

Exhibit "B" Schedule of Discounts

*Avgas	Purchase Price	Markup	Current Discount	Effective Price
	The week of Nov. 25, 2019	Per gallon effective July 1, 2019	Per gallon (approved by City Council on 8-17-19)	Per gallon
Customer Types				
Full Service Based	\$ 3.55	\$ 1.45	\$ 0.25	\$ 4.75
Self Service Based	\$ 3.55	\$ 1.45	\$ 0.50	\$ 4.50
Full Service Transient	\$ 3.55	\$ 1.45	-	\$ 5.00
Self Service Transient	\$ 3.55	\$ 1.45	\$ 0.35	\$ 4.65

The purchase price shown is only accurate at the time this report was created. Fuel prices change weekly.

*Mogas	Purchase Price	Markup	Current Discount	Effective Price
	The week of Nov. 25, 2019	Per gallon effective July 1, 2019	Per gallon (approved by City Council on 8-17-19)	Per gallon
Customer Types				
Full Service Based	\$ 2.80	\$ 1.45	\$ 0.25	\$ 4.00
Self Service Based	\$ 2.80	\$ 1.45	\$ 0.50	\$ 3.75
Full Service Transient	\$ 2.80	\$ 1.45	-	\$ 4.25
Self Service Transient	\$ 2.80	\$ 1.45	\$ 0.35	\$ 3.90

The purchase price shown is only accurate at the time this report was created. Fuel prices change weekly.

**Jet-A (gal)
Based
1 - 1,999
2,000 - 3,999
4,000 +

Purchase Price	Markup	Current Discount	Effective Price
The week of Nov. 25, 2019	Per gallon effective July 1, 2019	Per gallon (approved by City Council on 8-17-19)	Per gallon
\$ 2.68	\$ 2.65	\$ 1.40	\$ 3.93
\$ 2.68	\$ 2.65	\$ 1.50	\$ 3.83
\$ 2.68	\$ 2.65	\$ 1.60	\$ 3.73

The purchase price shown is only accurate at the time this report was created. Fuel prices change weekly.

**Jet-A (gal)
Transient Contract
1 - 299
300 - 499
500 - 999
1,000 +

Purchase Price	Markup	Current Discount	Effective Price
The week of Nov. 25, 2019	Per gallon effective July 1, 2019	Per gallon (approved by City Council on 8-17-19)	Per gallon
\$ 2.68	\$ 2.65	\$ 0.05	\$ 5.28
\$ 2.68	\$ 2.65	\$ 0.20	\$ 5.13
\$ 2.68	\$ 2.65	\$ 0.50	\$ 4.83
\$ 2.68	\$ 2.65	\$ 0.90	\$ 4.43

The purchase price shown is only accurate at the time this report was created. Fuel prices change weekly.

**Jet-A (gal)
Transient Non Contract
1 - 299
300 - 499
500 - 999
1,000 +

Purchase Price	Markup	Current Discount	Effective Price
The week of November 10th, 2019	Per gallon effective July 1, 2019	Per gallon (approved by City Council on 8-17-19)	Per gallon
\$ 2.68	\$ 2.65	\$ -	\$ 5.33
\$ 2.68	\$ 2.65	\$ 0.15	\$ 5.18
\$ 2.68	\$ 2.65	\$ 0.45	\$ 4.88
\$ 2.68	\$ 2.65	\$ 0.85	\$ 4.48

The purchase price shown is only accurate at the time this report was created. Fuel prices change weekly.

***Corporate Aircraft Association (CAA)
Transient Non Contract
1-500
501-1,000
1,001-1,500
Greater than 1501

Purchase Price	Markup	Proposed Discount	Effective Price
The week of November 10th, 2019	Per gallon effective July 1, 2019	Per gallon	Per gallon
\$ 2.68	\$ 2.63	\$ 0.70	\$ 4.61
\$ 2.68	\$ 2.63	\$ 0.85	\$ 4.46
\$ 2.68	\$ 2.63	\$ 1.25	\$ 4.06
\$ 2.68	\$ 2.63	\$ 1.35	\$ 3.96

- *Staff is authorized to adjust these discounts, as needed based on the local market by increasing or decreasing up to \$0.25/gallon.
- ** Staff is authorized to adjust these discounts, as needed based on the local market by increasing or decreasing up to \$0.50/gallon.
- ***Staff is authorized to adjust these discounts in accordance with an agreement that has been approved by City Council.