

To: Board of County Commissioners
Penny Post oak Ferguson, County Manager
From: Robin Lynes, Purchasing Manager
Date: January 16, 2025
Re: Metro Vehicle Bid Model Year 2025

Issue: Invitation for Bid (IFB) 2024-068, consider authorizing term and supply contracts with multiple dealerships, in the amount not to exceed \$6,000,000 aggregate annually, for the purchase of vehicles and police motorcycles, for a period of one (1) year with the option to renew for four (4) additional one (1) year periods.

Suggested Motion: I move to authorize term and supply contracts with multiple dealerships, in the amount not to exceed \$6,000,000 aggregate annually, for the purchase of vehicles and police motorcycles, for a period of one (1) year with the option to renew for four (4) additional one (1) year periods per IFB 2024-068.

Background: The entities listed below participate in the joint cooperative procurement and have agreed to the contract awards referenced:

Johnson County, KS	Douglas County, KS
City of Independence, MO	City of Merriam, KS
City of Lee's Summit, MO	City of Kansas City, MO
Metropolitan Community College	Jackson County, MO Circuit Court
City of Raytown, MO	City of Edgerton, KS
Green County, MO	Kansas City, KS Board of Public Utilities
City of Olathe, KS	Buchanan County, MO
Unified Government of Wyandotte County, KS	WaterOne
City of Overland Park, KS	City of Springfield, MO
Miami County, KS	Lee's Summit R-7 School District
Clay County, MO	Shawnee Police Department
City of DeSoto, KS	

Johnson County departments and agencies work closely with Fleet Management to determine the annual need. Prior to placing an order, dealerships that provide the Make of vehicle identified are contacted with a list of vehicle specifications with a request to provide a quote. The dealership with the lowest quote including all specifications is selected for the purchase.

Analysis: On December 4, 2024, Financial Management and Administration, Purchasing Division, opened IFB 2024-068 for the Metro Vehicle Bid Model Year 2025 for the purchase of vehicles and police motorcycles for Johnson County. The IFB was posted electronically on the Johnson County website and electronic bidding site powered by IonWave Technologies on October 28, 2024. 204 firms were notified, 14 firms reviewed the IFB, and 14 firms responded.

Johnson County served as the lead agency for the procurement and award of contracts. Participating agencies and any other governmental subdivision may enter separate contracts that meet their need accordingly without legal obligation to Johnson County.

The following dealerships submitted a response. All dealerships met the minimum requirements specified in the bid document:

Dealership
Cable Dahmer of Topeka
Gary Crossley Ford, LLC.
Landmark Dodge
MHC Kenworth-Olathe
Molle Chevrolet, Inc.
Nextran Truck Centers Midwest, Inc.
Olathe Ford
Premier Truck Group of Kansas City
Roberts Auto Plaza, Inc. dba Roberts Chevrolet Buick
Rush Truck Centers of Missouri, Inc.
Shawnee Mission Ford
State Line Nissan
Tesla, Inc.
Yeagers Cycle Sales, Inc.

Staff recommends all dealerships that submitted a response that met the minimum requirements be awarded contracts.

Funding Overview: Funding for vehicle purchases is included in various County Agency Operating Budgets.

Alternatives:

1. Approve the contracts.
2. Do not authorize the contracts. Deferring execution of the contracts would place multiple agencies in a bind for purchasing vehicles and police motorcycles.

Recommendation: Staff recommends authorizing term and supply contracts with multiple dealerships, in the amount not to exceed \$6,000,000 aggregate annually, for the purchase of vehicles and police motorcycles, for a period of one (1) year with the option to renew for four (4) additional one (1) year periods per IFB 2024-068.

Purchasing Review: FMA-Purchasing facilitated this procurement, ensuring the recommendation meets requirements of the county's purchasing policies and procedures and concurs with the recommendation.

Budget Review: Budget and Financial Planning has reviewed and approved the item.

Legal Review: The Legal Department reviewed the Invitation for Bid (IFB) prior to its issuance and will review the purchase contracts following its award and prior to execution by the county.

Attachments: Bid Tabulation