

New Longview | Lee's Summit, MO



- New Longview well on its way to being a world-class mixed-use development
- Gale completes several award-winning projects
- 2009 Recession impacts market; new construction slows

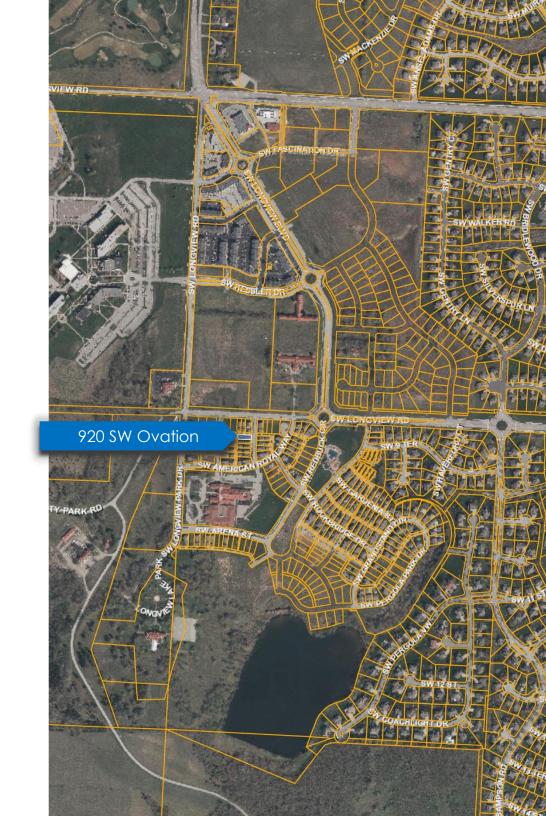
NEW LONGVIEW DEVELOPMENT PLAN



2012



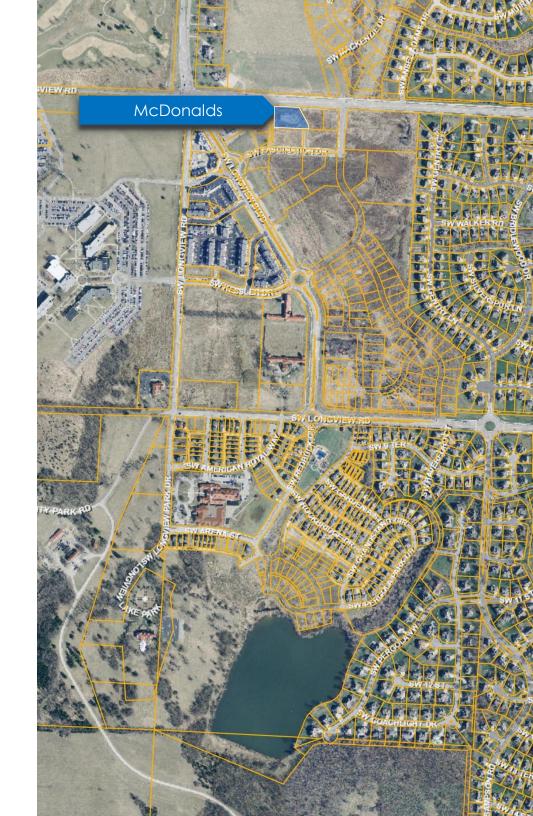
- Pearson family buys New Longview home; enjoys relative obscurity
- Meanwhile, entire banks swallowed and absorbed; CMBS market grinds to halt, loans sold off in packages, cats marry dogs, world descends into chaos



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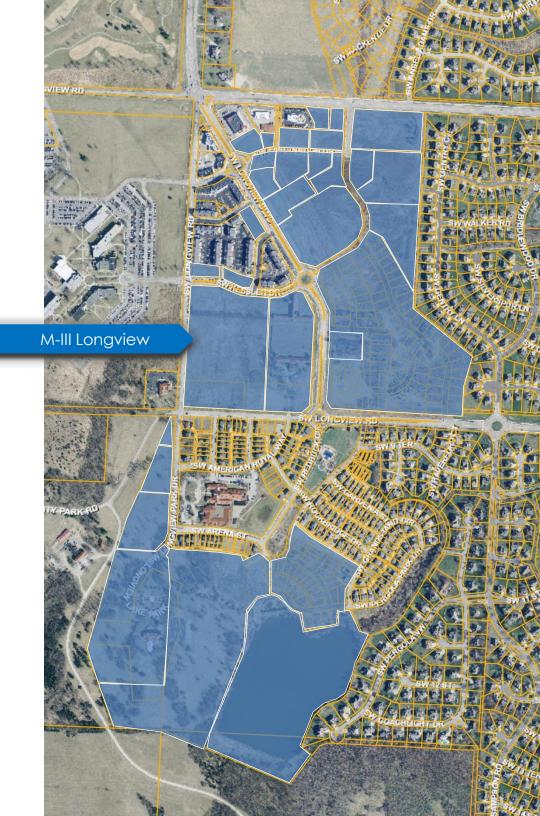


- McDonalds completes construction





- Equity Bank buys several banks using TARP funds, packages loans, and sells to investors
- Platform Ventures (FKA Mariner Real Estate) purchases loan packages across country and proceeds to take title to undeveloped New Longview land and historic buildings



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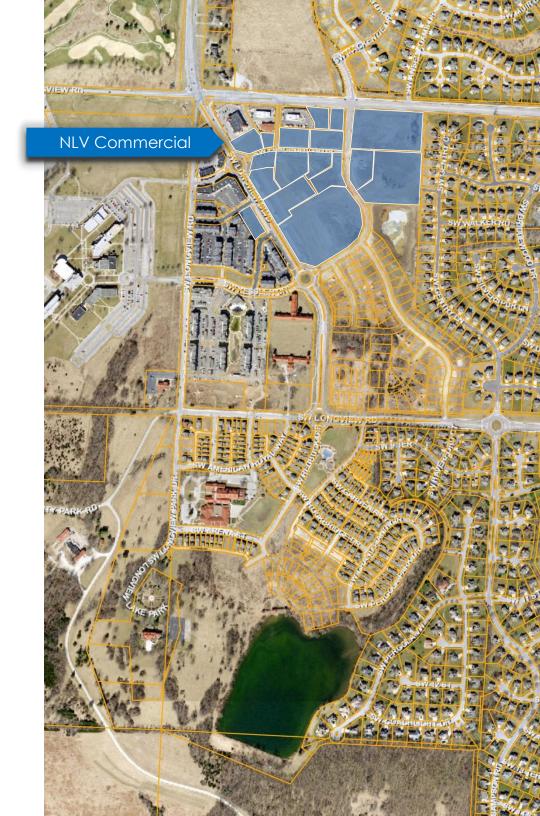


- Residences at New Longview completed – 309 luxury apartments





- M-III Longview engages NAI Heartland (FKA Lee & Associates) to market commercial sites
- Lease conversations begin with B&B Theatres



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- BoxDevCo leads Fascination at New Longview design charette and PDP





- NAI Heartland brokers several land sales to users including
- Goddard School
- Autumn Leaves
- Yarco (apartment developer; never builds)





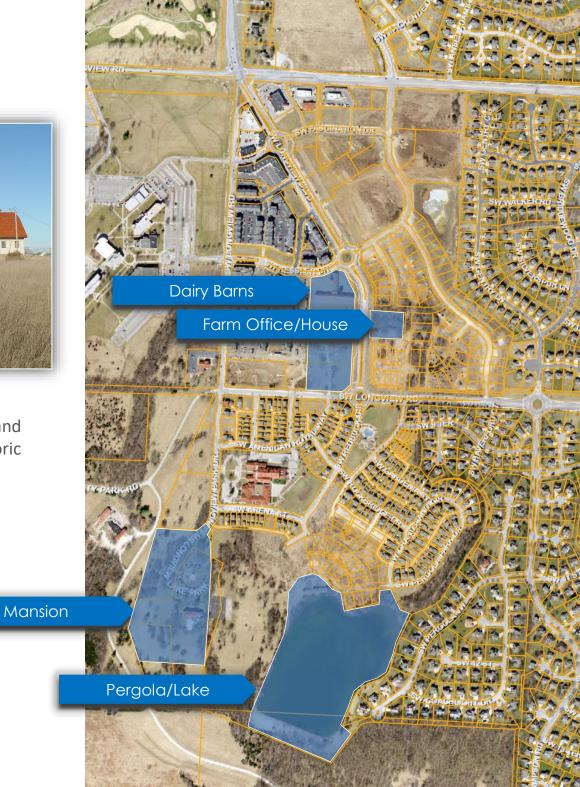
- Inspired Homes buys land and begins Kessler Ridge single-family
- Platform extends Kessler Road
- Commercial detention basin improved



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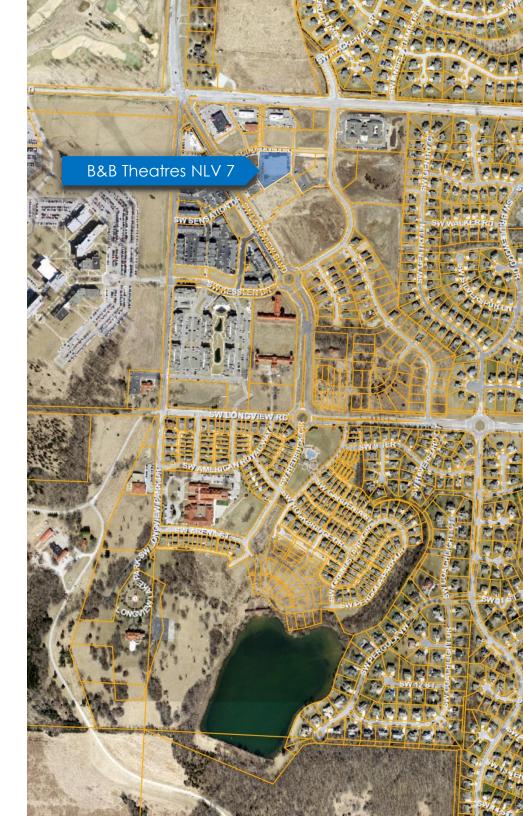
- Platform amends and extends TIF to halt deterioration and fund future restoration of remaining Longview Farm historic buildings and welcome arches (BoxDevCo assists)



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- BoxDevCo hired as fee developer for B&B Theatres NLV 7





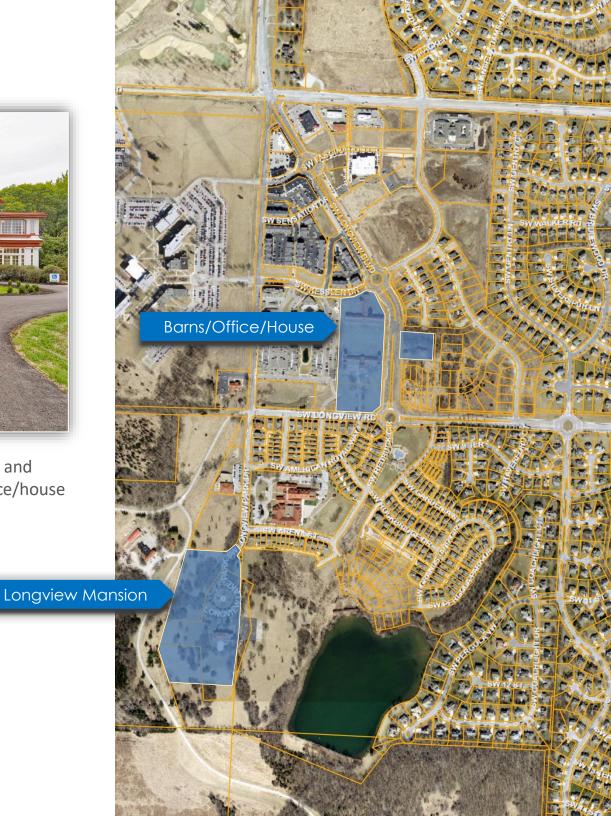
- GoodVets expresses interest in the area, prefers to lease
- NLVC LLC (led by BoxDevCo) buys Lot 7; constructs GoodVets Lee's Summit



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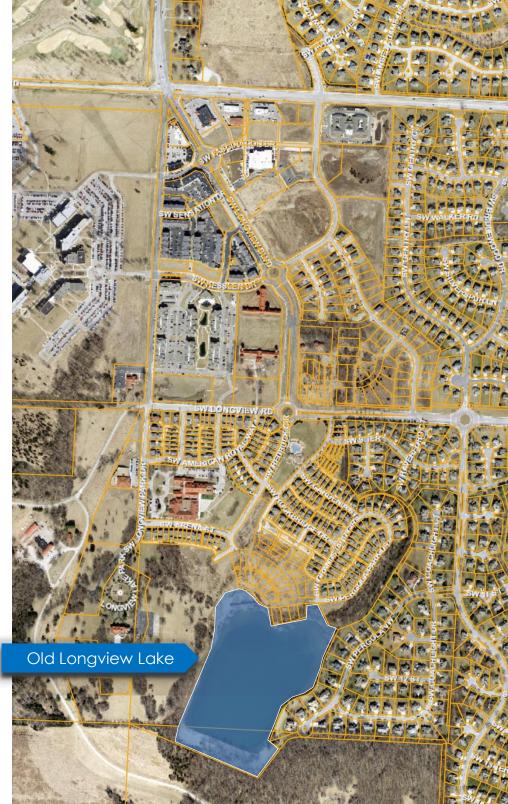
- Sunflower completes Longview Mansion Renovation and stabilization/weatherization efforts for barns and office/house



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- Old Longview Lake spillway breaks; requires dewatering



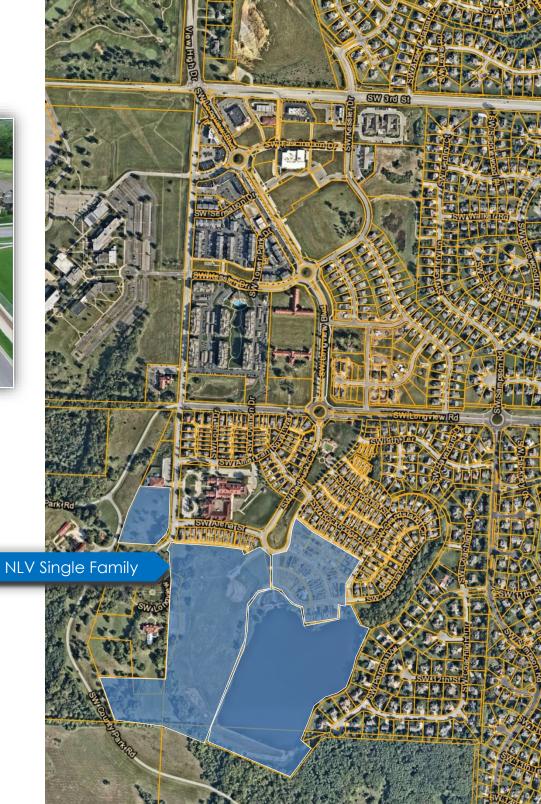


- Pearson buys other home in New Longview; assumed to be final chance to live near lake
- Inspired Homes backs out of single-family project
- Pearson offered opportunity to purchase single-family land; researches New Urbanism design standards





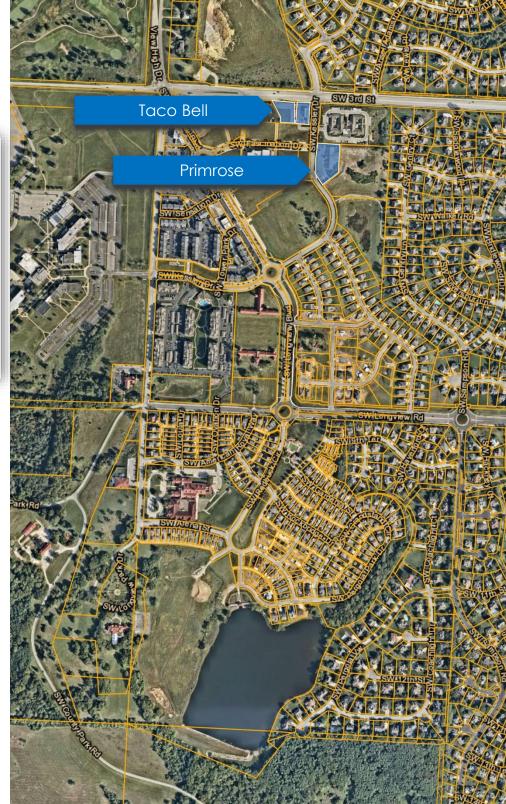
- NLV Pergola Park (led by BoxDevCo) buys NLV single-family land and lake/dam/Pergola







- NAI Heartland represents M-III Longview on land sales:
- Taco Bells buys site and finishes construction
- Primrose Day Care buys site and finishes construction



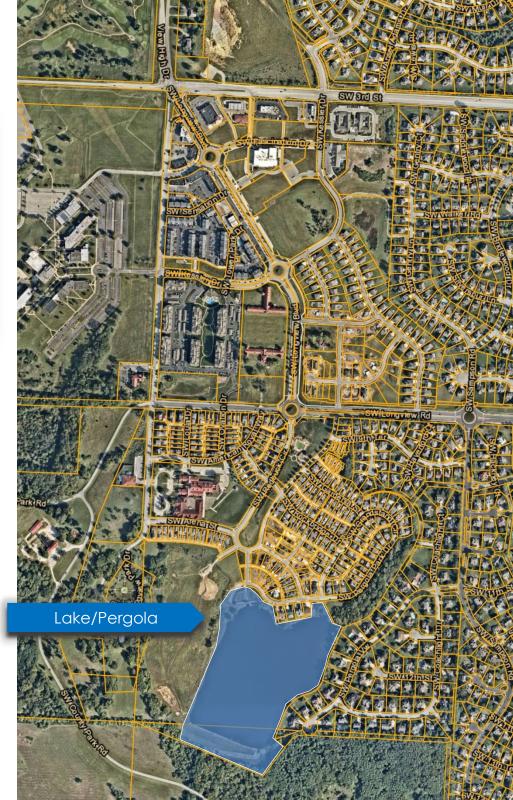


- NLV Pergola Park constructs Pergola Park 4th Plat





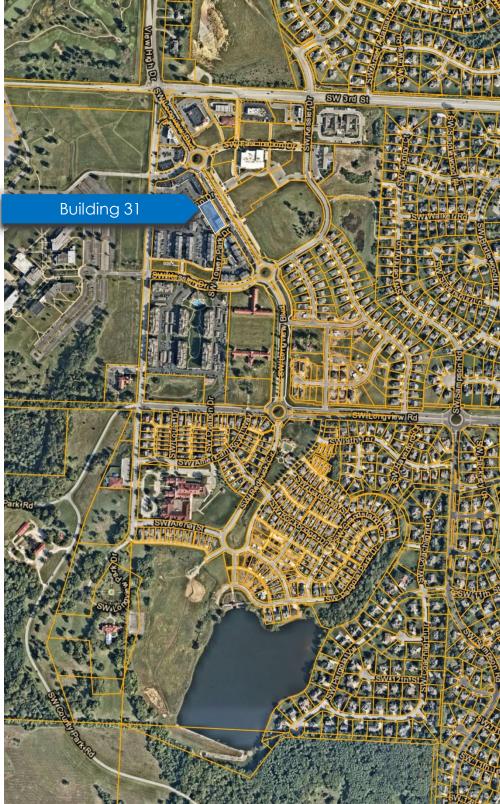
- NLV Pergola Park renovates dam, lake, and Pergola
- New Longview Foundation granted perpetual historic preservation easement over lake from NLV Pergola Park



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- NLVC LLC starts 'Building 31'; 5-tenant spec office building



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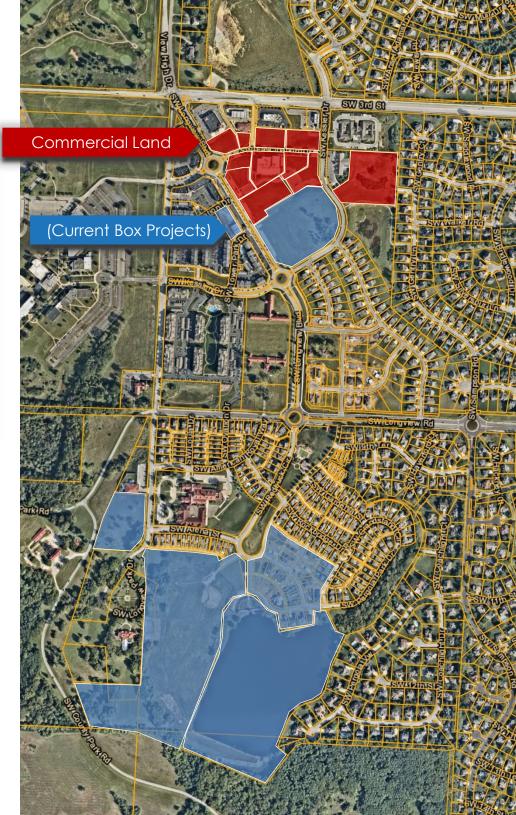
- NLV Townhomes LLC (led by BoxDevCo) buys former Yarco land site; redesigns as 'for-sale' high-end brownstones, garden homes, townhomes, and bay homes



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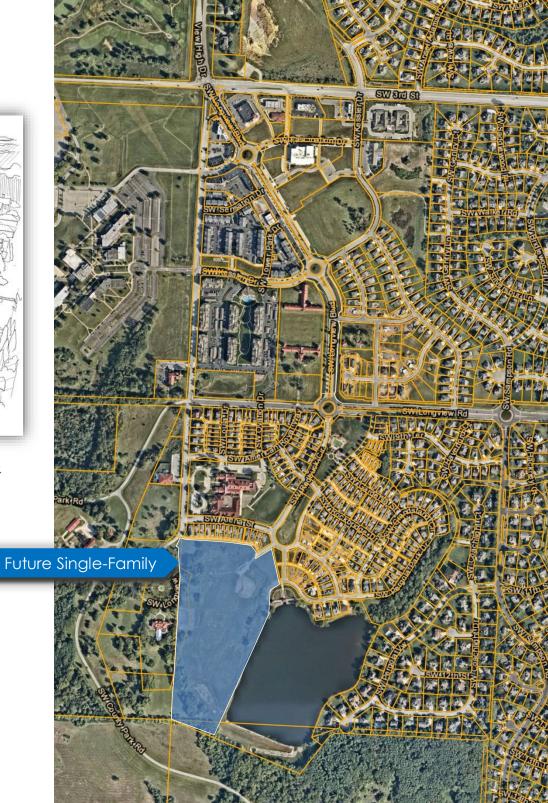
- BoxDevCo agrees to terms with M-III Longview to acquire remaining land and development rights in New Longview



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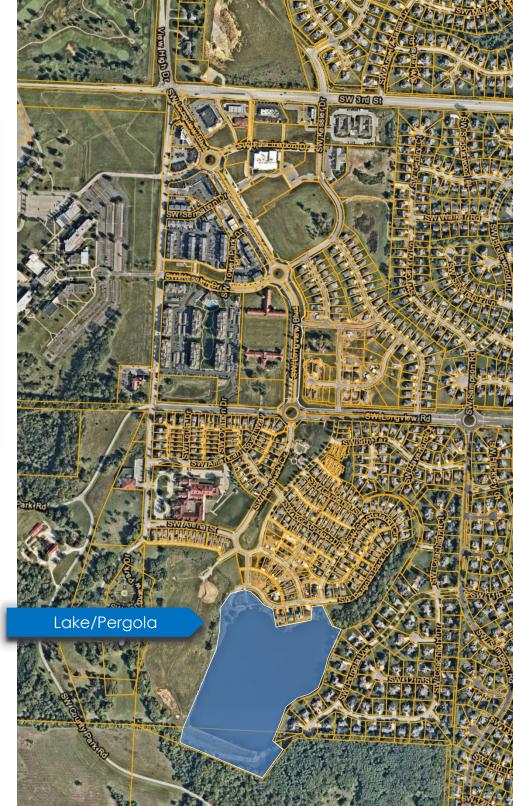


- BoxDevCo leads approvals for Pergola Park 5th Plat, 6th Plat & Lumberman's Row





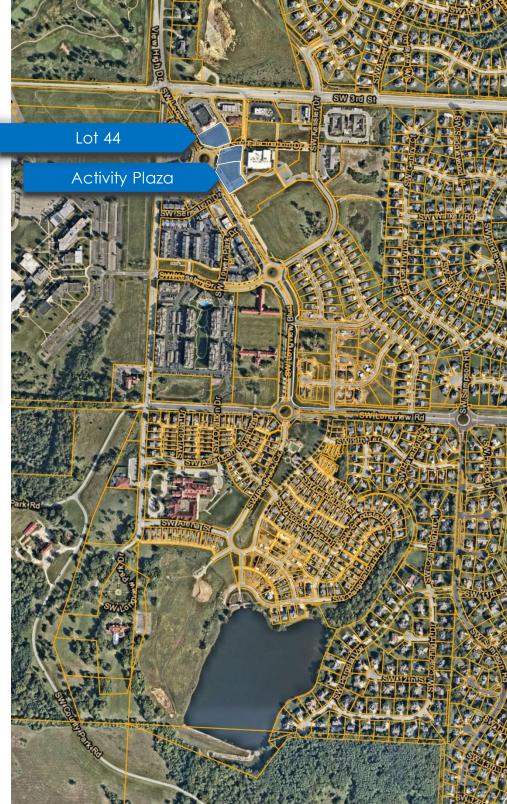
- Lake & Pergola deeded to New Longview Community Association
- Old Longview Lake renamed "New Longview Lake"; citizens rejoice



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- BoxDevCo plans next phases of commercial; Activity Plaza, Lot 1d, and Lot 44



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- BoxDevCo plans remaining commercial sites 1-2 per year as market allows

