

**CITY OF LEE'S SUMMIT**  
PROCUREMENT AND CONTRACT SERVICES DEPARTMENT  
220 S.E. GREEN STREET LEE'S SUMMIT, MO 64063  
Phone: 816-969-1085 Fax: 816-969-1081  
[tarah.daugherty@cityofLS.net](mailto:tarah.daugherty@cityofLS.net)

**TITLE-SIGNATURE PAGE**

**REQUEST FOR PROPOSAL NO. 2019-032**

The City of Lee's Summit will accept mailed, emailed or hand delivered proposals from qualified persons interested in providing the following:

**OPERATION OF THE PUBLIC DISPOSAL AREA FOR THE CITY OF LEE'S SUMMIT AT THE RESOURCE RECOVERY PARK  
IN ACCORDANCE WITH THE ATTACHED SCOPE OF SERVICES**

**PROPOSALS MUST BE DELIVERED PRIOR TO THE CLOSING DATE OF JANUARY 23<sup>RD</sup>, 2019 AT 2:00 P.M. LOCAL TIME**

**A PRE-PROPOSAL CONFERENCE IS SCHEDULED FOR JANUARY 9<sup>TH</sup>, 2019 AT 10:00AM LOCAL TIME  
AT THE LEE'S SUMMIT MAINTENANCE FACILITY (CONFERENCE ROOM A) LOCATED AT 1971 SE HAMBLER RD LEE'S SUMMIT, MO 64082**

It is the responsibility of interested companies to check with the City's Purchasing Office for any addendums prior to the closing date and time of this Proposal. All addendums must be signed and included with submitted proposal.

The City reserves the right to reject any and all proposals, to waive technical defects, and to select the proposal(s) deemed most advantageous to the City.

The undersigned certifies that he/she has the authority to bind this company in an agreement to supply the service or commodity in accordance with all terms and conditions specified herein. Please type or print the information below.

**Respondent is REQUIRED to complete, sign and return this form with their submittal.**

**NOTE:** All businesses doing business in the State of MO should be registered with the Missouri Secretary Of State. Upon MO registration, a charter number is issued and should be identified below. If your business is exempt, the exemption number should be referenced below, in lieu of a charter number.

KC Dumpster Company, LLC  
Company Name  
1280 SE Century Dr.  
Address  
Lee's Summit, MO 64081  
City/State/Zip  
816.491.4811 n/a  
Telephone # Fax #  
rody@kcdumpster.com  
E-mail

R. Rody Taylor  
Authorized Person (Print)  
[Signature]  
Signature  
Owner  
Title  
1-25-19  
Date Tax ID #  
L.L.C.  
Entity Type  
LC001513740  
Missouri Charter Number or Exemption Number

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Letter of Transmittal

22 January 2019

Tarah Daugherty  
Procurement and Contract Services Department  
220 SE Green Street  
Lee's Summit, MO 64063

Dear Ms. Daugherty:

On behalf of KC Dumpster Company, LLC, I am pleased to submit enclosed proposal #2019-032, which aims to provide services at the Lee's Summit Public Disposal Area (PDA) and fill the gap until the City is able to procure a transfer station.

We understand how important it is for Lee's Summit residents to be able to access the PDA during this time of transition. The City has provided these services for 36 years, and we believe it is crucial that these services are not interrupted. The City will need to partner with a service provider who specializes in roll-off services, as prompt transfer of the waste is one of the most critical components of the PDA's ability to run successfully.

The RFP makes clear several components that the City deems most critical in the running of the PDA. It is important to the City that Lee's Summit residents have an option for larger waste disposal needs. This requires not only having a place of disposal but offering hours of operation that are convenient to the average citizen. Aligned with this, it is important that residents are able to enter and exit the PDA in a timely manner, which means ensuring that lines are not too long, payments are taken quickly, and full dumpsters are emptied and replaced as quickly as possible. All of this needs to take place in a fashion that adheres to DNR regulations. In summation, the City wants the PDA to be run in a safe, courteous, and efficient manner.

Even though the RFP does not specifically require secondary services, we believe it is crucial to retain as many recycling streams as possible. KC Dumpster Company is committed to conserving resources and diverting waste away from the landfill whenever possible. We have always appreciated that the City has taken such bold measures to reduce waste, and we are committed to preserving that legacy and continuing to provide the recycling services to which Lee's Summit residents have become accustomed. As part of our proposal, we plan to pursue the following recycling services:

- Cardboard recycling

- Lumber recycling
- Concrete recycling
- Scrap metal recycling
- Electronics recycling
- Mattress recycling
- Composting
- Hazardous household waste (HHW) disposal

We understand that Missouri DNR is allowing this unique and temporary service stop-gap measure. Therefore, it is important that the chosen provider do it right. It will require a provider with a unique skill set and the proper resources. We feel confident that we are that service provider.

We went into business in 2006 as R.R. Taylor Construction Services, Inc. Out of that company grew KC Dumpster Company, which arose from a need to provide fast and efficient rolloff container services. KC Dumpster Company has grown dramatically since its official inception in 2017, moving approximately 10,000 dumpsters in 2018. The company has at its disposal eight roll-off trucks and nearly 300 containers and is located a convenient mile from the PDA. Our significant resources would allow us to adapt quickly to any unexpected needs, such as a long line at the landfill or a truck that breaks down.

Additionally, we have our own fueling station on our property, which would eliminate the need for any fueling at the PDA. We have two full-time on-site mechanics who could quickly handle any mechanical issues that would arise during a day's operation. We have a rubber-wheel loader that can smash cans and compact trash. One of our mechanics and I are both qualified CDL, FMCSR-compliant drivers who could fill in on a day that one of our full-time employees called in sick. Our sister company, R.R. Taylor Construction Services, Inc., has 25 full-time laborers who could be on call should the day be unexpectedly busy. They can also handle the maintenance needs on the property, such as mowing and monthly trash pickup on Hamblen Road.

Taylor Construction Services is technically listed as a subcontractor within our proposal, but I am the sole owner of both KC Dumpster Company and TCS. We thought it would be wise to retain our on-site laborers as TCS employees so they would be able to return to their original duties once the PDA contract was complete. Should the City prefer that the on-site laborers be KC Dumpster Company employees, we could transfer their employment status from TCS to KC Dumpster. Due to the temporary nature of the assignment, however, our preference would be that they remain TCS employees.

We believe our two sister companies would be incredibly beneficial to the City. Our numbers of trucks, containers, on-site mechanics, and available laborers are in and of themselves a unique set of resources, and our proximity to the PDA in conjunction with our resources would ensure that any problems that arise--unexpectedly busy days, absent workers, full containers--could be solved swiftly and efficiently.

We are one of the largest roll-off providers in the Kansas City area, but at the end of the day, we're Lee's Summit people through and through, committed to the success of the City we love and desiring to help make the residents happy.

I hope as you read through our proposal, you will find evident our sincerity and our excitement about the idea of this Project. We have a strong understanding of what the City needs, and we believe we are the right ones to do it.

Sincerely,

A handwritten signature in black ink, appearing to read 'R Rody Taylor', with a long, sweeping horizontal stroke extending to the right.

Richard Rody Taylor  
Owner and Operator  
KC Dumpster Company, LLC



**RFP NUMBER: 2019-032**

**ADDENDUM NUMBER: 1**  
**January 18<sup>th</sup>, 2019**

The original Invitation for RFP#2019-032 for the Operation of the Public Disposal Area for the City of Lee's Summit at the Resource Recovery Park remains in effect except as revised by the following information attached within this Addendum No. 1, which shall take precedence over anything to the contrary identified in the original RFP document.

The original RFP document for Solicitation #2019-032 had an original closing date and time identified as January 23<sup>rd</sup>, 2019 at 2:00PM local time. The RFP closing date has been EXTENDED until **January 25<sup>th</sup>, 2019 at 2:00PM local time.**

**PRE-BID CONFERENCE**

**01/09/2019 at 10:00 AM Local Time:**

The Pre-Proposal Conference was held for the purpose of promoting an understanding of the City's requirements and needs, and to clarify any confusing areas of the Proposal, by allowing potential respondents to ask questions. The City intends to make an award to a responsive and responsible firm through an open and competitive procurement process; one that will satisfy all the requirements that is deemed to be in the best interest of the City.

The Pre-Proposal Conference was opened with introductions and a statement of purpose by the Procurement Officer II, Tarah Daugherty.

Please Note: The below Section 1 of this Addendum No. 1 document will detail questions asked, answers provided, clarifications and statements made and will be denoted as follows: **Q** = Question, **A** = Answer, and **S** = Statement

✓ **SECTION 1--QUESTIONS AND ANSWERS**

**Q1:** Do we need to indicate the Max load Accepted on Form 6A or anywhere in our Proposal?

**A1:** No Max is identified in this RFP, however, the successful contractor must identify what size and types of loads they will be accepting at the PDA. The management of all types of loads must be identified in the management plan as identified in Section 2.11 and on Form No. 5, Project Approach Narrative. Per MDNR, Waste is not permitted to be placed on the ground.

**Q2:** Can we only propose on 6B Optional Service Fee Schedule and NOT 6A?

**A2:** It is a Requirement of submittal to Propose pricing on COST FORM 6A. COST FORM 6B is identified in the Solicitation as "OPTIONAL." As a reminder, neither Cost Forms 6A nor 6B will be scored by the Committee as indicated in the Solicitation.

**Q3:** Is there room for all of this at the site? Tires, Yard Waste, etc.?

**A3:** Yes, there are 6 Acres alone to put yard waste on. Yard Waste must be processed on the yard waste processing pad. There is ample space for managing waste (up to 5 roll-off box bays). The Mattress/Box Springs and Electronics Box will be staying on site for the Awarded Contractor to utilize.

**Q4:** Can you tell us exactly what Subs are being used now?

**A4:** The following is a list of Subs that were utilized when the City managed the Resource Recovery Park up until February of 2016. This information was given to the awarded Contractor upon their request. The City cannot guarantee these companies are currently performing this work, but that was the intent of providing them the list of which is as follows: WCA for public drop-off recycling (at the recycling center), Reiss Earthworks for the purchase of Compost/Mulch, Surplus Exchange for Electronics Recycling, Beck Tire for Tire Recycling, City Scrap for Disposal of Appliances, Avenue of Life for Mattress Recycling, Midwest Shredding for Cardboard Recycling, RevolveKC for Bicycle Recycling, Interstate Battery for Battery Recycling and Heritage for HHW.

Addendum Number 1

**Procurement and Contract Services**

220 SE Green Street | Lee's Summit, MO 64063 | P: 816.969.1080 | F: 816.969.1081 | cityofls.net

**Q5:** Regarding HHW and the MARC Requirements mentioned on Form 6B, what are those Requirements?

**A5:** The City will provide the link of which is <http://marc.org/Environment/Solid-Waste/District-Programs-and-Projects/Household-Hazardous-Waste>

The regional HHW Program provides drop-off HHW service to roughly 35 cities in the 5 county area on the Missouri side of the state line. Kansas City and Lee's Summit are the only two Cities that provide a drop-off location for residents. The Lee's Summit Facility would need to be operational and be capable of receiving drop-off material for residents of partner cities. The Lee's Summit Facility would need to accept a \$50 payment from residents of non-participating cities. The Facility would need to be open a minimum of 21 days per year for participation resident's use. Materials that would need to be accepted are available at the link listed above. The HHW Program only serves residents and does not receive commercial material.

The City does not currently have an agreement with MARC since the current Contractor took over the operations, so it is best for the respondents to get familiar with the program if they choose to offer HHW. Note: The awarded Contractor does not have to use a specific entity. Please put details on your Household Hazardous Waste Plan, so we can make sure it fits the MARC requirements. The City must have a copy of the HHW Plan if you are electing to offer this service. Please note the Addition to Cost Form 6B as indicated in Section 2 of this Addendum No. 1, regarding the requirement of submitting a plan if you are electing to provide HHW Service.

**Q6:** There are 5 boxes in the loading area, can we have more ready to be swapped out?

**A6:** Yes, of course.

**Q7:** The Solicitation states we need CPR and Emergency Training? Please elaborate.

**A7:** CPR and First Aid training is acceptable. Contractor should have First Aid kits available to staff at the facility. The City will not provide First Aid kits for the contractor. There is an AED available in the scalehouse, this is City owned and shall be maintained by the City. The awarded Contractor may use the AED if necessary. The City strongly suggests that the awarded Contractor request and receive training on safe operation of the AED.

**Q8:** Is gravel required for Maintenance?

**A8:** MDNR requirements dictate that the facility roads be passable and maintained at all times. The contractor will be required to maintain the roads needed for PDA operations, and if gravel is needed, it will be the contractors responsibility to complete the repairs.

**Q9:** Do we remove Freon from appliances brought in for Recycling?

**A9:** Yes, most entities will not accept units that contain Freon unless it can be proven that Freon has been removed. To our knowledge, City Scrap is one of the places with this requirement. The awarded Contractor is required to monitor Freon and must be in compliance with MDNR and EPA regulations.

**Q10:** Who maintains the roads here?

**A10:** The contractor will be responsible for maintaining the roads needed for the PDA operations. Contractors will need to consult and receive permission from the City before any maintenance is performed. It will also be the Contractor's responsibility to keep the roads clear of litter, debris, etc.

**Q11:** Does there need to be containers for tires brought in if we offer that program?

**A11:** No. they can be on the ground per MDNR but can't be stacked any higher than five (5) last the City was aware. Don't forget tires are only an Optional Recycling program. Also, it is important to note that whole tires CANNOT be put into boxes. As indicated in the RFP document, it is the awarded Contractor's responsibility to be in compliance with everything pertaining to MDNR.

**Q12:** Does this area flood?

**A12:** No, the PDA does not flood. It is not in any sort of flood plain.

**Q13:** It was indicated during the pre-bid conference that cubic yardage data could be provided from the years the city operated the PDA. Will that data be provided?

**A13:** It is provided and is now attached to this Addendum as Exhibit D.

**Q14:** Is the March 2019 start date a firm date?

**A14:** No, as mentioned in the Pre-Proposal, the anticipated date for the landfill to be at capacity is some time in February of 2019, but this is only an estimate. The date of opening of the PDA cannot be determined at this time, but will be negotiated.

**Q15:** Can you provide the current gate rate for PDA customer and the method of charge – by load, ton, vehicle size, yard, etc? Can you provide that same information for the period when the City operated the service, prior to the operation by the current contractor?

**A15:** The only additional information that is available is from 2015 and is now attached to this Addendum as Exhibit E. Attached is the current fee structure for the current Contractor.

**Q16:** Is there is a fee to the contractor for the MDNR PDA permit?

**A16:** There is not fee for a PDA permit. MDNR does not have a PDA permit. The PDA will be operated as one of the services that is covered under the Lee's Summit Municipal Solid Waste Landfill Permit.

## ✓ SECTION 2—STATEMENTS

**S1:** Diversion Materials are NOT subject to MDNR regulations, except for the following:

- Yard waste management has odor, air and water regulations
- Appliances with Freon must be managed appropriately
- Tires must be stacked appropriately
- Any additional relevant regulations that may be enacted by the MDNR or the EPA

**S2:** The City will accept any Alternate Proposals that differs from what is identified specifically in the Solicitation. However, the City requests that if an Alternate Proposal is being submitted, that the Respondent still ALSO submit exactly as the City has identified in the RFP. The Alternate Proposals would need to be in addition to the Proposal that is being requested by the City. Please also note the Enclosures I and II that identify exactly how proposals will be scored by Committee.

**S3:** There will be Contractors on site for the process of closing the landfill. One Contractor will install wells on the North end of the landfill and then head South. The Second Contractor that comes in will close the landfill and will be onsite so there will be haul truck traffic for sure.

**S4:** The Hampel Fuel Tanks will be gone upon closure of the landfill and that area will be available after that process is complete. The City has a SWPPP (Stormwater Pollution Prevention Plan) on file with the MDNR and they will need to be notified of any changes that result from different configurations to the facility by the awarded contractor. Changes to the SWPPP on file with MDNR will be the responsibility of the awarded contractor. The City and it's consultant will assist the contractor with making changes to the SWPPP. The awarded contractor will be responsible for fees, if any, involved in modifying the SWPPP.

**S5:** The Yard Waste Subcontractor will be gone as they are tied specifically to the existing Contractor. Yard Waste is an Optional program, just like the Tires as indicated in the RFP on Cost Form 6B. The current Yard Waste on the ground may or may not be gone. The yard waste subcontractor is restricted from turning or grinding material on Sunday's, without written permission from the City. The yard waste subcontractor may not grind or turn material on Saturday's when winds are out of the South or Southwest. The yard waste subcontractor may turn or grind material during the week, however, the City expects that every effort be taken to minimize odors that impact the neighbors North of the facility

**S6:** The fire hydrants are available for watering the roads and keeping them as dust free as possible, but a meter must be obtained from the City of Lee's Summit Water Department in order to utilize. Please contact the City of Lee's Summit Water Dept. for more information.

**S7:** If a Transfer Station is built, it will likely go where HHW bunkers are currently but this is subject to change. Construction will occur while the PDA is being operated. This is the tentative plan at this time.

**S8:** Regarding keeping Hamblen Road clean, this will need to be done thoroughly at least once a month during the Spring, Summer and Fall. Hamblen Rd, from the Resource Recovery Park entrance to Bailey Rd should be kept free of litter and debris to keep the roads looking clean. Please remember it is a requirement of this solicitation for the awarded Contractor to keep debris and litter contained.

**S9:** Make sure to clean under the scale at the scalehouse and the boxes at the PDA as identified in the Solicitation. Not doing so will result in City and MDNR fines.

**S10:** Saturdays are very busy. There could be 400-500 customers on any given Saturday during the spring and summer. It will be necessary that the awarded Contractor anticipate high volume on Saturdays and Staff accordingly.

**S11:** The Office Trailer will be gone as it belongs to the current Contractor.

**S12:** Tipping fees for MDNR—There are no tipping fees involving Yard Waste.

**S13:** As indicated in the RFP document, it is the awarded Contractor's responsibility to be familiar with all MDNR Rules and Regulations relating to MDNR tipping fees for waste disposed of at regulated facilities in Missouri. It will also be the awarded Contractor's responsibility to follow all of the rules and regulations about charging appropriate tipping fees for waste leaving the State of Missouri. It is crucial that MDNR and EPA regulations be a priority for success with this Project.

**S14:** Please see additional Exhibit F—2015 City of Lee's Summit Fee Structure, attached to this Addendum No. 1.

**S15:** The contract with Summit Waste Systems is separate from this contract and will forfeit rights when he takes in the last load of trash. SWS shall be allowed to be on site for a month for demobilization.

✓ **SECTION 3—RFP DOCUMENT ADDITIONS:**

• **ITEM 1:**

COST FORM 6B: OPTIONAL SERVICE FEE SCHEDULE SHALL NOW INCLUDE THE UNDERLINED TEXT AS FOLLOWS:

Household Hazardous Waste Collection Fees:

If the awarded Contractor chooses to offer HHW services, the Contractor shall abide by all contractual requirements established by the Mid-America Regional Council-Solid Waste Management District Regional HHW Program. There is currently no public fee for Lee's Summit residents, nor participating communities. The current fee for disposal of an individual (in a non-participating community) is \$50.00. . **If your firm will be offering HHW as a program, please put details in a Household Hazardous Waste Plan, so the City can make sure it fits the MARC requirements. The City must have a copy of the HHW Plan submitted with your Proposal if you are electing to offer this service.**

• **ITEM 2:**

COST FORM 6A: CUSTOMER FEE SCHEDULE SHALL NOW INCLUDE THE UNDERLINED TEXT AS FOLLOWS:

**NOTE 1:** MDNR requires that a tipping fee be submitted to the MDNR, on a quarterly basis, for all waste leaving the State of Missouri. If the waste leaving the PDA will be traveling to a Missouri landfill, no MDNR tipping fee will need to be collected.

**NOTE 2:** Respondents will NOT be scored on this Cost Form 6A. However, this Cost Form 6A is a REQUIREMENT OF SUBMITTAL.

• **ITEM 3:**

This Addendum No. 1 contains Additional Exhibits D, E and F of which are attached.

• **ITEM 4:**

Pre-Proposal Attendee information may be available upon email request to the Procurement Officer until Monday, January 21<sup>st</sup> at 3:00PM local time.

**EXHIBIT D**  
**2015 City of Lee's Summit Tonnage**

The information below is only information regarding **trash**. Recycling and diversion material information can be found on the last page of the original RFP, Exhibit C.

The City's policy was to weigh trucks that were 1 ton and heavier, and to charge by cubic yard for any vehicles that were below 1 ton vehicles. Therefore, we have cubic yard information for smaller vehicles, and tonnage reports for trucks that were 1 ton. Note: None of the information provided by the City is a guarantee that a certain number of customers, cubic yards, or tons will be present for the winning contractor. This information is only provided as a point of reference.

<b>Lee's Summit Residential Trash by the Ton *</b>	
Total Customers	3,724
Total Tons	4,926.78
Average Tons Per Customer	1.32
<b>Lee's Summit Residential Trash by the Cubic Yard</b>	
Total Customers	17,912
Total Cubic Yards	25,695.39
Average Cubic Yards Per Customer	1.43
<b>Non-Residential Trash by the Ton *</b>	
Total Customers	2,466
Total Tons	3,494.75
Average Tons Per Customer	1.42
<b>Non-Residential Trash by the Cubic Yard</b>	
Total Customers	10,076
Total Cubic Yards	16,987.58
Average Cubic Yards Per Customer	1.69

\* Residential and Non-Residential Customers by the Ton. Under the City's management of the scale, customers paying by cash, check or charge card, and driving a 1 ton vehicle, were weighed and had the option of using the PDA or the landfill. The boxes marked with the asterisk above represent customers that could have used the PDA or the landfill. The City has no way to differentiate which option the customers used and these numbers should be viewed as estimates of customers whom **may** use the PDA in the future.

EXHIBIT E  
Current Contractor's Fee Structure

**Resource Recovery Park**

**Landfill User Fees Effective January 1, 2018**

**Trash Fees (\* does not include State Fees of \$2.11 per ton)**

**1 ton vehicles & larger are weighed**

Minimum Fee.....	\$25.00
Pick-up, van, suv.....	\$25.00
By the ton.....	\$39.40/ton*
Trailer 12' and under.....	\$41.50
Trailer 14' and over.....	\$83.00
Uncovered/unsecured load charge.....	\$25.00 extra
Banned item found buried in load.....	\$25.00 each

**Oversized Loads (vehicles or trailers with extended sides) will be charged double**

**Recycling & Diversion Fees**

Appliances (washer, dryer, stove, etc).....	\$20.00 each
Concrete (block, brick & asphalt) no rebar or mesh.....	\$10.00/cu yd
Electronic Recycling (computers, printers, keyboards, flat screen monitors).....	\$20.00/cu yd
Mattress Recycling.....	\$15.00 per piece
Tires	
passenger vehicle & small truck up to 17" (with or without rims)..	\$10.00 each
all others.....	\$35.00 each

**Household Hazardous Waste (BY APPOINTMENT, 100 lb. limit)**

Lee's Summit residents & MARC SWMD participants.....	No fee
non-participants.....	\$50.00

**Yard Waste (leaves, grass clippings, brush, clean wood)**

Christmas Trees.....	\$1.00 each
Clean wood.....	\$6.00/cu yd
Paper lawn bags.....	\$1.00 each
Plastic trash can and/or lawn bags.....	\$2.00 each
Yard waste and brush (pick-ups, trailers, suv).....	\$8.50/cu yd
Roll Off Containers (rated containers).....	\$8.50/cu yd
Chip Trucks	
Small.....	\$35.00/load
Large.....	\$45.00/load
Tandem Axle Dump Trucks	
Small material (leaves, brush).....	\$125.00/load
Large material (logs, stumps).....	\$235.00/load
Commercial Packers.....	\$9.50/cu yd

**Materials for Sale (Sales tax may apply)**

Compost.....	\$22.00/cu yd
Natural Mulch.....	\$18.00/cu yd
Oak Bark Mulch.....	\$26.00/cu yd
Colored Mulch.....	\$28.00/cu yd



## Resource Recovery Park Landfill and Waste Diversion

Location: 2101 SE Hamblen Road, Lee's Summit, MO  
Hours: Monday - Friday, 8 a.m. - 4 p.m.; Saturday, 8 a.m. - 3 p.m.

### LANDFILL

**Materials Accepted:** (min. 1/2 yd<sup>3</sup> charge: \$6.25)

- **Municipal Solid Waste & Construction Debris** \$37.52 / ton or \$12.50 yd<sup>3</sup>

*NOTE: Vehicles over 1 ton are weighed; under 1 ton are charged by volume*

### WASTE DIVERSION

**Materials Accepted:**

- <b>Tires</b>	Passenger vehicle (rim or not)	\$7.50 each
	Large truck (17"x22.5", rim or not)	\$10.75 each
	Tractor (24", no rim)	\$25.00 each
	Tractor (24", with rim)	\$30.00 each
- <b>Appliances</b>		\$15.00 each
- <b>Vehicle Batteries</b>		\$7.50 each
- <b>Concrete</b> (incl. brick & block; no wire or rebar)		\$6.00 / yd <sup>3</sup>
- <b>Asphalt Shingles</b> (clean, separated)		\$37.52 / ton
- <b>Carpet and associated pad</b>		\$11.00 / yd <sup>3</sup> or \$33.01 / ton
- <b>Mattress recycling, if available</b>		\$11.00 / yd <sup>3</sup> or \$33.01 / ton
- <b>Electronics</b>		TVs: \$7.50 each
		\$11.00 / yd <sup>3</sup> or \$33.01 / ton
- <b>Grass &amp; Leaves</b>	Lee's Summit resident:	\$4.05 / yd <sup>3</sup> or \$0.75 / bag
	Non-resident/commercial (non-packer):	\$14.07 / yd <sup>3</sup> or \$1.50 / bag
	Commercial packer delivering trash	\$18.76 / yd <sup>3</sup>
	Commercial packer not delivering trash	\$37.52 / yd <sup>3</sup>
- <b>Brush</b>	Lee's Summit resident:	\$5.25 / yd <sup>3</sup>
	Non-resident/commercial:	\$13.75 / yd <sup>3</sup>
- <b>Clean Lumber</b> (no paint, stain, treatment)		\$8.50 / yd <sup>3</sup> or \$16.95 / ton
- <b>Holiday Tree</b>		\$2.00 each
** <b>Uncovered and/or Unsecured loads</b>		\$15.00 additional charge
** <b>Banned items hidden in loads</b>		\$10.00 additional charge / item
<b>Materials for Sale:</b>		
- <b>Gravel</b> (depending on availability)		\$5.00 / yd <sup>3</sup>

**FEES / ITEMS  
SUBJECT TO  
CHANGE. Visit  
LSlandfill.net for  
current list.**

Resource Recovery Park: 969-1980  
Public Works Department: 969-1800  
www. LSlandfill.net

October 2015



# Resource Recovery Park Yard Waste Facility

Location: 2101 SE Hamblen Road, Lee's Summit, MO  
Hours: Monday - Friday, 8 a.m. - 4 p.m.; Saturday, 8 a.m. - 3 p.m.

## YARD WASTE DIVERSION

### Materials Accepted:

#### - Grass & Leaves

Lee's Summit resident:	\$4.05 / yd <sup>3</sup> or \$0.75 / bag
Non-resident/commercial (non-packer):	\$14.07 / yd <sup>3</sup> or \$1.50 / bag
Commercial packer delivering trash:	\$18.76 / yd <sup>3</sup>
Commercial packer not delivering trash:	\$37.52 / yd <sup>3</sup>

#### - Brush (no roots balls)

Lee's Summit resident:	\$5.25 / yd <sup>3</sup>
Non-resident/commercial:	\$13.75 / yd <sup>3</sup>

- Clean Lumber (no paint, stain, treatment) \$8.50 / yd<sup>3</sup> or \$16.95 / ton

- Holiday Trees \$2.00 each

\*\*Uncovered and/or Unsecured loads \$15.00 additional charge  
 \*\*Banned items hidden in loads \$10.00 / additional charge / item

### Materials for Sale:

- Compost	\$17.00 / yd <sup>3</sup>
Bulk, > 10 yd <sup>3</sup>	\$14.40 / yd <sup>3</sup>
Bulk, > 25 yd <sup>3</sup>	\$12.00 / yd <sup>3</sup>
Bulk, > 50 yd <sup>3</sup>	\$10.40 / yd <sup>3</sup>
Bulk, > 100 yd <sup>3</sup>	\$8.00 / yd <sup>3</sup>
- Low-grade Wood Mulch* (unstained)	\$3.00 / yd <sup>3</sup>
- High-grade Wood Mulch* (unstained or stained)	\$18.00 / yd <sup>3</sup>

**FEEES / ITEMS  
SUBJECT TO  
CHANGE. Visit  
LSlandfill.net for  
current list.**

\*Bulk purchases: please call for bulk rates on mulch

Resource Recovery Park: 969-1980  
Public Works Department: 969-1800  
www.LSlandfill.net

October 2015



## Resource Recovery Park Household Hazardous Waste

Location: 2101 SE Hamblen Road, Lee's Summit, MO

Hours: **BY APPOINTMENT ONLY**

First Saturday of the Month, April - November, 7 a.m. - 12 p.m.

Third Wednesday of the Month, year round, 2 p.m. - 6:30 p.m.

**\*\*100 pound maximum weight limit per household per appointment per day\*\***

**FREE for Lee's Summit Residents and those from participating communities  
\$50 fee for residents of non-participating communities**

### Materials Accepted:

- **Paint** (latex, oil-based, thinner, stripper, spray cans, etc.)
- **Automotive fluids** (motor oil, brake fluid, antifreeze, etc.)
- **Fuel** (gasoline, diesel, kerosene)
- **Compressed gas cylinders** (1 pound or smaller)
- **Chemicals** (garden, pool, cleaning) - **Saturday appt. ONLY**
- **Batteries** (rechargeable ONLY)
- **Mercury-containing devices** (thermostats, thermometers, etc.)
- **Fluorescent tubes and bulbs**

### Materials NOT Accepted:

Commercial waste	Empty containers / Dry paint
Medical waste and syringes	Asbestos
Known PCB waste	Explosives
Radioactive material	Trash

HHW Appointment Hotline: 969-1805

Public Works Department: 969-1800

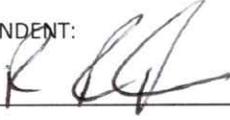
www. LSlandfill.net

October 2015

ACKNOWLEDGEMENT

Each respondent shall acknowledge receipt of this Addendum No. 1 of RFP No. 2019-032, titled Public Disposal Area for City of Lee's Summit Resource Recovery Park by his/her signature affixed hereto, and shall submit this Addendum and any attachments provided herein with their original bid submittal. A signed copy of this Addendum No. 1 is REQUIRED to be submitted with Proposals. This Addendum No. 1 shall become a part of the Agreement, if awarded.

CERTIFICATION BY RESPONDENT:

SIGNATURE 

TITLE Owner

COMPANY K.C. Dumpster Company LLC

DATE 1-25-19



RFP NUMBER: 2019-032

ADDENDUM NUMBER: 2  
January 18<sup>th</sup>, 2019

The original Invitation for RFP#2019-032 for the Operation of the Public Disposal Area for the City of Lee's Summit at the Resource Recovery Park **and the recently issued Addendum No. 1** remains in effect except as revised by the following information attached within this Addendum No. 2, which shall take precedence over anything to the contrary identified in the original RFP document.

The RFP closing date is still **January 25<sup>th</sup>, 2019 at 2:00PM local time as per Addendum No. 1.**

Please Note: The below Section 1 of this Addendum No. 1 document will detail questions asked, answers provided, clarifications and statements made and will be denoted as follows: **Q** = Question, **A** = Answer

✓ **SECTION —4 ADDITIONAL QUESTIONS AND ANSWERS**

**Q17:** In regards to resumes for key personnel, do we need to include resumes for subcontractors, or only key personnel within our own company?

**A17:** Form No. 4 is for your Company's key Personnel. Form No. 2 is for Subcontractors. If you are proposing Subs, you will need to fill out Form No. 2 in its entirety or indicate N/A if Subs are not applicable for your Proposal.

**Q18:** In regards to the resumes, what exactly is meant by "registrations" for each personnel? Is this in regards to licenses and/or certifications, or does it mean something else?

**A18:** Any licenses and/or certifications would be acceptable to put here.

**Q19:** Should we be awarded the project, we would like to reinstate the mattress recycling program. We know that Avenue of Life has been used in the past and are curious if they would be considered a subcontractor on the project?

**A19:** Yes, they would be considered a Subcontractor.

**Q20:** Would subcontractors have the same insurance requirements as the main contractor?

**A20:** Please refer to Letter I. on Solicitation Page 25 of the Insurance Requirements. Basically, Subcontractors will need to have their insurance or be covered by the contractor's insurance. This may result in additional coverage limits.

**Q21:** Does the City have a vested interest in whether or not cash is allowed at the PDA?

**A21:** As long as the awarded contractor accepts responsibility for handling cash at the PDA, the City has no problem with it. If contractors are considering managing the customer line from the PDA, these are some issues to consider if cash is allowed at the PDA. Consider safety of employees with cash on hand. How to manage incoming customers that have difficulty following signage to get to the PDA. There is no power for electronic devices at the PDA. Restroom facilities are at the scalehouse. Employees would need protection from inclement weather.

**Q22:** Are there any sales taxes associated with work done at the PDA, either for the customer or for the contractor?

**A22:** Sales taxes do not apply at the PDA. However, they do when selling compost or mulch, if the contractor bids on that option.

**Q23:** We have discussed contracting with a consulting group to create a custom, project-specific safety plan, but we would not be able to create that in its entirety until we were awarded the Contract. In regards to the safety plan requirements in the proposal, would it be enough to include what we would create with the consulting group, or do we still need to have the general outlines of a safety plan?

**A23:** You could advise the City that you are going to create a consulting group to develop a comprehensive plan, AND list any safety certifications or training that your Company currently has. In addition to providing certifications, it would be advisable to provide as much detail about your intentions as possible. If you have an existing safety plan for your company, please include that in your response. Additional details can be provided after working with a consulting group. However, please note that the Safety Plan is to be scored as a portion of Form No. 5 of which is 35 points total as indicated in the RFP document. So the more information you share relevant to the Safety plan, the better.

ACKNOWLEDGEMENT

Each respondent shall acknowledge receipt of this Addendum No. 2 of RFP No. 2019-032, titled Public Disposal Area for City of Lee's Summit Resource Recovery Park by his/her signature affixed hereto, and shall submit this Addendum and any attachments provided herein with their original bid submittal. A signed copy of this Addendum No. 2 is REQUIRED to be submitted with Proposals. This Addendum No. 1 shall become a part of the Agreement, if awarded.

CERTIFICATION BY RESPONDENT:

SIGNATURE R. RY  
TITLE Owner  
COMPANY KC Dumpster Company LLC  
DATE 1-25-19

**Form No. 1: PROVIDER PROFILE**

**1. Lead Service Provider(s) Name and Address:**

KC Dumpster Company, LLC  
1280 SE Century Drive, Lee's Summit, MO 64081

**1a. Contractor is:**

National  Regional  Local

**1b. Year Contractor Established:**

2017

**Years of Experience providing RFP identified services/project for municipalities:**

0

**Years of Experience with municipal facilities (if applicable):**

0

**1c. Licensed to do business in the State of Missouri:**

Yes  No

**1d. Primary contact information:**

Name: Richard Rody Taylor (Rody)

Telephone number: 816.591.2135

Title: Company Owner/Operator

Email address: rody@kcdumpster.com

**1e. Address of office to perform work, if different from Item No. 1:**

Same as above.

**2. Please list the number of persons that your company will commit to the City's project or the services to be provided:**

6+ (3 drivers, 3 laborers, support staff as needed)

**3. If submittal utilizes subcontractors, list participating companies and outline specific areas of responsibility (including administrative, technical, and financial) for each company:**

(Note: The City reserves the right to approve the usage of Subcontractors in an Agreement if awarded. Prior written approval by the City to utilize Subcontractors shall be obtained by the awarded Contractor.)

a. R.R. Taylor Construction Services, Inc. (Taylor Construction Services / TCS)

i. 3 laborers who would take payment, scan loads for prohibited materials, direct traffic, and help offload materials as needed

b. Organic Resource Management, Inc.

i. Continue the same yard-waste recycling program that is currently in place at the PDA

c. Stericycle (HHW)

i. Stericycle is willing to partner with us, but until awardment of the Contract, we would not be able to specify costs and regulations. Would come at predetermined scheduled intervals to complete HHW disposal. Would potentially work alongside a TCS laborer who would track materials

**3a. Have these subcontractors previously worked together?  Yes  No**

(Note: The City reserves the right to approve the usage of Subcontractors in an Agreement if awarded. Prior written approval by the City to utilize Subcontractors shall be obtained by the awarded Contractor.)

## **Form No. 2: KEY OUTSIDE SUBCONTRACTING**

### **Restrictions**

No subcontracting of this service shall be allowed without written consent of the City Manager or his designee. In no event shall more than 40% of the total performance of this service be subcontracted as determined by the Contract Administrator. The City reserves the right to approve the usage of Subcontractors in an Agreement if awarded. Prior written approval by the City to utilize Subcontractors shall be obtained by the awarded Contractor.

### **SUBCONTRACTOR #1**

#### **Name and Address:**

R.R. Taylor Construction Services, Inc. (DBA Taylor Construction Services / TCS)  
1280 SE Century Drive  
Lee's Summit, MO 64081

#### **Specialty/Role with this Project:**

TCS would provide three full-time laborers to assist in taking payments, scanning loads for prohibited materials, directing traffic, and helping to offload material as necessary.

#### **Worked with Lead Company before:**

Yes

#### **Year Company established:**

2006

#### **Years of experience providing similar services as compared to this Project:**

TCS has been providing trash pickup and labor services for 13 years

### **SUBCONTRACTOR #2**

#### **Name and Address:**

Organic Resource Management, Inc.  
39 Old Elam Avenue  
Valley Park, MO 63088

#### **Specialty/Role with this Project:**

This company would be subcontracted to take charge of the yard-waste recycling program. The program would remain essentially as-is, with minor adjustments and additions to materials being accepted.

#### **Worked with Lead Company before:**

No

#### **Year Company established:**

1992

#### **Years of experience providing similar services as compared to this Project:**

29

**SUBCONTRACTOR #3**

**Name and Address:**

Stericycle Kansas City  
3140 N 7 St, Kansas City, KS 66115

**Specialty/Role with this Project:**

Stericycle would provide regular hazardous household waste disposal at the PDA in accordance with the contractual requirements established by the Mid-America Regional Council - Solid Waste Management District Regional HHW Program. KC Dumpster Company has been in talks with Jack Ranney, the HHW Account Manager for Stericycle. Stericycle is excited about the opportunity to be involved in the HHW program, but at the time of the proposal, KC Dumpster Company could not talk in specifics about the program, only generalities. Upon awarding of the Contract, KC Dumpster Company could work together with the City and Stericycle to reinstitute the HHW program at the PDA. Further details of the program would be developed upon awarding of the Contract.

**Worked with Lead Company before:**

No

**Year Company established:**

1989 (as PSC Environmental Services)

**Years of experience providing similar services as compared to this Project:**

30

**Form No. 3: EXPERIENCE/REFERENCES - #1 - Executive Hills Management**

**Project Name & Location:**

Spring Venture, Phase III  
120 W 12th St  
Kansas City, MO 64105  
Floors 11-12

**Completion Date (Actual or Estimated):**

04/01/2019

**Project Owner's Name & Address:**

Executive Hills Management, Inc.  
5000 College Blvd #400, Leawood, KS 66211

**Project Owner's Contact Person, Title & Telephone Number:**

Kyle Vohland  
Construction Manager  
913.927.8056  
[kvohland@ehil3.com](mailto:kvohland@ehil3.com)

**Estimated Cost (in Thousands) for Entire Project:**

As a subcontractor, we were not made aware of the cost of the entire project. The project is currently ongoing.

**Estimated Cost (in Thousands) for work performed by responsible Service Provider:**

~\$11,500 as of 1/23/2019

**Scope of Entire Project (Please give quantitative indications wherever possible):**

Executive Hills won the bid to renovate the 11th and 12th floors of the Spring Venture project. We provided the dumpsters for earlier phases of this job as well.

**Nature of Service Provider's Responsibility in Project (Please give quantitative indications wherever possible):**

Our responsibility was to provide multiple containers per day for Executive Hills. This particular project, located in an alley in downtown Kansas City, required immense care and high levels of skill from our drivers, as they maneuvered multiple containers around parked cars and ongoing traffic. This project is one of many projects we have done for Executive Hills that has required multiple dumpsters a day. Taylor Construction Services has also been contracted to do selective demolition for Executive Hills.

**Service Provider's Personnel (Name/Project Assignment) who worked on the stated project that shall be assigned to the City's Project:**

KC Dumpster Company utilized dispatchers and drivers to work on the stated project. Dispatchers and drivers will also be assigned to the City's project.

**Form No. 3: EXPERIENCE/REFERENCES - #2 - Fogel-Anderson Construction Company**

**Project Name & Location:**

Lee's Summit Water Utilities  
1200 SE Hamblen Rd, Lee's Summit, Missouri 64081

**Completion Date (Actual or Estimated):**

01/2018

**Project Owner's Name & Address:**

Fogel-Anderson Construction Company  
1212 East Eighth Street, Kansas City, Missouri 64106

**Project Owner's Contact Person, Title & Telephone Number:**

Sheldon Simmermon  
Director of Field Operations at Fogel-Anderson Construction Company  
816.985.8897  
[ssimmermon@fogel-anderson.com](mailto:ssimmermon@fogel-anderson.com)

**Estimated Cost (in Thousands) for Entire Project:**

As a subcontractor, we were not made aware of the cost of the entire project.

**Estimated Cost (in Thousands) for work performed by responsible Service Provider:**

\$13,000

**Scope of Entire Project (Please give quantitative indications wherever possible):**

Construction of new water utilities facility.

**Nature of Service Provider's Responsibility in Project (Please give quantitative indications wherever possible):**

Our responsibility was to provide quick and reliable roll-off service. We provided 40-yard roll-off dumpsters for the crew. This is one of many Fogel-Anderson projects; we are their exclusive roll-off provider. Taylor Construction Services is also a frequent and trusted subcontractor for Fogel-Anderson projects.

**Service Provider's Personnel (Name/Project Assignment) who worked on the stated project that shall be assigned to the City's Project:**

KC Dumpster Company utilized dispatchers and drivers to work on the stated project. Dispatchers and drivers will also be assigned to the City's project.

**Form No. 3: EXPERIENCE/REFERENCES - #3 - McCownGordon**

**Project Name & Location:**

United Methodist Church of the Resurrection  
13720 Roe Avenue  
Leawood, KS 66224

**Completion Date (Actual or Estimated):**

07/2018

**Project Owner's Name & Address:**

McCownGordon  
422 Admiral Blvd, Kansas City, Missouri 64106

**Project Owner's Contact Person, Title & Telephone Number:**

John Borra  
Project Superintendent  
816.516.2578  
jborra@mccowngordon.com

**Estimated Cost (in Thousands) for Entire Project:**

\$93,000,000 (public information)

**Estimated Cost (in Thousands) for work performed by responsible Service Provider:**

\$24,000

**Scope of Entire Project (Please give quantitative indications wherever possible):**

McCownGordon won the bid to renovate and build the new sanctuary for the United Methodist Church of the Resurrection.

**Nature of Service Provider's Responsibility in Project (Please give quantitative indications wherever possible):**

Our responsibility was to provide quick and reliable roll-off service for the duration of the project. We provided 40-yard dumpsters. This is one of several projects we have done/are doing for McCownGordon.

**Service Provider's Personnel (Name/Project Assignment) who worked on the stated project that shall be assigned to the City's Project:**

KC Dumpster Company utilized dispatchers and drivers to work on the stated project. Dispatchers and drivers will also be assigned to the City's project.

**Form No. 3: EXPERIENCE/REFERENCES - #4 - Ben Tarbe Used Brick, Inc.**

**Project Name & Location:**

1515 W 9th Street  
Kansas City, Missouri 64101

**Completion Date (Actual or Estimated):**

Not yet completed.

**Project Owner's Name & Address:**

Ben Tarbe Used Brick, Inc.  
1202 Genessee Street, Kansas City, Missouri 64102  
(Demolition Contractor)

**Project Owner's Contact Person, Title & Telephone Number:**

Ben Tarbe  
Owner  
816.519.9726  
btarbe@aol.com

**Estimated Cost (in Thousands) for Entire Project:**

As a subcontractor, we have not been made aware of the cost of the entire project.

**Estimated Cost (in Thousands) for work performed by responsible Service Provider:**

\$4,250 (as of the time of this proposal, this project is not yet complete)

**Scope of Entire Project (Please give quantitative indications wherever possible):**

Selective demolition to allow for building renovations.

**Nature of Service Provider's Responsibility in Project (Please give quantitative indications wherever possible):**

Our responsibility was to provide quick and reliable roll-off service for the duration of the project. We provided 40-yard dumpsters. This is one of several demolition projects for Ben Tarbe; we are his sole dumpster provider.

**Service Provider's Personnel (Name/Project Assignment) who worked on the stated project that shall be assigned to the City's Project:**

KC Dumpster Company utilized dispatchers and drivers to work on the stated project. Dispatchers and drivers would also be assigned to the City's project.

**Form #4: RESUMES OF KEY PERSONNEL, Part 1 - Rody Taylor**

Brief resume of key persons, specialists, and individual service providers that shall be assigned to the City Project:

a. **Name and title:**

Rody Taylor, owner

b. **Project assignment:**

Overseer and Manager

c. **Name of service provider with which associated:**

KC Dumpster Company

Taylor Construction Services

d. **Years of experience:**

- i. With this service provider: 13
- ii. With other service providers: 0

e. **Education:**

Lee's Summit High School, Class of 1998, diploma

Southwest Baptist University, Class of 2002, Christian Studies, B.A..

f. **Current registration(s)**

- Lee's Summit Business License (Granted to KC Dumpster Company)
- Lee's Summit Solid Waste Hauler License (Granted to KC Dumpster Company)
- Lee's Summit Fire Department Hazardous Materials Permit (Granted to KC Dumpster Company)
- Training in CFC-12, HFC-134a, HFO-1234yf refrigerant recycling, Mobile Air Conditioning Society Worldwide
- National Association of Remodeling Industry, Member

g. **Other experience & qualifications relevant to the proposed Project:**

I have a unique skill set that qualifies me for the job. I started my work 13 years ago, providing construction cleanup and hauling trash to the landfill. As my labor services company grew, I started providing roll-off dumpsters to my own job sites. In an environment where large, nationwide companies were purchasing midsize haulers in the Kansas City area, I quickly earned a reputation as the go-to service provider in the construction industry. It was at that time that we launched KC Dumpster Company out of Taylor Construction Services. I now own a construction labor services provider (TCS) and a roll-off services provider (KC Dumpster).



**Form #4: RESUMES OF KEY PERSONNEL, Part 2 - Lindsey Jackson**

Brief resume of key persons, specialists, and individual service providers that shall be assigned to the City Project:

a. **Name and title:**

Lindsey Jackson, Operations Manager

b. **Project assignment:**

Overseer of dispatching, staffing, and statistics

c. **Name of service provider with which associated:**

KC Dumpster Company

d. **Years of experience:**

- i. With this service provider: 1.5
- ii. With other service providers: 0

e. **Education:**

Lee's Summit West High School, Class of 2010, diploma  
Evangel University, Class of 2014, English Education, B.A..  
Missouri State University, Class of 2016, English (TESOL emphasis), M.A.

f. **Current registration(s)**

- Successful Driving Education Series Supervisory Guide - Reasonable Suspicion Drug and Alcohol Training
- Certified Attendee of Procedures for Safety Compliance Seminar (The Kansas Corporation Commission Transportation Division)

g. **Other experience & qualifications relevant to the proposed Project:**

As a former teacher, Lindsey has extensive experience in managing timetables, running statistics and logistics, and handling documentation. She is also in charge of KC Dumpster Company's DOT compliance standards and works to keep the company up to date in regulations, licenses, and certifications.



**Form #4: RESUMES OF KEY PERSONNEL, Part 3 - Sylvia Babylon**

Brief resume of key persons, specialists, and individual service providers that shall be assigned to the City Project:

- a. **Name and title:**  
Sylvia Babylon, Controller
- b. **Project assignment:**  
Controller
- c. **Name of service provider with which associated:**  
KC Dumpster Company  
Taylor Construction Services
- d. **Years of experience:**
  - i. With this service provider: 2.5
  - ii. With other service providers: 10+
- e. **Education:**  
Holden High School, diploma
- f. **Current registration(s)**  
- N/A
- g. **Other experience & qualifications relevant to the proposed Project:**  
Sylvia would oversee accounts receivable and accounts payable, as that is her current role with both companies. Sylvia also oversees workers' compensation and human resources in her current role, and that would carry over as well.

**Form #4: RESUMES OF KEY PERSONNEL, Part 4 - Charles Plummer**

Brief resume of key persons, specialists, and individual service providers that shall be assigned to the City Project:

**a. Name and title:**

Charles Plummer, laborer

**b. Project assignment:**

On-site labor - take payment, scan loads for prohibited materials, direct traffic, and help offload materials when necessary

**c. Name of service provider with which associated:**

Taylor Construction Services

**d. Years of experience:**

- i. With this service provider: 3
- ii. With other service providers: 0

**e. Education:**

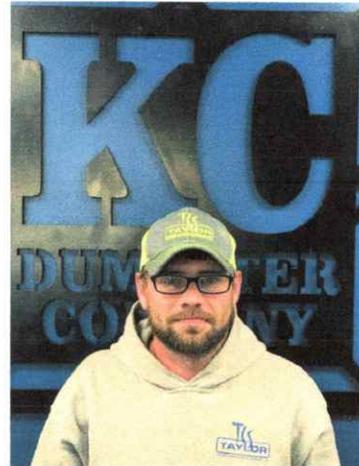
- GED

**f. Current registration(s):**

- OSHA-10 certified

**g. Other experience & qualifications relevant to the proposed Project:**

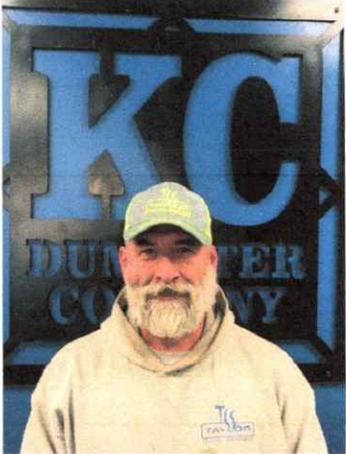
Charles is one of the most trusted laborers in the TCS force. He is responsible, having led multiple projects for TCS and supervised other laborers.



**Form #4: RESUMES OF KEY PERSONNEL, Part 5 - Jim Nagel**

Brief resume of key persons, specialists, and individual service providers that shall be assigned to the City Project:

- a. **Name and title:**  
Jim Nagel, laborer
- b. **Project assignment:**  
On-site labor - take payment, scan loads for prohibited materials, direct traffic, and help offload materials when necessary
- c. **Name of service provider with which associated:**  
Taylor Construction Services
- d. **Years of experience:**
  - i. With this service provider: 3
  - ii. With other service providers: 0
- e. **Education:**  
- Penn Cambria High School, diploma (Cresson, Pennsylvania)
- f. **Current registration(s)**  
- OSHA-10 certified
- g. **Other experience & qualifications relevant to the proposed Project:**  
Jim is exceptionally friendly and excellent at customer service. He is very trusted in the TCS force and is known as polite, friendly, and courteous. If something is not right, Jim is the one who will go out of his way to make sure it is fixed and the customer is happy. He frequently leads projects for TCS.



**Form #4: RESUMES OF KEY PERSONNEL, Part 6 - Tucker Graham**

Brief resume of key persons, specialists, and individual service providers that shall be assigned to the City Project:

- a. **Name and title:**  
Tucker Graham, laborer
- b. **Project assignment:**  
On-site labor - take payment, scan loads for prohibited materials, direct traffic, and help offload materials when necessary
- c. **Name of service provider with which associated:**  
Taylor Construction Services
- d. **Years of experience:**
  - i. With this service provider: 2
  - ii. With other service providers: 0
- e. **Education:**  
- Pleasant Hill High School
- f. **Current registration(s)**  
- OSHA-10 certified
- g. **Other experience & qualifications relevant to the proposed Project:**  
Tucker came to TCS a couple years ago and has continued to grow in terms of ability and responsibility. He is excited at the prospect of getting to prove himself with this advancement opportunity. Tucker is very courteous and would be excellent at customer service.



**Form #5: PROJECT APPROACH NARRATIVE:**

Use this space to provide a detailed Project approach including but not limited to:

**SEE ATTACHED**

- Project schedule and detailed approach that is reasonable/responsive to the City's needs
- List any software that will be used in the management of the service:
- Roles of all involved parties clearly identified:
- Identify/recognize critical or unique issues specific to the Project and successful critical or unique approaches used elsewhere:
- Please identify Proposed Employee Training Programs to include, but not limited to, procedures for tornado, fire, inclement weather, armed/active intruder, robbery, sexual harassment, workplace violence and harassment
- Describe below your entity's Uniform Policy, if any, detailing appearance, colors, logos, etc:
- Respondents shall submit a copy of the Receptacle Management Plan as outlined in 2.11. Please label this documentation as "Receptacle Management Plan" and make sure it is submitted with Proposal. The plan submitted will be scored as a part of this Form No. 5 Project Approach Narrative.
- Respondents shall advise of details on their Safety Program Plan as outlined in 2.12. The details of this plan will be scored as a part of this Form No. 5 Project Approach Narrative. Respondents Safety Program Plan is as follows:

**SEE ATTACHED**

KC Dumpster Company, LLC  
Company Name  
1280 SE Century Drive  
Address  
Lee's Summit, MO 64081  
City/State/Zip  
816-491-4811                      n/a  
Telephone #                      Fax #  
81-4614456  
Tax ID No.

R. Rody Taylor  
Authorized Person (Print)  
[Signature]  
Signature  
owner  
Title  
1-25-19  
Date  
LLC  
Entity Type:

## **Form #5: PROJECT APPROACH NARRATIVE**

Use this space to provide a detailed Project approach including but not limited to:

- **Project schedule and detailed approach that is reasonable/responsive to the City's needs:**

**PROJECT SCHEDULE:** We feel it is imperative that the PDA would be open 6 days a week, Monday-Saturday, from 7:30 am - 4:00 pm. These hours would allow ample opportunity for residents to dispose of their trash and would help the transition to go as seamlessly as possible since this is what residents are already accustomed to.

Should we be awarded the Contract, from a logistics standpoint our company is set up to offer these services within two weeks. We have a complete staff and sufficient resources to cover the need immediately; we would just to purchase the point-of-sale system and develop the safety plan described below.

**PROJECT APPROACH:** It is our approach to the job that sets us apart. We envision the customer experience to be as follows:

As customers approached the shack, they would be greeted by one of our on-site laborers. These laborers would have connected devices by which customers could pay.

The Clover system, which operates via the cloud and would be accessible from any connected device, is a point-of-sale (POS) system that would be integral to the success of this project. Two on-site laborers would be given a connected device equipped with both a credit card swipe and a receipt printer. When the device is logged in, laborers would be able to choose from an itemized list containing every type of material we would accept at the landfill (see Forms 6A and 6B). On-site would simply choose the correct materials from the list and the device would automatically calculate the customer's total.

Customers would be able to pay by credit or debit directly on the connected device. For reasons of documentation, of efficiency, and most important, of our on-site laborers' safety, we would strongly encourage the use of credit or debit, not cash, at the PDA. We would advertise this change encouraging credit/debit cards via signs at the PDA; our home base, 1280 SE Century Drive; and our website, [www.kcdumpster.com](http://www.kcdumpster.com). We believe we are becoming an ever-increasing cashless society and emphasizing the use of credit would not be disadvantageous to the vast majority of residents. However, we understand that sometimes extenuating circumstances apply, so we would accept cash on an as-needed basis. As the POS system can process all three types of payment (credit, debit, and cash), we would still be assured that our documentation would be as accurate as possible. Regardless of payment origins, we could quickly turn transactions into reports specifying customer quantities, types and amounts of materials, and other required reports. With everything being in the cloud, the reports could be managed from the main office up the road, thus taking some responsibility off our laborers and significantly reducing the chance of error. Tipping fees would not need to be calculated at any point as all waste would be transferred within the state of Missouri (to the WCA transfer stations in either Harrisonville or Kansas City).

By using the POS system, we would eliminate the need for the shack for anything other than emergency situations. As such, we would significantly reduce the risk of the customer line extending all the way to Hamblen Road because it could begin all the way down at the PDA loading area if needed. Once customers have paid, the connected device can email or print receipts on the spot, allowing a laborer(s) to quickly move from car to car, ensuring maximum efficiency at the PDA. The customers would be directed up to the PDA, where another significant change would take place from the way the operation is currently handled. At least one TCS laborer would be available to help customers offload their waste into the dumpsters. TCS laborers are skilled at filling dumpsters efficiently and compactly, which would save time for the customers as well as cut the number of trips to the landfill (18 miles away) for the driver.

Customers with recyclable material would be directed to other parts of the PDA.

Those with mattresses would be able to dispose of them in the large container storing mattresses. The mattresses would then be donated to Avenue of Life, the same nonprofit that the City donated mattresses to when it ran the PDA. We have had positive discussions with Avenue of Life and formulated a plan to directly deliver mattresses on an as-needed basis.

Those with yard waste would be directed to the yard waste disposal area, which would be run by Organic Resource Management, the current subcontractor. Operations there would continue as normal.

There would also be containers available for those wanting to recycle electronics, scrap metal, or cardboard. Once these containers were filled, they would be recycled by KC Dumpster Company, who would divert the materials to MRC Electronics Recycling, City Scrap Metal, and WCA Harrisonville, respectively. All three companies are more than willing to (re)instate and/or continue these programs. Since it is possible that customers may have multiple waste streams in one load, the key to successful diversion is having the laborer on site to direct and assist the customers in these streams in real time.

It is our desire to reinstate a hazardous household waste (HHW) disposal program. This program would be implemented with the help of Stericycle. Stericycle has submitted an HHW program proposal for the City's review (see Supplemental Documents). Should this Contract be awarded to us, we would work with Stericycle, the City, and MARC to make the plan a reality.

Once customers have unloaded their vehicles and all materials have been successfully diverted to the appropriate stream, customers would be free to leave the PDA as usual.

Full dumpsters would be removed and replaced by one of our pool of 10 roll-off drivers. KC Dumpster dispatch would send drivers to the PDA based on that particular day's volume and need. From our available supply of nearly 300 containers, there would be a total of 10 40-yard dumpsters solely dedicated to the PDA, along with smaller dumpsters for our various recycling streams. Five 40-yarders would be lined up at all times for use by residents; roll-off drivers would transport the containers to WCA Harrisonville but not before replacing the full dumpster with an empty.

In lieu of the unlikely event that a full dumpster would otherwise be on-site all night, we have several additional trucks at the office that could haul the full container back to our home base and keep it tarped on the truck overnight to be emptied first thing in the morning. Full dumpsters being left overnight therefore would never be an issue at the PDA.

As users of the Lee's Summit RRP for the last 13 years, we know that Saturdays can be uniquely difficult. They are often busier and require additional staffing. Our approach to Saturday is yet another thing that sets us apart. Since we also own TCS, we have at our disposal 25 full-time laborers who would be available to help facilitate on busy Saturdays. We also have at our disposal enough trucks and drivers to handle even the busiest of Saturdays because KC Dumpster Company is currently closed on Saturdays. The availability of additional staff and resources would prevent the PDA line from ever reaching Hamblen Road. Laborers could be scheduled to help unload vehicles, run the POS system, and scan loads for prohibited materials, so residents would make it through the PDA as swiftly as possible. The additional trucks would allow us to run more containers to and from the transfer station. WCA Harrisonville is currently closed on Saturdays, so we would need to run the dumpsters to WCA Kansas City, making the trips longer and therefore potentially making it harder to efficiently serve the residents. However, with the availability of additional trucks, even the longer trips would not hinder our ability to provide excellent service.

Any Contractor chosen as the service provider for the PDA project is going to have to take the waste somewhere. The closest facilities to Lee's Summit are owned by WCA. WCA is our competitor, but we are also one of their largest customers. We have always prided ourselves on our excellent relationship with WCA. With any Contractor, there is always the potential of landfills raising their rates, something that would impact not only the Contractor at the PDA but also the residents bringing their materials, as increased fees for the residents would be imminent. Should we be awarded the Contract, we would haul exclusively to WCA and would not experience this potential of raised rates, as WCA has already agreed to lock in our prices for the next several years due to the sheer volume of waste we already transport to them. We have assurance, then, that our tonnage rate would be constant for the entire duration of the project, which works both in our favor and in the residents'.

All service providers will experience the same issue at some point: even the best trucks break down. It happens. Trucks break down and things go wrong. Should this occur, we still would have a solution to the problem. At our home base just a mile from the PDA, we employ two excellent full-time mechanics. Drivers could pull their trucks into the shop momentarily, since it is right up the road, or mechanics could meet them down at the PDA and fix the problem on-site. Either way, breakdowns would be temporary and could quickly be resolved.

- **List any software that will be used in the management of the service:**

We would use Clover Flex, a cloud-based point-of-sale system, to run payment and basic Microsoft Office programs to run reports for the City. We would also utilize Verizon Connect GPS monitoring on all of our trucks, which would allow us to see where our trucks are in real time and whether or not we need to send an additional truck to the PDA should there be significant traffic between the PDA and the transfer station. Additionally, we would utilize Verizon Connect Work, our dispatching program, in the event that we need to quickly divert an additional driver to the PDA.

- **Roles of all involved parties clearly identified:**

**TCS laborers who staff the PDA:** These employees would be in charge of taking payment via the POS system, directing traffic within the PDA, assisting in unloading waste from vehicles to roll-offs, and

assessing items that can be diverted to recycling streams or cannot be accepted at all. On an as-needed basis, they would also assist with mowing the area, keeping the PDA clean, and picking up trash on Hamblen Road.

**KC Dumpster Company roll-off drivers:** The only responsibility of our drivers would be to swap full roll-offs with empty ones and haul the full containers to WCA and back.

**KC Dumpster Company dispatch:** Dispatch would communicate between the laborers and drivers to ensure that work is being done quickly enough to handle the current need at the PDA. Dispatch could route more drivers to the PDA or assign unoccupied drivers to other work; dispatch could also call in additional laborers as needed. Dispatch's main responsibility is to ensure that everything at the PDA is running smoothly.

**Rody Taylor (KC Dumpster):** As a small business owner whose entire reputation could rest on the success or failure of the PDA (no pressure!), Rody would have a vested interest in making sure everything at the PDA would run as smoothly as possible. As such, his responsibility for the first few months of the PDA would be to spend time on-site at the PDA every day to ensure that all kinks would be worked out and all issues that arose would be handled.

**Lindsey Jackson (KC Dumpster):** As operations manager, Lindsey would handle all documentation related to the PDA. This would include tonnage reports, material reports, customer counts, complaint reports, incident reports, and an annual report to MDNR.

**Sylvia Babylon (KC Dumpster/TCS):** As controller, Sylvia already handles issues related to payroll, insurance, accounts receivable, and accounts payable and would continue to do so in this capacity. Sylvia would make sure that all subcontractors are paid on time and in full; she would also handle any insurance and/or worker's compensation issues that may arise.

**Organic Resource Management:** Organic Resource Management would be in charge of yard waste recycling and disposal. They would continue running the composting section of the PDA exactly as they already are, and they would be paid by KC Dumpster monthly.

**Stericycle:** Stericycle would visit the PDA at regularly scheduled intervals. Customers could call in to make appointments. For more details of Stericycle's proposed program, please see Supplemental Documents.

- **Identify/recognize critical or unique issues specific to the Project and successful critical or unique approaches used elsewhere:**

Critical issues unique to this project include the following:

- Traffic at the PDA is often weather-dependent. A beautiful Saturday in the spring could bring out 300-400 customers, whereas a rainy Tuesday in January could result in only a couple customers the entire afternoon. At KCD and TCS, we are used to adapting. This is where our flexibility in resources would be so useful. We could quickly send more laborers or drivers if needed, and could just as easily find work for them elsewhere if the PDA is slow that day.

- With the shutdown of the RRP, the issue would arise as to where to haul a full container on a Saturday afternoon, as most of the landfills in Kansas City are not open on Saturday afternoons. As mentioned above, however, we have an excellent relationship with WCA and plan to take Saturday afternoon loads to WCA Kansas City. This transfer station is currently only open until 2:00 on Saturdays; as one of their largest customers, however, we have had positive talks with WCA about extending their hours to allow us to bring in more loads. If for some reason we would not be able to utilize the transfer station one afternoon, we could always supply empty containers from our store of 300 and put the full containers on our trucks, tarped and ready to be dumped on Monday morning.
- **Please identify Proposed Employee Training Programs to include, but not limited to, procedures for tornado, fire, inclement weather, armed/active intruder, robbery, sexual harassment, workplace violence and harassment.**

It is the objective of KC Dumpster Company/TCS to maintain a safe and injury-free workplace. Compliance with safety policies is mandatory for all employees. We believe it is not enough just to have policies but to ensure that employees are appropriately trained in how to follow through with these policies.

KC Dumpster Company and TCS have employee manuals with policies addressing sexual harassment, workplace violence, and harassment (see Supplemental Documents). Each employee is given a copy of the manual to retain and must sign understanding of all policies.

KC Dumpster Company also already holds weekly safety meetings every Friday morning. As these meetings are currently conducted specifically for drivers, each week a different safety topic relevant to CDL drivers is addressed; these topics range from employee health and safe driving habits to inclement weather and the handling of difficult customers. Should we be awarded the Contract, any on-site laborers at the PDA would be required to begin attending the weekly safety meetings as well, and the topics of the meetings would broaden to include training on armed/active intruders, robbery, harassment, and workplace violence. Signatures of employees in attendance at these meetings are mandatory, and the safety briefs used for training and discussion are kept on file at the KCD office. These briefs are available for review by the City at any time.

In addition to the safety meetings, TCS safety manager Darrell Cone, who is OSHA-30 certified, would biannually visit the PDA to give refresher courses on all safety procedures. The on-site employees would be required to participate in tornado and fire drills, as well as discussions about how to handle harassment, workplace violence, etc. In addition to required Missouri Department of Labor information posters, we would also have available in the shack informative posters addressing topics such as active shooter evacuation/shelter-in-place plans, a tornado shelter location map, and a fire escape plan. Workplace violence and harassment policies would also be posted. On-site employees would have access to these posters at any time should they need a reminder of their training.

Our third-party consultant, David "Safety Dave" Redlin, would be contracted to do a surprise yearly on-site inspection to ensure compliance with all safety policies.

- **Describe below your entity's Uniform Policy, if any, detailing appearance, colors, logos, etc:**

All our on-site employees would be required to wear all necessary PPG: hard hats, reflective vests, steel-toed boots, long pants, and gloves. The reflective vests would be orange. The hard hats would be white and would include the KC Dumpster Company logo (blue and black; see Supplemental Documents).

- **Respondents shall submit a copy of the Receptacle Management Plan as outlined in 2.11. Please label this documentation as "Receptacle Management Plan" and make sure it is submitted with Proposal. The plan submitted will be scored as a part of this Form No. 5 Project Approach Narrative.**

## **SEE ATTACHED**

- **Respondents shall advise of details on their Safety Program Plan as outlined in 2.12. The details of this plan will be scored as a part of this Form No. 5 Project Approach Narrative. Respondents Safety Program Plan is as follows:**

Both KC Dumpster Company and TCS currently have safety plans in place. Our current safety plans are focused specifically on what we do. The KCD safety plan is geared toward trucking and hauling, so the plan focuses more on safety as it pertains to hauling loads and driving safely. That is why, in addition to a Personnel Manual (see Supplemental Documents), KC Dumpster has developed a Vehicle Use Policy (see Supplemental Documents), which is signed by all drivers and the details of which are regularly reviewed in safety meetings. Taylor Construction Services, on the other hand, is a company that primarily focuses on selective demolition in the construction world, so its safety manual and personnel manual (see Supplemental Documents) help employee to know the perils and safety hazards associated with construction and demolition. Both companies have policies in their respective manuals in regards to different types of harassment.

At the PDA, key on-site personnel would be, at the very least, OSHA-10 certified. The TCS safety manager, Darrell Cone, who would be in charge of safety refreshers, is OSHA-30 certified, as well as being certified in lead-based paint abatement. Rody Taylor, owner of both KC Dumpster and TCS, is certified to reclaim freon from appliances.

KC Dumpster Company would contract with an independent third-party consulting group, Progressive Environmental and Safety Consulting Group, to create a project-specific safety plan addressing any and all details that cannot yet be determined until a more thorough understanding of the PDA's resources is attained. We have spoken to Progressive Environmental and Safety Consulting Group, and the company has agreed to contract with us should we be awarded the PDA Contract. The \$2,500 supplemental safety contract would be paid for by KC Dumpster Company.

Their contract with us would include a custom, job-specific, OSHA-compliant safety plan including, but not limited to, tornado and fire preparedness, inclement weather preparedness, workplace violence,

armed/active intruder, and robbery. The basic response to each type of plan is included below; however, a much more thorough copy would be given to the City once we and the consultant had created one.

The contractual agreement, as discussed with Progressive, would include an on-site walkthrough with Progressive consultant David "Safety Dave" Redlin, custom plans specifically created for the Lee's Summit PDA, and project-specific on-site safety training for laborers conducted by the Progressive consultant. The contract would have an addendum of yearly random job site inspections, the cost of which would be incurred by KC Dumpster Company, to ensure that all safety procedures are being followed fully and accurately.

**Contact Information of Third-Party Consulting Group**

*Progressive Environmental and Safety Consulting Group  
P.O. 24264  
Overland Park, KS 66283*

*Consultant: David "Safety Dave" Redlin  
Phone Number: 913-406-2825*

Even though we have not been awarded the Contract, we have identified several potential safety hazards specific to the PDA project:

- Customer safety: Currently, our employees rarely deal directly with customers and are certainly not used to civilians directly interacting with our work. Our work generally falls within our own realm. The PDA, however, would be different, and we would need to have in place a safety plan to determine customer-specific protocols. We would work with our consultant to determine what would be required of us in regards to customer PPG. We are aware that many landfills require everyone on site to have a hard hat and a vest, and we anticipate that our consultant would determine that necessary at the PDA as well.
- Customer vehicles: Civilian vehicles would be backing in and around large pieces of construction equipment and transport (wheel loaders, roll-off containers, roll-off trucks, etc.). We would need to have in place specific procedures to determine where customers would be allowed and when they would be allowed out of their vehicles.
- Employee liability: We know that customers could accuse us of having damaged their car, injured them, stole their money, etc. We would have in place procedures that would allow us to physically protect our employees, as well as protect their integrity. In addition to developing specific policies for this, we would install on-site cameras to mitigate some of this liability. We would also require at least two employees to be on-site at all times to give a witness to all situations.
- Project-specific signage: We would work with our consulting firm to develop project-specific signage that would inform customers of rules and help to guide their behaviors in such a way that promotes customers' own safety and the safety of others.

In addition to our concerns, some of the concerns the City mentioned in the RFP include:

- Fire: Our drivers have fire extinguishers in their trucks and know how to respond to small fires. However, we do not have a fire plan in place for a big open space, since that is not something we currently deal with. We would work with our consultant to determine two subsets of a larger plan:

one plan would train on-site employees how to manage a small fire (one they could potentially extinguish themselves) and the other would be how to manage a larger fire (one that would certainly require calling authorities). These plans would include procedures not just for our on-site employees but also for customers who happened to be at the PDA.

- Inclement weather: Currently, our policy for drivers is to pull over should they be confronted with inclement weather. If they are at the office, they must take shelter in one of the restrooms. Since we have never worked at the PDA, we are not sure as of yet what the options for tornado shelter are, but we would work with our consultant to determine the best possible plan for tornado watches, tornado warnings, and severe storm warnings. These plans would include procedures not just for our on-site employees but also for customers who happened to be at the PDA.
- Armed/active intruder: As our employees are currently in trucks all day, we do not have an armed/active intruder plan. However, we would develop two subsets of a plan with our consultant, should we be awarded the Contract: one evacuation plan and one shelter-in-place plan. Reminders of these plans would be posted in the shack.
- Robbery: Our employees do not accept payment in their current work capacities; all payment is handled electronically, so we do not currently have a robbery policy. We would work with our consultant to develop a project-specific plan to determine how to respond to an on-site robbery.

Having never been done before, the PDA project brings with it a very unique set of needs that will require a very unique safety plan. We believe safety is crucial to the overall success of any project. We have shared our own policies, but we understand that our current policies are not sufficient to cover the variety of needs that would be unique to the PDA. That is why we believe the most critical component of our proposed safety plan would be to hire the third-party consultant. It would be an investment on our part, but it would be an investment worth making, as we believe the project-specific plans we would be able to develop would truly be the best way to ensure the safety of everyone involved.

## **RECEPTACLE MANAGEMENT PLAN - Form #5 Attachment**

It is critical to the overall success of the PDA that containers are able to be dumped and returned efficiently and left empty at the end of every day. We understand that DNR will oversee making sure that all regulations are adhered to. Effectively managing receptacles is what KC Dumpster Company does every day. Here is our plan to ensure that that continues:

KC Dumpster Company owns nearly 300 dumpsters (20-yard, 30-yard, and 40-yard) and eight roll-off trucks, and we could easily purchase more if needed. In 2018, we made over 9,000 unique dumpster movements and are used to the need for fast, efficient, and excellent customer service. We know people don't like waiting, and we don't like making them wait. Our ample resources cut down wait time significantly, and our operations at the PDA would be no different.

At least 10 of our 129 40-yard containers would be solely dedicated to the PDA, with additional smaller cans being used for the various recycling streams: tires, cardboard, clean lumber, and scrap metal. At the start of every day, five empty 40-yard containers would be in place at the PDA, with an additional five cans set aside for later use.

TCS laborers would help to fill the cans in the most efficient and compact way, using our wheel loader to further compact the containers, thus assuring that as much material as possible is fit into each container and ensuring that no materials land on the ground, per DNR regulation. As containers filled, our roll-off drivers would begin replacing the full dumpster with one of the empty dumpsters on site and hauling the full container to WCA Harrisonville. On Saturdays, drivers would haul to WCA Kansas City, as WCA Harrisonville is currently closed on Saturdays. This process would repeat itself throughout the course of a normal day.

It is our desire to divert as many materials as possible away from the landfill. We think these diversion plans would add to our success as it would reduce the number of trips we had to take each day to the transfer station. Our recyclable materials include tires, cardboard, mattresses, scrap metal, electronics, compost, clean lumber, and clean concrete. Each one would be carefully diverted from the customer's load to the proper recycling stream with assistance from a TCS laborer.

Tires would go into a 20-yard dumpster next to the mattress storage container. Once the container was filled, it would be tarped and hauled by a KC Dumpster roll-off driver to ABC Tire Recycling.

Cardboard would be thrown into a 30-yard dumpster. WCA Harrisonville has agreed to recycle the cardboard, so it too would be hauled by a driver upon being filled.

Mattresses would go in the mattress storage container already on site at the PDA. Avenue of Life has agreed to accept mattress donations, provided they are dry and free of bugs. Our prospective agreement with them states that we would simply call Avenue of Life when the container is near to full and set up a donation time. The mattresses would then be moved from the storage container to a dumpster and delivered to Avenue of Life by a KC Dumpster roll-off driver.

Scrap metal would go in a 40-yard container placed at the end of the PDA lineup. City Scrap Metal has already agreed that they would take the scrap; our roll-off drivers would deliver the full dumpster of scrap directly to City Scrap.

Electronics would go in the electronic storage container located near the mattress storage container. Once filled, the materials would be transferred to a dumpster, and a roll-off driver would deliver the contents to MRC Electronics Recycling.

We do not foresee a need for the above entities to ever come on site, as we would be directly delivering the recycled materials to the entities' facilities.

Compost, clean lumber, and clean concrete would all be diverted to Organic Resource Management, who would continue in the same manner as they have done the past several years at the PDA.

Most receptacle management plans will probably look fairly similar to ours, but the real success of our plan lies in our contingencies. Anyone can say that they have trucks and containers, but we believe success lies not just in resources but also in problem-solving skills based in real-world experience. Even the best-laid plans are subject to variables beyond anyone's control. In our time doing roll-off, we have seen it all: trucks breaking down, accidents closing down the highway, even showing up to the transfer station only to learn that they cannot keep up with the volume and have unexpectedly closed down for the day. The City is asking haulers to submit proposals for a job that has never been done before. We know that what is being asked of haulers is no easy task. All the problems that we can foresee--and even those we can't--can be solved by two things: an abundance of resources and an abundance of experience. We have both.

A successful receptacle management plan requires so much more than an adequate number of resources. It requires being able to roll with the punches, many of which are unique to roll-off. Some of the "punches" regularly encountered include the following:

- A driver unexpectedly calls in sick: Should a driver call at 7:00 AM stating that s/he could not make it to work that day, the PDA would not be in trouble. Rody Taylor and our lead mechanic, Joey Larson, are both qualified, FMCSR-compliant CDL drivers who could take over the driver's truck that day and help run the PDA.
- An accident closes down the highway: Each of our trucks is equipped with a tablet with unlimited cellular data and two GPS systems (Verizon Connect and Google Maps). Their GPS systems show the fastest routes and alert them when there have been shutdowns or roadways are majorly delayed. Drivers would be made aware of issues and could easily reroute themselves to the other transfer station manually before ever physically encountering a problem.
- A truck's tarper arm breaks, putting the truck out of commission for the rest of the day, as it cannot legally haul full containers: As we would have seven full-time drivers but eight trucks, the truck could quickly be brought back for repairs to our shop a mile north of the PDA; the driver could then utilize the extra truck for the remainder of that day's hauling. Operations might slow down, but only momentarily. In this case, should the PDA driver get delayed, KCD dispatch could route another driver to the PDA to swap out a full can, thus buying an hour or so of time.
- The transfer station is filled to capacity and cannot handle any more volume: As we have solid connections with both WCA transfer stations in Missouri, drivers could simply let KCD dispatch

know that one of the transfer stations is closed for the day, and dispatch could inform and reroute any other PDA drivers to the other transfer station.

- The day has more customers than anticipated: Busy days like this happen all the time; should it happen with this project, additional resources would need to be poured into the PDA. This is a need we can easily handle. TCS laborers would contact dispatch and inform them that an additional truck driver(s) is needed. Dispatch would then route other on-duty drivers to help out with the busy day.

As one of the largest roll-off providers in Kansas City, we understand that the above problems represent only a sampling of what any hauler encounters on a regular basis. It is our experience that allows us to come in to this project with a certain expectation of the types of issues we would encounter, and it is also our experience that allows us to say that we are sure there are problems that will arise that have not even crossed our minds. We believe it is because of this fact that it is crucial to have an excellent preliminary receptacle management plan while understanding that the plan may need to be modified to accommodate future issues that may arise.

As we neared the end of the business day, TCS laborers at the PDA would transition to assisting in filling just one container at a time, thus ensuring that we would not end the day with multiple containers that are only partially full. TCS laborers would then keep tarps on site that they could use to cover any partially (less than one-quarter) full containers. In the unlikely event that full containers couldn't be sent to the transfer station at the close of a business day, dispatch would route drivers to the PDA to pick up these full containers on their way back to the office for the evening. The full containers would stay tarped on the trucks at the KC Dumpster home base for the night and be emptied first thing in the morning.

We are confident that our receptacle management plan, our contingency plans, and our ability to handle the unexpected would ensure maximum efficiency in the PDA project. Our abundance of resources, our close proximity to the PDA, and our experience in this industry would not only be vital to our success but would make the execution of the project extremely manageable. As stated before, this is what sets us apart.

**FORM NO. 6A: CUSTOMER FEE SCHEDULE**

**Proposed Fee Structure**

**NOTE:** MDNR requires that a tipping fee be submitted to the MDNR, on a quarterly basis, for all waste leaving the State of Missouri. If the waste leaving the PDA will be traveling to a Missouri landfill, no MDNR tipping fee will need to be collected.

State tipping fees shall be included for all waste disposal prices, where appropriate.

The proposed customer fees should be sufficient to cover the awarded Contractor's cost.

This service shall be provided at no cost to the City.

Contractor may charge by the cubic yard, per vehicle, or an alternative method. Indicate the fees you will charge in the spaces provided below.

Contractor proposes to charge the following fees for the corresponding services:

**Waste Disposal Fees**

Price per vehicle \$ \_\_\_\_\_ each, or

Price per cubic yard of trash \$ \_\_\_\_\_, or

Alternative pricing method to be detailed below (if applicable): *Trash fees*

*Minimum fee: \$30*  
*Pickup, van, SUV (level full): \$30*  
*Pickup, van, SUV (overfull): \$40*  
*Trailer 12' and under: \$50*  
*Larger loads: \$18/ cubic yard*  
*Out of state fees: \$3 extra*  
*\* See Form 6B for recycling & diversion fees*

**\*NOTE - Additional Fee(s)**

At any given time, additional fee(s) may be implemented by the City to the awarded Contractor's fee structure on this Cost Form 6A Customer Fee Schedule. The City has an interest in and reserves the right to add additional fees to pay for the cost of Household Hazardous Waste (HHW) services.

*KC Dumpster Company, LLC*  
 Company Name  
*1280 SE Century Drive*  
 Address  
*Lee's Summit, MO 64081*  
 City/State/Zip  
*816.491.4811* *n/a*  
 Telephone # Fax #  
*81-4614456*  
 Tax ID No.

*R. Rody Taylor*  
 Authorized Person (Print)  
*R. Rody Taylor*  
 Signature  
*Owner*  
 Title  
*1-25-19*  
 Date  
*L.L.C*  
 L.L.C  
 Entity Type:

**FORM NO. 6B: OPTIONAL SERVICE FEE SCHEDULE:**

It is the City's desire to continue providing the same recycling and diversion services that are currently provided at the RRP. NOTE: If the respondent chooses not to provide these services, please write N/A in the blank, but still submit a copy of this page with the Proposal. Respondents will NOT be scored on this Cost Form 6B.

**Optional Recycling & Diversion Fees:**

Appliance Fee (Washer, Dryer, Stove, etc.) 20 each  
*Vehicle Batteries: \$7.50 each*  
 Electronic Recycling Fee (Computers, Printers, Keyboards) \$ 20 per cubic yard  
 Mattress and Box Spring Recycling Fee \$ 15 each  
 Tire Fee (Passenger Vehicle & Small Truck up to 17", with or without Rim) \$ 10 each  
 Tire Fee (Over 17", With or Without Rim) \$ 20 each

**Yard Waste Collection Fees:**

Christmas Trees \$ 1 each  
 Clean Wood (pallets) \$ 6 per cubic yard  
 Paper Lawn Bags \$ 1 each  
 Plastic Trash Can and/or Lawn Bags \$ 2 each  
 Yard Waste and Brush (pick-ups, trailers, suv) \$ 8.50 per cubic yard  
 Roll-off Containers (rated containers) \$ 8.50 per cubic yard  
 Chip Trucks:  
     Small \$ 10 per load  
     Large \$ 15 per load  
 Tandem Axle Dump Trucks:  
     Small Material (leaves, brush) \$ 125 per load  
     Large Material (logs, stumps) \$ 235 per load  
 Commercial Packers \$ 9.50 per cubic yard  
 Compost for Sale \$ 22 per cubic yard  
 Stained Mulch for Sale \$ \* per cubic yard

*\* See attached  
 St. Louis Composting  
 Yard Waste Collection  
 Fees for additional  
 pricing  
 (Supplemental Documents)*

**Household Hazardous Waste Collection Fees:**

If the awarded Contractor chooses to offer HHW services, the Contractor shall abide by all contractual requirements established by the Mid-America Regional Council-Solid Waste Management District Regional HHW Program. There is currently no fee for Lee's Summit residents, nor participating communities. The current fee for disposal of an individual (in a non-participating community) is \$50.00.

KC Dumpster Company, LLC  
 Company Name  
1280 SE Century Dr.  
 Address  
Lee's Summit, MO 64081  
 City/State/Zip  
816-491-4811                      n/a  
 Telephone #                      Fax #  
81-4614456  
 Tax ID No.

R. Roddy Taylor  
 Authorized Person (Print)  
[Signature]  
 Signature  
owner  
 Title  
1-25-19  
 Date  
L.L.C  
 Entity Type: