



AMR / AMI | SOFTWARE | WATER LOSS



Quotation

For:

Kathy Brown
Lee's Summit Water Utilities
Phone: 816.969.1910 - Email: Kathy.Brown@cityofls.net

Prepared By:

Alex Boyd, United Systems
P.O. Box 547 – 205 Ash Street, Benton, KY 42025
Phone: 270.527.3293 - Email: alexbo@united-systems.com

Date	PO Number	Shipping Method	Shipping Terms	Delivery Date
February 6, 2020	TBD	Best Way	Shipping Not Included	30-45 Days

QTY	Item # - Description	Unit Price - \$	Line Total - \$
TBD	Itron 100W Pit ERTs ERW-1300-402 Normally \$80.00 ea. Discounted due to >5,000 per year. Please order in box quantities of 24. Shipping will be invoiced to Customer at actual price. Quoted price valid until 12/31/2020.	\$68.50	\$ TBD

General— Unless specifically stated to the contrary, prices do not include shipping and/or sales tax, if applicable. Likewise, this quotation does not include technical services related to setup, installation & configuration of proposed items unless specifically stated above. Endpoint orders not in box quantity are assessed a broken box fee of \$25. All related invoices shall be paid on a Net 10 Day basis. This quotation shall remain firm for ninety (90) days from the quotation date, unless modified in writing by USS prior to USS acceptance.



Electric / Gas / Water
Information collection, analysis and application

3387 Drysdale Court
Edwardsville, IL 62025
www.itron.com

January 9, 2020

To Our Valued Itron Utility Customer:

Please accept this letter as confirmation that effective January 1, 2020, United Systems & Software (USS) is the only Authorized Itron Water Distributor in your State. In this capacity, they are the only company that is authorized to sell Itron water ERT's (radio endpoints).

USS has been a Direct Itron Distributor since 1999. USS is a technical services firm that specializes in the deployment of automated metering systems. Over the years, USS has deployed several hundred Itron AMR & AMI systems. In addition, USS has in-house, Itron certified technicians to train and assist customers with their Itron metering solutions. USS is the Authorized Itron Distributor in these states: KY, IL, MO, MN, WI, MI, IN, OH, AR, TN, LA, MS, AL, GA, WV, VA, NC & SC.

Depending on your State and local bidding laws, this letter may serve as sole source provider documentation for Itron products. As such, you may not be required to bid your Itron purchases.

If you have any questions, or if I can provide any further information, please feel free to contact me directly.

Sincerely,

A handwritten signature in black ink that reads "Mark E. Bruss". The signature is written in a cursive, flowing style.

Mark E. Bruss

Itron, Inc.

Area Sales Manager

e-mail: mark.bruss@itron.com

Phone: 314-406-4561