



City of Lee's Summit
Procurement and Contract Services
RFP No. 2022-038

FORM NO. 1: PROPOSER PROFILE

1. Lead Service Provider/Firm(s) (or Joint Venture) Name and Address:

DLTS
4707 College BLVD. Suite 103
Leawood, KS 66211

1a. Provider /Firm is: ___National___Regional _Local

1b. Year Provider/Firm Established: **2015**

Years of Experience providing RFP identified services/project for municipalities: **1**

Year of Experience conducting requested services **6 YEARS**

1c. Licensed to do business in the State of Missouri: _Yes ___No

1d. Principal contact information: Name, title, telephone number and email address:

David Smith	CEO	913-568-5873	David@DLTScareers.com
Gary Anderson	VP	913-952-7024	Gary@DLTScareers.com
Matt Smith	COO	316-305-2424	Matt@DLTScareers.com

1e. Address of office to perform work, if different from Item No. 1: **N/A**

2. Please list the number of persons by discipline that your Firm/Joint Venture will commit to the City's project or the services to be provided:

David Smith: Project Manager, Instructor
Gary Anderson: Project Supervisor, Instructor
Alejandra Torreschico: Administration, Account Services & Compliance
Jim Barclay: Lead Instructor
Mike: Skaggs: Instructor
Bob Phillips: Instructor

3. If submittal is by Joint Venture or utilizes subcontractors, list participating firms/providers and outline specific areas of responsibility (including administrative, technical, and financial) for each firm: **N/A**

3a. Has this Joint Venture previously worked together? ___Yes ___No **N/A**



City of Lee's Summit
Procurement and Contract Services
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FORM NO. 2: KEY OUTSIDE CONSULANTS/SUBCONTRACTORS

Each respondent must complete this form for all proposed sub-consultants.

SUB-CONSULTANT #1

Name & Address **N/A- DLTS will not use consultants/sub-consultants**

Specialty/Role with this Project:

Worked with Lead Firm Before: ___Yes___ No

Year Firm Established:

Years of Experience providing requested services

Complete Form 4 for all key personnel assigned to this project for this sub-consultant.

SUB-CONSULTANT #2

Name & Address

Specialty / Role with this Project:

Worked with Lead Firm Before: ___Yes___ No

Year Firm Established:

Years of Experience providing requested services

Complete Form 4 for all key personnel assigned to this project for this sub-consultant.

SUB-CONSULTANT #3

Name & Address

Specialty / Role with this Project:

Worked with Lead Firm Before: ___Yes___ No

Year Firm Established:

Years of Experience providing requested services

Complete Form 4 for all key personnel assigned to this project for this sub-consultant.

FORM NO. 3: EXPERIENCE/REFERENCES

Work by Service Provider/Firm (including any subcontractors or Joint-Venture companies) that best illustrate current qualifications relevant to the City's project that has been/is being accomplished by personnel during the past five (5) years that shall be assigned to the City's project. List no more than ten (10) total projects:

Project Name & Location:

Midland Paper Class A CDL Training, 1449 W 100th St. Lenexa KS
66215

Completion Date (Actual or Estimated):

On Going Project

Project Owners Name & Address:

Midland Paper, 1449 W 100th St. Lenexa KS 66215.

Project Owner's Contact Person, Title & Telephone Number:

Dick Nightingale, VP Operations, 816-853-2882

Estimated Cost (in Thousands) for Entire Project:

\$24,000. This is an ongoing project.

Estimated Cost (in Thousands) for work performed by responsible Service Provider/Firm:

\$30,000. This is an ongoing project.

Scope of Entire Project: (Please give quantitative indications wherever possible)

We train Midland Paper warehouse workers to get their Class A CDL. This includes the permit, classroom instruction and behind the wheel practice.

Nature of Service Provider's/Firm's responsibility in project: (Please give quantitative indications wherever possible)

All aspects of training a novice to get their CDL Class A, from the permit up to taking them to the Lee Summit testing site.

Service Provider's/Firm's Personnel (Name/Project Assignment) who worked on the stated project that shall be assigned to the City's project:

David Smith classroom instructor, Gary Anderson classroom instructor, Jim Barclay Behind the Wheel instructor



Project Name & Location:

Class B Training for Waste Management, 2601 Midwest Dr Kansas City KS
61111

Completion Date (Actual or Estimated):

This is an ongoing project.





Project Owners Name & Address:

Waste Management, 2601 Midwest Dr Kansas City KS 61111

Project Owner's Contact Person, Title & Telephone Number:

Jacob Biermann, Plant Manager, 913-209-0282.

Estimated Cost (in Thousands) for Entire Project:

an ongoing project. We train their employees to get their class B license. The estimated expense for 2022 will be over \$50,000.

Estimated Cost (in Thousands) for work performed by responsible Service Provider/Firm:

\$15,000 in 2021, this is a repeat customer with ongoing CDL training.

Scope of Entire Project: (Please give quantitative indications wherever possible)

Class B CDL training for employees of Waste Management.

Nature of Service Provider's/Firm's responsibility in project: (Please give quantitative indications wherever possible)

CDL Training includes the permit, classroom instruction and behind the wheel practice. We take the student to the Lee Summit CDL testing site to take and pass the pre-trip, skills and driving exam.

Service Provider's/Firm's Personnel (Name/Project Assignment) who worked on the stated project that shall be assigned to the City's project:

David Smith and Gary Anderson, classroom instructors and oversight of the project, Jim Barclay, Mike Skaggs and Bob Phillips, BTW instructors, Alejandra Torreschico, Coordinator & Scheduler

Project Name & Location:

CDL Training Waste Management, 26875 Metcalf Rd. Louisburg KS 68053

Completion Date (Actual or Estimated):

12/15/21. This is an ongoing project that will continue in the future.

Project Owners Name & Address:

Waste Management 26875 Metcalf rd. Louisburg KS 68053

Project Owner's Contact Person, Title & Telephone Number:

Bryce Smith, District Manager, 913-963-2289.



Estimated Cost (in Thousands) for Entire Project:

\$5,000. The training will continue in 2022.

Estimated Cost (in Thousands) for work performed by responsible Service Provider/Firm:

\$4,500. The training will continue in 2022.

Scope of Entire Project: (Please give quantitative indications wherever possible)

Training a current Class A driver with an automatic restriction to drive a manual transmission.

Nature of Service Provider's/Firm's responsibility in project: (Please give quantitative indications wherever possible)

Training a current Class A driver with an automatic restriction to drive a manual. This required 16 hours of behind the wheel with an experienced instructor off the highway then on the highway once he developed the proper skill and safety awareness.

Service Provider's/Firm's Personnel (Name/Project Assignment) who worked on the stated project that shall be assigned to the City's project:

David Smith and Gary Anderson, classroom instructors and oversight of the project, Jim Barclay and Mike Skaggs, BTW instructors Alejandra Torreschico, Coordinator & Scheduler

Project Name & Location:

CDL Class A training Dynamic Earth, 9082 Parkhill St, Lenexa KS 66215

Completion Date (Actual or Estimated):

12/31/2021

Project Owners Name & Address:

Dynamic Earth Lawn & Landscape, 9082 Parkhill St, Lenexa KS 66215

Project Owner's Contact Person, Title & Telephone Number:

Caleb Kangas, Owner, 913-271-5327.

Estimated Cost (in Thousands) for Entire Project:

\$2,000

Estimated Cost (in Thousands) for work performed by responsible Service Provider/Firm:

\$2,000

Scope of Entire Project: (Please give quantitative indications wherever possible)

We trained the Owner and the supervisor for the Class A CDL. They currently have a Class B, we provided permit training, Pre-trip and BTW training.

Nature of Service Provider's/Firm's responsibility in project: (Please give quantitative indications wherever possible)

Permit training, Pre-trip and behind the wheel training including skills and over the public Highway training.

Service Provider's/Firm's Personnel (Name/Project Assignment) who worked on the stated project that shall be assigned to the City's project:

David Smith classroom instructions as well as oversight of the project, Gary Anderson classroom instructions as well as oversight of the project, Bob Phillips Pre-trip and behind the wheel instructions, Alejandra Torreschico scheduling and administrative



Project Name & Location:

Driver solutions YRCF, 10990 Roe Ave Overland Park KS 66211

Completion Date (Actual or Estimated):

12/31/2019

Project Owners Name & Address:

YRCF, 10990 Roe Ave Overland Park KS 66211

Project Owner's Contact Person, Title & Telephone Number:

TJ O'Connor, President, 903-994-8370.

Estimated Cost (in Thousands) for Entire Project:

\$150,000

Estimated Cost (in Thousands) for work performed by responsible Service Provider/Firm:

\$150,000





Scope of Entire Project: (Please give quantitative indications wherever possible)

Trained 22 drivers over an 18-month period to get the class A permit and license, Haz Mat, doubles & triples.

Nature of Service Provider's/Firm's responsibility in project: (Please give quantitative indications wherever possible).

Recruited YRCF dock workers into the dock and driver program for the two most difficult hiring locations, Hagerstown MD & Columbus Ohio. Trained 22 drivers over an 18-month period to get the class A permit and license, Haz Mat, doubles & triples.

Service Provider's/Firm's Personnel (Name/Project Assignment) who worked on the stated project that shall be assigned to the City's project:

David Smith oversite of project, inside instructor, trained instructors, developed permit study class.

Project Name & Location:

Driver solutions project, 6400 Fisher Rd, Columbus OH 43228

Completion Date (Actual or Estimated):

12/31/2019

Project Owners Name & Address:

YRCF, 6400 Fisher Rd, Columbus OH 43228

Project Owner's Contact Person, Title & Telephone Number:

Mike Calvin, DC Manager, 614-288-4045

Estimated Cost (in Thousands) for Entire Project:

\$80,000

Estimated Cost (in Thousands) for work performed by responsible Service Provider/Firm:

\$80,000

Scope of Entire Project: (Please give quantitative indications wherever possible).

Recruited YRCF dock workers into the dock and driver program for the two most difficult hiring locations, Hagerstown MD & Columbus Ohio. Trained 11 drivers over an 18-month period to get the class A permit and license, Haz Mat, doubles & triples.

Nature of Service Provider's/Firm's responsibility in project: (Please give quantitative indications wherever possible).

Recruited YRCF dock workers into the dock and driver program for the two most difficult hiring locations, Hagerstown MD & Columbus Ohio. Trained 11 drivers over an 18-month period to get the class A permit and license, Haz Mat, doubles & triples.

Service Provider's/Firm's Personnel (Name/Project Assignment) who worked on the stated project that shall be assigned to the City's project:

David Smith oversite of project, inside instructor, trained instructors, developed permit study class.





Project Name & Location:

YRCF, 311 East Oak Ridge Dr., Hagerstown MD 21740

Completion Date (Actual or Estimated):

12/31/2019

Project Owners Name & Address:

YRCF, 311 East Oak Ridge Dr., Hagerstown MD 21740

Project Owner's Contact Person, Title & Telephone Number:

Barry Willard, DC Manager, 301-331-6170

Estimated Cost (in Thousands) for Entire Project:

\$70,000

Estimated Cost (in Thousands) for work performed by responsible Service Provider/Firm:

\$70,000

Scope of Entire Project: (Please give quantitative indications wherever possible).

Recruited YRCF dock workers into the dock and driver program for the two most difficult hiring locations, Hagerstown MD & Columbus Ohio. Trained 10 drivers over an 18-month period to get the class A permit and license, Haz Mat, doubles & triples.

Nature of Service Provider's/Firm's responsibility in project: (Please give quantitative indications wherever possible).

Recruited YRCF dock workers into the dock and driver program for the two most difficult hiring locations, Hagerstown MD & Columbus Ohio. Trained 10 drivers over an 18-month period to get the class A permit and license, Haz Mat, doubles & triples.

Service Provider's/Firm's Personnel (Name/Project Assignment) who worked on the stated project that shall be assigned to the City's project:

David Smith oversight of project, inside instructor, trained instructors, developed permit study class.





City of Lee's Summit
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FORM NO. 4: RESUMES OF KEY PERSONNEL

Brief resume of key persons, specialists, and individual service providers that shall be assigned to the City project:

- a. **Name and Title:**
 - David Smith CEO
- b. **Project Assignment:**
 - Project Manager, Instructor
- c. **Name of Service Provide/Firm with which associated**
 - DLTS
- d. **Years Experience:**

With this Service provider/Firm 6	Other Service providers/firm Roadway/YRC 39	
------------------------------------------	----------------------------------------------------	--
- e. **Education: Degrees:** Bachelors **Year:** 1998 **Specialization:** Business
- f. **Current Registration:** ELDT
- g. **Other Experience & Qualifications relevant to the proposed project:**
 - 9 years Driver
 - 30 Years Trucking Executive
 - 4 years President TMI
 - 6 Years CEO DLTS
 - Case Western Reserve University – Executive Leadership Program

- a. **Name and Title:**
 - Gary Anderson VP
- b. **Project Assignment**
 - Project Manager, Instructor
- c. **Name of Service Provide/Firm with which associated**
 - DLTS
- d. **Years Experience:**

With this Service provider/Firm 1	Other Service providers/firm Roadway/YRC 39	
------------------------------------------	----------------------------------------------------	--
- e. **Education Degrees** Bachelors **Year** 1976 **Specialization** Business Administration
- f. **Current Registration:** ELDT
- g. **Other Experience & Qualifications relevant to the proposed project:**
 - 39 YEARS Trucking Executive
 - Case Western Reserve University – Executive Leadership Program

- a. **Name and Title:**
 - Jim Barclay – Lead Instructor
- b. **Project Assignment**
 - Lead Instructor

DLTS 4707 COLLEGE BLVD LEAWOOD, KANSAS 66211
913-952-7024 Office
www.DLTScareers.com



- c. **Name of Service Provide/Firm with which associated**
 - DLTS
 - d. **Years Experience:**

With this Service provider/Firm	6	Other Service providers/firm
----------------------------------------	----------	-------------------------------------
 - e. **Education: Degrees** **Year** **Specialization**
 - f. **Current Registration**
 - CDL 30 PLUS YEARS
 - g. **Other Experience & Qualifications relevant to the proposed project:**
 - 30 Years Road Driver
 - 6 Years Instructor
-

- a. **Name and Title:**
 - Mike Skaggs
 - b. **Project Assignment**
 - Instructor
 - c. **Name of Service Provide/Firm with which associated**
 - DLTS
 - d. **Years Experience:**

With this Service provider/Firm	6	Other Service providers/firm
----------------------------------------	----------	-------------------------------------
 - e. **Education: Degrees** **Year** **Specialization**
 - f. **Current Registration**
 - CDL 30 PLUS YEARS
 - g. **Other Experience & Qualifications relevant to the proposed project:**
 - 30 Years Road Driver
 - 6 Years Instructor
-

- a. **Name and Title:**
 - Bob Phillips – Instructor
- b. **Project Assignment**
 - Instructor
- c. **Name of Service Provide/Firm with which associated**
 - DLTS
- d. **Years Experience:**

With this Service provider/Firm	6	Other Service providers/firm
----------------------------------------	----------	-------------------------------------
- e. **Education: Degrees** **Year** **Specialization**
- f. **Current Registration**
 - CDL 30 PLUS YEARS
- g. **Other Experience & Qualifications relevant to the proposed project:**
 - 30 Years Road Driver
 - 6 Years Instructor

SECTION B

SCOPE OF WORK FOR SERVICES

CDL Training Requirements

- I. Curriculum must cover all topics, theory and behind the wheel (BTW) instruction, as defined under Code of Federal Regulations, Title 49, subtitle B, Chapter III, Subchapter B, Part 380 appendices A through E as applicable. **All of the above is provide including ELDT certification.**
- II. Vendor must comply with applicable laws and regulations for the State of Missouri. **YES**
- III. Vendor must provide instructors that meet the requirements under Code of Federal Regulations, Title 49, subtitle B, Chapter III subchapter B Part 380.605. **Included in Proposal**
- IV. Vendor must provide course material and curriculum BTW instruction required to provide the required training to student(s) to obtain either 1. Class A commercial driver's license (CDL) with air brake and tanker endorsements 2. Class B commercial driver's license with air brake endorsement. Class of CDL will be dependent on department requesting the training. **Included in Proposal**
- V. Vendor must provide hands on training and instruction to student(s) to successfully complete the BTW Range portion of the commercial driver's license test. **Included in Proposal**
- VI. Vendor must provide hands on training and instruction to student(s) to successfully complete the BTW Public Road portion of the commercial driver's license test. **Included in Proposal**
- VII. Vendor shall do a preliminary assessment of the student's knowledge and skill level and deliver to the City a training outline including expected hours of training and total cost. **Included in Proposal**

CITY PROVIDED SERVICES

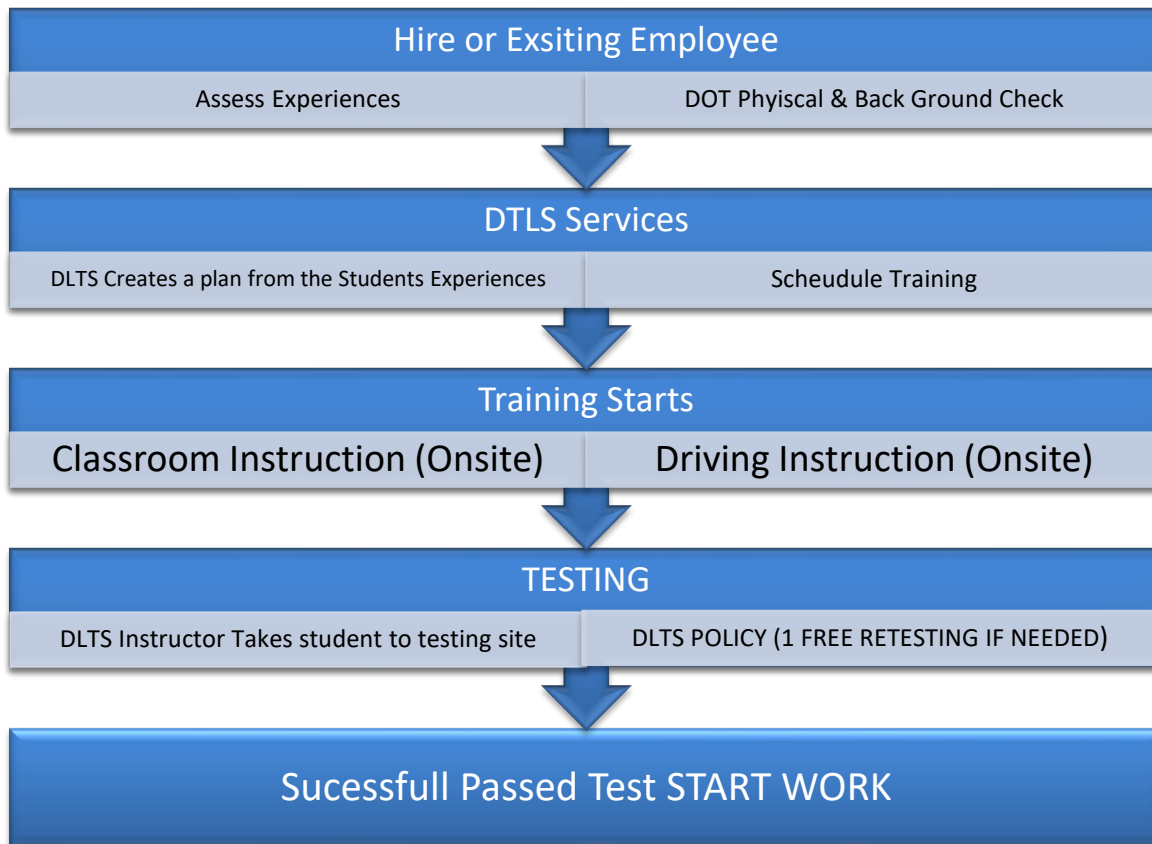
- I. The City will provide training space at the Maintenance Facility located at 1971 SE Hamblen Road, Lee's Summit, MO 64082, or Water Utility Operations Center located at 1200 SE Hamblen Road, Lee's Summit, MO 64082. **Site has been reviewed, Site will accommodate Range Requirements**
- II. The City will provide required equipment that comply with applicable Federal and State safety requirements for BTW range and Public road portion of test. **Acknowledged**

DLTS has reinvented CDL Training, in the past customers sent their employees to a training school; Charged a fixed price (\$5,500- \$10,000) including weekly recruiting visits from trucking companies. The results ended 3 ways, employee quit after a few weeks, the school kept the entire fee, the student passed and went to work with a competing trucking company from the weekly recruiter visits, lastly the student pasted went to work for the customer with a second learning curve of training on the customers equipment. The results were low and costly.

DLTS model is simple: Onsite & On Demand! Hire employees, schedule training at your facility with your equipment. Flexible hours: train 1 hour a day to 10 hours day, our customers are billed per hour. Have an employee quit after one week; stop the training no additional charge. Simply put our customers are billed for only hours we have trained.

DLTS Results; our model has allowed customers to keep their employees, train on the equipment they will use, lower cost with flexible hours, lower cost with student experience driven course pace, lower cost with multiple student classroom billing. Our past customers have experienced DLTS's Onsite & On Demand training model increase their driving force!

How does it work:

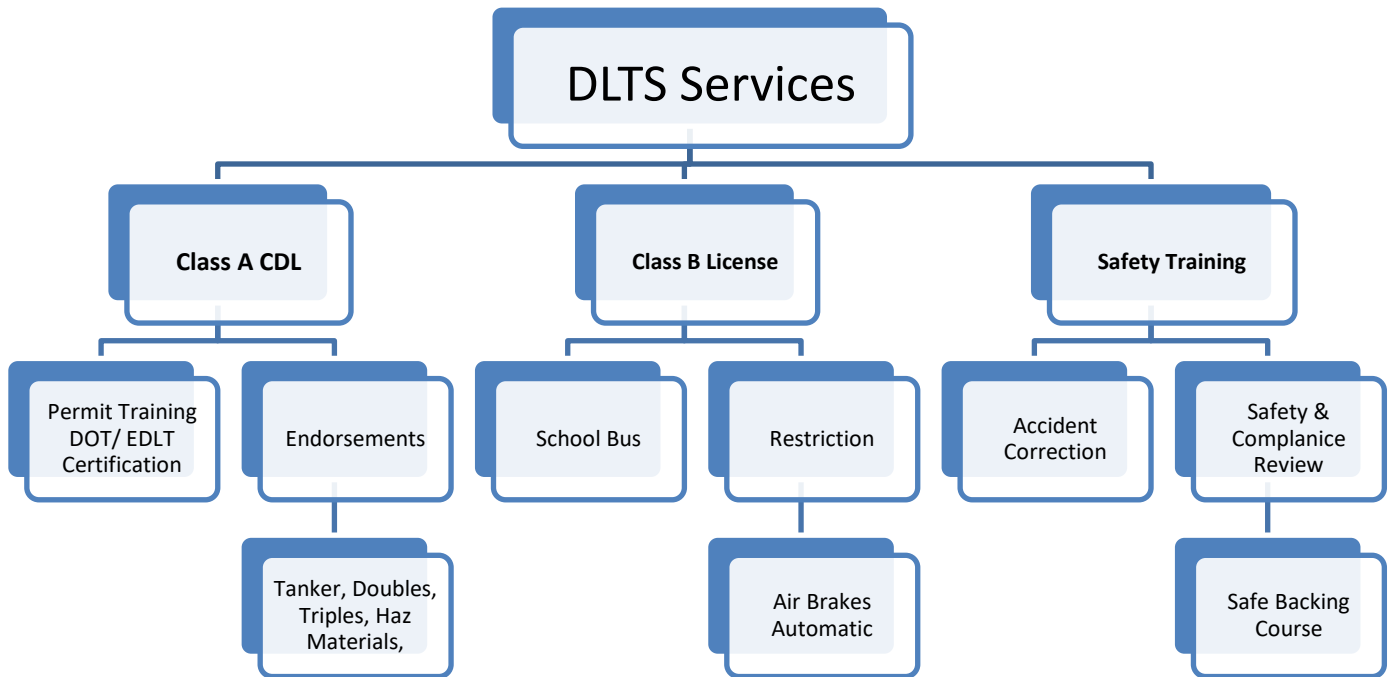


Project Approach:

1. Contact Project Manager **Gary Anderson** with employee(s) Name, Experience, Date of Training
2. Project Manager will create training plan and assign Instructor(s)
3. Instructor will show up to assigned location, with all materials need for Training
4. Training is complete (instructor and student confidence) Testing will be scheduled/done
5. Employee Passes or DLTS (FREE 1 TIME RETEST)

DLTS ADVANTAGE

- **Flexible Schedule: 1-10 hours a day the YOU decide what works best**
- **Lower Cost: Billed for hours instructed no flat student cost (turn on/off)**
- **Lower Cost: Multiple student classroom discount**
- **All material, handouts, videos, cones, practice test etc. Provided (No additional Cost)**
- **All Range & Public Road Instruction 1 on 1 (Student to Instructor)**
- **JJ Keller DOT Approved videos and Material**
- **EDTL Certified & Registered**



Core Values



DLTS Vision, Mission and Overall Purpose

- **Vision:**

As a continuing education, safety and training company, DLTS is the foremost trainer of professional truck drivers and industrial-vehicle operators in the US.

- **Mission:**

We improve business performance by enabling better transportation logistics through on-demand, on-site and individualized training, certification and permit facilitation solutions for truck drivers and industrial-vehicle operators. While our clients benefit from increased availability of safe, competent, courteous and efficient drivers and operators, our students accelerate their careers with some of the highest compensation, retention and satisfaction rates in the industry.

- **Purpose:**

Fundamentally, we seek to improve lives and benefit families by providing new career opportunities to hard-working individuals through awareness, training and skills development.

DLTS provides **on-demand, on-site** professional truck driver training, **customized** to each individual student, providing our clients with some of the **safest and most competent drivers** in the industry, at the **lowest total expected cost** per new driver.

Truck Driver Training

- **Current State:** The US truck driving industry is severely under capacity and in need of more and more safe and competent drivers.
- **Exiting:** The average age of a professional truck driver has been steadily increasing and a significant number will be retiring shortly; exacerbating industry capacity issues.
- **2022:** Contributing to industry capacity constraints, new and more stringent regulations are expected in 2022.
- **Needs:** Many companies want to efficiently train proven and trusted employees to become safe and competent drivers.

Your Options

- Companies today have three general options for how to train their employees to become professional truck drivers:
 - a. **Inside:** Involves taking a skilled driver off the road and working with a new driver until they obtain their license.
 - b. **School:** Involves sending your employee to a central Training Center to follow a standardized process with competitive drivers and recruiters in proximity.
 - c. **DLTS:** DLTS offers a unique model focused on what's best for both your company and your employees.

The DLTS Solution

- DLTS works for your company and works side-by-side with EACH of your potential new drivers.
- We come to your location, help you recruit driver candidates if you like, and customize a white glove approach to optimize the experience for each student.
- We are proud to offer the following unique characteristics:
 - ✓ On-Demand to Your Schedule
 - ✓ On-Site at Your Location
 - ✓ Customized to Each Company
 - ✓ Individualized to Each Student
 - ✓ Trained to Exact Equipment
 - ✓ Delivering Safest Drivers
 - ✓ At Lowest Expected Total Cost

Name: Gary Anderson, Area Director
Address: DLTS
4707 College Blvd. Suite 103,
Leawood, KS 66211
Phone: 913-952-7024
Email: Gary@DLTScareers
Website: www.DLTScareers.com

Attachment II

1) Evidence of Experience & References with Similar Projects Please See References

Consider experience and references listed by the firm/provider. Is the provider experienced in providing services similar to that requested in the RFP?

DLTS was one of the first and if not only On Demand and On Site. Our current process aligns with Lee's Summits RFP. Our instructors travel to the customers training site (classroom or Range). They bring all materials for classroom instruction and all range course setup equipment. We have only included Onsite On Demand Reference that experienced the same process you have asked for.

2) Expertise of Firm/Provider Personnel

Consider comparable experience and background of specific personnel that shall be assigned to the City's project as outlined. Also consider the specific involvement of those persons in projects. Experience on projects of similar scope and size:

DLTS was built on industry experts, with over 80 years of operational commercial trucking industry expertise. DLTS management team has driven a semi, managed drivers, conducted safety and compliance reviews, trained drivers, managed national sales accounts, worked hands on with students; instruction, driving, and testing. DLTS has been a leading CDL training company for 6 years building a model to met the flexible of a our customers CDL training needs

- **Project Manager David Smith & Gary Anderson**
- **Project team Instructors: Jim Barclay, Mike Skaggs and Bob Phillips, BTW instructors**
See Resume Section, PLEASE NOTE: DLTS has more instructors and can assign more with need!

3) Applicable Resources

Evaluate the extent of applicable resources available to the firm / provider to complete the City's project as listed.

Standard Quality Assurance/Quality Control program or procedures the firm has in place

Classroom/BTW assessments are done daily, DOT/DLTS Process has checks and balance in the process
Permit Training = permit test, ELDT Training = 80% pass test. Driving assessments are done daily for progress.

Adequacy of proposed team/resources to complete project within proposed time frame

DLTS has more instructors and can assign more with need!

4) Project Approach

Evaluate the firm/provider's approach to and understanding of the Scope of Services required in the RFP as evidenced by the project approach:

- **Project schedule and detailed approach is reasonable/responsive to City's needs**

See below Scenario's

- **Roles of all involved parties clearly identified**

DLTS role is clear we work for you, you schedule training, we show up on site to train. We have the flexibility to train 1 hour a day to 10 hours day. We have the flexibility to train as many employees you give us.



- **Familiarity with project location as evidenced by proposal (if applicable)**

DLTS Has reviewed location for training

- **Identify/recognize critical or unique issues specific to the project**

DLTS views this process seamless, Communication is key, you schedule we come to train! if a student (employee) can not make training please contact the project manager to cancel.

- **Adequacy of proposed communications process**

All Project Managers Cell Phone and Emails are included

- **Unique approaches that have been successful elsewhere**

Please call our references, we a current working with small and large commercial companies. the same model and methods.

What are the vendors expected training schedule for the following scenario's? When a Class A CDL with air brake and tanker endorsement is required, include approach the vendor will take to complete training, expected hours for classroom instruction, Range, and Public Road knowledge and skills.

Can be 1-8 Students with 1 Instructor	One on One Training
---------------------------------------	---------------------

Scenario 1 – Student has little to no experience commercial vehicles or trailers. The student has only driven a passenger car for 10 years.

	DLTS Assessment	CDL Permit Training Classroom	ELDT Mandated By DOT Classroom	BTW Training Pre-trip Range	BTW Training Driving Range	BTW Public Road Knowledge Public Roads	CDL Testing Center Exam
Hours	No Charge	12 Hours	25-30 Hours	10 Hours	30 Hours	20 Hours	2 hours

Scenario 2 – Student grew up on a farm and has some experience driving a pickup with trailer.

	DLTS Assessment	CDL Permit Training Classroom	ELDT Mandated By DOT Classroom	BTW Training Pre-trip Range	BTW Training Driving Range	BTW Public Road Knowledge Public Roads	CDL Testing Center Exam
Hours	No Charge	12 Hours	25-30 Hours	9 Hours	25 Hours	15 Hours	2 hours

Scenario 3 – Student currently has a Class A CDL permit with air brake and tanker endorsement.

	DLTS Assessment	CDL Permit Training Classroom	ELDT Mandated By DOT Classroom	BTW Training Pre-trip Range	BTW Training Driving Range	BTW Public Road Knowledge Public Roads	CDL Testing Center Exam
Hours	No Charge	N/A	20-25 Hours	9 Hours	25 Hours	15 Hours	2 hours

Scenario 4 - Student currently has a Class B CDL.

	DLTS Assessment	CDL Permit Training Classroom	ELDT Mandated By DOT Classroom	BTW Training Pre-trip Range	BTW Training Driving Range	BTW Public Road Knowledge Public Roads	CDL Testing Center Exam
Hours	No Charge	3 Hours	20-25 Hours	9 Hours	20 Hours	12 Hours	2 hours

The above Estimates are from previous customer results; Every student is different