



LEE'S SUMMIT
MISSOURI®

2026-046

RFP – EMS Cost Recovery Services

EMS Billing Services

- The City of Lee's Summit has used a third party for EMS billing and Cost Recovery since 2014.
- Current Provider is EMS Management & Consultants, Inc. (EMS|MC)
- FY25 Revenue collected totaled \$3,800,000 and fees totaled \$150,229 at 3.95%.
- 4 City staff members reviewed proposals Committee from Finance, Fire, and Administration.

Cost Comparison of Proposals

Responding Suppliers	Proposed Rate	Annual Fee based on FY25 \$3,800,000	Price difference
EMS Management LLC (EMS MC)	3.49%	\$132,620	(\$17,609.00)
Digitech	3.75%	\$142,500	(\$7,729.00)
ProClaims	5.00%	\$190,000	\$39,771.00
First Priority	9.75%	\$370,500	\$220,271.00