

DOWNTOWN LEES SUMMIT MAIN STREET INC  
DRAFT ANNUAL BUDGET  
FISCAL YEAR ENDING JUNE 30, 2017

		FY2014	FY2015	FY2016	FY2017	
		BUDGET	BUDGET	BUDGET	BUDGET	
<b>REVENUE</b>	<b>CODE</b>					
MEMBERSHIP DUES		0	0	0	0	
DOWNTOWN DAYS	402	137000	140,000	150,000	140,000	32.95%
FARMERS MARKET	403	13000	18,250	20,000	20,750	4.88%
ST. PATS PARADE/EMERALD ISLE	419	6100	6,500	8,500	8,500	2.00%
PICCADILLY AUCTION	409	47000	65,000	65,000	60,000	14.12%
GARDEN WALK	405	750	1,500	1,500	0	0.00%
SUMMIT ART FESTIVAL	428	7,000	6,000	500	0	0.00%
LOFT/HISTORIC SPACES TOUR	414	1000	1,150	1,350	1,800	0.42%
GRANTS-OPERATIONS	418	7500	15,000	10,000	10,000	2.35%
CITY OF LEES SUMMIT-CONTRACT	404	60000	59,122	60,000	60,000	14.12%
ANNUAL MEETING	422	1700	2,000	2,000	2,000	0.47%
QUARTERLY MEETING		500	700	0	0	0.00%
SPONSORSHIPS	427	30000	30,000	35,000	40,000	9.42%
INVESTORS/PARTNERS	401	30000	35,000	45,000	40,000	9.42%
DONATIONS	429			1,000	1,000	0.24%
CID REINBURSEMENT	430			20,000	22,000	5.18%
DESIGN-OPEN SIGNS	431			500	300	0.07%
CID ADMINISTRATION	432			18,000	18,000	4.24%
CULTURAL/SPECIAL EVENTS					500	0.12%
MISC INCOME						
<b>TOTAL REVENUE</b>		<b>337,550</b>	<b>380,222</b>	<b>438,350</b>	<b>424,850</b>	
<b>OPERATING EXPENSES</b>						
<b>OFFICE ADMINISTRATION</b>						
SALARIES & WAGES	702	145,000	175,000	182,400	182,400	
EMPLOYEE BENEFITS/INSURANCE	703.10	5000	7,000	21,400	16,000	
PAYROLL TAXES	703	12000	14,000	14,000	14,000	
<b>TOTAL OFFICE ADMINISTRATION</b>		<b>162,000</b>	<b>196,000</b>	<b>217,800</b>	<b>212,400</b>	
<b>INSURANCE EXPENSES</b>						
PROPERTY/LIABILITY/D & O	717	4000	5,000	6,000	6,000	
<b>TOTAL INSURANCE</b>		<b>4000</b>	<b>5,000</b>	<b>6,000</b>	<b>6,000</b>	
<b>ORGANIZATION EXPENSES</b>						
RENT EXPENSE	705	11000	10,800	15,000	14,520	
OFFICE SUPPLIES	706	4000	4,000	4,000	5,000	
SOFTWARE TECHNOLOGY	707	750	2,000	2,000	2,500	
COPIER MAINT. CONTRACT	708	4800	5,500	5,500	5,000	
TELEPHONE / FAX	709	2500	2,500	2,500	2,250	
P.O. BOX RENT / METER	711	300	100	100	0	
MEETING-ORGANIZATION	712	1500	1,500	2,175	2,000	
MEETING-TRAINING	713	4000	4,500	12,800	12,000	
<i>MARKET PAVILION TRIP</i>					<i>5,000</i>	
AUDIT	714	0	2,000	2,000	2,000	
MILEAGE	715	0	0	1,200	0	
<b>TOTAL ORGANIZATION EXPENSE</b>		<b>28,850</b>	<b>32,900</b>	<b>47,275</b>	<b>50,270</b>	

DOWNTOWN LEES SUMMIT MAIN STREET INC  
DRAFT ANNUAL BUDGET  
FISCAL YEAR ENDING JUNE 30, 2017

		2013-14	2014-15	2015-16	2016-2017
		BUDGET	BUDGET	BUDGET	BUDGET
<b>COMMITTEE EXPENSES</b>					
ER-LOFT TOUR/HISTORIC SPACES	720	300	400	650	500
ER-BUSINESS SEMINARS/ Broker Lu	720	1500	600	1,200	300
ER-MORNINGS W/MERCHANTS		100	0	0	0
ER-MARKETING MATERIALS	720	500	500	100	100
DESIGN-MEETINGS	720.1	200	100	100	100
DESIGN-KIOSK MAPS	720.1	0	400	400	400
DESIGN-OPEN SIGNS	720	0	0	500	250
DESIGN-BANNER MAINTENANCE	720.1	1000	1,000	1,000	1,500
ORG-ANNUAL MEETING	720.1	1500	2,000	2,000	2,500
ORG-QUARTERLY MEETINGS	720.1	700	800	700	900
ORG-HOLIDAY RECEPTION	720.1	1500	3,000	4,000	3,500
ORG-BOARD RETREAT		1000	0	0	250
ORG-MARKETING/FUND MATERIALS	720.1	1000	750	1,000	2,725
<b>TOTAL COMMITTEE EXPENSE</b>		<b>9300</b>	<b>9,550</b>	<b>11650</b>	<b>13,025</b>
<b>PROMOTION EXPENSES</b>					
MARKETING/PROMOTIONS COMM	730.20	15000	13,000	13,000	11,500
CULTURAL ARTS/SPECIAL EVENTS	731.8	2200	2,000	2,500	4,950
MAYOR CARE FUND	731.60	500	500	500	500
MAYORS TREE LIGHTING	732	2300	2,000	2,300	2,500
DOWNTOWN DAYS	731.72	60000	60,000	60,000	60,000
FARMERS MARKET	731.7	3200	3,200	3,200	5,600
ST PATRICKS/EMERALD ISLE	731.8	4700	5,500	5,600	5,600
HOLIDAY LIGHTS, ETC.	733	5000	5,500	6,525	6,500
MUSIC IN THE PARK	731.50	850	850	800	850
PICCADILLY AUCTION EXPENSE	731.7	20000	22,000	22,000	22,000
SUMMIT ART FESTIVAL	731.70	0	5,000	500	0
ADVERTISING	731.80	0	4,000	4,000	3,000
YOGA IN THE STREETS	731.81	0	0	100	100
GARDENWALK	731.82	0	0	600	0
<b>TOTAL PROMOTION EXPENSE</b>		<b>113750</b>	<b>123,550</b>	<b>121,625</b>	<b>123,100</b>
<b>OTHER EXPENSES</b>					
MEMBERSHIPS, DUES, & CONF.	773	5000	5500	5500	4,000
OFFICE EQUIP DEPR	774	500	500	500	500
ACCOUNTING & LEGAL	776	3000	3,500	3,500	4,000
DISCRETIONARY FUND	777	3750	1,000	2,000	2,500
WEB SITE MAINTENANCE	779	500	500	500	1,500
CID IMPLEMENTATION/ADMIN	782	1000	0	0	0
AWARDS, PLAQUES, PINS	778	500	500	500	500
BANK SERVICE CHARGES	781	2000	0	2,500	300
VOLUNTEER RECOGNITION	780	0	0	1,000	1,000
<b>TOTAL OTHER EXPENSES</b>		<b>16250</b>	<b>17,000</b>	<b>16000</b>	<b>14,300</b>
<b>TOTAL OPERATING EXPENSES</b>		<b>334,150</b>	<b>378,500</b>	<b>420,350</b>	<b>419,095</b>
<b>INCOME FROM OPERATIONS</b>		<b>3,400</b>	<b>1,722</b>		<b>5,755</b>

