab Forward units are covered for 5 years/75,000 miles, whichever comes first, Cortain commercial fact and/or government fleet vehicles equipped with a gas engine, purchased under a qualifying fleet account number are covered for 5 years or 100,000 miles, whichever comes first, Diesel engine powered Low Cab Forward units are covered for 3 years/unitinited miles.
- 6. Whichever comes first, A "Qualified Fleet User" is defined as, subject to below exclusions, any company; (a) which has purchased or leased five (5) or more new cars and/or trucks (any combination of whiche manufactures) principally for business use in its operation within the last 12 months; (b) that currently owns or leases five (5) or more medium duty trucks used in its company service. or (c) that currently owns or leases fifteen (15) or more cars and trucks used in its company service.
- Tires also covered under the Bumper-to-Bumper Warranty but are prorated based upon mileage. See dealer for warranty details.
- If the vehicle has a warrantable failure, see your Owner's Manual for full details on the Courtesy Transportation program. The thres supplied with Low Cab Forward Trucks are covered by Chevrolet against defects in material or workmarchip for 2 years or 24,000 miles, whichever comes first. Wear-out is not considered a defect, and it may occur before the vehicle warranty explies, in this case, the owner is responsible to purchase replacement tires, or seek coverage solely from the tire manufacturer.
- During the 8-year/100,000-mile Hybrid warranty period, towing is covered to the nearest Chevrolet/GMC/Buick/Cadillac servicing dealer if your vehicle cannot be driven because of
- Low Cab Forward Truck sheet metal panels are covered against corrosion and rust-through for up to 4 years/unlimited miles.
- 12. Customer maintenance item after 7,500 miles

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