



LEE'S SUMMIT – CITY COUNCIL DISCUSSION CONTRACTED RESIDENTIAL HAULING REQUEST FOR PROPOSALS SOLID WASTE PRIORITY GOAL

November 18, 2025

Agenda

- How did we get here?
- What has been done?
 - Strategic Planning/Review & Discussion
 - Approved Engagement Plan
 - Issued 2-Year Notice (June 18, 2025)
 - Executed the Engagement Plan
 - Drafted Request for Proposals (RFP)
- What is next?
 - Continue Solid Waste Priority Goal Progress...City Council review the draft RFP
 - Issue the RFP and Consider Award of the RFP Contract (City Council Decision)
 - Public Education and Startup



LEE'S SUMMIT
CITY COUNCIL SOLID WASTE PRIORITY GOAL

CITY COUNCIL PRIORITY GOAL – SOLID WASTE

- History...
 - Reoccurring initiative the last 25+ years...
 - Ignite! Plans



IGNITE!

Comprehensive Plan Objectives and Action Items





Infrastructure

Plan and build City services and infrastructure to promote quality growth and resiliency.

- Reduce maintenance costs while enhancing infrastructure performance and sustainability



Fiscal Impacts



Environmental Sustainability



Quality of Life



IGNITE!

Strategic Plan Objectives, Strategies, and Action Items



Sustain and enhance city services to protect a high quality of life.

Focus on maintenance and improvement of existing infrastructure

- Evaluate solid waste management services



Ignite! Strategic Plan

“Critical Success Factor: City Services and Infrastructure
Objective 2. Ensure City services support quality of life.

Strategy 1. Focus on maintenance & improvement of existing infrastructure

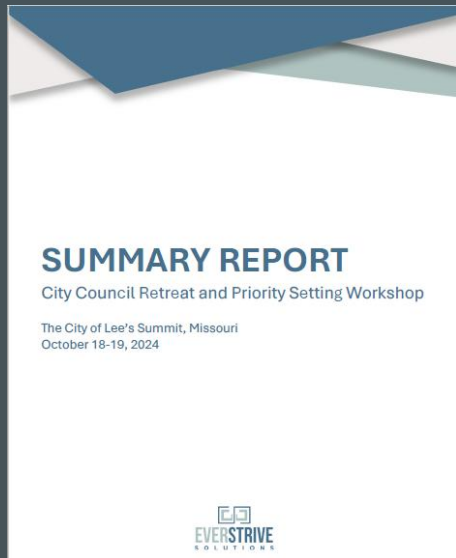
Action 4. Evaluate solid waste management services.”

CITY COUNCIL PRIORITY GOAL – SOLID WASTE

■ History...

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■ City Council Strategic Retreat – Identified (4) Priority Goals



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Solid Waste

- Start the statutory two-year notification process.
- Determine preference for one or multiple haulers (i.e., quadrants)
- Determine scope of regulations (residential only or commercial too)
- Research best practices of communities that have consolidated solid waste collections
- Determine the impact of current practices in Lee's Summit (litter, pavement conditions, choice, environmental impacts)
- Success is measured by:
 - Debris management
 - Eliminating dumping of bulky items
 - Resolving unclear direction to staff
 - Reduction of waste – better recycling education
- Barriers to overcome:
 - Desire for choice
 - Pressure from haulers
 - State regulations/HOA restrictions

CITY COUNCIL PRIORITY GOAL – SOLID WASTE

- History...
 - Reoccurring initiative the last 25+ years...
 - Ignite! Plans
- City Council Strategic Retreat – Identified Four (4) Priority Goals
- City Council Work Sessions
 - Priority Goals Discussion – Solid Waste
 - Solid Waste Background/History
 - Cons/Pros – Concerns and Opportunities
 - Engagement Plan (Council Supported)
 - 2-Year Notice (Council Directed)
 - Public Works Committee (Council Assigned)



SOLID WASTE INITIATIVE CONCERNS/OPPORTUNITIES



- Residents' Lose Choice of Hauler
- Limits Number of Residential Haulers Operating in LSMO
- Increased Resources Needed for Contract Oversight
- Additional Resources for Bill Management
- Expanding City Customer Support Services
- Expect Hauler and Resident Opposition
- Potential Legal Challenges



LEE'S SUMMIT
CITY COUNCIL **SOLID WASTE PRIORITY GOAL**

SOLID WASTE INITIATIVE CONCERNS/OPPORTUNITIES



- Alignment with Norms (Expected Service)
- Professional and Uniform Community Trash Service
- Reduced Cost of Service for Residents'
- Diminishing Pavement Damages and Road Repair Costs
- Increased Hauler Efficiencies
- ~~Limits Number of Residential Haulers Operating in LSMO~~
- Increases Recycling Rate (Reduce Landfill Demand)
- Reduced Noise Impacts on Neighborhoods
- Less Fuel Use/Less Emissions
- Improved Neighborhood Aesthetics (Uniformity)



LEE'S SUMMIT
CITY COUNCIL **SOLID WASTE PRIORITY GOAL**

SOLID WASTE INITIATIVE CONCERNS/OPPORTUNITIES



- Fewer Trucks in Neighborhoods (Safety)
- Better Customer Services (Assisted by City)
- Guaranteed Service for All Residents in LSMO
- Additional Recycling & Service Option Opportunities
- Increased Waste Collections Accountability and Transparency
- Improved Air Quality
- Haulers' Financial Reliability (Secured Business Investment)
- Conditional Covered Load & Litter Enforcement (Fines)
- SW Environmental Programs & Public Education (MS4)
- Potential Debris Management (Emergency Operations Support)



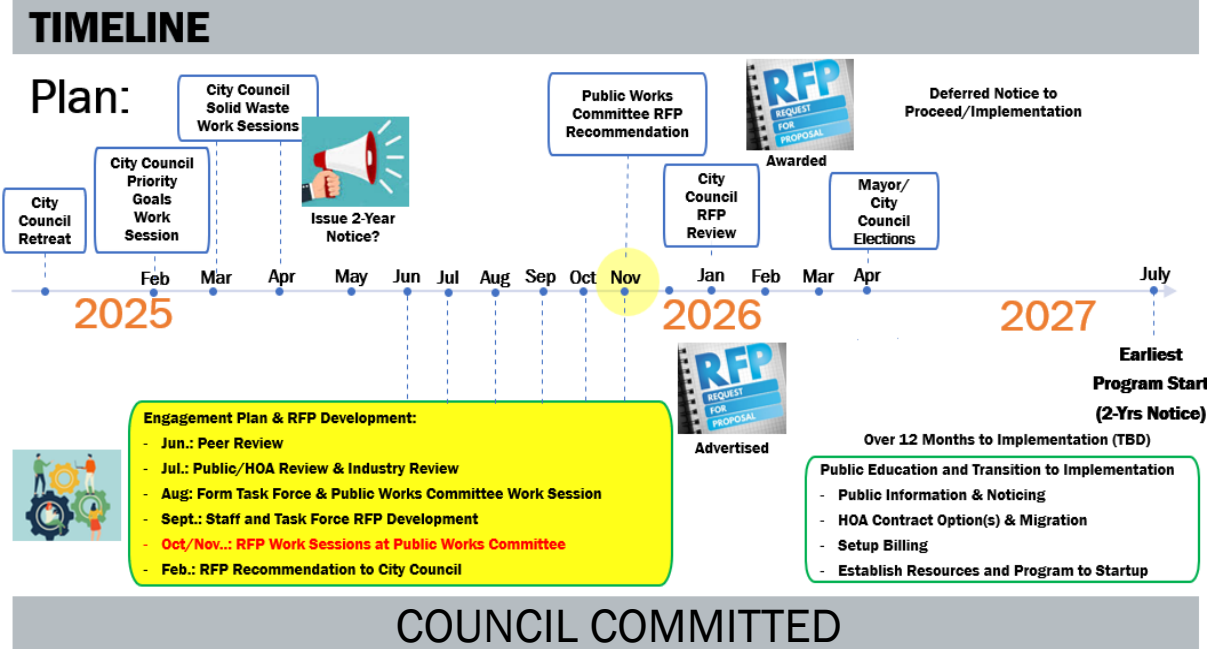
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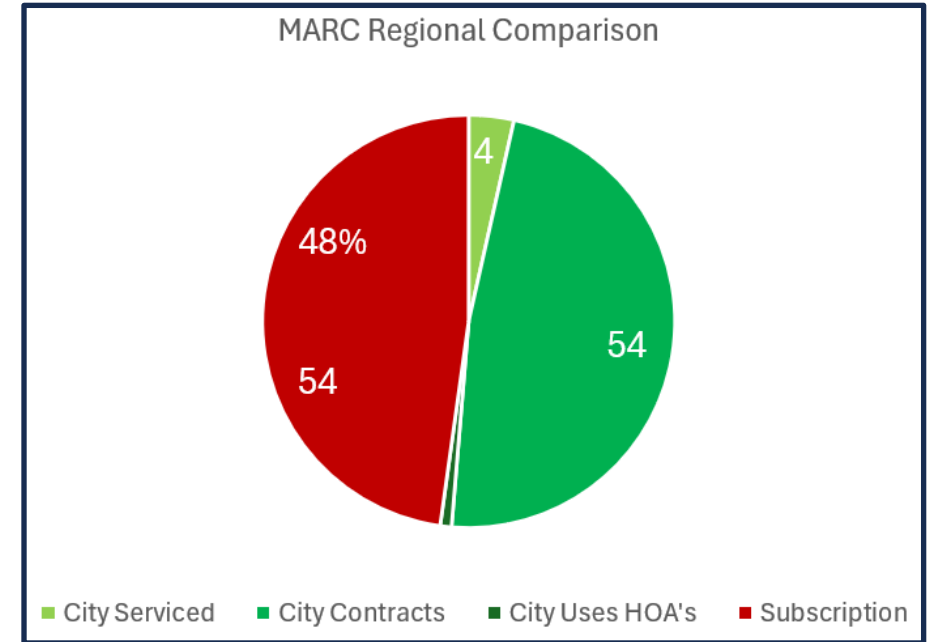
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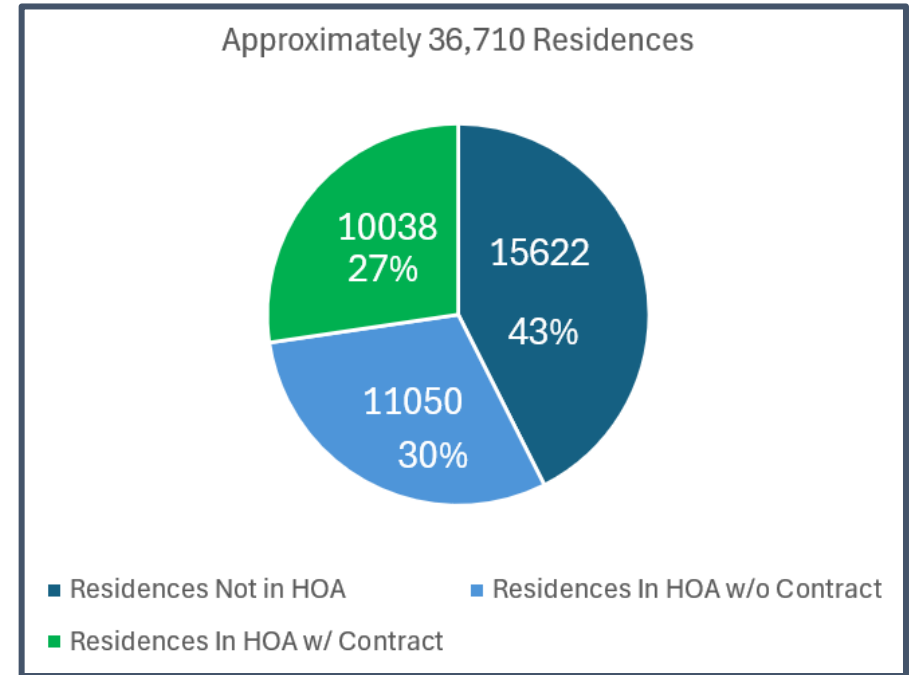
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- ☒ 1. Review Best Management Practices
- ☐ 2. HOA Meetings
- ☐ 3. Industry Representative Meetings
- ☐ 4. Public Comment Meetings
- ☐ 5. Solid Waste Task Force
- ☐ 6. Public Works Committee RFP Work Sessions
- ☐ 7. City Council Consideration of Recommended RFP



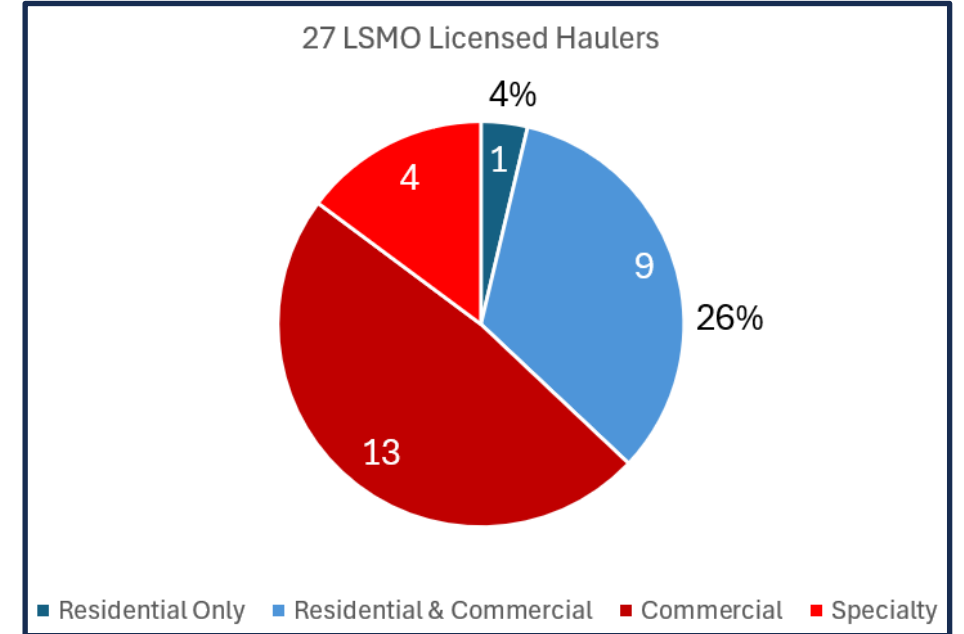
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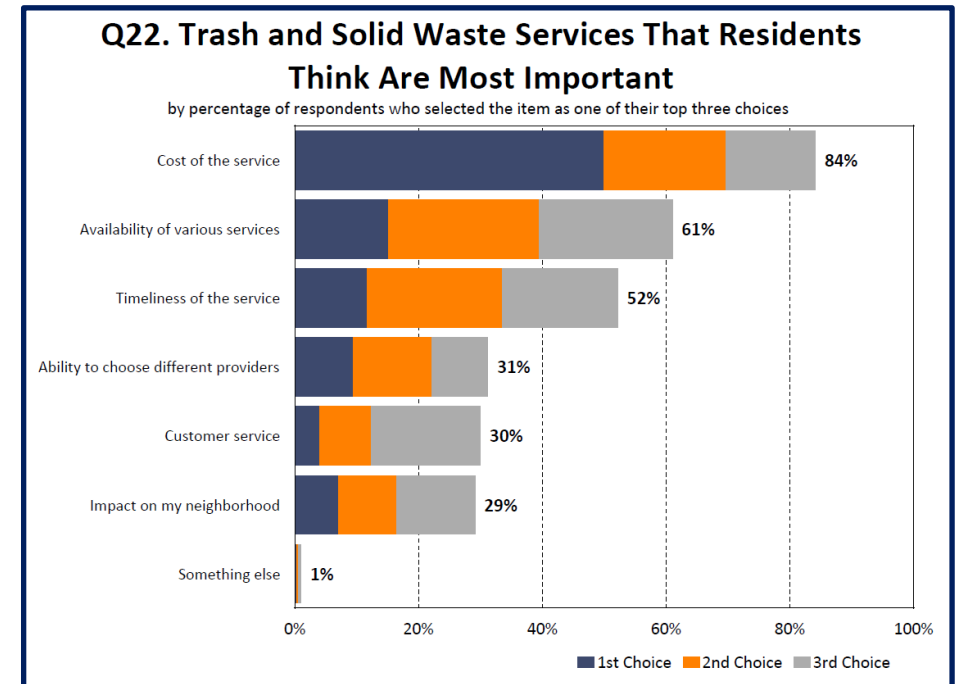
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2024 CITIZEN SURVEY

THE ENGAGEMENT PLAN

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RFP KEY CONSIDERATIONS:

- Households
 - Single Family, Duplex, Tri Plex, Four Plex, utilizing curbside Poly-Carts.
 - *Residential Only - No apartments or commercial service*
- Existing HOA Contracts
 - Allow HOA's to continue with existing contracts (Opt Out of City Contract)
 - HOA's may renew or enter into new contracts, provided it is continuous service
 - *HOA's cannot re-enter or enter into a contract if ever served by the City Contract (no switching back and forth).*
 - *Individual residents cannot Opt Out.*
- Term
 - Initial 5 Year Contract with up to 3 - 2 Year Renewals.
 - Annual increase based on CPI, 4% max. Price bid will be the starting price in 2027.

RFP KEY CONSIDERATIONS:

- Basic Service (Year-Round)
 - Solid Waste (i.e. Trash) - Weekly
 - Recyclables – Weekly
 - Yard Waste – Weekly. *Limited to 10 total bags or bundles per week*
 - Bulky Item – Quarterly *Additional Bulky Item Pick-ups Privately Scheduled with Hauler*
 - Amnesty Week – First Pick-up after Christmas – *Up to 4 bags or boxes of trash (outside container)*
 - Christmas Tree Disposal - Annually

RFP KEY CONSIDERATIONS:

- Optional (Customer Subscribed) Services
 - No Periodic Extra Trash Accommodations (no Bags or Tags)
 - Additional Trash or Recycling container(s) for a fee. *No maximum number of containers*
 - Container Changes (With Fee) *Initial Free Change within 6 months.*
 - Snowbird Service (No Fee) *Minimum 3 month – Maximum 9 month Suspended Service*
 - No at your door service, but *must provide reasonable Accommodations – Private Arrangement*
 - Senior Discount – Self reported and same requirements as a Property Tax Freeze
 - Additional Bulky Item Pick-ups Available – Private Arrangement
 - No required Emergency Support Services. May negotiate as needed, non-mandatory bid item

RFP KEY CONSIDERATIONS:

■ Container

- Contractor to provide New Containers
- Optional Sizes to include 65-gallon and 95-gallon containers
- Default container size 95-gallon
- Allow mixture of container sizes for solid waste and recyclables
- No Maximum Number and No Required Minimum Number (1 each included - Fee for Extras)
- Black Containers w/Black Lid for Trash
- Black Containers w/Blue Lid for Recyclables
- QR Code on back of container with link to Solid Waste Program information. No branding

RFP KEY CONSIDERATIONS:

- Container Ownership, Supply, Disposal, Replacement, Storage, Surplus, Etc.
 - Contractor to provide and supply surplus
 - Contractor responsible for storage and maintenance and replacement
 - City owned
- Container Transition
 - Current providers given the opportunity to collect existing carts
 - New cart to be delivered no more than two weeks prior to initial pick up
 - Unwanted carts not collected will be collected by the City and reused, repurposed or recycled

RFP KEY CONSIDERATIONS:

- Customer Services
 - Contractor Responsibility w/City Oversight
- Customer Billing and Account Management
 - Contractor Responsibility
- Other Topics
 - Performance Criteria Defined
 - Liquidated Damages assigned to Performance Criteria
 - Standard Contract RFP Provisions (e.g. Insurance, Subcontracting, Submittals)
 - Response Evaluation Criteria in the RFP
 - RFP Award Selection Process

PERFORMANCE CRITERIA & LIQUIDATED DAMAGES:

- Violation of any local, State, or Federal regulations
 - \$500 per incident
- Failure to clean up leakage, spills, or litter caused by the Contractor within one (1) business day of receiving notification or becoming aware of the leakage spills or litter, whichever is earlier
 - \$250 per incident
- Failure to maintain vehicles or other equipment in manner which prevents leaks, spills, litter, odor or other nuisances
 - \$100 per incident
- Failure to notify the property owner and the City of damage to private or public property or restore the damaged property to its previous condition by repair or replacement within 7 days as required by this Agreement
 - \$250 per incident

PERFORMANCE CRITERIA & LIQUIDATED DAMAGES:

- Failure to provide a timely or complete daily, monthly, or annual report
 - \$250 per incident
- Missed Collection or Failed Reasonable Accommodation Collection
 - One month credit shall be given to any residence for failure to collect a missed collection within 24 business hours of notification of each missed service.
- Failure to Provide Collection Services within specified Hours of Operation
 - \$250 for each Contractor vehicle providing Collection Services before or after the specified start and end times. Typically, 7am to 7pm.
- Failure to perform proper billing procedures within two business days upon notification.
 - \$100 per incident

PERFORMANCE CRITERIA & LIQUIDATED DAMAGES:

- Failure to maintain Carts or Containers in proper working order within ten (10) calendar days after notice has been provided to the Contractor
 - \$100 per incident
- Failure to return Cart or Container in a standing position to a location that complies with City code.
 - \$50 per incident
- Placing any material into a container not designated for that type of material without City authorization
 - \$1,000 per incident
- Failure to provide updated route maps to the City after any change in routing
 - \$50 per day each day beyond thirty (30) calendar days after change in routing

PERFORMANCE CRITERIA & LIQUIDATED DAMAGES:

- Failure to leave an education tag when material that is inappropriately prepared is not collected
 - \$25 per incident
- Distributing Carts or other Containers that do not meet specifications in this Agreement
 - \$100 per incident
- Failure to respond to any customer complaint received within eight (8) business hours.
 - \$25 per incident
- Failure to report or document complaints or complaint responses
 - \$50 per incident

PERFORMANCE CRITERIA & LIQUIDATED DAMAGES:

- Failure to provide Collection Services on any scheduled Collection Day on or after the Service Commencement Date without proper notification
 - \$3,000 per incident
- Failure for three or more consecutive calendar days to collect Trash or Recyclable Materials from at least 95% of scheduled Residential Service Units
 - \$50,000 as a one-time cost and \$15,000 per calendar day from the inception of such failure to perform for as long as such failure to perform continues
- Disposal of Program Recyclable Material without City Authorization
 - \$2,500 per incident

OTHER TOPICS (RFP CONSIDERATIONS):

- Standard contract conditions for insurance, indemnification, definitions, bonds, etc.
- Bids shall comply with all laws, no collusion, etc.
- Acceptable bids may include single proposals, conglomerate submittals, and subcontracting
 - Subcontracting limited to 30% (a typical, or standard, construction contract provision in LSMO)
 - Public RFP Process, Public Advertisement for RFP, Public RFP Award (or Rejection of All)
 - All RFP submittals will be public information

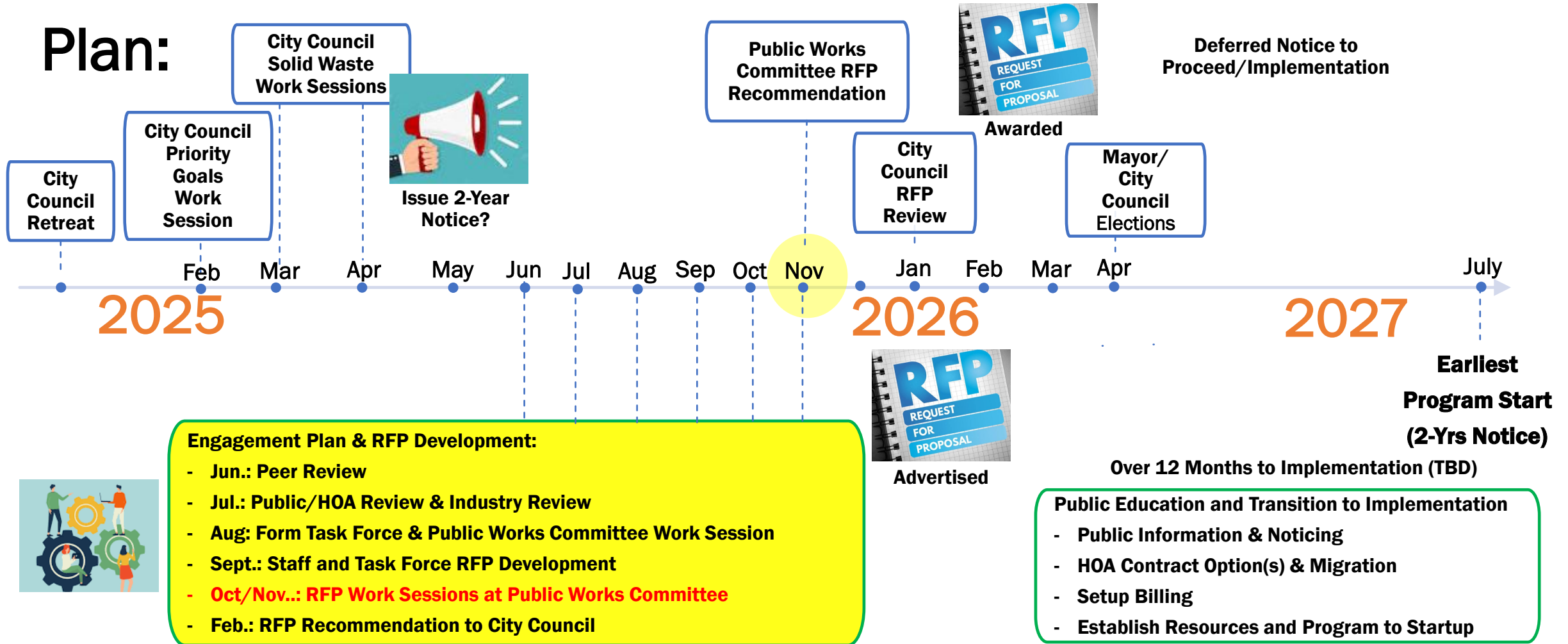
RESPONSE EVALUATION:

Criteria	Maximum Points
Minimum Requirements	Pass/Fail
Experience and Qualifications	20
Proposed Approach	30
Cost	50
Total	100

- Response Recommendation –TBD (Conceptual/Typical Process):
 - Staff review all responsive submittals and provide recommendation to City Council
 - City Council confidentially discuss proposals and recommendation (Closed Session)
 - City Council publicly selects a proposal or rejects all proposals (Regular Session)
- Response Award – City Council Approves “Lowest and Best” OR “No Award”

TIMELINE

Plan:



NEXT STEPS:

- City Council Review RFP for an RFP Advertisement - November
- RFP is Advertised for Competitive Proposals (e.g. Bid) – December/January
- City Council Review RFP Submittals and Consider Contract Approval (Decision) – January/February
- IF Contracted - Startup July 1, 2027 (no later than June 30, 2028)
 - 2-Year Notice period (initiated June 2025)
 - Contractor preparations period
 - Public education period

Recap

- RFP (Council Direction to Advertise the RFP)
- Timeline & Next Steps

Questions?



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CITY COUNCIL SOLID WASTE PRIORITY GOAL

Cityofls.net/public-works/recycling-trash/city-wide-contracted-trash-service

Infrastructure

wd12.mywoi

Cityworks

DocExpress

Sign in to La...

Sheet

Introduction

LS 2024 Public

How to Beco

CIP Project

LS Bicycle Tran

City-Wide C

cityofls.net/public-works/recycling-trash/city-wide-contract-trash-service

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LS

Engage
Services | Resources | News

Explore
Play | Discover | Experience

Thrive
Plan | Build | Grow

City Government
Officials | Departments | Meetings

How Do I...

Public Works > Recycling & Trash > City-Wide Contract Trash Service

Public Works

About Public Works >

Airport >

Infrastructure (Capital) Projects >

Stormwater Education >

Recycling & Trash >

Recycling

Residential Trash

City-Wide Contract Trash Service

Landfill, Yard Waste & HHW

Green LS

Street Programs & Maintenance >

Traffic/Transit >

City-Wide Residential Solid Waste Services

On April 15, 2025, the City Council approved the City's intent to assume control of solid waste collection activities for single-family homes, up to four-plexes within the City's corporate boundaries. The City desires to improve solid waste levels of service, enhance community appeal and reduce solid waste service costs through an intent to change from subscription-based solid waste service delivery to contract-based solid waste service delivery.

The City expects to issue a Request for Proposal (RFP) for city-wide curbside residential solid waste services within 12 months. The City will not include collections for residential dwellings larger than four-plexes and will not involve commercial accounts in the RFP.

FAQs

The following FAQ's represent current conditions. The City is still gathering information from stakeholders. The Request for Proposals (RFP) for solid waste services has not been drafted yet, nor approved by the City.

If I live in an HOA that contracts for trash service, will I have to change haulers?

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