

**Lee's Summit, MO - Harley Davidson  
Chapter 100 and CID - Incentives Summary**

**INCENTIVES SUMMARY**

PERIOD	CID REVENUE (1%)	CH 100 EXISTING TAX REVENUE	CH 100 50% RE TAX ABATEMENT + EXISTING TAXES	CH 100 50% RE PROPERTY TAX ABATEMENT	CH 100 50% PERS PROPERTY TAX ABATEMENT	CH 100 SALES TAX EXEMPTION (CONSTR MATERIALS)	CH 100 SALES TAX EXEMPTION (MACHINERY/EQUIPMENT)	TOTAL INCENTIVES
1	\$ 15,750	\$ 192	\$ 82,085	\$ 81,893	\$ -	\$ 349,654	\$ -	\$ 447,297.49
2	\$ 33,750	\$ 192	\$ 82,085	\$ 81,893	\$ -			\$ 115,643.39
3	\$ 34,850	\$ 196	\$ 83,727	\$ 83,531	\$ -			\$ 118,381.26
4	\$ 35,200	\$ 196	\$ 83,727	\$ 83,531	\$ -			\$ 118,731.26
5	\$ 35,500	\$ 200	\$ 85,402	\$ 85,202	\$ -			\$ 120,701.89
6	\$ 35,900	\$ 200	\$ 85,402	\$ 85,202				\$ 121,101.89
7	\$ 36,450	\$ 204	\$ 87,110	\$ 86,906				\$ 123,355.92
8	\$ 36,900	\$ 204	\$ 87,110	\$ 86,906				\$ 123,805.92
9	\$ 37,100	\$ 208	\$ 88,852	\$ 88,644				\$ 125,744.04
10	\$ 37,650	\$ 208	\$ 88,852	\$ 88,644				\$ 126,294.04
11	\$ 38,403							\$ 38,403.00
12	\$ 39,171							\$ 39,171.06
13	\$ 39,954							\$ 39,954.48
14	\$ 40,754							\$ 40,753.57
15	\$ 41,569							\$ 41,568.64
16	\$ 42,400							\$ 42,400.02
17	\$ 43,248							\$ 43,248.02
18	\$ 44,113							\$ 44,112.98
19	\$ 44,995							\$ 44,995.24
20	\$ 45,895							\$ 45,895.14
<b>TOTAL GROSS</b>	\$ 759,552	\$ 1,999	\$ 854,352	\$ 852,353	\$ -	\$ 349,654	\$ -	<b>\$ 1,961,559.23</b>
<b>TOTAL NPV</b>	\$ 415,438	\$ 1,464	\$ 625,928	\$ 624,463	\$ -	\$ 349,654	\$ -	<b>\$ 1,369,763.36</b>

**NOTES**

- SALES TAX EXEMPTIONS ARE SUBJECT TO APPROVAL BY MO DEPARTMENT OF ECONOMIC DEVELOPMENT. IN THE EVENT DED DOESN'T GIVE APPROVAL, EXEMPTION SAVINGS WILL BE REMOVED FROM DEVELOPER BENEFITS.

**Lee's Summit, MO - Harley Davidson  
Chapter 100 and CID - Assumptions**

ASSESSMENT AND GROWTH RATES	
BI-ANNUAL GROWTH RATE REAL PROPERTY VALUE	2.00%
COMMERCIAL REAL PROPERTY ASSESSMENT RATE	32.00%
PERSONAL PROPERTY ASSESSMENT RATE	33.33%
DISCOUNT / NET PRESENT VALUE (NPV) RATE	6.00%
PERSONAL PROPERTY DEPRECIATION	7-YEAR STRAIGHT LINE
ANNUAL SALES GROWTH RATE (SEE NOTE)	2.00%

SALES TAX LEVY RATES (2024)	
STATE - REQUIRES STATE DED APPROVAL FOR STATE SALES TAX EXEMPTION	4.225%
CITY OF LEE'S SUMMIT	2.750%
JACKSON COUNTY	1.375%
HARLEY DAVIDSON CID	1.000%
TOTAL SALES TAX LEVIES	9.350%

SALES TAX EXEMPTION RATE ON CONSTRUCTION MATERIALS AND MACHINERY EQUIPMENT	SALES EFFECTIVE TAX RATE
100%	0%

CHAPTER 100 REAL AND BUSINESS PERSONAL PROPERTY TAX ABATEMENT RATE	PROPERTY EFFECTIVE TAX RATE
50%	50%

REAL PROPERTY ABATEMENT PERIOD (YEARS)	
	10

PERSONAL PROPERTY ABATEMENT PERIOD (YEARS)	
	5

REAL PROPERTY LEVY RATES (4)	
BOARD OF DISABLED SERVICES	0.0716%
MENTAL HEALTH	0.0953%
METRO JUNIOR COLLEGE	0.1780%
CITY OF LEE'S SUMMIT	1.2794%
BLUE SPRINGS SCHOOL R-IV	5.0635%
MID-CONTINENT PUBLIC LIBRARY	0.2911%
JACKSON COUNTY	0.5116%
STATE BLIND PENSION FUND	0.0300%
M&M INVENTORY REPLACEMENT TAX	1.4370%

TOTAL COMMERCIAL REAL PROPERTY LEVY RATE	8.9575%
TOTAL PERSONAL PROPERTY LEVY RATE	7.5205%

PERCENT OF PROJECT COST ATTRIBUTED TO POST-DEVELOPMENT FMV	50%
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REAL ESTATE APPRAISED VALUE ASSUMPTIONS	
FACILITY CONSTRUCTION	\$ 7,479,232
- 50% PORTION ATTRIBUTED TO POST-DEV IMPROVEMENT APPRAISED VALUE	\$ 3,739,616
<b>LAND PURCHASE PRICE</b>	<b>\$ 1,981,108</b>

SALES TAX EXEMPTION ASSUMPTIONS	
<b>MACHINERY &amp; EQUIPMENT (DEVELOPER TO PROVIDE EQUIPMENT COST)</b>	<b>\$ -</b>
CONSTRUCTION MATERIALS (50% OF FACILITY COST IS CONSTR MATERIALS)	\$ 3,739,616

CONSTRUCTION PERIOD	
DEVELOPMENT COMMENCEMENT	01/01/2025
DEVELOPMENT COMPLETION	09/30/2025

ANNUAL SALES - CID TAXABLE SALES ONLY	PARTS & ACCESSORIES	APPAREL & MERCHANDISE	TOTAL
2026	\$ 1,100,000	\$ 475,000	\$ 1,575,000
2027	\$ 2,400,000	\$ 975,000	\$ 3,375,000
2028	\$ 2,500,000	\$ 985,000	\$ 3,485,000
2029	\$ 2,525,000	\$ 995,000	\$ 3,520,000
2030	\$ 2,545,000	\$ 1,005,000	\$ 3,550,000
2031	\$ 2,570,000	\$ 1,020,000	\$ 3,590,000
2032	\$ 2,600,000	\$ 1,045,000	\$ 3,645,000
2033	\$ 2,635,000	\$ 1,055,000	\$ 3,690,000
2034	\$ 2,650,000	\$ 1,060,000	\$ 3,710,000
2035	\$ 2,700,000	\$ 1,065,000	\$ 3,765,000

PRE- AND POST-REDEVELOPMENT APPRAISED AND ASSESSED VALUES				
	PRE-DEV APPRAISED VALUE	PRE-DEV ASSESSED VALUE	POST-DEV APPRAISED VALUE	POST-DEV ASSESSED VALUE
			\$ 1,120.00	
LAND - Parcel No. 4384001230000000, 3100 NE CARNEGIE DR, 2023 FMV Land \$3,500 Impvmts \$0	\$ 3,500	\$ 1,120	\$ 1,981,108	\$ 633,955
LAND - Parcel No. 4384001250000000, 3130 NE CARNEGIE DR, 2023 FMV Land \$3,200 Impvmts \$0	\$ 3,200	\$ 1,024	\$ -	\$ -
IMPROVEMENTS	\$ -	\$ -	\$ 3,739,616	\$ 1,196,677
TOTAL LAND AND IMPROVEMENTS	\$ 6,700	\$ 2,144	\$ 5,720,724	\$ 1,830,632
INCREMENTAL INCREASE PRE- VS. POST-DEVELOPMENT	\$ -	\$ -	\$ 5,714,024	\$ 1,828,488
PERSONAL PROPERTY / MACHINERY & EQUIPMENT	\$ -	\$ -	\$ -	\$ -

**NOTES**

- PROJECTIONS ASSUME (I) THE POST-DEVELOPMENT IMPROVEMENT APPRAISED VALUE WILL EQUAL 50% OF CONSTRUCTION COSTS (50% MATERIALS / 50% LABOR; 50% OF \$7,479,232 IS \$3,739,616), AND (II) THE POST-DEVELOPMENT LAND VALUE WILL EQUAL THE **LAND PURCHASE PRICE (\$1,981,108)**. JACKSON COUNTY ASSESSOR WILL DETERMINE APPRAISED VALUES FOLLOWING PROJECT COMPLETION, WHICH MAY RESULT IN DIFFERENT APPRAISED VALUES.
- 2023 LEVY RATES PROVIDED BY JACKSON COUNTY ASSESSOR'S OFFICE (2024 RATES NOT YET AVAILABLE).
- EXISTING VALUE OF TAXABLE PERSONAL PROPERTY ASSUMED AT \$0.
- ANALYSIS ASSUMES EQUIPMENT PURCHASES WILL BE CLASSIFIED AS PERSONAL PROPERTY.
- PROJECTIONS ASSUME TAXING DISTRICTS WILL RETAIN 100% OF TAXES GENERATED BY EXISTING UNDEVELOPED REAL PROPERTY. CHAPTER 100 REAL PROPERTY ABATEMENT TO APPLY ONLY TO REAL PROPERTY INCREMENTAL INCREASE (50% ABATED / 50% PILOTS).
- THE DEPARTMENT OF REVENUE'S AUTOMOTIVE REPAIR & RESTORATION INDUSTRY GUIDANCE DOCUMENT DESCRIBES THOSE PARTS AND SERVICES SUBJECT TO SALES & USE TAX, INCLUDING WITHIN TAXABLE CATEGORY: PARTS AND OTHER SALES OF PERSONAL PROPERTY.
- SALES TAX EXEMPTION ON CONSTRUCTION MATERIALS (50% OF FACILITY COST) APPLIES TO LOCAL SALES TAX. STATE SALES TAX MAY BE EXEMPT UPON APPLICATION TO AND APPROVAL OF MISSOURI DEPARTMENT OF ECONOMIC DEVELOPMENT.

**Lee's Summit, MO - Harley Davidson**  
**Chapter 100 and CID - Benefit to Developer of Real Property 50% Tax Abatement**

PERIOD	REAL ESTATE TAXES		BENEFIT TO DEVELOPER OF 50% ABATEMENT
	WITHOUT PROJECT (EXISTING TAXES)	WITH PROJECT (EXISTING + 50% ABATEMENT)	
1	\$ 192	\$ 82,085	\$ 81,893
2	\$ 192	\$ 82,085	\$ 81,893
3	\$ 196	\$ 83,727	\$ 83,531
4	\$ 196	\$ 83,727	\$ 83,531
5	\$ 200	\$ 85,402	\$ 85,202
6	\$ 200	\$ 85,402	\$ 85,202
7	\$ 204	\$ 87,110	\$ 86,906
8	\$ 204	\$ 87,110	\$ 86,906
9	\$ 208	\$ 88,852	\$ 88,644
10	\$ 208	\$ 88,852	\$ 88,644
<b>TOTAL (GROSS)</b>	\$ 1,999	\$ 854,352	\$ 852,353
<b>TOTAL (NPV)</b>	\$ 1,464	\$ 625,928	\$ 624,463

**Lee's Summit - MO, Harley Davidson  
Chapter 100 and CID - Real Property Tax Cost-Benefit Analysis**

TAXING DISTRICT	BOARD OF DISABLED SERVICES		MENTAL HEALTH		METRO JUNIOR COLLEGE		CITY OF LEE'S SUMMIT		BLUE SPRINGS SCHOOL R-IV		MID-CONTINENT PUBLIC LIBRARY		JACKSON COUNTY		STATE BLIND PENSION FUND		M&M INVENTORY REPLACEMENT TAX		TOTAL	
	EXISTING RE TAXES ONLY	EXISTING + 50% PILOTS	EXISTING RE TAXES ONLY	EXISTING + 50% PILOTS	EXISTING RE TAXES ONLY	EXISTING + 50% PILOTS	EXISTING RE TAXES ONLY	EXISTING + 50% PILOTS	EXISTING RE TAXES ONLY	EXISTING + 50% PILOTS	EXISTING RE TAXES ONLY	EXISTING + 50% PILOTS	EXISTING RE TAXES ONLY	EXISTING + 50% PILOTS	EXISTING RE TAXES ONLY	EXISTING + 50% PILOTS	EXISTING RE TAXES ONLY	EXISTING + 50% PILOTS	EXISTING RE TAXES	EXISTING + 50% PILOTS
LEVY	0.0716%		0.0953%		0.1780%		1.2794%		5.0635%		0.2911%		0.5116%		0.0300%		1.4370%		8.9575%	
PERCENTAGE OF TOTAL LEVY	0.7993%		1.0639%		1.9872%		14.2830%		56.5280%		3.2498%		5.7114%		0.3349%		16.0424%		100.00%	
CHAPTER 100 YEAR																				
1	\$ 2	\$ 656	\$ 2	\$ 873	\$ 4	\$ 1,631	\$ 27	\$ 11,724	\$ 109	\$ 46,401	\$ 6	\$ 2,668	\$ 11	\$ 4,688	\$ 1	\$ 275	\$ 31	\$ 13,168	\$ 192	\$ 82,085
2	\$ 2	\$ 656	\$ 2	\$ 873	\$ 4	\$ 1,631	\$ 27	\$ 11,724	\$ 109	\$ 46,401	\$ 6	\$ 2,668	\$ 11	\$ 4,688	\$ 1	\$ 275	\$ 31	\$ 13,168	\$ 192	\$ 82,085
3	\$ 2	\$ 669	\$ 2	\$ 891	\$ 4	\$ 1,664	\$ 28	\$ 11,959	\$ 111	\$ 47,329	\$ 6	\$ 2,721	\$ 11	\$ 4,782	\$ 1	\$ 280	\$ 31	\$ 13,432	\$ 196	\$ 83,727
4	\$ 2	\$ 669	\$ 2	\$ 891	\$ 4	\$ 1,664	\$ 28	\$ 11,959	\$ 111	\$ 47,329	\$ 6	\$ 2,721	\$ 11	\$ 4,782	\$ 1	\$ 280	\$ 31	\$ 13,432	\$ 196	\$ 83,727
5	\$ 2	\$ 683	\$ 2	\$ 909	\$ 4	\$ 1,697	\$ 29	\$ 12,198	\$ 113	\$ 48,276	\$ 6	\$ 2,775	\$ 11	\$ 4,878	\$ 1	\$ 286	\$ 32	\$ 13,701	\$ 200	\$ 85,402
6	\$ 2	\$ 683	\$ 2	\$ 909	\$ 4	\$ 1,697	\$ 29	\$ 12,198	\$ 113	\$ 48,276	\$ 6	\$ 2,775	\$ 11	\$ 4,878	\$ 1	\$ 286	\$ 32	\$ 13,701	\$ 200	\$ 85,402
7	\$ 2	\$ 696	\$ 2	\$ 927	\$ 4	\$ 1,731	\$ 29	\$ 12,442	\$ 115	\$ 49,241	\$ 7	\$ 2,831	\$ 12	\$ 4,975	\$ 1	\$ 292	\$ 33	\$ 13,975	\$ 204	\$ 87,110
8	\$ 2	\$ 696	\$ 2	\$ 927	\$ 4	\$ 1,731	\$ 29	\$ 12,442	\$ 115	\$ 49,241	\$ 7	\$ 2,831	\$ 12	\$ 4,975	\$ 1	\$ 292	\$ 33	\$ 13,975	\$ 204	\$ 87,110
9	\$ 2	\$ 710	\$ 2	\$ 945	\$ 4	\$ 1,766	\$ 30	\$ 12,691	\$ 118	\$ 50,226	\$ 7	\$ 2,888	\$ 12	\$ 5,075	\$ 1	\$ 298	\$ 33	\$ 14,254	\$ 208	\$ 88,852
10	\$ 2	\$ 710	\$ 2	\$ 945	\$ 4	\$ 1,766	\$ 30	\$ 12,691	\$ 118	\$ 50,226	\$ 7	\$ 2,888	\$ 12	\$ 5,075	\$ 1	\$ 298	\$ 33	\$ 14,254	\$ 208	\$ 88,852
TOTAL TAXING DISTRICT W PROJECT (GROSS)	\$ 16	\$ 6,829	\$ 21	\$ 9,090	\$ 40	\$ 16,977	\$ 285	\$ 122,027	\$ 1,130	\$ 482,948	\$ 65	\$ 27,765	\$ 114	\$ 48,796	\$ 7	\$ 2,861	\$ 321	\$ 137,059	\$ 1,999	\$ 854,352
TOTAL TAXING DISTRICT W PROJECT (NPV)	\$ 12	\$ 5,003	\$ 16	\$ 6,659	\$ 29	\$ 12,438	\$ 209	\$ 89,401	\$ 828	\$ 353,825	\$ 48	\$ 20,341	\$ 84	\$ 35,749	\$ 5	\$ 2,096	\$ 235	\$ 100,414	\$ 1,464	\$ 625,928
TOTAL TAXING DISTRICT WO PROJECT (GROSS)	\$ 16	\$ 16	\$ 21	\$ 21	\$ 40	\$ 40	\$ 285	\$ 285	\$ 1,130	\$ 1,130	\$ 65	\$ 65	\$ 114	\$ 114	\$ 7	\$ 7	\$ 321	\$ 321	\$ 1,999	\$ 1,999
TOTAL TAXING DISTRICT WO PROJECT (NPV)	\$ 12	\$ 12	\$ 16	\$ 16	\$ 29	\$ 29	\$ 209	\$ 209	\$ 828	\$ 828	\$ 48	\$ 48	\$ 84	\$ 84	\$ 5	\$ 5	\$ 235	\$ 235	\$ 1,464	\$ 1,464
BENEFIT TO DISTRICTS AND DEVELOPER OF ABATEMENT (GROSS)	\$ -	\$ 6,813	\$ -	\$ 9,068	\$ -	\$ 16,938	\$ -	\$ 121,742	\$ -	\$ 481,819	\$ -	\$ 27,700	\$ -	\$ 48,681	\$ -	\$ 2,855	\$ -	\$ 136,738	\$ -	\$ 852,353
BENEFIT TO DISTRICTS AND DEVELOPER OF ABATEMENT (NPV)	\$ -	\$ 4,992	\$ -	\$ 6,644	\$ -	\$ 12,409	\$ -	\$ 89,192	\$ -	\$ 352,997	\$ -	\$ 20,294	\$ -	\$ 35,666	\$ -	\$ 2,091	\$ -	\$ 100,179	\$ -	\$ 624,463

	EXISTING RE TAXES	EXISTING + 50% PILOTS
TOTAL ALL DISTRICTS WITH PROJECT (GROSS)	\$ 1,999	\$ 854,352
TOTAL ALL DISTRICTS WITH PROJECT (NPV)	\$ 1,464	\$ 625,928
TOTAL ALL DISTRICTS WITHOUT PROJECT (GROSS)	\$ 1,999	\$ 1,999
TOTAL ALL DISTRICTS WITHOUT PROJECT (NPV)	\$ 1,464	\$ 1,464
BENEFIT OF PROJECT ALL DISTRICTS (GROSS)	\$ -	\$ 852,353
BENEFIT OF PROJECT ALL DISTRICTS (NPV)	\$ -	\$ 624,463

**Lee's Summit, MO - Harley Davidson**  
**Chapter 100 and CID - Benefit to Developer of Personal Property Tax 50% Abatement**

PERIOD	PERSONAL PROPERTY TAXES		BENEFIT TO DEVELOPER OF 50% ABATEMENT
	WITHOUT PROJECT (EXISTING TAXES)	WITH PROJECT (EXISTING + 50% ABATEMENT)	
1	\$ -	\$ -	\$ -
2	\$ -	\$ -	\$ -
3	\$ -	\$ -	\$ -
4	\$ -	\$ -	\$ -
5	\$ -	\$ -	\$ -
TOTAL (GROSS)	\$ -	\$ -	\$ -
TOTAL (NPV)	\$ -	\$ -	\$ -

**NOTES**

- SHEET WILL POPULATE WHEN MACHINERY / EQUIPMENT CELL IN ASSUMPTIONS PAGE IS COMPLETED.

**Lee's Summit, MO - Harley Davidson  
Chapter 100 and CID - Benefit to Developer of Sales Tax Exemptions**

PERSONAL PROPERTY TAX PROJECTIONS																				
TAXING DISTRICT WITH (EXISTING PERSONAL PROPERTY TAXES + 50% PILOTS) OR WITHOUT (EXISTING PERSONAL PROPERTY TAXES ONLY) PROJECT	BOARD OF DISABLED SERVICES		MENTAL HEALTH		METRO JUNIOR COLLEGE		CITY OF LEE'S SUMMIT		BLUE SPRINGS SCHOOL R-IV		MID-CONTINENT PUBLIC LIBRARY		JACKSON COUNTY		STATE BLIND PENSION FUND		M&M INVENTORY REPLACEMENT TAX		TOTAL	
	EXISTING PERS PROP TAXES + 50% PILOTS	EXISTING PERS PROP TAXES ONLY	EXISTING PERS PROP TAXES + 50% PILOTS	EXISTING PERS PROP TAXES ONLY	EXISTING PERS PROP TAXES + 50% PILOTS	EXISTING PERS PROP TAXES ONLY	EXISTING PERS PROP TAXES + 50% PILOTS	EXISTING PERS PROP TAXES ONLY	EXISTING PERS PROP TAXES + 50% PILOTS	EXISTING PERS PROP TAXES ONLY	EXISTING PERS PROP TAXES + 50% PILOTS	EXISTING PERS PROP TAXES ONLY	EXISTING PERS PROP TAXES + 50% PILOTS	EXISTING PERS PROP TAXES ONLY	EXISTING PERS PROP TAXES + 50% PILOTS	EXISTING PERS PROP TAXES ONLY	EXISTING PERS PROP TAXES + 50% PILOTS	EXISTING PERS PROP TAXES ONLY	EXISTING PERS PROP TAXES + 50% PILOTS	EXISTING PERS PROP TAXES ONLY
LEVY	0.0716%		0.0953%		0.1780%		1.2794%		5.0635%		0.2911%		0.5116%		0.0300%		0.0000%		7.5205%	
PERCENTAGE OF TOTAL LEVY	0.9521%		1.2672%		2.3669%		17.0122%		67.3293%		3.8708%		6.8027%		0.3989%		0.0000%		100%	
CHAPTER 100 YEAR																				
1	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
2	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
3	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
4	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
5	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
TOTAL PER TAXING DISTRICT (GROSS)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
TOTAL PER TAXING DISTRICT (NPV)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
BENEFIT OF PROJECT PER DISTRICT (GROSS)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
BENEFIT OF PROJECT PER DISTRICT (NPV)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
TOTAL ALL DISTRICTS WITH PROJECT (GROSS)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
TOTAL ALL DISTRICTS WITH PROJECT (NPV)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
TOTAL ALL DISTRICTS WITHOUT PROJECT (GROSS)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
TOTAL ALL DISTRICTS WITHOUT PROJECT (NPV)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
BENEFIT OF PROJECT ALL DISTRICTS (GROSS)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
BENEFIT OF PROJECT ALL DISTRICTS (NPV)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -

NOTES

- SHEET WILL POPULATE WHEN MACHINERY / EQUIPMENT CELL IN ASSUMPTIONS PAGE IS COMPLETED.

**Lee's Summit, MO - Harley Davidson**  
**Chapter 100 and CID - Benefit to Developer of Sales Tax Exemptions**

BENEFIT TO DEVELOPER OF SALES TAX EXEMPTIONS		
	TOTAL SALES TAX LEVY	
	WITH PROJECT	WITHOUT PROJECT
<b>SALES TAX LEVY</b>	9.350%	9.350%
SALES TAX EXEMPTION (CONSTRUCTION MATERIALS)	\$ 349,654	\$ -
SALES TAX EXEMPTION (MACHINERY / EQUIPMENT)	\$ -	\$ -
<b>BENEFIT TO DEVELOPER OF SALES TAX EXEMPTIONS</b>	<b>\$ 349,654</b>	<b>\$ -</b>

**NOTES**

- SALES TAX EXEMPTIONS ARE SUBJECT TO APPROVAL BY MO DEPARTMENT OF ECONOMIC DEVELOPMENT. IN THE EVENT DED DOESN'T GIVE APPROVAL, THIS EXEMPTION VALUE WILL BE REMOVED FROM DEVELOPER BENEFITS.
- MACHINERY / EQUIPMENT CELLS WILL POPULATE WHEN ASSUMPTIONS PAGE MACHINERY / EQUIPMENT CELLS ARE COMPLETED.

**Lee's Summit, MO - Harley Davidson**  
**Chapter 100 and CID Tax Revenue Analysis - CID Sales Tax Revenue**

**CID SALES TAX PROJECTION**

CID Year	Calendar Year	CID Taxable Sales	CID Sales Tax (1%)
1	2026	\$ 1,575,000	\$ 15,750
2	2027	\$ 3,375,000	\$ 33,750
3	2028	\$ 3,485,000	\$ 34,850
4	2029	\$ 3,520,000	\$ 35,200
5	2030	\$ 3,550,000	\$ 35,500
6	2031	\$ 3,590,000	\$ 35,900
7	2032	\$ 3,645,000	\$ 36,450
8	2033	\$ 3,690,000	\$ 36,900
9	2034	\$ 3,710,000	\$ 37,100
10	2035	\$ 3,765,000	\$ 37,650
11	2036	\$ 3,840,300	\$ 38,403
12	2037	\$ 3,917,106	\$ 39,171
13	2038	\$ 3,995,448	\$ 39,954
14	2039	\$ 4,075,357	\$ 40,754
15	2040	\$ 4,156,864	\$ 41,569
16	2041	\$ 4,240,002	\$ 42,400
17	2042	\$ 4,324,802	\$ 43,248
18	2043	\$ 4,411,298	\$ 44,113
19	2044	\$ 4,499,524	\$ 44,995
20	2045	\$ 4,589,514	\$ 45,895

<b>TOTAL (GROSS)</b>	<b>\$ 759,552</b>
<b>TOTAL (NPV)</b>	<b>\$ 244,250</b>

**NOTES**

- THE CITY OF LEE'S SUMMIT DOES NOT APPEAR TO IMPOSE AN ADMINISTRATIVE FEE FOR THE ADMINISTRATION OF A CID. SHOULD A FEE BE DETERMINED, THESE PROJECTIONS WILL BE REVISED TO REFLECT THE NET DECREASE IN CID REVENUE CAUSED BY THE CITY FEE.
- BASED ON THE 10Y SALES PROJECTIONS PROVIDED BY DEVELOPER, ANNUAL SALES IN YEARS 11-20 OF THE CID TERM ARE PROJECTED TO INCREASE 2%YEARLY.
- CID TAXABLE SALES EXCLUDE THE SALE OF MOTORCYCLES PURSUANT TO CID ACT. SALES TO BE TAXED INCLUDE SERVICE LABOR, PARTS & ACCESSORIES, & APPAREL & MERCHANDISE.



**Lee's Summit, MO - Harley-Davidson  
Chapter 100 and CID - Benefit of Project to Taxing Districts and Developer**

TAXING DISTRICT	BOARD OF DISABLED SERVICES				MENTAL HEALTH				METRO JUNIOR COLLEGE				CITY OF LEE'S SUMMIT			
	EXISTING RE TAXES	EXISTING + 50% PILOTS	PERS PROPERTY 50% PILOTS	SALES TAX	EXISTING RE TAXES	EXISTING + 50% PILOTS	PERS PROPERTY 50% PILOTS	SALES TAX	EXISTING RE TAXES	EXISTING + 50% PILOTS	PERS PROPERTY 50% PILOTS	SALES TAX	EXISTING RE TAXES	EXISTING + 50% PILOTS	PERS PROPERTY 50% PILOTS	SALES TAX
EXISTING RE TAXES & 50% PILOTS BENEFIT	\$ -	\$ 6,813.11			\$ -	\$ 9,068.29			\$ -	\$ 16,937.63			\$ -	\$ 121,741.61		
PERS PROP 50% PILOTS BENEFIT			\$ -				\$ -				\$ -				\$ -	
SALES TAXES BENEFIT				\$ -			\$ -				\$ -					\$ 102,839.44
<b>TOTAL BENEFIT PER DISTRICT - RE, PERS PROP, PILOTS, SALES TAXES</b>	<b>\$ -</b>	<b>\$ 6,813.11</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ 9,068.29</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ 16,937.63</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ 121,741.61</b>	<b>\$ -</b>	<b>\$ 102,839.44</b>

  

TAXING DISTRICT	BLUE SPRINGS SCHOOL R-IV				MID-CONTINENT PUBLIC LIBRARY				JACKSON COUNTY				STATE BLIND PENSION FUND			
	EXISTING RE TAXES	EXISTING + 50% PILOTS	PERS PROPERTY 50% PILOTS	SALES TAX	EXISTING RE TAXES	EXISTING + 50% PILOTS	PERS PROPERTY 50% PILOTS	SALES TAX	EXISTING RE TAXES	EXISTING + 50% PILOTS	PERS PROPERTY 50% PILOTS	SALES TAX	EXISTING RE TAXES	EXISTING + 50% PILOTS	PERS PROPERTY 50% PILOTS	SALES TAX
EXISTING RE TAXES & 50% PILOTS BENEFIT	\$ -	\$ 481,818.52			\$ -	\$ 27,699.69			\$ -	\$ 48,681.42			\$ -	\$ 2,854.66		
PERS PROP 50% PILOTS BENEFIT			\$ -				\$ -				\$ -				\$ -	
SALES TAXES BENEFIT				\$ -			\$ -				\$ -					\$ -
<b>TOTAL BENEFIT PER DISTRICT - RE, PERS PROP, PILOTS, SALES TAXES</b>	<b>\$ -</b>	<b>\$ 481,818.52</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ 27,699.69</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ 48,681.42</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ 2,854.66</b>	<b>\$ -</b>	<b>\$ -</b>

  

TAXING DISTRICT	M&M INVENTORY REPLACEMENT TAX				CID SALES TAX (1%)
	EXISTING RE TAXES	EXISTING + 50% PILOTS	PERS PROPERTY 50% PILOTS	SALES TAX	
EXISTING RE TAXES & 50% PILOTS BENEFIT	\$ -	\$ 136,738.07			
PERS PROP 50% PILOTS BENEFIT			\$ -		
SALES TAXES BENEFIT				\$ -	\$ 37,396.16
<b>TOTAL BENEFIT PER DISTRICT - RE, PERS PROP, PILOTS, SALES TAXES</b>	<b>\$ -</b>	<b>\$ 136,738.07</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ 37,396.16</b>

  

	EXISTING RE TAXES	EXISTING TAXES + 50% RE PILOTS	PERS PROPERTY 50% PILOTS	SALES TAXES	TOTAL
<b>TOTAL BENEFIT TO DISTRICTS - RE, PERS PROP, PILOTS, SALES TAXES</b>	<b>\$ -</b>	<b>\$ 852,353.00</b>	<b>\$ -</b>	<b>\$ 140,235.60</b>	<b>\$ 992,589</b>
<b>TOTAL BENEFIT TO DEVELOPER - 50% ABATED RE &amp; PP TAX, SALES TAX EXEMPTION</b>	<b>\$ -</b>	<b>\$ 852,353.00</b>	<b>\$ -</b>	<b>\$ 140,235.60</b>	<b>\$ 992,589</b>

NOTES

- BENEFIT CALCULATIONS ARE GROSS. NPV VALUES PER TAXING DISTRICT AND TOTAL ARE SHOWN ON REAL ESTATE & PILOTS, PERSONAL PROPERTY, AND SALES TAX PROJECTION SHEETS.
- EXISTING REAL PROPERTY AND SALES TAXES ARE \$0 BECAUSE THEY WILL EXIST WITH OR WITHOUT THE PROJECT. IT IS A NET \$0 BENEFIT.
- PERSONAL PROPERTY TAXES WILL POPULATE WHEN ASSUMPTIONS PAGE MACHINERY / EQUIPMENT IS COMPLETED.

**Lee's Summit, MO, Harley Davidson  
Chapter 100 and CID - Personal Property Depreciation Table**

**7 YEAR PERSONAL PROPERTY  
DEPRETIATION PERCENTAGES**

YEAR	RATE
1	89.29%
2	70.16%
3	55.13%
4	42.88%
5	30.63%
6	18.38%
7	10.00%
8	10.00%
9	10.00%
10	10.00%

**NEW EQUIPMENT                    \$0**

PERSONAL PROPERTY		
YEAR	APPRAISED VALUE	ASSESSED VALUE

1 (PURCHASE)	\$ -	\$ -
2	\$ -	\$ -
3	\$ -	\$ -
4	\$ -	\$ -
5	\$ -	\$ -
6	\$ -	\$ -
7	\$ -	\$ -
8	\$ -	\$ -
9	\$ -	\$ -
10	\$ -	\$ -