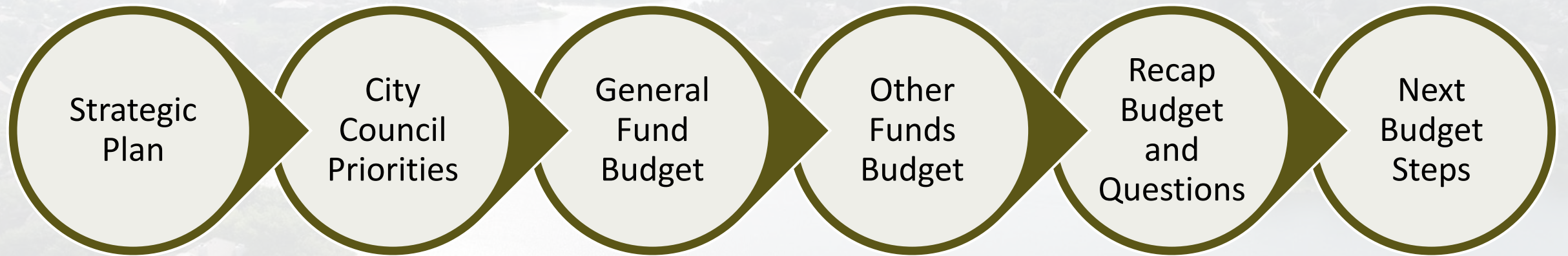




LEE'S SUMMIT
MISSOURI®

**FY26 Total
Proposed Budget**

Agenda



Critical Success Factors



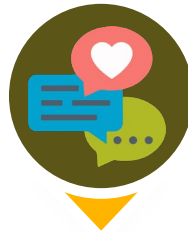
Strategic
Economic
Development



Cultural &
Recreational
Amenities



Strong
Neighborhoods
With Housing
Choices



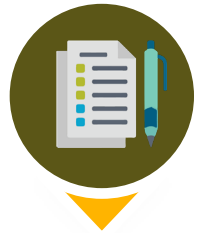
Community
Engagement



Community
Health &
Well-being



Collaborative
Relations With
Education
Partners



City Services &
Infrastructure

Core Values

be responsible.

We are innovative
and use our resources
wisely.

STEWARDSHIP

**SERVICE
EXCELLENCE**

aim high & deliver.

We are committed to
quality in all we do.

do the right thing.

INTEGRITY

We are
transparent,
ethical and
accountable in
our actions.

City Council Goals



Explanation of Funds



General Fund: Provides funds for departments that do not have a dedicated revenue stream.

Special Revenue Funds: Used to account for revenues and expenses that have special legal or regulatory provisions (PSST, TIF, CID funds).

Debt Service Funds: Records financial transactions tied to issuing and repayment of debt (General Obligation Debt).

Capital Funds: Source of funding for capital projects that have revenues from additional sales and property tax levies.

Enterprise Funds: Expenses are funded from service and consumption charges instead of taxes (Water Utilities, Airport, Parks).

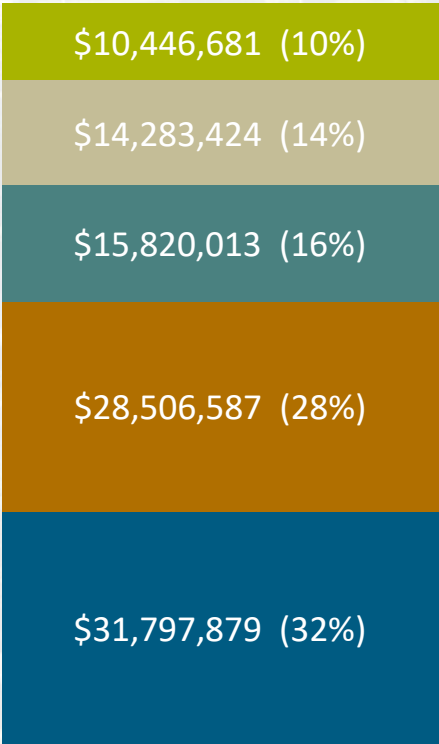
Internal Service Funds: Funding is received from all departments for services (ITS, Fleet, CBS).

Total Proposed Budget

Fund	FY24 Actual	FY25 Amended Budget	FY26 Proposed Budget
General Fund	\$96,691,278	\$112,836,704	\$100,854,584
Special Revenue Funds	\$26,501,607	\$26,614,009	\$32,816,189
Capital Project Funds	\$100,813,412	\$163,992,071	\$127,910,404
Debt Service Funds	\$17,622,422	\$24,230,930	\$16,063,852
Enterprise Funds	\$67,528,572	\$72,584,813	\$80,551,018
Internal Service Funds	\$13,964,803	\$23,824,599	\$21,624,836
Total	\$323,122,094	\$424,306,474	\$379,820,883

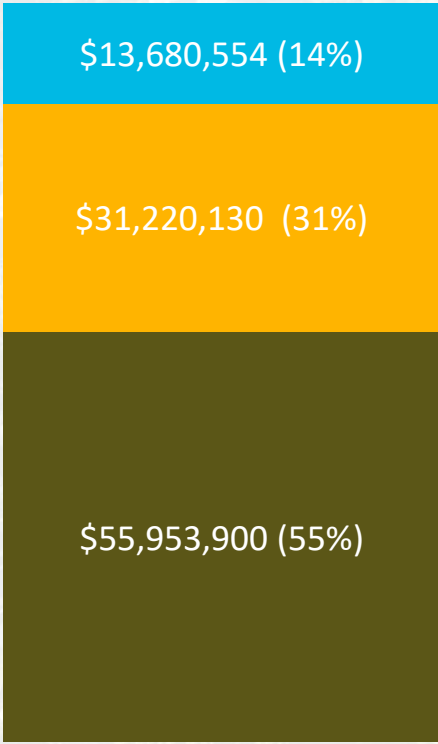
FY26 General Fund Budget

Revenues: \$100,854,584



- Property Tax
- Sales Tax
- Other Revenue
- Franchise Tax
- Charges for Service

Expenses: \$100,854,584



- Public Safety
- General Government
- Public Works

FY26 Budget Strategic Investments



Green
Street



Police
Substation



Workday
Transition



Pay and
Growth
Plan



4% Merit
Increase
for Core
General
Employees



Joint
Operations
Facility

Phase 2
PD/Court
Renovation

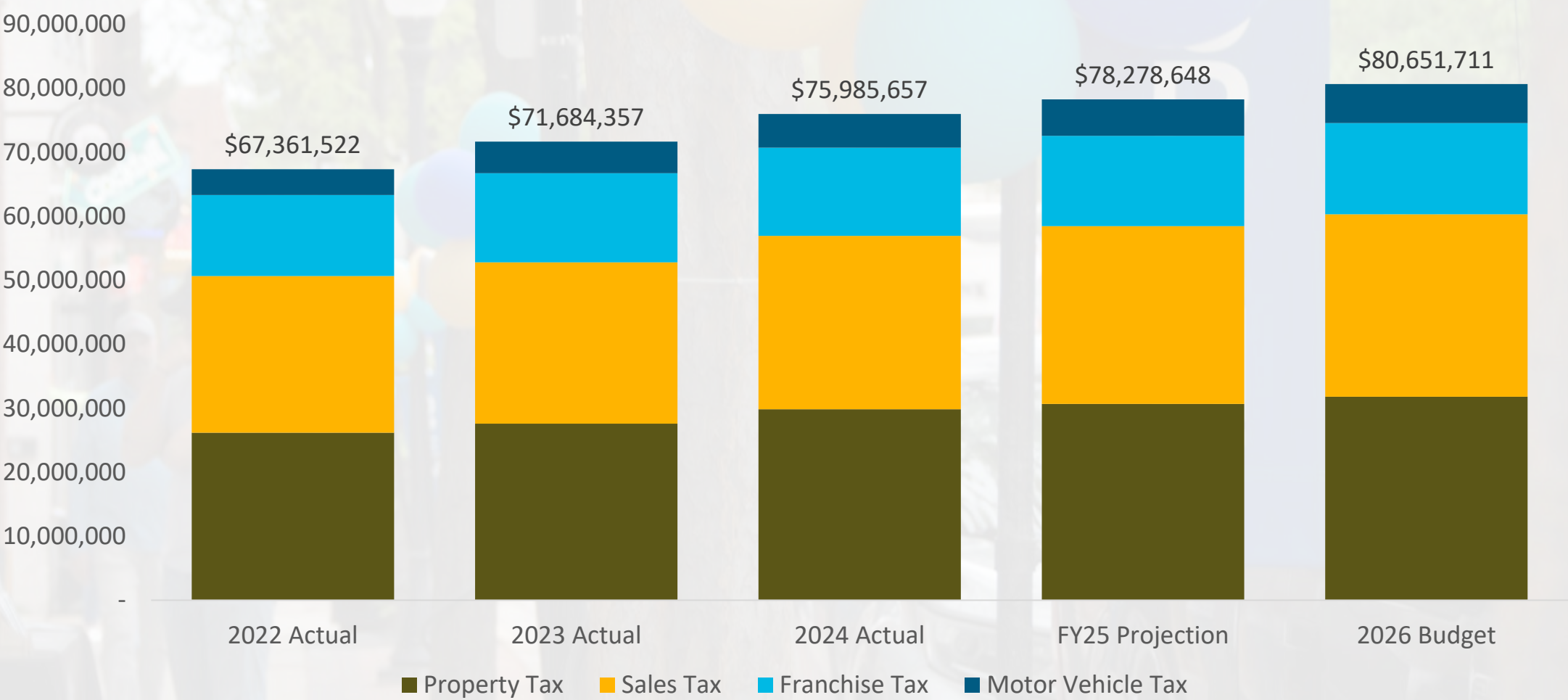
General Fund Expansions

Department	Expansion	Amount	FY26 Budget
Administration	World Cup Preparations	\$250,000	\$250,000
CBS	Facilities Maintenance Worker 1	\$77,406	\$77,406
Human Resources	Employee Referral Program	\$13,000	\$13,000
ITS	Cyber Security Software	\$81,349	\$81,349
ITS	Data Backup Software	\$28,500	\$28,500
Law Enforcement*	Police Captain	\$165,655	\$0
Law Enforcement*	Civilian Detention Supervisor	\$110,051	\$0
Law Enforcement*	Interns	\$60,480	\$0
Public Works	Apprentice Operators (2)	\$159,611	\$159,611
Public Works	Tandem Dump Truck	\$310,415	\$310,415
Total		\$1,256,467	\$920,281

General Fund – Tax Revenue

Category	2023 Actual	2024 Actual	2025 Budget	2025 Projection	2026 Budget
Property Tax	\$27,597,449	\$29,853,329	\$30,188,984	\$30,671,208	\$31,797,879
Sales Tax	\$25,214,641	\$27,106,417	\$28,126,860	\$27,793,013	\$28,506,587
Franchise Tax	\$13,939,240	\$13,775,942	\$14,200,233	\$14,104,474	\$14,283,424
Motor Vehicle Tax	\$4,933,026	\$5,268,949	\$5,644,617	\$5,709,953	\$6,063,822
Total Tax Revenue	\$71,684,356	\$76,004,637	\$78,160,694	\$78,278,648	\$80,651,712

General Fund – Tax Revenue



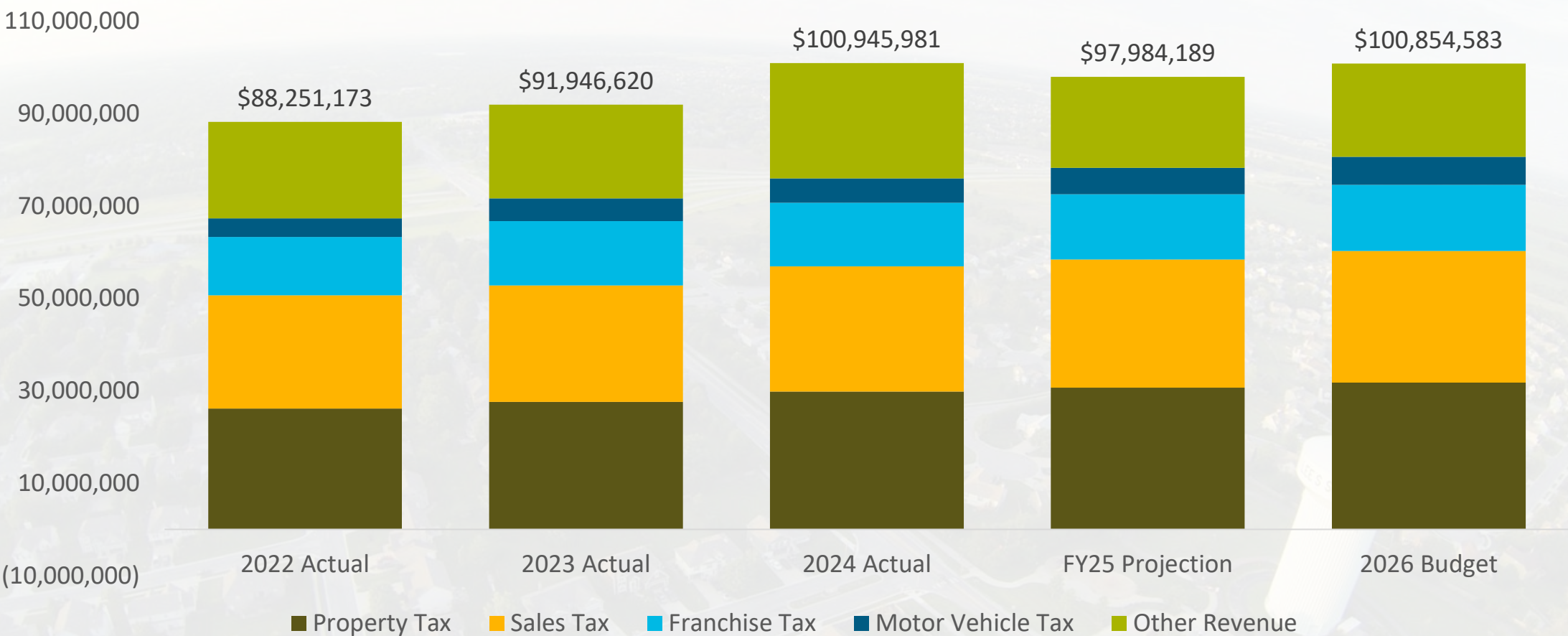
General Fund – Other Revenue

Category	2023 Actual	2024 Actual	2025 Budget	FY25 Projection	2026 Budget
Fines & Forfeitures	1,059,172	1,307,758	1,301,506	1,301,506	1,301,506
Licenses & Permits	3,285,489	4,027,119	3,619,789	3,596,263	3,646,111
Intergovernmental	2,276,043	1,784,599	1,859,796	1,859,796	1,952,646
Charges for Service	10,560,769	10,448,421	10,170,859	10,128,887	10,446,681
Other Revenue	2,120,688	4,346,904	1,507,175	1,491,318	1,478,157
Investment Earnings	443,344	1,590,317	531,848	800,000	850,000
Transfers In	516,759	1,455,207	527,771	527,771	527,771
Total	20,262,263	24,960,324	19,518,744	19,705,541	20,202,872

General Fund Revenue

Category	2025 Projection	2026 Budget	\$ Difference	% Difference
Property Tax	\$30,671,208	\$31,797,879	\$1,126,671	4%
Sales Tax	\$27,793,013	\$28,506,587	\$713,574	3%
Franchise Tax	\$14,104,474	\$14,283,424	\$178,950	1%
Motor Vehicle Tax	\$5,709,953	\$6,063,822	\$353,869	6%
Other Revenue	\$19,705,541	\$20,202,872	\$497,331	3%
Total Revenue	\$97,984,189	\$100,854,584	\$2,870,395	3%

General Fund Revenue



General Fund Expense Trend

Department	FY23 Actual	FY24 Actual	FY25 Budget	FY26 Budget
Administration	\$2,782,258	\$3,032,723	\$3,793,549	\$3,785,623
Creative Services	\$598,057	\$580,513	\$814,044	\$839,162
Development Services	\$4,354,410	\$4,806,893	\$5,732,207	\$5,836,135
Finance	\$2,969,675	\$3,166,102	\$4,550,343	\$4,185,974
Fire	\$26,841,096	\$22,389,217	\$25,350,688	\$26,079,527
Human Resources	\$1,179,824	\$1,355,673	\$1,779,899	\$1,793,061
Law Enforcement	\$25,977,996	\$26,604,836	\$29,190,354	\$29,874,373
Legal Services	\$1,812,479	\$2,225,317	\$2,626,464	\$2,611,374
Municipal Court	\$986,631	\$1,124,034	\$1,440,634	\$1,477,958
Public Works	\$10,372,878	\$11,470,379	\$13,308,279	\$13,680,553
Citywide	\$15,462,952	\$19,967,170	\$24,250,243	\$10,690,844
Total	\$93,338,256	\$96,722,857	\$112,836,704	\$100,854,584

*New category beginning with Workday

General Fund Expense Trend

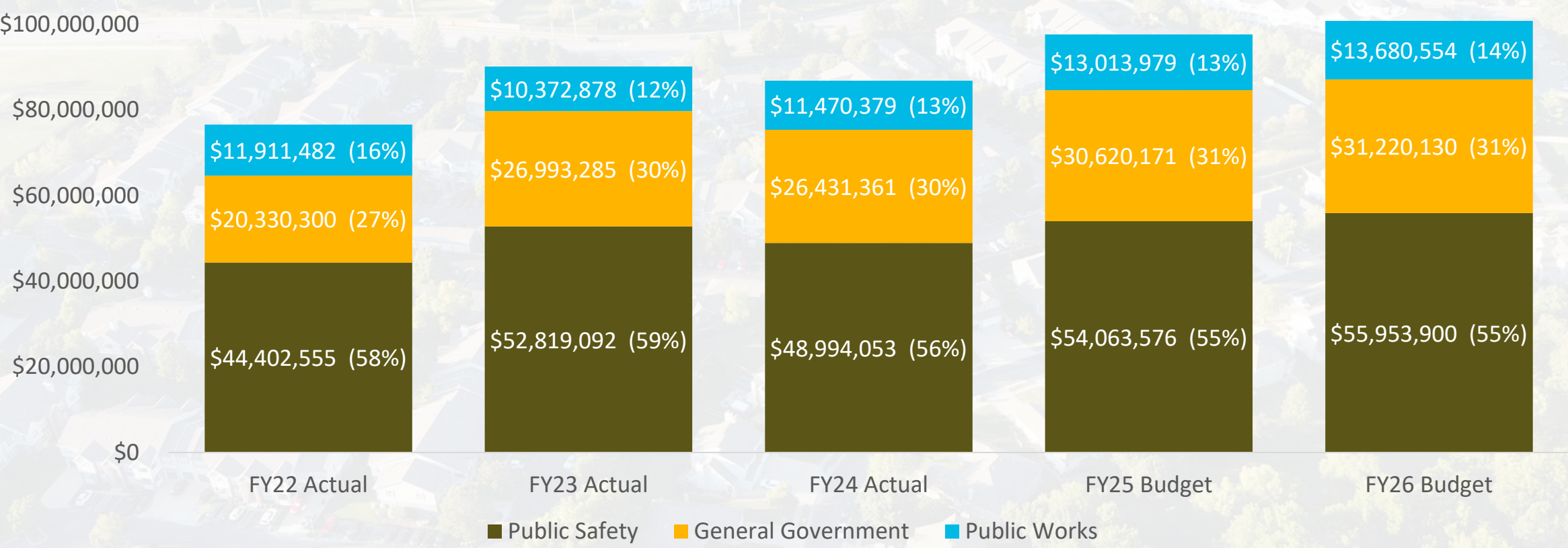
Department	FY25 Budget	FY26 Budget	\$ Change	% Change
Administration	\$3,793,549	\$3,785,623	(\$7,926)	0%
Creative Services	\$814,044	\$839,162	\$25,118	3%
Development Services	\$5,732,207	\$5,836,135	\$103,928	2%
Finance	\$4,550,343	\$4,185,974	(\$364,369)	-8%
Fire	\$25,350,688	\$26,079,527	\$728,839	3%
Human Resources	\$1,779,899	\$1,793,061	\$13,162	1%
Law Enforcement	\$29,190,354	\$29,874,373	\$684,019	2%
Legal Services	\$2,626,464	\$2,611,374	(\$15,090)	-1%
Municipal Court	\$1,440,634	\$1,477,958	\$37,324	3%
Public Works	\$13,308,279	\$13,680,553	\$372,274	3%
Citywide	\$9,011,265	\$10,690,844	\$1,679,579	19%
Total	\$97,597,726	\$100,854,584	\$3,256,858	3%

***FY25 Budget Excludes Fund Balance Investments of \$15,238,978 for Comparison**

Citywide Expense Category

Expense	Amount
ITS Overhead	\$5,103,712
Insurance Adjustment	\$3,600,000
Bad Debt	\$1,000,000
ITS Transfer for Workday + Expansion Software	\$959,849
Jackson/Cass County Collection	\$535,000
Ground Emergency Medical Transport (GEMT)	\$500,000
Green Street Operations	\$256,000
World Cup Preparations	\$250,000
GEMT Cost Reporting Consultant	\$100,000
Election Cost	\$85,000
CBS Expansion (Split Cost with Green Street)	\$38,703
Vacancy Savings	(\$1,737,420)
Total	\$10,690,844

General Fund Expense Trend



***Chart excludes one-time transfers.**

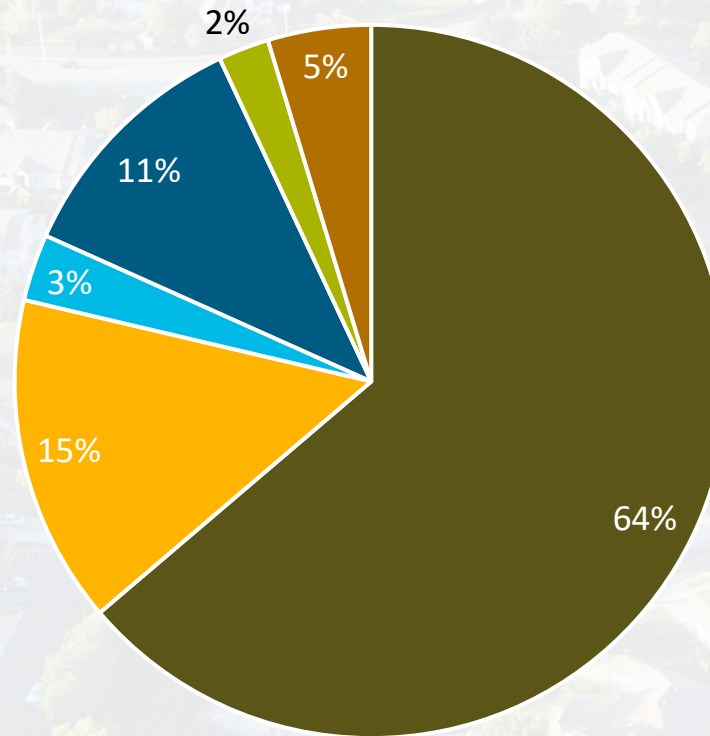
General Fund Expense Categories

Expense Category	FY23 Actual	FY24 Actual	FY25 Budget	FY26 Budget
Personnel Services	\$53,928,833	\$56,709,878	\$62,643,164	\$64,313,613
Supplies for Resale	\$169,811	\$209,544	\$309,000	\$309,000
Other Supplies, Services & Charges	\$13,616,234	\$12,628,396	\$15,923,357	\$15,034,614
Repairs and Maintenance	\$2,354,573	\$2,768,085	\$2,947,192	\$3,054,709
Utilities	\$1,741,135	\$1,776,576	\$1,845,358	\$2,090,888
Fuel and Lubricants	\$639,608	\$656,186	\$651,462	\$665,840
Miscellaneous	\$527,514	\$549,240	\$503,845	\$625,500
Capital Outlay + Interest	\$653,374	\$241,270	\$894,370	\$1,025,012
Interdepartmental Charges	\$9,038,584	\$9,057,064	\$10,600,377	\$11,409,730
Transfers Out	\$12,965,587	\$12,095,039	\$16,518,579	\$2,325,677
Total	\$95,635,253	\$96,691,278	\$112,836,704	\$100,854,583

General Fund Expense Categories

Expense Category	FY25 Budget	FY26 Budget	\$ Change	% Change
Personnel Services	\$62,643,164	\$64,313,613	\$1,670,449	3%
Supplies for Resale	\$309,000	\$309,000	\$0	0%
Other Supplies, Services & Charges	\$15,923,357	\$15,034,614	(\$888,743)	-6%
Repairs and Maintenance	\$2,947,192	\$3,054,709	\$107,517	4%
Utilities	\$1,845,358	\$2,090,888	\$245,530	13%
Fuel and Lubricants	\$651,462	\$665,840	\$14,378	2%
Miscellaneous	\$503,845	\$625,500	\$121,655	24%
Capital Outlay + Interest	\$894,370	\$1,025,012	130,642	15%
Interdepartmental Charges	\$10,600,377	\$11,409,730	\$809,353	8%
Transfers Out	\$16,518,579	\$2,325,677	(\$14,192,902)	-86%
Total	\$112,836,704	\$100,854,583	(\$11,982,121)	-11%

General Fund Expense Categories



■ Personnel Services

■ Other Supplies, Services & Charges

■ Repairs and Maintenance

■ Interdepartmental Charges

■ Transfers Out

■ Other Expenses

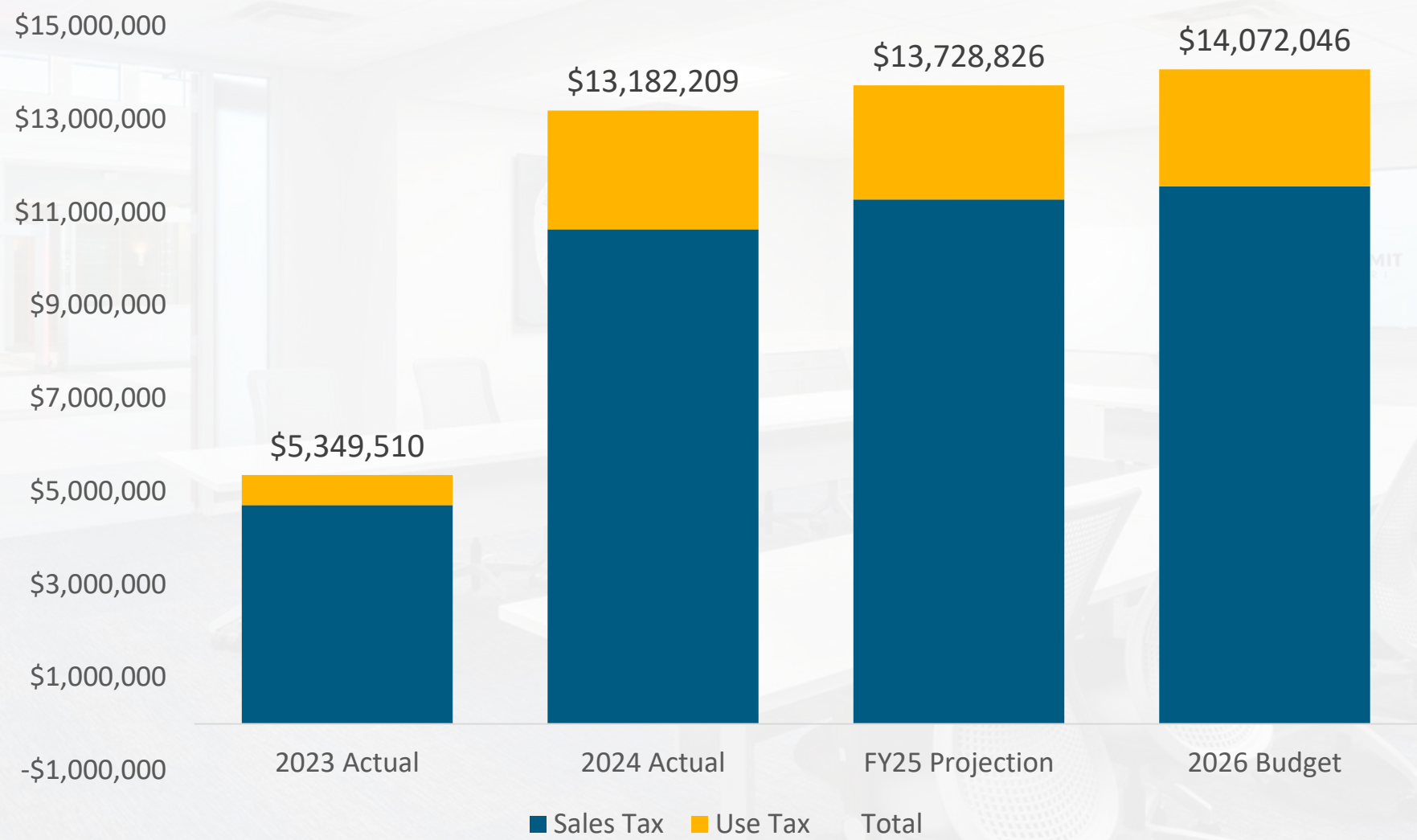
Special Revenue Funds

Fund	FY25 Budget	FY26 Budget	\$ Difference	% Difference
Parks Fund	\$6,819,825	\$15,308,920	\$8,489,095	124%
Cemetery Trust	\$211,706	\$207,211	(\$4,495)	-2%
Business and Industry	\$827,000	\$889,000	\$62,000	7%
Public Safety Sales Tax	\$17,779,474	\$14,859,268	(\$2,920,206)	-16%
Road and Bridge Escrow	\$0	\$190,000	\$190,000	
Post Closure Trust Fund	\$393,376	\$393,303	(\$73)	0%
Grants and Settlements	\$582,628	\$462,628	(\$120,000)	-21%
Green Street Operations	\$0	\$505,859	\$505,859	
Total	\$26,614,009	\$32,816,189	\$6,202,180	23%

Public Safety Sales Tax

Category	2024 Actual	2025 Budget	FY25 Projection	2026 Budget
Sales Tax	\$10,627,734	\$11,308,939	\$11,271,698	\$11,553,490
Use Tax	2,554,475	2,446,250	2,457,129	2,518,556
Total	\$13,182,209	\$13,755,189	\$13,728,826	\$14,072,046

Public Safety Sales Tax



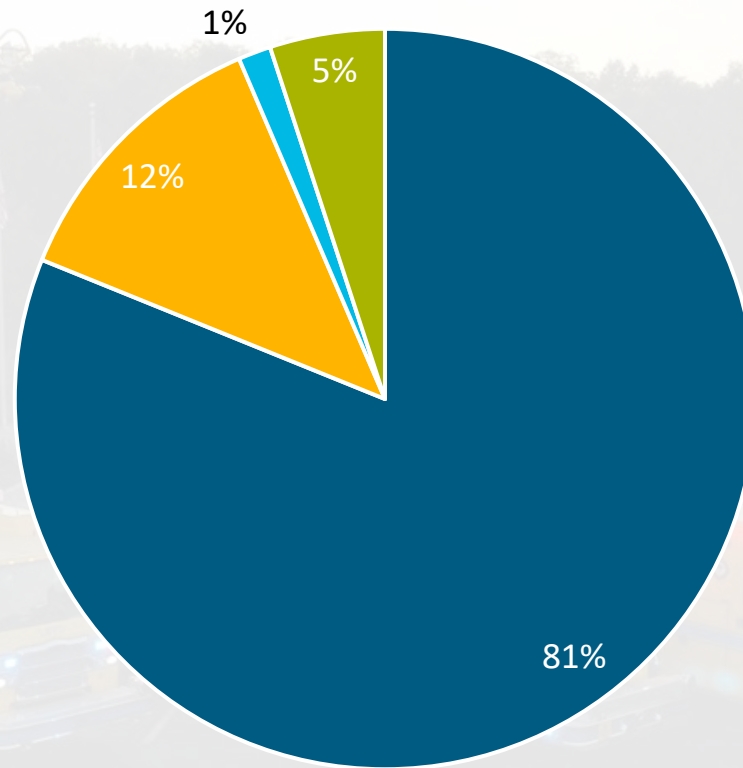
Public Safety Sales Tax Expense Trend

Category	FY23 Actual	FY24 Actual	FY25 Budget	FY26 Budget
Personnel Services	\$1,162,749	\$5,321,739	\$10,591,155	\$11,998,957
Other Supplies, Services & Charges	\$776,794	\$1,030,647	\$3,029,108	\$1,836,449
Repairs and Maintenance; Other Expenses	\$266,134	\$2,495,842	\$834,143	\$210,605
Interdepartmental Charges	\$0	\$142,574	\$267,393	\$743,257
Transfers Out	\$497,792	\$690,618	\$3,057,675	\$70,000
Total	\$2,703,469	\$9,681,420	\$17,779,474	\$14,859,268

Public Safety Sales Tax Expense Trend

Category	FY25 Budget	FY26 Budget	\$ Change	% Change
Personnel Services	\$10,591,155	\$11,998,957	\$1,407,802	13%
Other Supplies, Services & Charges	\$3,029,108	\$1,836,449	(\$1,192,659)	-39%
Repairs and Maintenance; Other Expenses	\$834,143	\$210,605	(\$623,538)	-75%
Interdepartmental Charges	\$267,393	\$743,257	\$475,864	178%
Transfers Out	\$3,057,675	\$70,000	(\$2,987,675)	-98%
Total	\$17,779,474	\$14,859,268	(\$2,920,206)	-16%

Public Safety Sales Tax Expense by Category



■ Personnel Services

■ Other Supplies, Services & Charges

■ Repairs and Maintenance; Other Expenses

■ Interdepartmental Charges

Public Safety Sales Tax Expansion Requests

Department	Expansion	FY26 Amount
Fire	Communication Technology for Underground Space Center	\$350,000
Fire	Knox Secure Storage System for Fire Apparatus	\$97,500
Fire	Power Stairs for Ambulances	\$188,000
Fire	Communication Specialists (2)	\$68,935*
Police	Major	\$181,745
Police	Virtual Reality Training System	\$435,000
Total		\$1,321,180

***Funding for partial year; Ongoing cost will be \$134,975**

Business and Industry Fund

Expenditures	FY22 Actual	FY23 Actual	FY24 Actual	FY25 Budget	FY26 Budget
Administrative Fees	\$12,300	\$32,123	\$33,468	\$30,000	\$34,000
Discount Expense	\$11,181	\$13,395	\$13,085	\$12,000	\$15,000
Downtown Mainstreet	\$60,000	\$60,000	\$60,000	\$120,000	\$140,000
LS Economic Development Council	\$200,000	\$17,778	\$0	\$200,000	\$250,000
Marketing Fund (Pre-DMO)	\$4,446	\$18,354	\$52,447	\$70,000	\$0
DMO (LSVB)	\$42,000*	\$10,000*	\$0	\$395,000	\$450,000
Total	\$329,927	\$151,650	\$159,000	\$827,000	\$889,000

Business and Industry Fund

	FY22 Actual	FY23 Actual	FY24 Actual	FY25 Budget	FY26 Budget
Revenues	\$607,191	\$650,182	\$723,266	\$620,000	\$700,000
Expenditures	(\$329,927)	(\$151,650)	(\$159,001)	(\$757,000)	(\$888,300)
Difference	\$277,264	\$498,532	\$564,265	(\$137,000)	(\$188,300)
Fund Balance	\$442,053	\$940,585	\$1,504,850	\$1,367,850	\$1,179,550

TIF/TDD Funds

Fund	FY25 Budget	FY26 Budget	\$ Difference	% Difference
Summit Woods East TIF (Summit Fair)	\$3,447,000	\$2,638,000	(\$809,000)	-23%
Longview Farm TIF	\$86,000	\$86,000	\$0	0%
Ritter Plaza TIF	\$284,000	\$364,000	\$80,000	28%
Todd George/50 Highway TIF	\$1,237,000	\$1,249,000	\$12,000	1%
LS Sports Complex TIF (Paragon Star)	\$34,000	\$34,000	\$0	0%
Longview Farm 2016 TIF	\$396,000	\$433,000	\$37,000	9%
Streets of West Pryor TIF	\$1,131,000	\$2,724,000	\$1,593,000	141%
2nd and Douglas TIF	\$0	\$762,000	\$762,000	
Total	\$6,615,000	\$8,290,000	\$1,675,000	25%

Capital Project Funds

Fund	FY25 Budget	FY26 Budget	\$ Difference	% Difference
Water Tap	\$450,000	\$0	(\$450,000)	-100%
Sewer Tap	\$1,370,000	\$0	(\$1,370,000)	-100%
Water Construction	\$12,269,000	\$11,284,000	(\$985,000)	-8%
Sewer Construction	\$4,834,000	\$4,913,000	\$79,000	2%
Water Equipment Replacement	\$586,000	\$1,908,000	\$1,322,000	226%
Airport Construction	\$800,000	\$4,776,000	\$3,976,000	497%
Capital Improvement Sales Tax	\$40,615,000	\$20,025,000	(\$20,590,000)	-51%
Road and Bridge Excise Tax	\$1,000,000	\$500,000	(\$500,000)	-50%

Capital Project Funds

Fund	FY25 Budget	FY26 Budget	\$ Difference	% Difference
Road and Bridge Improvement	\$19,357,000	\$20,875,000	\$1,518,000	8%
Park Development Fund	\$4,110,000	\$8,945,000	\$4,835,000	118%
TIF Application Fund	\$250,000	\$250,000	\$0	0%
Public Safety Equipment Replacement Program	\$2,056,071	\$388,403	(\$1,667,668)	-81%
Green Street Improvements	\$35,845,000	\$12,000,000	(\$23,845,000)	-67%
General Gov't Capital Projects	\$2,965,000	\$3,265,000	\$300,000	10%
No-Tax-Increase 2024A Bonds	\$37,485,000	\$38,781,001	\$1,296,001	3%

Capital Project Funds Total
\$127,910,404

Completed Bond Projects



Fire Station
No. 7 Roof
Replacement



City Hall
HVAC
Replacement



City Hall
Access
Control
Replacement



History
Museum
Exterior
Restoration

In-Progress Bond Projects



Police Substation



Joint Operations Facility



Phase 2 Police and Court Renovation



Airport Hangar



City Hall Sidewalk Replacement



Enterprise Resource Planning Software

General Obligation Debt Service Fund

	FY22 Actuals	FY23 Actuals	FY24 Actuals	FY25 Budget	FY26 Budget
Revenues	\$24,171,477	\$10,182,622	\$11,677,279	\$12,648,574	\$12,787,940
Expenditures	(\$26,203,620)	(\$10,330,839)	(\$10,445,190)	(\$13,716,952)	(\$16,063,852)
Difference	(\$2,032,143)	(\$148,217)	\$1,232,089	(\$1,068,378)	(\$3,275,912)

Fund Balance June 30, 2024
\$9,238,579

Enterprise Funds

Fund	FY24 Actual	FY25 Budget	FY26 Budget
Water Utilities	\$56,036,011	\$59,844,767	\$67,057,319
Kansas City-Lee's Summit Regional Airport	\$5,172,951	\$5,289,711	\$5,481,897
Solid Waste Management	(\$349,696)	\$30,039	\$30,039
Recreation Fund	\$6,660,899	\$7,100,296	\$7,686,763
Storm Water Utility	\$8,407	\$320,000	\$295,000
Total	\$67,528,572	\$72,584,813	\$80,551,018

Enterprise Funds

Fund	FY25 Budget	FY26 Budget	\$ Difference	% Difference
Water Utilities	\$59,844,767	\$67,057,319	\$7,212,552	12%
Kansas City-Lee's Summit Regional Airport	\$5,289,711	\$5,481,897	\$192,186	4%
Solid Waste Management	\$30,039	\$30,039	\$0	0%
Recreation Fund	\$7,100,296	\$7,686,763	\$586,467	8%
Storm Water Utility	\$320,000	\$295,000	(\$25,000)	-8%
Total	\$72,584,813	\$80,551,018	\$7,966,205	11%

Enterprise Expansions

Fund	Expansion	Amount
Airport	Two Aircraft Tugs	\$85,000
Airport	Snow Box Pusher	\$22,000
Airport	Increase in Part-Time Hours	\$36,005
Water Utilities	Sewer AI Technology	\$75,000
Water Utilities	Trailer Mounted Jetting Machine	\$36,654
Water Utilities	F450 Truck with CCTV	\$156,031
Total		\$410,690

Internal Service Funds

Fund	FY24 Actual	FY25 Budget	FY26 Budget
Central Building Services	\$2,028,816	\$2,791,453	\$2,912,739
Fleet Operations	\$3,998,369	\$10,306,460	\$7,849,694
Information Technology Services	\$5,786,884	\$8,052,686	\$8,080,403
Short Term Disability	\$24,564	\$34,000	\$42,000
Unemployment Trust	\$7,414	\$40,000	\$40,000
Claims and Damages Reserve	\$1,069,987	\$1,500,000	\$1,650,000
Work Comp Self Insurance	\$1,048,769	\$1,100,000	\$1,050,000
Total	\$13,964,803	\$23,824,599	\$21,624,836

Internal Service Funds

Fund	FY25 Budget	FY26 Budget	\$ Difference	% Difference
Central Building Services	\$2,791,453	\$2,912,739	\$121,286	4%
Fleet Operations	\$10,306,460	\$7,849,694	(\$2,456,766)	-24%
Information Technology Services	\$8,052,686	\$8,080,403	\$27,717	0%
Short Term Disability	\$34,000	\$42,000	\$8,000	24%
Unemployment Trust	\$40,000	\$40,000	\$0	0%
Claims and Damages Reserve	\$1,500,000	\$1,650,000	\$150,000	10%
Work Comp Self Insurance	\$1,100,000	\$1,050,000	(\$50,000)	-5%
Total	\$23,824,599	\$21,624,836	(\$2,199,763)	-9%

Internal Service Expansion Requests

Fund	Expansion	Amount
CBS*	Facilities Maintenance Worker 1	\$77,406
ITS*	Cyber Security Software	\$81,349
ITS*	Data Backup Software	\$28,500
ITS**	Applications Administrator	\$129,546
Total		\$316,801

*Funded by General Fund/Green Street

**Funded by Water Utilities

Total Proposed Budget

Fund	FY24 Actual	FY25 Amended Budget	FY26 Proposed Budget
General Fund	\$96,691,278	\$112,836,704	\$100,854,584
Special Revenue Funds	\$26,501,607	\$26,614,009	\$32,816,189
Capital Project Funds	\$100,813,412	\$163,992,071	\$127,910,404
Debt Service Funds	\$17,622,422	\$24,230,930	\$16,063,852
Enterprise Funds	\$67,528,572	\$72,584,813	\$80,551,018
Internal Service Funds	\$13,964,803	\$23,824,599	\$21,624,836
Total	\$323,122,094	\$424,306,474	\$379,820,883

City Council/Community Priorities

World Cup

Communication
Strategy

Charter Review
Commission

Election &
Elected Official
Orientation

Greet Street

Joint
Operations
Facility

City Hall
Renovations

Strategic Plan
Refresh

Economic
Development

Lee's Summit
Visitors Bureau

Boards/
Commission
Support

Emergency
Operations

Building and
Fire Code
Update

Organizational Initiatives

Workday
Implementation

Workforce ASR
Initiatives

Safety & Risk
Management

GIS Strategy

Records
Retention

Equipment
Replacement
Programs

Internal Services
Practices

Labor
Negotiations

Microsoft 365
Implementation

City Leadership/
Growth

Performance
Management

Budget

Capital
Improvement
Plan

Regional
Engagement

Supplemental
Funding - Grants

Economic Downturn Strategies

Based on Government Finance Officers Association (GFOA) Best Practices:

- Active monthly monitoring of budget to actual performance
- Personnel options:
 - Monitor and limit non-essential overtime
 - Review use of consultants/temporary staff
 - Review and freeze non-essential vacant positions
 - Review healthcare cost mitigation strategies
- Prioritize capital projects that reduce costs
- Review/improve purchasing practices
- Review/audit ongoing expenditures
- Enhance revenues

Budget Timeline

April 7:

F&BC General Fund & PSST Revenue Projections

April 21:

F&BC General Fund, PSST, Expansions Presentation

May 5:

F&BC Other Funds Presentation

May 13:

City Council Public Hearing; First Reading

May 20:

City Council Second Reading