



Sole Source Request

Directions: Complete the request, attach supporting documentation, sign, and submit to the Procurement and Contract Services Manager for consideration. The information provided should be sufficient to withstand challenges from other vendors, their representatives, City staff and members of the public. The use of brand name descriptions and standardization is the least preferred type of justification

Definition: A procurement decision whereby purchases are directed to one source because of standardization, warranty, unique knowledge, significant cost savings, proprietary product, or restricted distribution, even though competitive sources may be available. Issuing a solicitation for goods and or services is not necessary when the Procurement and Contract Services Manager determines and documents the fact that a sole source vendor for the good or service requested is in the best interest of the City.

IMPORTANT: Time constraints may not be considered a factor if the requester has not sought competitive bids or proposals in a timely manner.

Requesting Department/Division:	Police
Requestor Name and Phone:	Michael Ervin 816-969-1777
Good/Service to be purchased:	Glock 45 with direct mount optic (Aimpoint acro P2) and Glock 49 MOS
Sole Source Request	<p>This sole source request is necessary because (Check all that apply):</p> <p><input type="checkbox"/> Goods or Services are proprietary and only available from the manufacturer or a single distributor, or service provider (<i>attach sole source letter from manufacturer</i>)</p> <p><input checked="" type="checkbox"/> Based on past procurement experience, it is determined that only one (1) distributor services the region in which the good or service is needed</p> <p><input type="checkbox"/> Goods or services are available at a discount from a single distributor for a limited period of time</p> <p><input type="checkbox"/> Vendor has significant previous or specialized knowledge on a proposed project that would result in significant monetary and/or time savings in completion of the project.</p> <p><input type="checkbox"/> Maintain uniformity and consistency in an area (e.g. decorative light pole, bench, or other infrastructure), a good must be purchased from a single distributor</p> <p><input type="checkbox"/> Required by Granting Organization (Grant Requirement)</p> <p><input type="checkbox"/> Maintenance/Repair required to maintain manufacturer's Warranty</p> <p><input type="checkbox"/> Interchangeability with existing equipment</p> <p><input type="checkbox"/> Standardized product – provide copy of approved Standardization request</p> <p><input type="checkbox"/> Other – provide detailed justification</p>
Supporting Documentation/Information – Attach additional pages as needed	
1. State the need for the purchase of the good or service:	Incorporating red dots to the sidearm weapons platform
2. State the information to support the reason the identified vendor is a sole source for the purchase, supporting the box(s) checked above:	GT Distributors is a direct supplier for Glock. They can supply direct milled optics (POP configuration). They are 1 of 2 distributors in the US that have the ability do this, and the only one local. They will also buy back our current firearms, which will also save money.
3. Describe any other facts that support the request (if any):	We currently use GT Distributors to purchase firearms and have a good history with them.
3. Were other Vendors contacted? List names of vendors.	
4. Anticipated Annual Spend:	\$117,000 (175 Glock 45 w/optics @ \$905 + 3 Glock 49 @ \$429 = \$159,662 – \$43,330 (credit for buy back) = \$116,332)
5. Requested length of time the sole source is needed:	<p>What is the requested length of time requested for the sole source? (Check the one that applies)</p> <p><input type="checkbox"/> One-time purchase <input type="checkbox"/> 6 months <input checked="" type="checkbox"/> 1 year <input type="checkbox"/> Until the good or service is replaced or no longer needed by the Requesting Department</p>
6. Vendor's Information Name, Contact, Address, Email, and Phone	<p>GT Distributors</p> <p>William Smith (outside sales for KS, MO, NE)</p> <p>1124 New Meister Lane</p> <p>Suite 100</p> <p>Pflugerville, TX 78660</p> <p>402-405-4456</p> <p>William.Smith@GTDist.com</p>



Sole Source Request

Statement of Need and Certification: The sole source request is based upon an objective review of the good/service and market availability, and appears to be in the best interest of the City. I know of no conflict of interest on my part. No gratuities, favors or compromising actions have taken place. I hereby certify that this justification is accurate and complete to the best of my knowledge and belief.

Director/Chief Name: [Signature] TRAVIS FURSS Date: 11 26 24

-----DO NOT WRITE BELOW THIS LINE-----

Request Declined: The request for a sole source purchase is declined for the following reason(s):

Request may be submitted for consideration once the needed additional information is provided.

Procurement & Contract Services Manager Signature : _____ Date _____ Request Declined

Sole Source Request Approval: Based on the information provided the sole source request is approved.

The request is good for (time period): ONE YEAR

Goods – proceed with processing of a requisition. Services – a services agreement may need to be negotiated between the Vendor and City before proceeding with the processing of a requisition.

Procurement & Contract Services Manager: [Signature] Date: 12-18-24 City Manager: _____ Date: _____


Park Administrator: _____ Date: _____

APPROVED AS TO FORM

Office of the City Attorney _____ Date _____

Original to File in Procurement Copy returned to Requestor

Table with 2 columns: Spend Amount and Approvals Required. Rows include \$5,000 - \$19,999.99, \$20,000 - \$74,999.99, and ≥ \$75,000.

www.glock.com	GLOCK, Inc.	USA	
	6000 Highlands Parkway Smyrna, GA 30082 USA Tel. +1 770 432 1202 Fax +1 770 433 8719		

Lee's Summit Police Department
 Finance Department
 10 NE Tudor Road
 Lee's Summit, MO 64086

your reference	dated	our reference	Smyrna, GA 24-November-2024

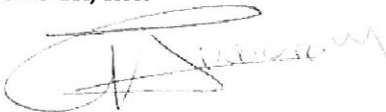
Re: Authorized Agency Sales

To Whom It May Concern:

Please be advised that G.T. Distributors, located at 10567 Metcalf Ave, Overland Park, KS 66212, is an authorized GLOCK law enforcement distributor of GLOCK weapon systems, parts and accessories in the state of Missouri. Therefore, G.T. Distributors can service the procurement needs for GLOCK products of law enforcement agencies in Missouri.

G.T. Distributors will handle directly with your agency all communications regarding pricing, terms and conditions, as well as the trade-ins, if any, of out of commission firearms towards partial payment of the new GLOCK pistols.

Sincerely,
 GLOCK, Inc.



Carlos Guevara
 Vice President - General Counsel

Executive Summary: Handgun Optics Assessment and Justification

In today's law enforcement environment, officers are increasingly required to operate in dynamic and high-pressure situations. The integration of handgun optics, specifically red dot sights (RDS), into officers' duty weapons offers significant advantages in terms of accuracy, speed, and overall effectiveness. This executive summary outlines the key benefits of equipping Lee's Summit Police Department Officers with handgun optics.

1. Enhanced Accuracy and Precision

Handgun optics, particularly red dot sights, significantly improve an officer's accuracy during high-stress encounters. By providing a clear, immediate sight picture, these optics allow officers to rapidly acquire threats. This is especially crucial in situations where split-second decisions are required, such as active shooter scenarios or tactical engagements. Officers with optics-equipped handguns can engage threats more consistently, even at longer ranges or under stressful conditions.

2. Faster Threat Acquisition

One of the primary benefits of handgun optics is the ability to acquire and track threats more quickly. The red dot sight allows officers to maintain focus on the threat while keeping both eyes open; improving situational awareness. The ability to engage threats more quickly, without the need to line up traditional sights, can be a game-changer in life-or-death situations where reaction time is critical. Faster threat acquisition leads to improved response time and increased safety for officers and citizens alike.

3. Increased Confidence and Officer Safety

Equipping officers with handgun optics enhances their confidence in their ability to engage threats accurately and efficiently. This increased confidence is critical for officers facing high-stress situations, where hesitation or misidentification of threats can lead to disastrous consequences. When officers feel more confident in their weapon systems, they are better able to make quick, clear decisions, reducing the likelihood of mistakes and improving overall officer safety.

4. Adaptability for Evolving Threats

As real-world scenarios continue to evolve, so must law enforcement tactics. Modern criminals and active shooters often employ more advanced methods, requiring law enforcement to be equally adaptive. Handgun optics are a vital tool in responding to these challenges, particularly when engaging at longer distances or under stress. The ability to use a handgun effectively in

various scenarios, from confined spaces to open areas, enhances an officer's adaptability in critical moments.

Conclusion

Equipping our officers with handgun optics is a strategic investment that enhances accuracy, speed, and safety during critical situations. With the ability to improve threat acquisition, performance in low-light conditions, and overall officer confidence, handgun optics provide substantial operational benefits. As the law enforcement community faces increasingly complex and dynamic threats, the integration of optics into duty firearms is an essential tool to improve officer effectiveness, safety, and readiness.

Respectfully submitted,

Capt. Michael Ervin 0521