

Composite Proposal Score Sheet

	30 Point Questions	20 Point Questions	10 Point Questions				FIRM	FIRM	FIRM	FIRM
Outstanding	25 - 30	17 - 20	9 - 10	Pts	# Mmbrs	Max Pts	Associated Energy Group	AvFuel Corporation	Epic Fuels	World Fuel Services
Exceeds Acceptable	19 - 24	13 - 16	7 - 8							
Acceptable	13 - 18	9 - 12	5 - 6							
Marginal	0 - 12	0 - 8	0 - 4							
1. PROPOSER PROFILE (FORM 1) <ul style="list-style-type: none"> •Uniqueness of firm •Years in business •Customer Service •Services Offered/Product Provided •PCI Compliance •Reporting 	10	3	30.00				16.00	26.00	17.00	19.00
2. FUEL TERMINALS (FORM 2) <ul style="list-style-type: none"> •Origin of supply •Fuel Terminals •Applicable Resources 	10	3	30.00				21.00	21.00	25.00	25.00
3. EXPERIENCE/REFERENCES (FORM 3) <ul style="list-style-type: none"> •Familiarity and experience with similar projects •Experience is relevant to the City's needs 	10	3	30.00				18.00	26.00	21.00	20.00
4. PROJECT APPROACH NARRATIVE (FORM 5) <ul style="list-style-type: none"> •Reliability of supply & delivery •Understanding of the City's scope of services •Turnaround time/response time for delivery •Capability to Brand •Credit Cards & Credit card programs •Marketing Programs •Mobile Refuelers Specifications & Mobile Refueler Program/Support •Fuel Programs •Technical Support/Knowledge •Liability Insurance (Beyond City's standard insurance requirements identified in this solicitation) •Roles of all involved parties clearly identified 	25	3	75.00				38.00	67.00	49.00	38.00
5. PROPOSAL FEES (FORM 6A) <ul style="list-style-type: none"> •Fuel Competitive pricing 	25	3	75.00				56.28	56.01	56.37	56.34
6. PROPOSAL FEES (FORM 6B) <ul style="list-style-type: none"> •Monthly rental rates for Mobile Refueler •Estimated annual maintenance cost for Mobile Refueler(s) 	20	3	60.00				19.56	60.00	57.30	43.14
	100		300.00				168.84	256.01	225.67	201.48

DO NOT ENTER SCORE FOR COST. PURCHASING STAFF WILL CALCULATE COST.

Because of a 0 variable as the low cost, Cost Form 6B could not be calculated utilizing the standard formula. Therefore, the formula selected to be utilized for ALL Cost Scoring of this RFP (Cost Forms 6A & 6B)=
Max Cost Points x [1-(Respondents Cost/Sum of ALL Respondents Costs)]