Colbern Ridge Project Incentive Request

May 24, 2023 LCRA Board Meeting

Developer Request

Construction Period

LCRA Sales & Use Tax Exemption on Construction Materials

Years 1-25*

LCRA Abatement + Assessments 50% LCRA PILOTs to Taxing Districts 50%

CID Sales Tax revenues 1% new sales tax rate

Tax Benefit to Taxing Districts

			First Year	PILOTs Over
	2022 Taxes	%	PILOTs*	25 years**
BOARD OF DISABLED SERVICES	\$6.47	0.8%	\$3,434	\$96,164
CITY - LEES SUMMIT	\$138.21	17.2%	\$73,338	\$2,053,565
JACKSON COUNTY	\$56.70	7.1%	\$30,088	\$842,520
LEES SUMMIT SCHOOL R-VII	\$533.76	66.6%	\$283,225	\$7,930,730
MENTAL HEALTH	\$10.48	1.3%	\$5,561	\$155,723
METRO JUNIOR COLLEGE	\$19.75	2.5%	\$10,480	\$293,455
MID-CONTINENT LIBRARY	\$33.74	4.2%	\$17,902	\$501,293
STATE BLIND PENSION	\$2.88	0.4%	\$1,529	\$42,808
	\$802.00	100.0%	\$425,558	\$11,916,258

^{*} At full build-out in 2026

Value of Incentive Request to Developer

Total Project Costs	\$83,070,500	
NPV of Reimbursements		
Abatement + Assessments	\$3,800,000	
CID Sales Tax Reimbursement	\$200,000	
Subtotal	\$4,000,000	4.8%
Value of Sales Tax Exemption	\$2,367,896	2.9%
Total Value of Incentive Request	\$6,367,896	7.7%

Impact and Benefit to City During Reimbursement Period (ending 2036)

Impact of Abated Taxes

Sales & Use Tax Exemption \$467,339
Real Property Tax Abatement \$646,000
\$1,113,339

Benefit of Taxes Received through 2036

PILOTs	\$646,000
Sales Tax Revenues	\$652,480
	\$1,298,480

^{*} Developer estimates full reimbursement after 12 years in 2036 assuming full build-out

^{**} Developer estimates full reimbursement in 2036; PILOTs + Taxes at \$18.3M after 25 years

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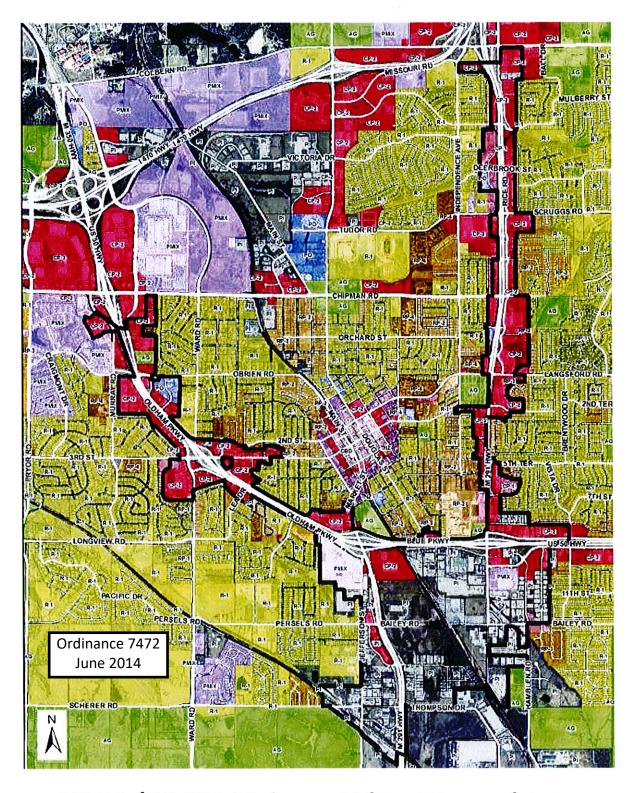
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Source	Incentive Tool	Applicable Rate	Purpose	Estimated Financial Benefit	% Project Costs
LCRA	Sales Tax Exemption on Construction Materials	100%	Reduce Development Costs	\$2,367,896	2.9%
LCRA	Real Property Tax Abatement + Assessments	50%	Reimbursement Source for Public Improvements	\$3,800,000	4.6%
CID	Sales Tax	1%	Reimbursement Source for Public Improvements	\$200,000	0.2%

\$6,367,896 7.7%

Attachment A



US 50 / M-291 Highway Urban Renewal Area

Lee's Summit LCRA Redevelopment Plans

Updated April 4, 2023

						Land	Uses		Sales & Use Tax Exemption Property Tax Abatement Fixed PILOTs Property Tax Redirection Redirection Redirection					Incentive						C	haract	teristic	cs		Othe	r Incen	tives	
* Proposed project	Acres	Residental Units	SqFt	Cost (Millions)	Residential	Commercial	Office	Industrial		Sales & Use Tax Exemption	Property Tax Abatement	Fixed PILOTs	Property Tax Redirection		Blighted Area	Greenfield	Redevelopment	Unique Factors	TIF	CID	трр	NID	Sales Tax Contribution					
<u>Apartments</u>												1					1											
The Princeton (2019)	37.00	153	-	\$35.5	•					•					•	•		•										
Cityscape Downtown (2019)	3.69	273	-	\$51.8	•					•			•		•		•	•	•									
Cedar Creek Shopping Center (2020)	9.70	-	70,000	\$9.4		•				•					•		•	•		•								
Southside Shopping Center (2021)	5.24	-	54,378	\$4.8		•				•			•		•		•	•		•								
Streets of West Pryor Villas (2021)	9.34	78	-	\$30.5	•					••	•				•	•		•										
Paragon Star Parking Garage (2021)*	0.68	-		\$10.5		•				••	•				•	•			•	•	•	•						
Paragon Star Apartments (2021)	1.80	380	-	\$59.0	•					••					•	•			•	•	•	•						
LS Industrial (2022)	49.80	-	594,620	\$46.5				•		••	•				•	•												
Ellis Glen (2023)	1.20	26		\$8.0	•		•			••	•				•		•											
Colbern Ridge (2023)	41.00	356	68,860	\$83.1	•	•	•	•		••			•		•	•							•					
Totals	159.45	1,266	787,858	339.1	6	4	2	2		10	4	0	3		10	6	4	5	3	4	2	2	1					

^{* 523} parking spaces in garage

Lee's Summit Incentives for Residential Development

Updated April 4, 2023

				Le	gal A	uthor	ity		li	ncentiv	⁄e	Characteristics							
* Conceptual and Pending Projects are Red	Acres	Units	Cost (Millions)	Chapter 100	LCRA	Chapter 353	1IF		Sales & Use Tax Exemption	Real Property Tax Abatement	Real Property Tax Redirection		Blighted Area	Greenfield	Redevelopment	Unique Factors			
<u>Apartments</u>	45.40		405.0									Γ							
Residents at New Longview (2014)	15.48	309	\$35.0	•					•						•				
Summit Square #1 (2016)	15.00	310	\$36.0	•					•					•					
Paragon Star (2016)	3.64	390	\$52.7				•		•		•		•	•		•			
Echelon (2017)	11.15	243	\$27.0	•					•					•					
Meridian (2017)	21.43	312	\$39.5	•					•			-		•					
Summit Square #2 (2018)	12.78	326	\$48.5	•					•					•					
Cityscape Downtown (2019)	3.69	273	\$51.8		•		•		•		•	-	•		•	•			
Streets of West Pryor Phase 1 (2019)	6.17	237	\$48.0	•					•				•		•				
Streets of West Pryor Phase 2 (2021)	9.25	184	\$36.5	•					••				•	•					
Stag's Field (2021, amendments pending)	27.00	356	\$85.0	•					••					•					
Discovery Park (2022)	200.40	2,791	\$951.0				•				•		•	•	•				
Summit Square III (2022)	11.40	324	\$72.2	•					••	•				•					
Cityscape at Douglas & Tudor (2022)	13.20	358	\$65.7	•					••	•				•					
Ellis Glen (2023)	1.20	26	\$8.0		•				••	•					•				
Subtotal	351.79	6,439	\$1,556.9																
<u>Townhomes</u>						1		ĺ				Γ	-						
Streets of West Pryor Villas (2021) Mixed Residential (Rental)	9.34	78	\$30.5		•				••	•			•	•		•			
Griffin Riley (2022)	56.22	442	\$103.1	•					••	•				•					
<u>Senior Care</u>						1						Г							
John Knox Village (2015)	170.00	369	\$90.3			•				•			•		•	•			
The Princeton (2019)	37.00	153	\$35.5		•				•				•	•		•			
Scenic Development (2022)	11.86	186	\$48.4	•					••	•				•		•			
Subtotal	218.86	708	\$174.2																
Grand Totals	636.21	7667	\$1,864.7	12	4	1	3		17	7	3		8	14	6	6			