General Fund: 5-Year Revenue/Expense Model

## FY17 Moderate Revenue Growth

FY17 Revenue Assumptions: 2.5\% sales tax growth from FY16 Proj; 2\% decrease in Franchise Tax
FY17 Expenditure Assumptions: 6\% increase for Health Insurance, 2\% merit increase

|  | FY14 Actual | FY15 Actual | FY16 Budget | FY16 <br> Projected | $\begin{gathered} \text { FY17 } \\ \text { Request } \end{gathered}$ | FY18 <br> Projected | $\begin{gathered} \text { FY19 } \\ \text { Projected } \end{gathered}$ | FY20 <br> Projected | FY21 <br> Projected | $\begin{gathered} \text { FY22 } \\ \text { Projected } \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Revenues: |  |  |  |  |  |  |  |  |  |  |
| Property Tax | 18,111,943 | 18,709,442 | 18,770,513 | 18,982,478 | 19,341,788 | 19,823,291 | 20,333,456 | 20,447,155 | 20,560,854 | 20,875,125 |
| Sales Tax | 14,149,200 | 14,840,058 | 15,354,713 | 15,461,316 | 15,846,744 | 16,515,146 | 17,010,601 | 17,010,601 | 17,010,601 | 17,520,919 |
| Summit Fair Sales Tax | - |  | - |  |  | - |  | - | - |  |
| EATS | $(565,063)$ | $(694,189)$ | $(664,011)$ | $(667,404)$ | $(710,386)$ | $(731,698)$ | (753,649) | $(753,649)$ | $(753,649)$ | $(776,258)$ |
| Summit Fair EATS |  |  |  |  |  |  |  |  |  |  |
| Franchise Tax | 14,083,783 | 13,870,764 | 13,640,847 | 13,426,414 | 13,524,887 | 13,660,136 | 13,796,737 | 13,796,737 | 13,796,737 | 13,834,705 |
| Motor Vehicle Tax | 3,397,313 | 3,514,204 | 3,397,624 | 3,562,099 | 3,364,508 | 3,381,331 | 3,398,237 | 3,398,237 | 3,398,237 | 3,415,228 |
| Other Taxes | 351,126 | 342,354 | 331,239 | 325,438 | 332,640 | 332,640 | 332,640 | 332,640 | 332,640 | 332,640 |
| Fines and forfeitures | 1,323,205 | 1,583,793 | 1,532,144 | 1,521,137 | 1,412,986 | 1,420,051 | 1,427,151 | 1,427,151 | 1,427,151 | 1,434,287 |
| Licenses and permits | 1,757,827 | 2,226,752 | 1,655,673 | 1,662,398 | 1,786,379 | 1,831,038 | 1,876,814 | 1,876,814 | 1,876,814 | 1,923,735 |
| Intergovernmental | 791,849 | 443,278 | 979,021 | 680,390 | 826,253 | 826,253 | 826,253 | 826,253 | 826,253 | 826,253 |
| Charges for services | 3,648,302 | 3,935,146 | 3,566,230 | 3,617,306 | 5,271,476 | 5,429,620 | 5,592,509 | 5,592,509 | 5,592,509 | 5,760,284 |
| Investment Earnings | 68,363 | 74,971 | - | 50,000 | 64,103 | 64,584 | 65,068 | 65,068 | 65,068 | 65,556 |
| Other | 1,775,778 | 1,696,855 | 1,557,065 | 1,521,065 | 1,494,400 | 1,531,760 | 1,570,054 | 1,570,054 | 1,570,054 | 1,609,305 |
| Transfers in | 1,054,720 | 1,030,008 | 1,066,302 | 975,746 | 954,515 | 978,378 | 1,002,837 | 1,002,837 | 1,002,837 | 1,027,908 |
|  |  |  |  |  |  |  | - |  |  |  |
| Total operating revenues | 59,948,346 | 61,573,436 | 61,187,360 | 61,118,383 | 63,510,293 | 65,062,530 | 66,478,709 | 66,592,408 | 66,706,107 | 67,849,687 |
| Percent Change | 3.46\% | 6.17\% | 2.07\% | -0.12\% | 3.80\% | 2.44\% | 2.18\% | 0.17\% | 0.34\% | 2.06\% |
| Salaries/Total Revenues | 69.28\% | 68.73\% | 69.25\% | 68.97\% | 68.21\% | 69.69\% | 71.16\% | 72.40\% | 73.64\% | 72.69\% |


| Expenditures: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Salaries | 29,513,992 | 29,975,305 | \$ | 30,629,625 | \$ 29,897,787 | \$ | 31,652,474 | \$ | 33,302,372 | \$ | 34,818,420 | \$ | 35,668,420 | \$ | 36,518,420 | \$ | 36,364,788 |
| Vacancy (2.7\%) |  |  | \$ | $(800,000)$ |  | \$ | $(800,000)$ | \$ | $(850,000)$ | \$ | $(850,000)$ | \$ | $(849,999)$ | \$ | $(849,999)$ | \$ | $(850,000)$ |
| Benefits calc on Salary | 6,576,750 | 6,346,715 |  | 5,770,737 | 5,582,428 |  | 5,754,344 |  | 5,811,887 |  | 5,870,006 |  | 5,928,706 |  | 5,987,993 |  | 5,928,706 |
| Health/Dental | 4,894,755 | 5,087,053 |  | 5,831,612 | 5,736,765 |  | 5,754,509 |  | 6,099,780 |  | 6,465,766 |  | 6,465,766 |  | 6,465,766 |  | 6,853,712 |
| Other Benefits | 544,844 | 908,680 |  | 940,310 | 936,123 |  | 961,110 |  | 980,332 |  | 999,939 |  | 999,939 |  | 999,939 |  | 1,019,938 |
| Supplies for Resale | 134,503 | 154,795 |  | 141,000 | 201,000 |  | 235,000 |  | 235,000 |  | 235,000 |  | 235,000 |  | 235,000 |  | 235,000 |
| Other Supplies, Service, \& Charges | 6,631,325 | 6,753,244 |  | 8,237,357 | 8,529,276 |  | 9,478,983 |  | 9,573,773 |  | 9,669,511 |  | 9,669,511 |  | 9,669,511 |  | 9,766,206 |
| Repairs and Maintenance | 1,375,819 | 1,258,014 |  | 1,383,654 | 1,338,015 |  | 1,398,571 |  | 1,412,557 |  | 1,426,682 |  | 1,426,682 |  | 1,426,682 |  | 1,440,949 |
| Utilities | 1,606,761 | 1,677,993 |  | 1,707,842 | 1,708,022 |  | 1,738,634 |  | 1,756,020 |  | 1,773,581 |  | 1,773,581 |  | 1,773,581 |  | 1,791,316 |
| Fuel \& Lubricants | 731,093 | 511,845 |  | 696,139 | 553,120 |  | 564,153 |  | 569,795 |  | 575,492 |  | 575,492 |  | 575,492 |  | 581,247 |
| Miscellaneous \& Interest | 56,638 | 50,906 |  | 148,390 | 119,818 |  | 341,790 |  | 345,208 |  | 348,660 |  | 348,660 |  | 348,660 |  | 352,147 |
| Capital outlay | 461 |  |  |  |  |  |  |  |  |  | - |  | - |  | - |  | - |
| Interdepartmental Charges | 4,984,813 | 5,413,811 |  | 5,479,126 | 5,479,125 |  | 5,899,392 |  | 6,017,380 |  | 6,137,727 |  | 6,137,727 |  | 6,137,727 |  | 6,260,482 |
| Transfers out | 1,475,167 | 655,336 |  | 1,020,014 | 1,020,014 |  | 363,215 |  | 701,637 |  | 373,864 |  | 39,074 |  | 39,074 |  | 377,602 |
| Solid Waste Employee Transition |  |  |  |  | 55,000 |  | 166,849 |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Balance Budget: Exp |  |  | \$ | - |  | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - |
| Total operating expenditures | 58,526,921 | 58,793,697 |  | 61,185,806 | 61,156,493 |  | 63,509,024 |  | 65,955,741 |  | 67,844,648 |  | 68,418,559 |  | 69,327,846 |  | 70,122,094 |
| Percent Change | 1.27\% | -1.59\% |  | 4.54\% | -0.05\% |  | 3.80\% |  | 3.85\% |  | 2.86\% |  | 0.85\% |  | 2.19\% |  | 3.36\% |


| Net Operating Rev - Exp | $\$ 1,421,425$ | $\$$ | $2,779,739$ | $\$$ | 1,554 | $\$$ | $(38,110)$ | $\$$ | 1,269 | $\$$ | $(893,211)$ | $\$(1,365,939)$ | $\$(1,826,151)$ | $\$(2,621,739)$ | $\$(2,272,407)$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |

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