

BUSINESS AND INDUSTRY FUND

YEAR BEGINNING JULY 1, 2020

	FY 2015 <u>ACTUAL</u>	FY 2016 <u>ACTUAL</u>	FY 2017 <u>ACTUAL</u>	FY 2018 <u>ACTUAL</u>	FY 2019 <u>ACTUAL</u>	FY 2020 <u>PROJ</u>	FY2021 <u>BUDGET</u>
REVENUES:							
Business & Industry Tax (Hotel)	401,460	440,886	443,399	533,037	570,499	524,665	366,246
Penalty / Fines and Forfeitures	6,545	2,255					
Transfers	14,200	14,200					
Contributions							
Interest Earnings (loss)	64	1,620	870	1,185	8,625		
Total Revenues	\$ 422,269	\$ 458,961	\$ 444,269	\$ 534,222	\$ 579,124	\$ 524,665	\$ 366,246
EXPENDITURES:							
Administrative Fees	6,297	8,818	8,868	10,661	11,410	11,410	10,313
Discount Expense	6,963	8,370	9,797	9,288	10,830	10,830	6,498
Interest Expense							
Contributions							
Downtown Mainstreet Inc (DLSMS)	60,000	60,000	60,000	60,000	60,000	60,000	60,000
Downtown Mainstreet Inc: Downtown Masterplan							
LS Economic Development Council	217,968	217,968	250,911	275,500	275,000	275,000	275,000
LS Chamber of Commerce	51,043	51,043	51,043	51,043	51,043	51,043	51,043
LS Chamber Marketing PSA					157,500	157,500	157,500
Velocity					75,000	70,000	70,000
Total Expenditures	\$ 342,271	\$ 346,199	\$ 380,619	\$ 406,492	\$ 640,783	\$ 635,783	\$ 630,354
Excess of Revenues Over (Under) Expenditures	79,998	112,762	63,650	127,730	(61,659)	(111,118)	(264,108)
Fund Balance, Beginning of Year	\$ 76,842	\$ 156,840	\$ 269,602	\$ 333,252	\$ 460,982	\$ 399,323	\$ 288,205
Fund Balance	\$ 156,840	\$ 269,602	\$ 333,252	\$ 460,982	\$ 399,323	\$ 288,205	\$ 24,097
% of Total Expenditures to Ending Fund Balance	45.8%	77.9%	87.6%	113.4%	62.3%	45.3%	3.8%

The Business and Industry Tax fund was created to account for the license tax on certain gross receipts of hotels, motels and similar places of business, in an amount equal to 5% of gross daily rental receipts derived from transient guests for sleeping accommodations. The proceeds are used to promote the general economic welfare of the City including attraction and retention of business and industry to the community and the promotion and provision of facilities for tourism, conventions, and visitors. Businesses are allowed to deduct 2% processing fee if their tax is remitted before the 20th of the month. The hotels/ motels in the city have a total of 566 rooms.

***IMPORTANT:** The FY21 Budget expenses makes the assumptions that the current PSAs will have their contracts extended for the full fiscal year.

