


City Of Lee's Summit Service Proposal



Alex McAlpine
Associate Member Services Director
amcalpine@infotech.com
1-888-670-8889 ext.2973
July 2, 2025

Hi Diana,

On behalf of our entire team at Info-Tech Research Group, I am pleased to present this proposal for IT Research and Advisory services to you and your IT department at City Of Lee's Summit.

Info-Tech's IT Research and Advisory membership provides you with access to our powerful diagnostic tools and key research to help you systematically improve your IT department's performance.

To help you maximize the impact of your membership, we also provide an unmatched level of member service.

I welcome the opportunity to work with you and your IT executives at City Of Lee's Summit. Should you have questions at any time, please contact me directly at your convenience.

Sincerely,

Alex McAlpine
Associate Member Services Director
amcalpine@infotech.com
1-888-670-8889 ext.2973

Info-Tech Research Group

3960 Howard Hughes Parkway
Suite 500, Las Vegas, NV, USA
89169

infotech.com

Proposal prepared for:

Diana Newman

City Of Lee's Summit
220 SE Green St, Lees Summit, Missouri,
United States 64063-2706

SERVICE AGREEMENT WITH INFO-TECH RESEARCH GROUP

Service Start Date: July 31, 2025 || Contract Length: 3-year

Contact: Diana Newman

City Of Lee's Summit

| Product | Description | Quantity | Subtotal | Discount | Total |
|--|--|----------|-------------|-------------|-------------|
| Counselor Membership | Dedicated Executive Counselor, Unlimited IT Vendor Price Benchmarking, IT Vendor Negotiation Assistance for 2 contracts, Unlimited IT Contract Review Services | 1.00 | \$49,339.11 | \$27,629.91 | \$21,709.20 |
| Team Membership | Access to core research content - project blueprints, Info-Tech Academy, online Leadership training, software selection content, tools and templates library | 3.00 | \$12,729.48 | \$763.77 | \$11,965.71 |
| Reference Membership | Access to core research content - project blueprints, Info-Tech Academy, software selection content, tools and templates library | 2.00 | \$0.00 | \$0.00 | \$0.00 |
| Enterprise Online Workshop Membership | 5-Day customizable Standalone Workshop to solve your most pressing problem, 7-Days of effective effort by Info-Tech | 1.00 | \$39,471.29 | \$39,471.29 | \$0.00 |
| Upgrade: Online to Onsite Workshop Membership | Upgrade the Online Workshop Membership to Onsite Workshop Membership | 1.00 | \$7,083.12 | \$7,083.12 | \$0.00 |
| Management Fundamentals - Individual Participant | Access for one participant to Info-Tech's 12-week Peer-Blended Management Fundamentals Online Training Course | 2.00 | \$5,000.00 | \$300.00 | \$4,700.00 |
| Total Discounts: | | | | | \$75,248.09 |
| Total: | | | | | \$38,374.91 |

All items stated on this document are in USD and is subject to applicable taxes.

Federal Supply Service Authorized Federal Supply Schedule Price List (GSA) - GS-35F-298GA

Payment Terms: Prompt payment terms 0%, Net 30 days

Unless otherwise stated, consulting and workshop engagements do not include travel and expenses, which will be charged in addition to the fees listed. Workshops purchased as part of membership expire without refund or credit at the end of the membership period covered by the purchase. Workshops purchased outside membership expire without refund or credit 1-year after purchase. Please work with your member services representative to select and schedule workshops prior to expiration.

Subject to applicable taxes. If your company is tax exempt, please provide a valid tax exemption certificate with the signed proposal. This Service Agreement is subject to the terms of the Federal Supply Schedule for Info-Tech, available online, including s 552.238-114 (Use of Federal Supply Schedule Contracts by Non-Federal Entities) of the GS-35F-298GA Contract Clause

Unless agreed to in writing, any customer terms, including purchase order terms and conditions, are of no force or effect. By signing this Service Agreement, you agree to pay the fees set out herein annually for the term indicated.

This proposal has a definite expiry date of July 25, 2025.

Please return this signed Service Agreement to Info-Tech by DocuSign, email amcalpine@infotech.com or fax (1-519-432-2506). Please include PO if required. Thank you for your business!

The signature below affirms your commitment to pay for the services ordered in accordance with the terms of this Service Agreement and the GSA Approved Terms of Use.

If you are tax exempt, please provide tax exemption certificate.

| Term Number | Invoice Date | Invoice Amount | Term Start Date | Term End Date | Notes |
|-------------|---------------|----------------|-----------------|---------------|--|
| 1 | July 31, 2025 | \$38,374.91 | July 31, 2025 | July 31, 2026 | Invoiced upon receipt of signed agreement. Credit of \$24,669.56 applied to Counselor membership (6-month credit). 3-year discount of \$2,960.35 applied to Counselor membership. The Enterprise Workshop Membership has already been paid for but not yet used. |
| 2 | July 1, 2026 | \$106,805.61 | July 31, 2026 | July 31, 2027 | |
| 3 | July 1, 2027 | \$106,805.61 | July 31, 2027 | July 31, 2028 | |

Name _____

Signature _____

Title _____

Date _____