

## **Sole Source Request**

**Directions:** Complete the request, attach supporting documentation, sign, and submit to the Procurement and Contract Services Manager for consideration. The information provided should be sufficient to withstand challenges from other vendors, their representatives, City staff and members of the public. The use of brand name descriptions and standardization is the least preferred type of justification

**Definition:** A procurement decision whereby purchases are directed to one source because of standardization, warranty, unique knowledge, significant cost savings, proprietary product, or restricted distribution, even though competitive sources may be available. Issuing a solicitation for goods and or services is not necessary when the Procurement and Contract Services Manager determines and documents the fact that a sole source vendor for the good or service requested is in the best interest of the City.

IMPORTANT: Time constraints may not be considered a factor if the requester has not sought competitive bids or proposals in a timely manner.

| Requesting Department/Division:  | WATER  |  |  |
|--|--|--|--|
| Requestor Name and Phone:  | Michael Riley 816-969-1963   |  |  |
| Good/Service to be purchased:  | Wastewater grinder   |  |  |
| Sole Source Request  | This sole source request is necessary because (Check all that apply):  Goods or Services are proprietary and only available from the manufacturer or a single distributor, or service provider (attach sole source letter from manufacturer)   |  |  |
|  | Based on past procurement experience, it is determined that only one (1) distributor services the region in which the good or service is needed  |  |  |
|  | Goods or services are available at a discount from a single distributor for a limited period of time   |  |  |
|  | Vendor has significant previous or specialized knowledge on a proposed project that would result in significant monetary and/or time savings in completion of the project.   |  |  |
|  | Maintain uniformity and consistency in an area (e.g. decorative light pole, bench, or other infrastructure), a good must be purchased from a single distributor  |  |  |
|  | Required by Granting Organization (Grant Requirement)  |  |  |
|  | Maintenance/Repair required to maintain manufacturer's Warranty  |  |  |
|  | Interchangeability with existing equipment   |  |  |
|  | Standardized product – provide copy of approved Standardization request  |  |  |
|  | Other – provide detailed justification   |  |  |
| Suppo  | rting Documentation/Information – Attach additional pages as needed  |  |  |
| State the need for the purchase of   | To replace existing wastewater grinder that is no longer economical to repair.   |  |  |
| the good or service:   | 5 (90) All   |  |  |
| 2. State the information to support<br>the reason the identified vendor is<br>a sole source for the purchase,<br>supporting the box(s) checked<br>above: | Channel Monsters are the best-in-class technology for wastewater solids reduction. The patented Channel Monster utilizes rotating drums to capture solids and directs them to the proven Muffin Monster® dual-shafted grinder. The Water Utility had a Facility Plan completed for our Tudor Road pump station in early 2024. In that facility plan, the JWC Environmental Channel Monster was determined to be the piece of equipment that best fits the design conditions. It also states that other |  |  |
|  | channel grinders would need to have additional features added to the facility to match the capability of the JWC unit.   |  |  |
| Describe any other facts that support the request (if any):  | the swe white  |  |  |
| Were other Vendors contacted?     List names of vendors.   | No   |  |  |
| 4. Anticipated Annual Spend:   | \$225,000.00   |  |  |
| 5. Requested length of time the sole source is needed:   | What is the requested length of time requested for the sole source? (Check the one that applies)   |  |  |
|  | ☑ One-time purchase ☐ 6 months ☐ 1 year ☐ Until the good or service is replaced or no longer needed by the Requesting Department   |  |  |
| 6. Vendor's Information  | JWC Envrionmental  |  |  |
| Name, Contact, Address, Email,<br>and Phone  | 2850 S Red Hill Ave Suite 125  |  |  |
|  | Santa Ana, CA 92705  |  |  |
|  | 1-800-331-2277   |  |  |



≥ \$75,000

## **Sole Source Request**

| MARK Sethurura<br>Director/Chief Name  | VI Dire  | ector/Chief Signature  | <u> 7/23/2</u> 4                 |
|--|--|--|----------------------------------|
| ,  | DO NOT WRITE   | BELOW THIS LINE  |                                  |
| ☐ Request Declined: The request for a sole source pure   | :hase is declined  | for the following reason(s):   |                                  |
| ☐ Request may be submitted for consideration once th   | e needed additic   | onal information is provided.  |                                  |
| Procurement & Contract Services Manager Signature : _  |  | Date   | Request Declined                 |
| © Sole Source Request Approval: Based on the information request is good for (time period):  Goods – proceed with processing of a requisition. Service proceeding with the processing of a requisition.  Procurement & Contract Services Manager | ation provided the well by wees – a services ago notes notes ago notes not | ne sole source request is approved.  Chaseless request to be negotiated greement may need to be negotiated  City Manager | between the Vendor and City befo |
|  |  | Park Administrator   | Date                             |
| APPROVED AS TO FORM  |  |  |                                  |
| Office of the City Attorney  | Date   |  |                                  |
| Original to File in Procurement Copy returned to   | Requestor  |  |                                  |
| \$5,000 - \$19,999.99 Department Director, Proce   | urement and Con  | One-time or Annual Anticipated S<br>htract Services Manager Approval<br>htract Services Manager, City Manager            | • 5 5                            |

Council/Park Board Approval

Department Director, Procurement and Contract Services Manager, City Manager/Parks Administrator, and

As previously mentioned, the existing channel grinder is no longer in production, so parts and a direct replacement is not available. Other issues with the current channel grinder include:

- Reliability
- Creation of long stringy material from the cutting process.
- Bypass of flow when the unit is over-capacity, which allows debris to bypass the grinder.

To deal with these issues it is recommended that the new style of channel grinder is equipped with the following features:

- · Cross-cutting teeth
- Solids diversion to the cutting zone allowing for greater flowrates and less headloss.
- Potential for a bar rack for high channel levels to capture debris which flows over the grinder in a high flow or blinding condition.

Three grinder manufacturers were evaluated for Tudor Road Pump Station. A summary of the different channel grinders specifications are listed below in Table 3-1.

Table 3-1: Channel Grinder Manufacturer Comparison

| Design Criteria                           | JWC Environmental<br>Channel Monster | Vogelsang<br>XRipper | Franklin-Miller<br>Taskmaster Titan |
|---|--------------------------------------|----------------------|-------------------------------------|
| Capacity (MGD)                            | Up to 29                             | Up to 29             | Up to 13.8                          |
| Cross-cutting capability                  | Yes                                  | Yes                  | Yes                                 |
| Cutter design                             | Removable Cutters                    | Monolithic           | Monolithic                          |
| Cutter Size                               | Variable                             | Fixed                | Fixed                               |
| Grinder Motor (HP)                        | 10                                   | 7.5                  | 5 (each)                            |
| Submersible Solids<br>Diverter Motor (HP) | 2 x 1                                | 2 x 1                | No                                  |
| Perforated Drums                          | Yes                                  | Yes                  | No                                  |
| Overflow Bar Screen                       | Yes                                  | No                   | No                                  |
| Number of Units<br>Needed                 | One                                  | One                  | Two                                 |
| Equipment Cost                            | \$265,000 <sup>1</sup>               | \$127,000            | \$238,000                           |

Note 1: JWC Environmental Channel Monster can be equipped with an electric non-submersible extended shaft motor for a total of \$251,000 in lieu of the immersible motor design. Extended shafts would require additional preventative maintenance.

The Channel Grinder that best fits the design conditions and additional features is the JWC Channel Monster. The other channel grinders would need to have additional features added to the facility to match the capability of the JWC unit. As such, the JWC cost has been utilized in the cost estimate for the project.