



City of Lee's Summit, Missouri:

Like other organizations today, the City of Lee's Summit, Missouri must manage exploding information growth while keeping costs down and meeting stringent service levels to end users. Alexander Open Systems (AOS) and Dell Technologies are providing our resources, experience, and depth of knowledge to provide a bid response to City of Lee's Summit, Missouri - VxRail HyperConverged Infrastructure.

Included in the bid is 5 years of up front hardware and software maintenance. AOS also has local Kansas City engineers who are certified in VxRail and have completed many installations before. We are foregoing bidding with Dell EMC services and bidding with our own engineering services for \$6500. These engineering services include the installation of the physical VxRail product and the turn up of both system 1 and system 2 VxRail nodes and RecoverPoint for VMs.

Complete System 1 and 2 Price - \$420,797.88

AOS Services - \$6500

TOTAL Solution Price - \$427,297.88

We firmly believe that with our local engineering talent that our proposal will afford the City of Lee's Summit the best value.

On behalf of AOS I look forward to your review of our bid.

Tommy Messersmith
Alexander Open Systems
12980 Foster St #300
Overland Park KS 66213
Government Account Manager
o 913.744.3255

CITY OF LEE'S SUMMIT
PROCUREMENT AND CONTRACT SERVICES DIVISION

220 S.E. GREEN STREET
LEE'S SUMMIT, MO 64063
Phone: 816-969-1087 Fax: 816-969-1081
deedee.tschirhart@cityofls.net

INVITATION FOR BID NUMBER 2017-107

The City of Lee's Summit will accept electronically submitted bids through Public Purchase from qualified persons or firms interested in providing the following:

VXRAIL HYPERCONVERGED INFRASTRUCTURE

IN ACCORDANCE WITH THE ATTACHED SPECIFICATIONS

BIDS MUST BE UPLOADED INTO PUBLIC PURCHASE E-PROCUREMENT SYSTEM PRIOR TO THE OPENING DATE OF MARCH 17, 2017 AT 10:00 AM LOCAL TIME

There will be a pre-bid conference in the Howard A Conference Room at City Hall, 220 S.E. Green Street on March 9, 2017, at 2:00 PM LOCAL TIME. All interested bidders are encouraged to attend.

The cutoff date for any questions for this bid is March 10, 2017 at Noon, Local Time.

It is the responsibility of interested firms to check the City's e-bidding system, Public Purchase at <http://www.publicpurchase.com/gems/leessummit,mo/buyer/public/publicInfo> for any addendums prior to the opening date and time of this Bid. All addendums must be signed and included with submitted Bid.

The City reserves the right to reject any and all submittals, to waive technical defects, and to select the submittal(s) deemed most advantageous to the City.

The undersigned certifies that he/she has the authority to bind this company in an agreement to supply the service or commodity in accordance with all terms and conditions specified herein. Please type or print the information below.

Respondent is REQUIRED to complete, sign and return this form with their submittal.

Company Name <u>Alexander Open Systems</u>	Authorized Person (Print) <u>Tommy Messersmith</u>
<u>12980 Foster St #300</u>	<u>[Signature]</u>
Address	Signature
<u>Overland Park, KS 66213</u>	<u>Account Manager</u>
City/State/Zip	Title
<u>913-307-2300</u> <u>913-307-2380</u>	<u>3/23/2017</u> <u>48-1119310</u>
Telephone # Fax #	Date Tax ID #
<u>tommy.messersmith@oas.com</u>	<u>S Corp</u>
E-mail	Entity Type

3.0 SPECIFICATIONS and PRICING:
SYSTEM 1

SYSTEM	VXRAIL 4.0 G410F ALL FLASH	Qty	Cost	Total Cost	Maintenance and Support				
					Year 1	Year 2	Year 3	Year 4	Year 5
DP-1X4SSD-3X38SSD	HCIA DISK PACK 1X400GB SSD 3X3.8TB SSD	4	\$14,978.74	\$59,914.95	/	/	/	/	/
INSTLKIT-10GE-SFP+	HCIA FIELD INSTALL KIT 10GE SFP+	1	/	\$355.51	/	/	/	/	/
ND24C22V4256SFPAF	ND 24C2.2GHZ 2XES-2650V4 256GB SFP AF	4	\$17,200.92	\$68,803.68	/	/	/	/	/
Q-CHASSIS-1600PS12	HCIA CHASSIS W/ 1600 PS AND FAN 12G	1	/	\$2,425.12	/	/	/	/	/
M-PREHWJ-001	PREMIUM HARDWARE SUPPORT	1	/	\$78,899.68	X	X	X	X	X
VXR-HCIA-MGR-40	VXRAIL HCIA MANAGER V4.0=MA	1	/	\$0	/	/	/	/	/
458-001-187	RECOVERPOINT FOR VM FOR HCIA	1	/	\$0	/	/	/	/	/
456-106-730	RECOVERPOINT FOR VM FOR HCIA =IB	1	/	\$0	/	/	/	/	/
M-PRESW-D3-001	PREMIUM SOFTWARE SUPPORT	1	/	\$0	X	X	X	X	X
PS-BAS-RPVMGL	RP FOR VMS IMPLEMENTATION ASSISTANCE	1	/	NA	/	/	/	/	/
PS-BAS-HCIAINS	INSTALLATION FOR VXRAIL SINGLE APPLIANCE	1	/	NA	/	/	/	/	/
	INSTALLATION FOR VXRAIL G410X	1	/	NA	/	/	/	/	/

SYSTEM 2

SYSTEM	VXRAIL 4.0 G410F ALL FLASH	Qty	Cost	Total Cost	Maintenance and Support				
					Year 1	Year 2	Year 3	Year 4	Year 5
DP-1X4SSD-3X38SSD	HCIA DISK PACK 1X400GB SSD 3X3.8TB SSD	4	\$14,978.74	\$59,914.95	/	/	/	/	/
INSTLKIT-10GE-SFP+	HCIA FIELD INSTALL KIT 10GE SFP+	1	/	\$355.51	/	/	/	/	/
ND24C22V4256SFPAF	ND 24C2.2GHZ 2XES-2650V4 256GB SFP AF	4	\$17,200.92	\$68,803.68	/	/	/	/	/
Q-CHASSIS-1600PS12	HCIA CHASSIS W/ 1600 PS AND FAN 12G	1	/	\$2,425.12	/	/	/	/	/
M-PREHWJ-001	PREMIUM HARDWARE SUPPORT	1	/	\$78,899.68	X	X	X	X	X
VXR-HCIA-MGR-40	VXRAIL HCIA MANAGER V4.0=MA	1	/	\$0	/	/	/	/	/
458-001-187	RECOVERPOINT FOR VM FOR HCIA	1	/	\$0	/	/	/	/	/
456-106-730	RECOVERPOINT FOR VM FOR HCIA =IB	1	/	\$0	/	/	/	/	/
M-PRESW-D3-001	PREMIUM SOFTWARE SUPPORT	1	/	\$0	X	X	X	X	X
PS-BAS-RPVMGL	RP FOR VMS IMPLEMENTATION ASSISTANCE	1	/	NA	/	/	/	/	/
PS-BAS-HCIAINS	INSTALLATION FOR VXRAIL SINGLE APPLIANCE	1	/	NA	/	/	/	/	/
	INSTALLATION FOR VXRAIL G410X	1	/	NA	/	/	/	/	/

4.0 WORK AUTHORIZATION AFFIDAVIT AND E-VERIFY: Any contract for services in excess of five thousand dollars (\$5,000), the bidder or business entity, as defined in § 285.530, RSMo, shall, 1. Provide; by sworn affidavit affirming that it does not knowingly employ any person who is an unauthorized alien and 2. Provide documentation affirming its enrollment and participation in a federal work authorization program with respect to the employees working in connection with this contract. The required documentation must be from the federal work authorization program provider. e.g. the electronic signature page from the E-Verify program's Memorandum of Understanding. Letter from Consultants reciting compliance is not sufficient.

The Department of Homeland Security, U.S. Citizenship and Immigration Services, (USCIS) in partnership with the Social Security Administration (SSA) operate an FREE internet-based program called E-Verify, <http://www.dhs.gov/everify> that allows employers to verify the employment eligibility of their employees, regardless of citizenship. Based on information provided by employees on their Form I-9, E-Verify checks the information electronically against records contained in DHS and Social Security Administration databases. There are penalties for employing an unauthorized alien, including suspension of the Consultant's business license, termination of the contract, debarment from city and State work for a period of three years or permanently, and withholding 25% of the total amount due the Consultant.

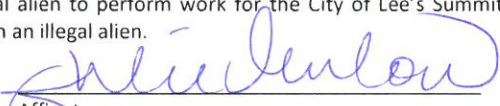
All submittals should include the signed and notarized Work Authorization Affidavit AND the electronic signature page from the E-Verify program

CITY OF LEE'S SUMMIT, MISSOURI
WORK AUTHORIZATION AFFIDAVIT PURSUANT TO SECTION 285.530, RSMo
(FOR ALL BIDS FOR SERVICES IN EXCESS OF \$5,000.00)
Effective 1/1/2009

County of Johnson)
State of KANSAS) ss.

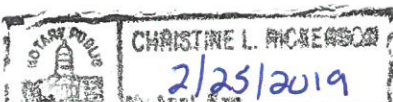
My name is Julie Enlow an authorized agent of AOS ("Bidder"). Bidder is enrolled and participates in a federal work authorization program for all employees working in connection with services provided to the City of Lee's Summit, Missouri. Bidder does not knowingly employ any person who is an unauthorized alien in connection with the services being provided.

Bidder shall not knowingly employ or contract with an illegal alien to perform work for the City of Lee's Summit, Missouri or enter into a contract with a subbidder that knowingly employs or contracts with an illegal alien.


Affiant
Julie Enlow
Printed Name

Subscribed and sworn to before me this 21st day of March, 2017

Christine L. Rickerson
Notary Public

SEAL 

E-Verify



Company ID Number: 65719

Client Company ID Number: 799316

Approved by:

Employer Alexander Open Systems, Inc.	
Name (Please Type or Print) <i>Tricia Tarr</i>	Title <i>HR Manager</i>
Signature <i>Tricia Tarr</i>	Date <i>8/25/14</i>
E-Verify Employer Agent SilkRoad technology, Inc.	
Name (Please Type or Print) Elizabeth Christensen	Title
Signature Electronically Signed	Date 07/18/2014
Department of Homeland Security – Verification Division	
Name (Please Type or Print)	Title
Signature	Date

References

Adam Ogorzolka
Manko Window Systems
Technology Administrator
Direct: 800.642.1488
aogorzolka@mankowindows.com

Implementation of a 4 node Dell EMC VxRail solution and initial migration of data onto the VxRail platform from a Dell EMC SAN.

Justin Rairden
City of Lenexa
IT Manager
Direct: 913.940.6752
jrairden@lenexa.com

The City of Lenexa employed AOS to design and implement Dell EMC storage area networks for their production and disaster recovery sites with replication connected to Cisco UCS servers. This project also included purpose built Dell EMC Data Domain backup tiering devices with Veeam to protect their backup data.

Jackie Chapman-Fagan
Board of Police
IT Supervisor
Direct: 816-719-8400
jackie.chapmanfagan@kcpd.org

The Board of Police Commissioners employed AOS to design and implement Dell EMC storage area networks for their production and disaster recovery sites with replication connected to Cisco UCS servers. This project also included purpose built Dell EMC Avamar backup solutions to protect their backup data.