LEE'S SUMMIT
MISSOURI®

Budget Update
January 2026

Agenda

General Fund Revenue Outlook

General Fund Expense Outlook

Public Safety Sales Tax Outlook

Budget Outlook Overview

- The City's goal is to have a positive outlook for major revenue and expenditure categories.
- Overall, the City is in line with budget estimate for revenues and expenditures.
- Several revenue accounts are showing cautious trends we're tracking closely.
- Some personnel expenditures are showing cautious trends, overtime in particular.

Outlook	Meaning
↑	Positive Outlook
↔	Cautious Outlook
↓	Negative Outlook

General Fund Revenue Outlook

Revenue Source	Outlook	Comments
Sales Tax	↑	The sales tax category (sales, use & marijuana) is in line with budget estimate, but underlying trends are a concern.
Franchise Tax	↔	Franchise taxes are below budget estimate, with electric and natural gas underperforming.
Motor Vehicle Tax	↑	Motor vehicles taxes are in line with the budget estimate.
Other Revenues	↔	Other revenues are slightly below budget estimate, but due in part to uneven nature of receiving the revenue in these categories.

FY26 – Budget vs Actual Through January

Ledger Account	Annual Budget	Actuals Through January	Remaining Budget	% of Budget Utilized (Target: 58%)
Property Tax	$31,797,878	$28,027,222	($3,770,656)	88.1%
Sales/Use Tax	$28,506,587	$16,729,852	($11,776,735)	58.7%
Motor Vehicle Tax	$6,063,822	$3,581,681	($2,482,141)	59.1%
Franchise Tax	$14,283,424	$7,654,416	($6,629,008)	53.6%
Fines and Forfeitures	$1,301,506	$685,777	($615,729)	52.7%
Licenses and Permits	$3,646,111	$2,032,282	($1,613,829)	55.7%
Charges for Service	$10,446,681	$5,960,949	($4,485,732)	57.1%
Other Revenue	$4,530,803	$1,690,083	($2,840,720)	37.3%
Transfers In	$527,771	$207,903	($319,868)	39.4%
Total	**$101,104,583**	**$66,570,165**	**($34,534,418)**	**65.8%**

General Fund Expenditure Outlook

Expenditure	Outlook	Comments
Personnel	⬌	Personnel expenditures are above budget estimate, with overtime running high. A capital project reimbursement estimate of $1.4 million is included in this total.
Total GF Operating	⬆	Total General Fund operating expenditures are in line or slightly below budget estimate.

FY26 – Budget vs Actual Through January

Ledger Account	Annual Budget	Actuals Through January	Remaining Budget	% of Budget Utilized (Target: 58%)
Personnel	$64,256,855	$40,119,588	($24,137,267)	62.4%
Supplies	$4,765,303	$2,332,394	($2,432,909)	48.9%
Services	$7,192,730	$3,207,080	($3,985,650)	44.6%
Fees, Claims and Disbursements	$6,413,204	$2,964,605	($3,448,599)	46.2%
Repairs and Maintenance	$5,221,720	$2,656,924	($2,564,796)	50.9%
Capital	$770,854	$152,820	($618,034)	19.8%
Finance Charges	$311,549	$910,408	$598,859	292.2%
Transfers Out	$13,735,407	$7,418,065	($6,317,342)	54.0%
Total	**$102,667,622**	**$59,761,884**	**($42,905,738)**	**58.2%**

Public Safety Sales Tax Outlook

Source	Outlook	Comments
Sales Tax	↑	The sales tax category (sales & use) is in line with budget estimate, but underlying trends are a concern.
Personnel	↑	Personnel expenditures are in line with budget estimate.
Total PSST Operating	↑	Overall Public Safety Sales Tax operating expenditures are in line with budget estimate.

FY26 – Budget vs Actual Through January

Ledger Account	Annual Budget	Actuals Through January	Remaining Budget	% of Budget Utilized (Target: 58%)
Sales/Use Tax	$14,072,046	$8,078,337	($5,993,709)	57.4%
Total	**$14,072,046**	**$8,078,337**	**($5,993,709)**	**57.4%**

FY26 – Budget vs Actual Through January

Ledger Account	Annual Budget	Actuals Through January	Remaining Budget	% of Budget Utilized (Target: 58%)
Personnel	$11,998,958	$4,930,036	($7,068,922)	41.1%
Supplies	$1,525,482	$355,907	($1,169,575)	23.3%
Services	$401,570	($13,298)	($414,868)	-3.3%
Repairs and Maintenance	$210,605	$185,758	($24,847)	88.2%
Capital	$770,867	$352,597	($418,270)	45.7%
Transfers Out	$813,257	$379,690	($433,567)	46.7%
Total	**$15,720,739**	**$6,190,690**	**($9,530,049)**	**39.4%**

Questions?